

# JORDAN HUTCHINGS

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## EDUCATION

Ph.D. Quantitative Marketing, University of Toronto	2022 – Current
M.A. Economics, University of British Columbia	2020
B.A. Economics, Simon Fraser University	2019

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## RESEARCH INTERESTS

Empirical Industrial Organization, Causal Inference, Geospatial Marketing

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## WORKING PAPERS

“Visibility and Retail Demand: Evidence from Bikeshare”, *with Avi Goldfarb*

Awarded Best in Track – Evidence from the Field, Marketing Science 2025

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## WORKS IN PROGRESS

“Endogenous amenities and endogeneous markets: Evidence from Baltimore”, *with Samsun Knight*

“Vet Care and the Influence of Corporate Roll-ups”

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## TEACHING EXPERIENCE

University of Toronto, Teaching Assistant

Modelling Tools for Predictive Analytics, <i>Prof. Ryan Webb</i> (MMA)	2023, 2024, 2025
Introduction to Big Data Analysis, <i>Prof. Daniel Goetz</i> (MMI)	2024, 2025
Digital Marketing, <i>Prof. Avi Goldfarb</i> (MBA)	2025
Marketing 1: Managing Customer Value, <i>Prof. Dilip Soman</i> (EMBA, GEMBA, MBA)	2025
Foundations of Artificial Intelligence for Management, <i>Prof. Samsun Knight</i> (BComm)	2025
Foundations of Artificial Intelligence for Management, <i>Prof. Ryan Webb</i> (BComm)	2023, 2024
Analytics for Marketing Strategy, <i>Prof. Sridhar Moorthy</i> (MMA)	2024

University of British Columbia, Teaching Assistant

Introduction to Macroeconomics, <i>Prof. Emrul Hasan</i> (BA)	2020
Introduction to Microeconomics, <i>Prof. Clive Chappel</i> (BA)	2019

## RESEARCH ASSISTANT POSITIONS

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Dan Goetz: Empirical analysis & data cleaning	2025
Avi Goldfarb & Claire Tsai: Experiment design, data cleaning, & analysis	2022 – 2024
Kristen Duke: Empirical analysis & data cleaning	2022
Rachel Gershon: Data analysis for <i>Friends with Health Benefits: A Field Experiment</i>	2022
Patrick Baylis: Data documentation for <i>The distribution of COVID-19 related risks</i>	2020
Paul Schrimpf: Data collection and analysis for <i>Causal impact of masks, policies, behavior on early COVID-19 pandemic in the U.S.</i>	2020

## PROFESSIONAL EXPERIENCE

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Pre-Doctoral Research Fellow – CIDER, University of British Columbia	2021 – 2022
Associate Consultant – Deetken Insight Management Consulting	2020 – 2021
Freelance Economist – BC Regional Tourism Secretariat	2020
Summer Research Assistant – Bank of Canada	2019

## HONOURS AND AWARDS

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University of Toronto Fellowship	2022 – Current
TD Management Data and Analytics Lab Research Grant	2023
Jack Knetsch Award (Best Undergraduate Thesis)	2019
Undergraduate Student Research Award	2018 – 2019
The Glenn-Berg Enterprising Achiever Award	2019
Peter Kennedy Undergraduate Scholarship	2019
NCAA Athletic Award, Men's Golf	2014 – 2018

## CONFERENCE PRESENTATIONS

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ISMS Marketing Science Conference	2025
Empirical & Theoretical Symposium for Canadian Marketing	2024
Rotman Marketing Brownbag Seminar Series	2024, 2025
TD Management and Data Analytics Lab Research Round Table	2023
Canadian Economics Association, Poster	2019

## PROGRAMMING AND SOFTWARE SKILLS

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R, Python, SQL, Git, Quarto, L<sup>A</sup>T<sub>E</sub>X, MS Office Suite