# **Mediocre Social Network Apps Are Facing Great Challenges**



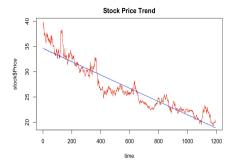
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#### **Market Overview**

Social media statistics from 2019 show that there are 3.5 billion social media users worldwide. Notice that this is

about 45% of the current whole world population (Mohsin and Anderson, 2020)<sup>1</sup> and this number is continuously growing. The top ten popular networking sites, including Facebook Inc., LinkedIn Corp. and Twitter Inc., hold most of the market share. For example, roughly two-thirds of U.S. adults (69%) report that they are Facebook users (Perrin, 2019)<sup>2</sup>.

Mediocre Social Network Apps Incorporated, in this monopolistic market, has struggled for a few years as people's preferences change. We made a forecast for its stock price for the following ten trading days, which can be used for making a future plan to accomplish business goals as well as to secure a competitive position in the market.



## **Data Analyzing**

Mediocre's stock price from January 2015 through the end of September 2019 is shown by the above plot. We can see a generally declining trend with some periodic ups and downs, which becomes less obvious over time.

The downward trend is reasonable due to the fact that social networks products are facing many challenges, such as difficulties to monetize, marketers moving in and users moving out, privacy concerns mounting as developers move in, and etc. All these phenomena indicate that social networks are facing great challenges so their stock prices are decreasing as a whole. On the other hand, we can see there are some spikes in between years from years, which typically happen during October, but followed by a decline in November through January. This seasonal signal could also be an interesting fact that affects the predictive model selection.

# **Fitting Model**

It will be helpful if the company can use the existing data to fit a statistical model to predict its future stock price. It might help the company to come up with better strategies to make profit. Observing the downward sloping trend in the time series plot for the past five years' stock price, and through some analysis, we come up with several models, for instance, the linear or quadratic models combined with seasonal autoregressive integrated moving

average models. We separate the historical data into a training set and a test set to test potential models' performance. Under information criterions as well as mean square errors, we find our best model, which is the linear model combined with an autoregressive model.

# Slock price (Scharce) 1150 1150 1170 1180 1190 1200

stock prices predicted with confidence intervals

### **Prediction and Recommendation**

After selecting the best model, we forecast the price of the stock for the next 10 trading days: 20.32, 20.23, 20.27, 20.39, 20.27, 20.25, 20.30, 20.40, 20.34, 20.33. The prediction indicates that the stock price

<sup>&</sup>lt;sup>1</sup>Mohsin, Maryam, et al. "10 Social Media Statistics You Need to Know in 2020 [Infographic]." *Oberlo*, 30 Apr. 2020, www.oberlo.com/blog/social-media-marketing-statistics.

<sup>&</sup>lt;sup>2</sup>Perrin, Andrew, and Monica Anderson. "Share of U.S. Adults Using Social Media, Including Facebook, Is Mostly Unchanged since 2018." *Pew Research Center*. Pew Research Center. 10 Apr. 2019.

www.pewresearch.org/fact-tank/2019/04/10/share-of-u-s-adults-using-social-media-including-facebook-is-mostly-unchanged-since-2018/.

will have a small decline after an increase and then followed by a relatively constant trend. However, from the long term perspective, the Mediocre Social Network Apps are experiencing a decreasing trend. They really need to take action immediately, just in case the worst-case scenario happens. For example, they could think of some ideas to promote their APPs to attract more investors, thus improving the company's competitiveness. Or, they could seek professional advice to protect the company's assets and thus prevent future loss.