

# HIGH-PERFORMING TEAMS: A PROVEN SYSTEM OF SIMPLE STRATEGIES FOR BUILDING EXCEPTIONAL TEAMS By Andrew D.

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Conclusion INTRODUCTION Andrew D.

Thompson's "High-Performing Teams" provides a practical, proven system for building exceptional teams.

Drawing from research, real-world experience, and successful organizations, Thompson reveals that high performance isn't accidental—it's the result of specific, learnable strategies.

The Core Premise: - High performance is systematic -

Not accidental or lucky - Specific strategies work - Can

be learned and applied - Transformative results The  
Revolutionary Insight: Traditional team building: - Focus  
on activities and events - Personality tests -  
Team-building exercises - Surface-level interventions -  
Limited lasting impact Thompson's approach: - Focus on  
systems and culture - Psychological safety

- Clear structures - Deep interventions - Sustainable  
transformation The Book's Foundation: - Research-based  
- Practically tested - Proven strategies - Actionable steps  
- Measurable results Why This Matters: - Teams drive  
organizational success - Most teams underperform - Huge  
untapped potential - Systematic approach works -  
Transformative impact The Promise: - Build  
high-performing teams - Systematic approach - Proven  
strategies - Sustainable results - Exceptional performance

# CHAPTER 1: THE FOUNDATION OF HIGH PERFORMANCE

## What Makes Teams High-Performing?

The Research: Google's Project Aristotle: - Studied hundreds of teams - Identified key factors - Psychological safety #1 - Clear structure - Meaning and impact

The Findings: - Not about who is on team - But how team works together - Dynamics matter most - Culture is key - Systematic factors

The Five Key Factors: 1.

Psychological Safety: - Can take risks - Speak up - Make mistakes - No fear - Foundation of performance 2.

Dependability: - Trust each other - Meet commitments - High quality work - Reliability - Consistent performance 3.

Structure and Clarity: - Clear goals - Defined roles -  
Understood processes - Expectations clear -  
Organizational clarity 4.

Meaning: - Work is personally meaningful - Connects to  
values - Sense of purpose - Intrinsic motivation -  
Personal significance 5.

Impact: - Work matters - Makes a difference - See results  
- Contribution valued - Tangible outcomes The Lesson: -  
High performance is systematic - Specific factors matter -  
Can be built intentionally - Sustainable approach -  
Transformative results

The Team Performance Curve: Working Group: -  
Minimal collaboration - Individual accountability - Low  
performance - Starting point Pseudo-Team: - Could

collaborate but doesn't - Worse than working group -  
Conflicts and confusion - Negative synergy -  
Performance suffers Potential Team: - Trying to improve  
- Needs clarity and commitment - Moderate performance  
- Growth potential - Developing stage Real Team: -  
Committed to common purpose - Clear goals and roles -  
Mutual accountability - Good performance - Functional  
team High-Performing Team: - All of real team plus -  
Deep commitment - Exceptional results - Continuous  
improvement - Peak performance The Journey: - Most  
teams are potential teams - Can become high-performing  
- Requires intentional effort - Systematic approach -  
Achievable goal

The Lesson: - Understand where you are - Know where  
you're going - Systematic progression - Intentional

development - Achievable excellence CHAPTER 2:  
PSYCHOLOGICAL SAFETY The Foundation of High  
Performance What Is Psychological Safety?

The Definition: - Belief that you won't be punished - For  
speaking up - Making mistakes - Taking risks - Asking  
questions Why It Matters: - Most important factor -  
Enables learning - Encourages innovation - Builds trust -  
Foundation of performance The Research: Amy  
Edmondson: - Harvard professor - Studied psychological  
safety - Found it predicts performance - Enables learning  
- Critical factor The Findings: - High-performing teams  
make more mistakes (reported) - Not because they're  
worse - Because they're honest - Learning culture -  
Continuous improvement The Paradox:

- Reporting mistakes seems bad - Actually indicates safety

- Hiding mistakes is worse - Transparency enables learning - Counter-intuitive insight Building

Psychological Safety: 1.

Leader Vulnerability: - Admit mistakes - Ask for help - Acknowledge uncertainty - Show humanity - Model openness Why It Works: - Leaders set tone -

Vulnerability invites vulnerability - Creates permission - Builds trust - Cultural foundation 2.

Invite Participation: - Ask for input - Encourage questions - Value diverse perspectives - Active solicitation -

Inclusive approach The Techniques: - "What am I missing?

" - "What concerns do you have?

" - "What would you do differently?



" - Genuine curiosity - Open invitation 3.

Respond Productively: - To mistakes - To questions - To challenges - Non-defensive - Learning-oriented The Approach:

- Thank people for speaking up - Explore the issue - Learn from it - No blame - Growth mindset 4.

Establish Norms: - Explicit agreements - How we work together - Safe to speak up - Mistakes are learning -

Clear expectations Examples: - "We assume positive

intent" - "We speak up when we see problems" - "We

learn from mistakes" - "We challenge ideas, not people" -

Cultural agreements The Measuring: Survey Questions: -

"If I make a mistake, it's held against me" (reverse scored)

- "I can bring up problems and tough issues" - "People on

this team sometimes reject others for being different"  
(reverse) - "It's safe to take a risk on this team" - "It's easy  
to ask others for help" The Assessment: - Regular  
measurement - Track progress - Identify issues -  
Continuous improvement - Data-driven development The  
Lesson: - Psychological safety is foundation - Leader sets  
tone - Intentional building - Measurable progress -  
Transformative impact CHAPTER 3: CLEAR GOALS  
AND ROLES

The Structure of High Performance Why Clarity Matters:  
The Problem: - Ambiguity creates confusion - Wasted  
effort - Conflict - Poor performance - Frustration The  
Solution: - Crystal clear goals - Defined roles -  
Understood processes - Aligned effort - High  
performance Clear Goals: The SMART Framework:

Specific: - Exactly what - No ambiguity - Clear target -

Precise definition Measurable: - Quantifiable - Track

progress - Know when achieved - Objective assessment

Achievable: - Challenging but possible - Within reach -

Motivating - Realistic Relevant: - Matters to mission -

Aligned with strategy

- Meaningful - Connected to purpose Time-bound: -

Clear deadline - Creates urgency - Enables planning -

Accountability The Application: - Team goals -

Individual goals - Project goals - All SMART - Clear

alignment The OKR Framework: Objectives: - What you

want to achieve - Qualitative - Inspiring - Directional -

Motivating Key Results: - How you'll measure success -

Quantitative - Specific metrics - 3-5 per objective -

Measurable outcomes The Example: Objective: "Become

the most customer-centric company" Key Results: - NPS score of 70+ - Customer retention of 95%+ - Response time under 2 hours - 90% first-contact resolution The Benefit: - Clarity

- Alignment - Focus - Measurability - Accountability

Clear Roles: The RACI Matrix: Responsible: - Does the work - Executes tasks - Accountable for completion -

Clear ownership Accountable: - Ultimately answerable - Decision authority - One person - Final responsibility

Consulted: - Provides input - Subject matter experts -

Two-way communication - Informed decisions Informed:

- Kept updated - One-way communication - Needs to

know - Awareness The Application: - Map all tasks -

Assign RACI - Clear responsibilities - No confusion -

Efficient execution The Role Charter: For Each Role: -

Purpose (why it exists)

- Responsibilities (what they do) - Authority (what they can decide) - Relationships (who they work with) -

Success metrics (how measured) The Benefit: - Complete clarity - No overlap or gaps - Clear accountability -

Efficient collaboration - High performance The Lesson: -

Clarity is essential - SMART goals - OKRs for alignment

- RACI for roles - Clear structure CHAPTER 4:

EFFECTIVE COMMUNICATION The Lifeblood of

Teams Why Communication Matters: The Impact: -

Enables coordination - Builds trust - Prevents conflicts -

Shares knowledge - Drives performance The Cost of Poor

Communication: - Misunderstandings - Wasted effort -

Conflicts - Missed opportunities - Poor performance The

C o m m u n i c a t i o n M o d e l : S e n d e r ! ' M e s s a g e

## Receiver !' Feedback The Breakdowns :

- Sender unclear - Message ambiguous - Wrong channel -  
Receiver misunderstands - No feedback loop The

Solution: - Clear sending - Precise message - Appropriate  
channel - Active receiving - Feedback loop Active

Listening: The Levels: Level 1: Ignoring - Not listening

- Distracted - Ineffective - Disrespectful Level 2:

Pretending - Appearing to listen - Not really - Ineffective

- Disrespectful Level 3: Selective - Hearing parts -

Missing others - Incomplete - Problematic Level 4:

Attentive - Hearing words - Good but not enough -

Missing nuance - Partial understanding Level 5:

Empathic - Understanding meaning - Feeling emotions

- Complete picture - True listening - Most effective The

Techniques: Paraphrasing: - Repeat in your words -

Check understanding - "So what you're saying is...

" - Confirms accuracy - Prevents misunderstanding

Clarifying: - Ask questions - Seek specifics - "Can you give an example?

" - Deepens understanding - Ensures clarity

Summarizing: - Recap key points - "Let me make sure I understand...

" - Confirms alignment - Shared understanding -

Effective closure The Meeting Effectiveness: The

Problem: - Too many meetings - Poorly run - Waste time

- Low value - Frustration The Solution: Clear Purpose: -

Why meeting?

- What outcome?

- Is meeting necessary?
- Clear objective - Justified time

Proper Preparation: - Agenda sent ahead - Materials shared - Participants prepared - Efficient use of time -

Productive meeting Effective Facilitation: - Start on time - Follow agenda - Manage participation - Stay on track -

End on time Clear Outcomes: - Decisions made - Actions assigned - Deadlines set - Notes shared - Accountability

The Communication Channels: Face-to-Face: - Richest channel - Full communication - Best for

complex/sensitive - Relationship building - Most effective Video Call: - Nearly as rich - Remote option -

Good for complex - Relationship maintenance - Very effective Phone: - Voice only - Missing visual - Good

for quick sync - Relationship maintenance - Moderately



effective

Email: - Asynchronous - Written record - Good for information sharing - Poor for complex/sensitive -

Limited effectiveness Chat/Text: - Quick and informal -

Good for simple questions - Poor for complex - Can be

misunderstood - Limited effectiveness The Principle: -

Match channel to message - Complex = richer channel -

Simple = leaner channel - Strategic selection - Effective

communication The Lesson: - Communication is critical

- Active listening - Effective meetings - Appropriate

channels - Continuous improvement CHAPTER 5:

TRUST AND ACCOUNTABILITY The Glue of High

Performance Building Trust: The Five Dysfunctions

(Lencioni): 1.

Absence of Trust: - Fear of vulnerability - Don't admit

weaknesses - Don't ask for help - Guarded - Foundation problem

2.

Fear of Conflict: - Artificial harmony - Don't challenge ideas - Poor decisions - Resentment builds - Dysfunction grows 3.

Lack of Commitment: - Ambiguity - No buy-in - Hedging bets - Poor execution - Results suffer 4.

Avoidance of Accountability: - Low standards - Don't hold each other accountable - Mediocrity - Resentment - Performance suffers 5.

Inattention to Results: - Focus on individual goals - Not team goals - Ego and status - Team fails - Ultimate

dysfunction The Solution: Build Trust: -

Vulnerability-based - Admit weaknesses - Ask for help -

Show humanity - Foundation Embrace Conflict: -

Healthy debate - Challenge ideas - Better decisions -

Productive conflict - Growth

Achieve Commitment: - Clarity - Buy-in - Disagree and  
commit - Unified execution - Results Embrace

Accountability: - Peer accountability - High standards -

Direct feedback - Mutual responsibility - Excellence

Focus on Results: - Team goals first - Collective success

- Subordinate ego - Shared victory - High performance

The Trust Equation:  $\text{Trust} = (\text{Credibility} + \text{Reliability} +$

$\text{Intimacy}) / \text{Self-Orientation}$  Credibility: - Competence -

Expertise - Track record - Earned respect Reliability: -

Do what you say - Consistent - Dependable - Predictable

Intimacy: - Emotional connection - Vulnerability -

Authenticity - Personal bond Self-Orientation:

- Focus on others vs.

self - Lower is better - Service mindset - Team first

Building Trust: - Demonstrate competence - Be reliable -

Show vulnerability - Focus on team - Systematic

approach Accountability: The Principle: - Clear

expectations - Agreed commitments - Regular check-ins

- Honest feedback - Mutual responsibility The Process:

1.

Clear Commitments: - Specific - Measurable -

Time-bound - Public - Recorded 2.

Regular Check-ins: - Progress updates - Obstacle

identification - Support provision - Course correction -

Continuous alignment 3.

Honest Feedback: - Direct and kind - Timely - Specific -  
Actionable - Growth-oriented

4.

Consequences: - Positive (recognition) - Negative  
(correction) - Consistent - Fair - Motivating The Peer

Accountability: Why It Matters: - More powerful than  
top-down - Builds ownership - Strengthens team -

Sustainable - High performance How to Build: - Clear  
team norms - Permission to hold accountable - Skills

training - Leader modeling - Cultural expectation The

Lesson: - Trust is foundation - Vulnerability-based -

Accountability is essential - Peer-driven - Systematic

building CHAPTER 6: COLLABORATIVE CULTURE

## The Environment of High Performance What Is Culture?

The Definition: - Shared values - Beliefs - Behaviors -

Norms - "How we do things here" Why It Matters:

- Drives behavior - Enables or constrains - Attracts or repels talent - Determines performance - Competitive

advantage The Elements: Values: - What we believe -

What matters - Guiding principles - Decision criteria -

Cultural foundation Behaviors: - How we act - What we do - Observable actions - Values in practice - Cultural

manifestation Norms: - Unwritten rules - Expected

behaviors - Social pressure - Conformity drivers -

Cultural enforcement Rituals: - Regular practices -

Symbolic actions - Reinforce culture - Build identity -

Cultural expression Building Collaborative Culture: 1.

Define Values: - What matters to us?

- What do we stand for?

- How do we work together?

- Explicit articulation - Shared understanding

The Process: - Team involvement - Discussion and debate

- Consensus building - Written documentation - Regular reinforcement 2.

Model Behaviors: - Leaders go first - Demonstrate values

- Consistent actions - Walk the talk - Cultural modeling

The Impact: - Actions speak louder - Sets expectations -

Creates permission - Builds culture - Sustainable change

3.

Establish Norms: - Explicit agreements - How we work

together - Behavioral expectations - Team charter -

Cultural contract Examples: - "We start meetings on time"

- "We assume positive intent" - "We give direct feedback"

- "We celebrate wins" - Clear expectations 4.

Create Rituals: - Regular practices - Symbolic meaning -

Reinforce culture - Build identity - Cultural expression

Examples:

- Weekly team lunch - Monthly celebrations - Quarterly

offsites - Annual awards - Consistent practices The

Psychological Contract: What It Is: - Unwritten

expectations - Between team members - Mutual

obligations - Implicit agreement - Cultural foundation

Making It Explicit: - Discuss expectations - Clarify

obligations - Mutual agreement - Written documentation

- Shared understanding The Benefit: - Prevents



disappointment - Builds trust - Enables accountability -

Strengthens culture - High performance The Lesson: -

Culture drives performance - Intentional building -

Values, behaviors, norms - Leader modeling - Systematic

approach CHAPTER 7: CONTINUOUS LEARNING

The Growth Engine Why Learning Matters: The

Imperative: - Rapid change

- Obsolescence threat - Competitive pressure - Innovation

requirement - Survival necessity The Opportunity: -

Continuous improvement - Competitive advantage -

Engagement driver - Performance multiplier - Growth

culture The Learning Organization: Peter Senge's Five

Disciplines: 1.

Personal Mastery: - Individual learning - Continuous

growth - Skill development - Self-improvement -

Foundation 2.

Mental Models: - Assumptions and beliefs - Challenge them - Update them - Flexible thinking - Adaptive mindset 3.

Shared Vision: - Common purpose - Aligned goals - Collective aspiration - Motivating direction - Unified effort 4.

Team Learning: - Collective intelligence - Shared knowledge - Collaborative problem-solving - Synergy - Multiplied capability

5.

Systems Thinking: - See whole system - Understand connections - Leverage points - Holistic perspective -

Strategic insight Building Learning Culture: 1.

Psychological Safety: - Safe to make mistakes - Mistakes are learning - No blame - Growth mindset - Learning foundation 2.

Time for Learning: - Dedicated time - Not just "extra" - Legitimate priority - Resource allocation - Cultural commitment 3.

Learning Resources: - Training programs - Books and courses - Conferences - Coaching - Investment in growth 4.

Knowledge Sharing: - Regular sharing sessions - Documentation - Mentoring - Communities of practice - Collective intelligence 5.

Experimentation: - Try new things - Pilot programs -

Learn from failures - Iterate and improve - Innovation culture

The After-Action Review: The Process: 1.

What was supposed to happen?

- Plan - Expectations - Objectives - Baseline 2.

What actually happened?

- Reality - Outcomes - Results - Facts 3.

Why was there a difference?

- Analysis - Root causes - Contributing factors -

Understanding 4.

What can we learn?

- Insights - Lessons - Improvements - Application The  
Benefit: - Systematic learning - Continuous improvement  
- Knowledge capture - Performance enhancement -  
Growth culture The Lesson: - Learning is essential -  
Intentional culture - Systematic processes - Continuous  
improvement - Competitive advantage CHAPTER 8:  
LEADERSHIP THAT EMPOWERS

The Catalyst of High Performance The Leadership Shift:  
From Command-and-Control: - Top-down - Directive -  
Compliance-based - Limited engagement - Constrained  
performance To Servant Leadership: - Bottom-up support  
- Empowering - Commitment-based - High engagement -  
Exceptional performance The Servant Leader: Robert  
Greenleaf's Principles: 1.

Listening: - Deeply understand - Team needs - Individual

concerns - Active attention - Foundation 2.

Empathy: - Understand feelings - Show compassion -

Human connection - Emotional intelligence -

Relationship building 3.

Healing: - Help people grow - Support development -

Overcome obstacles - Wholeness - Transformative care

4.

Awareness:

- Self-awareness - Situational awareness - Holistic  
perspective - Strategic insight - Informed decisions 5.

Persuasion: - Influence not authority - Build consensus -

Collaborative decisions - Commitment - Sustainable

change 6.

Conceptualization: - Big picture thinking - Long-term vision - Strategic perspective - Beyond day-to-day - Directional clarity 7.

Foresight: - Anticipate future - Learn from past - Understand present - Strategic planning - Proactive leadership 8.

Stewardship: - Serve greater good - Responsible use of power - Ethical leadership - Trust building - Sustainable success 9.

Commitment to Growth: - Of people - Professional and personal - Investment in development - Transformative impact - Legacy building 10.

Building Community: - Sense of belonging - Shared purpose

- Mutual support - Collective identity - Cultural foundation

The Empowering Leader: Provides: - Clear direction - Necessary resources - Decision authority - Support and coaching - Trust and autonomy

Removes: - Obstacles - Bureaucracy - Unnecessary constraints - Micromanagement - Barriers to success

The Result: - Ownership - Engagement - Initiative - Innovation - High performance

The Coaching Approach: The GROW Model:

Goal: - What do you want?

- Specific outcome - Clear target - Motivating objective

Reality: - Where are you now?

- Current situation - Honest assessment - Starting point

Options:



- What could you do?

- Generate alternatives - Creative thinking - Multiple paths Will: - What will you do?

- Commitment - Action plan - Accountability The Application: - Regular coaching conversations - Develop people - Build capability - Empower growth -

Sustainable performance The Lesson: - Leadership is service - Empower don't control - Coach and develop - Remove obstacles - Enable excellence CHAPTER 9:

CONFLICT RESOLUTION The Growth Opportunity

Understanding Conflict: The Reality: - Conflict is inevitable - Diverse perspectives - Different interests -

Natural occurrence - Not inherently bad The Opportunity:

- Better decisions - Innovation - Stronger relationships - Growth - High performance

The Danger: - Unresolved conflict - Relationship damage  
- Poor decisions - Reduced performance - Team  
dysfunction Types of Conflict: Task Conflict: - About  
work - Different ideas - Approaches - Solutions -  
Generally productive Relationship Conflict: - Personal -  
Emotional - Interpersonal - Generally destructive - Needs  
resolution The Goal: - Encourage task conflict -  
Minimize relationship conflict - Productive debate -  
Healthy disagreement - Better outcomes Conflict Styles:  
Thomas-Kilmann Model: 1.

Avoiding: - Low assertiveness - Low cooperation -  
Withdraw - Appropriate when: trivial issue - Problematic  
when: important issue 2.

Accommodating: - Low assertiveness

- High cooperation - Give in - Appropriate when: relationship matters more - Problematic when: your needs matter 3.

Competing: - High assertiveness - Low cooperation - Win-lose - Appropriate when: emergency - Problematic when: relationship matters 4.

Compromising: - Medium assertiveness - Medium cooperation - Split difference - Appropriate when: time pressure - Problematic when: optimal solution needed 5.

Collaborating: - High assertiveness - High cooperation - Win-win - Appropriate when: important issue, time available - Ideal when possible The Goal: - Default to collaborating - Use others strategically - Situational awareness - Flexible approach - Optimal outcomes The

Resolution Process: 1.

Create Safety: - Private conversation - Calm environment  
- Mutual respect - Psychological safety - Foundation 2.

Understand Interests: - Not positions

- Underlying needs - True motivations - Deep  
understanding - Strategic insight 3.

Generate Options: - Creative solutions - Multiple  
alternatives - Brainstorm freely - Expand possibilities -  
Innovative thinking 4.

Evaluate Options: - Against interests - Objective criteria  
- Mutual benefit - Fair process - Wise selection 5.

Agree on Solution: - Mutual commitment - Clear action  
plan - Accountability - Follow-through - Resolution The

Lesson: - Conflict is opportunity - Productive debate - Collaborative resolution - Stronger relationships - Better outcomes

## CHAPTER 10: MEASURING AND

## IMPROVING PERFORMANCE The Continuous

Improvement Cycle Why Measurement Matters: The

Principle: - What gets measured gets managed - Objective feedback - Track progress - Identify issues

- Drive improvement The Danger: - Measure wrong things - Drive wrong behaviors - Unintended

consequences - Strategic selection - Balanced approach

The Balanced Scorecard: Four Perspectives: 1.

Financial: - Revenue - Profit - ROI - Cost efficiency - Financial health 2.

Customer: - Satisfaction - Retention - NPS - Market

share - Customer value 3.

Internal Process: - Quality - Efficiency - Innovation -  
Operational excellence - Process effectiveness 4.

Learning and Growth: - Employee engagement - Skills  
development - Innovation capacity - Organizational  
capability - Future readiness The Benefit: - Balanced  
view - Multiple perspectives

- Holistic assessment - Strategic alignment - Sustainable  
performance Team Performance Metrics: Outcome  
Metrics: - Results achieved - Goals met - Quality  
delivered - Customer satisfaction - Business impact  
Process Metrics: - How work gets done - Efficiency -  
Collaboration - Communication - Working effectiveness  
Health Metrics: - Team engagement - Psychological

safety - Trust levels - Conflict resolution - Cultural strength  
The Regular Review: Daily Standup: - Quick sync - Today's priorities - Obstacles - Coordination - Alignment  
Weekly Review: - Progress on goals - Wins and challenges - Adjustments needed - Next week planning - Continuous alignment  
Monthly Retrospective:

- What went well?

- What didn't?

- What can we improve?

- Action items - Continuous improvement Quarterly

Assessment: - Goal progress - Team health - Strategic alignment - Major adjustments - Strategic review The

Improvement Process: Plan-Do-Check-Act (PDCA):

Plan: - Identify improvement - Analyze root cause -

Develop solution - Create plan - Strategic thinking Do: -  
Implement on small scale - Test the solution - Pilot  
program - Learn quickly - Tactical execution Check: -  
Measure results - Compare to plan - Analyze data - Learn  
from experience - Objective assessment Act: - If  
successful, standardize - If not, adjust and retry -  
Continuous iteration - Systematic improvement -  
Sustainable change

The Lesson: - Measurement is essential - Balanced  
approach - Regular review - Continuous improvement -  
Systematic excellence HOW TO APPLY THIS BOOK IN  
YOUR LIFE Building Your High-Performing Team The  
Assessment: Current State: - Where is your team now?  
- Working group?



Potential team?

Real team?

- Strengths and weaknesses - Honest evaluation - Starting point The Vision: - Where do you want to be?

- High-performing team - Specific characteristics - Clear picture - Motivating goal The Gap: - What's the difference?

- What needs to change?

- Priority areas - Strategic focus - Action plan The Implementation Plan: Phase 1: Foundation (Months 1-3) - Build psychological safety - Clarify goals and roles - Establish communication norms - Begin trust building - Foundation setting

Phase 2: Development (Months 4-6) - Deepen trust -  
Embrace healthy conflict - Build accountability -  
Strengthen collaboration - Capability building Phase 3:  
Optimization (Months 7-9) - Continuous learning -  
Performance measurement - Process improvement -  
Cultural strengthening - Excellence pursuit Phase 4:  
Sustaining (Ongoing) - Maintain practices - Continuous  
improvement - Adapt to changes - Sustain performance -  
Long-term excellence The Daily Practices: Morning: -  
Team standup - Align on priorities - Identify obstacles -  
Coordinate efforts - Start strong Throughout Day: -  
Active communication - Collaborative work - Support  
each other - Address issues - Execute excellently  
Evening: - Quick debrief - Celebrate wins - Learn from  
challenges - Plan tomorrow - Close strong

The Weekly Practices: Monday: - Week planning - Goal alignment - Priority setting - Resource allocation - Strategic start Wednesday: - Mid-week check - Progress review - Obstacle removal - Course correction - Maintain momentum Friday: - Week review - Wins celebration - Lessons learned - Next week preview - Strong close The Monthly Practices: Retrospective: - What went well?

- What didn't?

- What can we improve?

- Action items - Continuous improvement Team

Building: - Social connection - Relationship

strengthening - Fun together - Bond building - Cultural

reinforcement The Lesson: - Systematic approach -

Consistent practices - Continuous improvement - Patient persistence

- Achievable excellence CONCLUSION

"High-Performing Teams" provides a proven system for building exceptional teams.

Andrew D.

Thompson's message: high performance isn't accidental—it's the result of specific, learnable strategies applied systematically.

Key Takeaways: The Five Key Factors: - Psychological safety (foundation) - Dependability (trust) - Structure and clarity (organization) - Meaning (purpose) - Impact (results) The Core Strategies: - Build psychological safety - Clarify goals and roles - Communicate effectively - Build trust and accountability - Create collaborative culture - Enable continuous learning - Lead with

empowerment - Resolve conflicts productively - Measure and improve performance The Systematic Approach: - Intentional building - Consistent practices - Regular measurement - Continuous improvement - Sustainable excellence The Transformative Power: These strategies transform: - Team performance - Individual engagement - Organizational results - Competitive advantage - Sustainable success

The Journey Ahead: Building high-performing teams is ongoing: - Start with foundation - Build systematically - Practice consistently - Improve continuously - Never stop growing The Ripple Effect: High-performing teams affect: - Organizational success - Individual careers - Customer satisfaction - Market position - Long-term sustainability Final Thoughts: High performance isn't

magic.

It's not about having the right people (though that helps).

It's about creating the right environment, establishing the right practices, and leading the right way.

The question isn't whether your team can be high-performing.

It can.

The question is: will you apply these proven strategies?

Start today: - Assess your team - Build psychological safety - Clarify goals and roles - Practice consistently - Improve continuously Strategy by strategy, day by day, you'll build a high-performing team.

Welcome to exceptional performance.