## **Drama and Redistribution**

The Impact of Telenovelas on Preferences for Redistribution in Latin America



PRESENTER:

Javier Gonzalez

gonzalezjj@smu.edu

BACKGROUND: Inequality perceptions are crucial for understanding the demand for redistributive policies (Stantcheva, 2021). They often arise from exposure to inequality in everyday life and traditional media. However, little is known about how entertainment media influences attitudes toward redistribution, which may portray fictional or inaccurate view of inequality.

Redistribution = reduce the gap between the rich and the poor by taxing the rich to give to the poor or expand social programs

**RESEARCH QUESTION:** Does exposure to inequality in telenovelas affect an individual's preferences for redistributive policies?

#### **INEQUALITY ON TELENOVELAS**





## **IDENTIFY INEQUALITY TELENOVELAS:**

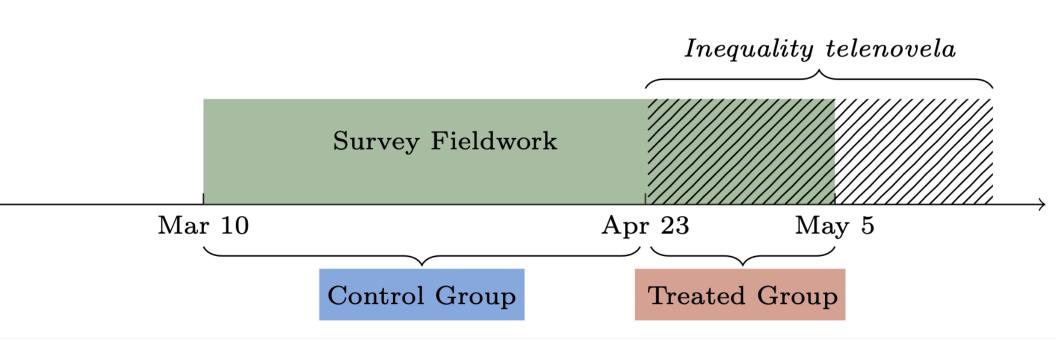
Process each synopsis (summary) using three methods:

- ConceptNet: inequality words count
- Vector Embeddings: similarity using transformers
- ChatGPT: directly ask models to identify inequality

## Top words by method

- economic, social, poor, rich, own, neighborhood
- student, teacher, case, form, drug, doctor, group, hotel
- poor, class, refuse, rich, humble, neighborhood, money

#### **IDENTIFICATION STRATEGY**



## IDENTIFICATION CONCERNS

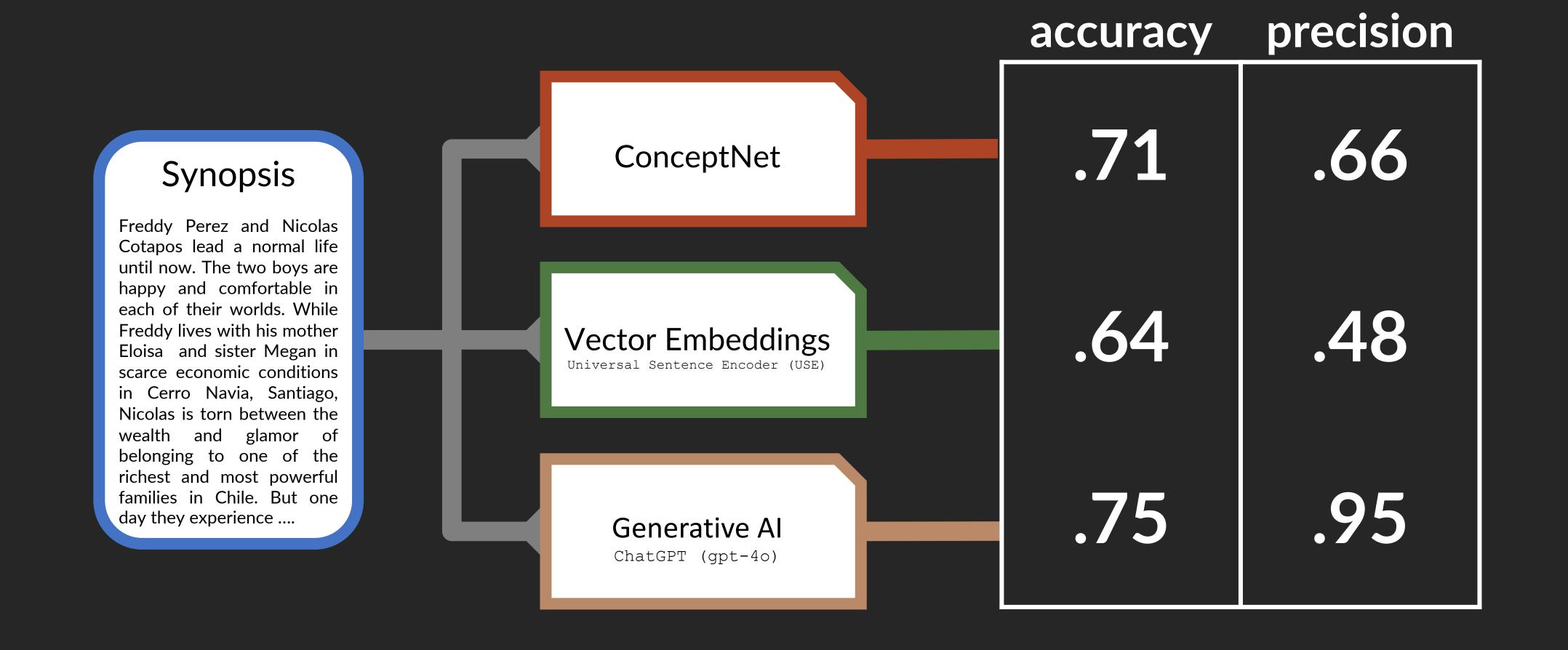
- 1. Group imbalance
- ChatGPT's control group is poorer and more rural
- 2. Categorization methods capture multiple concepts
- Telenovelas without inequality showed no effect
- No effect minorities to run for president
- Robust to small changes in the categorization algorithm

#### WHY A DECREASE IN SUPPORT?

- Telenovelas downplay the problem of inequality
  - "the poor and the rich can work together"
  - Exposure leads to lower concerns of inequality
  - High interest in politics eliminates the effect

# Generative Al models excel at ChatGPT, Gemini, Anthropic or DeepSeek

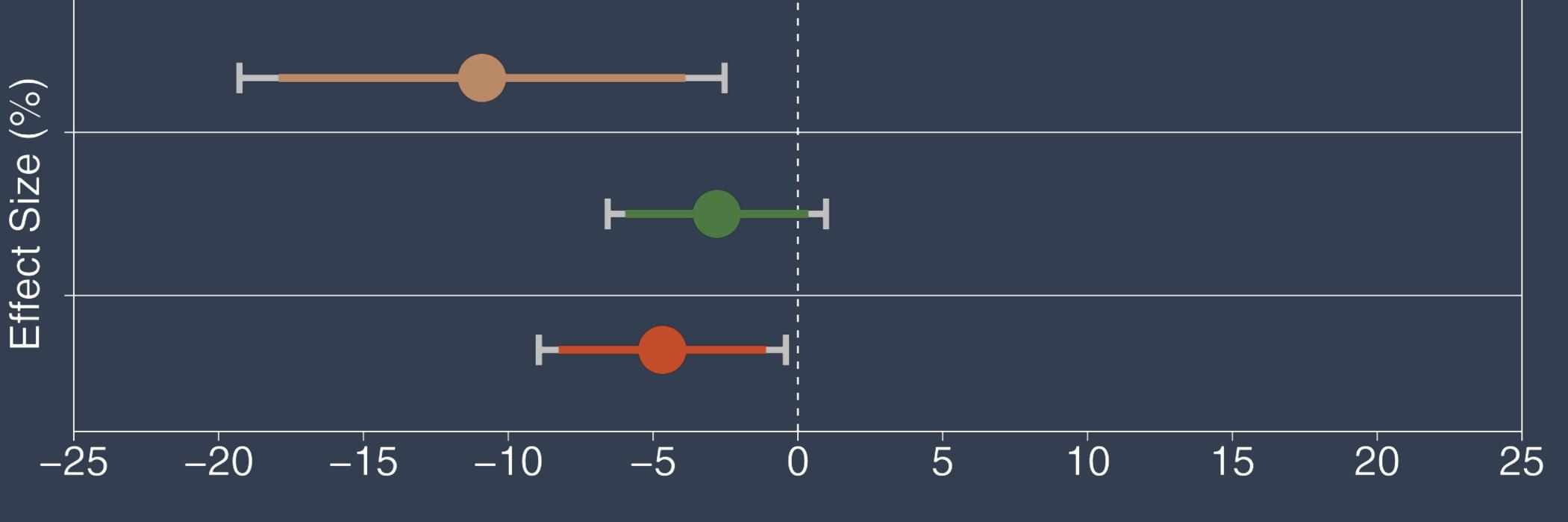
detecting inequality in telenovelas.



Exposure to inequality telenovelas

decreases 1 support for

redistributive policies.



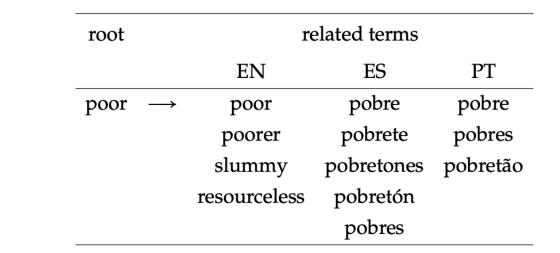
# Categorization Method

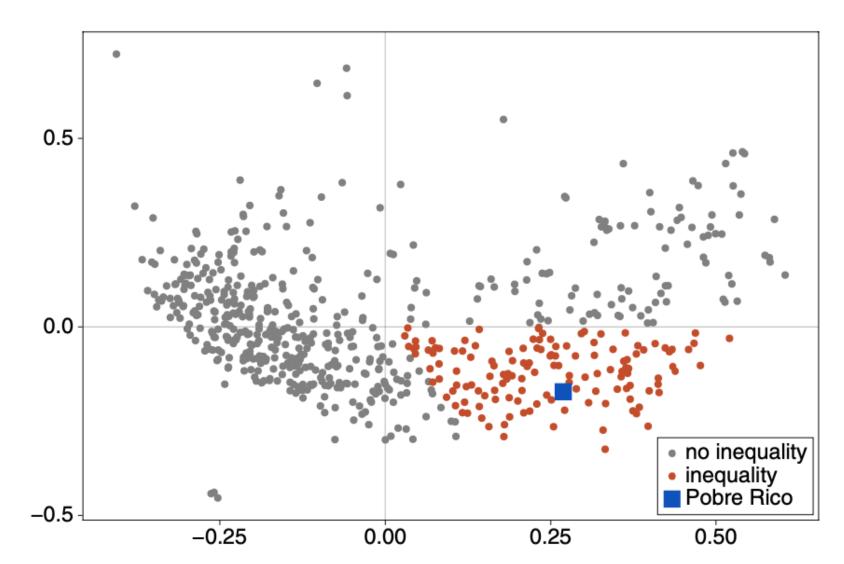
ConceptNetVec EmbeddingsChatGPT

Note: This figure shows the effect size compared to the group's mean with no exposure to an inequality telenovela. The outcome variable is the individual's answer to the following statement: "The (Country) government should implement strong policies to reduce income inequality between the rich and the poor." An answer of 7 indicates strong agreement and 1 strong disagreement with the previous statement. Controls: gender, age, urban, employment status, education, religion, income, marital status, and time trend. Standard errors are clustered at the interview date level. The 10% confidence intervals are shown in the colored error lines, while the 5% confidence intervals are displayed in grey.

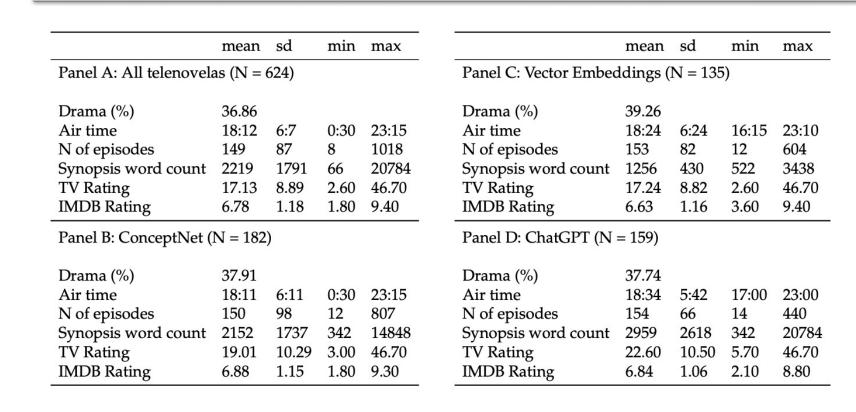
### **AMMO BAR**

- ~2000 telenovelas collected covering Chile, Mexico, Brazil from 1960-present
- Measures for inequality and female representativeness in telenovelas





You are a helpful research assistant. Classify each TV show summary if the plot is centered around socio-economic class differences. Please show your reasoning step by step of the categorization. Also provide a confidence level where 50 (uncertain) and 100 (perfectly certain).



		Predicted condition				
	Total population = P + N	Positive (PP)	Negative (PN)			
Actual condition	Positive (P)	True positive (TP)	False negative (FN)			
Actual c	Negative (N)	False positive (FP)	True negative (TN)			
ccuracy	$y = \frac{tp+tn}{tp+fp+tn+fn}$ ; pred	cision = $\frac{tp}{tp+fp}$ ; recall = $\frac{t}{t}$	$\frac{tp}{p+fn}$ ; $F = 2 \times \frac{\text{precission} \times \text{rec}}{\text{precission} + \text{rec}}$			

Title	Country	Year	Air Date	Episodes	Genre	Rating	ConceptNet	Vec Embeddings	ChatGPT		
Os Dias Eram Assim	brazil	2017	2017-04-17	88	drama		х	х			
Pobre Rico	chile	2012	2012-04-23	227	comedy	19.8	x	x	x		
Tranquilo Papa	chile	2017	2017-04-10	187	comedy-drama	16.7		x			
Tengo todo excepto a ti	mexico	2008	2008-02-11	50	comedy-drama		x				
La fiscal de hierro	mexico	2017	2017-01-30	80	drama			x			
Panel B: One-sentence S	ummary										
Os Dias Eram Assim	ssim In 1970s Brazil, a young idealistic doctor, Renato, falls in love with a wealthy girl, Alice, only to be separated by								by		
Pobre Rico	political turmoil and deceit, leading to years apart until their love rekindles upon an unexpected reunion.  Freddy and Nicolás, teenagers from different socioeconomic backgrounds, discover they were swapped at birth, leading to a legal mandate to switch lives with their biological families, as they navigate complex family dynamics and the pursuit of acceptance.										
Tranquilo Papa	The soap opera revolves around the unexpected friendship and connection between Domingo, a neglected company manager, and Pamela, a soon-to-be bride who calls off her wedding to a sexist man, as they find solace in each other's company amidst the chaos of their personal lives.										
Tengo todo excepto a ti	, ,										
La fiscal de hierro	by persona	ıl betray	als, including	those of her				l Diego Trujillo is man ersistently seeks retri			

 $Y_{icwt} = \alpha + \gamma \text{InequalityTV}_{cwt} + \beta X_i + \omega t + \delta_{cw} + \epsilon_{icwt}$  Country x wave FE

## References:

1. Stantcheva, S. 2021. Perceptions and Preferences for Redistribution. NBER working paper 29370.



