Microsoft Partner Report - Northwave

Jair Santanna

Date: 24 February 2022

# Microsoft Certifications

The summary of certifications is the following.

TABLE\_SUMMARY\_CERTIFICATIONS

Keep in mind that the requirements to become ‘advanced specialized’ are the following:

* Advanced Specialization on Cloud Security: 6xAZ500 + 4SC200
* Advanced Specialization on Identity and Access Management: 6xMS500
* Advanced Specialization on Information Protection and Governance: 6xMS500
* Advanced Specialization on Threat Protection: 6xMS500

Following we are detailing the names of Northwave employees that have the certifications. Note that basic certifications (AZ900, MS900, and SC900) are excluded for lack of information.

TABLE\_CERTIFICATIONS

# Customers

Following there is a list of customers with their respective industry and vertical. If a customer doesn’t have either industry or vertical it was excluded from this table.

TABLE\_ CUSTOMER\_INDUSTRY\_VERTICAL

Following there is a summary of industries and verticals.

TABLE\_INDUSTRY\_VERTICAL

Following there is a list of customers and the number of azure resources linked.

TABLE\_CUSTOMER\_LIST

The *estimated* total amount of GB ingested by Northwave customers in February is: TEXT\_SUM\_TOTAL\_USAGE GB retrieved from the following table.

TABLE\_CUSTOMER\_USAGE\_SUM

Some resources are not measure in GB/month for this reason we break down the usage per ‘usage unit’.

TABLE\_CUSTOMER\_USAGE\_EXTENDED