# LISA SHAY

(+44) 07858625722 | jyhsieh00@outlook.com Eligibility: Have the right to work in the United Kingdom https://www.linkedin.com/in/jiunyu-hsieh/ https://jiunyu-hsieh.github.io/Lisashay.github.io/

## **Education**

MASTER OF SCIENCE IN SUPPLY CHAIN MANAGEMENT – The University of Warwick – UK

Oct 2022-Sep 2023

Majors: Procurement and Inventory Management, Storage and Warehousing Techniques, Transport Techniques and Management

**BACHELOR OF ECONOMICS IN FINANCE ENGINEERING** – East China Normal University – China Sep 2018-Jun 2022 Majors: Advanced Excel Application, Mathematical Statistics, Time Series, Econometrics, Multivariate Statistical Analysis

## **Skills & Certifications**

- Alteryx (Alteryx Designer Advanced): Data Cleaning, Regex, Transpose, CrossTab & Spatial
- SQL (HackerRank Advanced Certificate): MySQL
- Tableau

- Excel (Microsoft Excel 2019 Expert): VLookup, HLookup, Pivot Table, VBA
- Python: Pandas, NumPy, Matplotlib, Sklearn

# **Projects**

**CUSTOMER CHURN ANALYSIS** - Personal Project (Skills utilised: SQL, Tableau, Figma)

Feb 2023

This project aimed to identify the root causes of customer churn for Maven Telecom, and to provide recommendations to improve customer retention.

- Implemented SQL to create new fields and tables from customer database by using Alter Add and Create Table.
- Transformed and filtered data by using Aggregating Functions, Case When and CTE to improve the reporting process.
- Created a wireframe in Figma and visualised data in Tableau to identify key insights to retain customers.

SUPERMARKET MARKETING ANALYSIS - Personal Project (Skills utilised: Alteryx, Python, Excel, Tableau)

Apr 2023

This project aimed to develop a marketing strategy for ABC supermarket to target the most potential buyers by analysing the marketing campaign conducted on 10% of their customer base.

- Performed data cleaning with Join and Data Investigation Tools in Alteryx to ensure data integrity.
- Built a Logistics Regression Model in Python with pandas, numpy and sklearn to predict customer purchase choice with 81% accuracy.
- Utilized Excel Pivot Tables and VBA macros to perform KPI Analysis.
- Loaded and joined datasets in Tableau and created an interactive dashboard with maps and User Conversion Funnel.

SKI RESORT SELECTOR DASHBOARD - Personal Project (Skills utilised: Alteryx, SQL, Excel, Tableau)

Jun 2020

This project aimed to designed an interactive dashboard to assist people in selecting ideal ski resorts based on their specific requirements.

- Utilised Regex, Transform and Spatial Tools within Alteryx to analyse a geographical data set with over 800,000 records.
- Imported Excel data into MySQL and applied a Windows Function to rank ski resorts across continents and countries.
- Transposed data from columns to rows using SQL in order to visualise the data with tableau.
- Generated an interactive **Tableau** dashboard with **quick/context/global/chain filters**, **parameters**, and **calculated fields**.

# **Work Experience & Volunteering**

#### CHEYLESMORE GOOD NEIGHBOURS - Volunteer - Learnington Spa, UK

Feb 2023 - Sep 2023

Provided one-on-one assistance to the elderly in using smart devices by simplifying technical concepts and creating step-by-step
instructions tailored for individuals to reference.

#### TINGHSIN INTERNATIONAL GROUP - Operation Intern - Shanghai, China

Jun 2021 - Sep 2021

- Collaborated with project managers to design product specifications and page layouts for e-commerce apps using Excel.
- Tailored push notifications through user profiling, resulting in a 20% increase in repeat purchase rate.

## WELLEM MEDICAL GROUP - Data Clerk Intern - Shanghai, China

Jun 2020 - Sep 2020

• Utilised advanced Excel functions, including **VLOOKUP** and **nested IF statements** to generate accurate monthly return statements with **20,000** records for 8 clinics across 4 payment channels.