

Out of state businesses reporting thresholds and nexus

Updated April 2020

Starting Jan. 1, 2020, a business must register to report B&O tax and collect/submit applicable sales tax, if the business meets any of the following thresholds in the current or prior year:

- Has physical presence nexus in Washington.
- Has more than \$100,000 in combined gross receipts sourced or attributed to Washington.
- Is organized or commercially domiciled in Washington.

These thresholds will apply to all Washington income, including retailing, wholesaling, service and other activities, and other apportionable activities.

How to register

To register, file a Business License Application. This application will register your business with the Department of Revenue and other state agencies. You will be issued a Unified Business Identifier (UBI)/Account ID when the application is processed. See our new business information after you have registered.

Many Washington cities [!\[\]\(faf942dc3e59ce8eb64b4ac481eca7e0_img.jpg\)](#) and counties [!\[\]\(f6b0299e0b5e4340e509b71914970da0_img.jpg\)](#) have licensing requirements and taxes on business activities. The Business Licensing Service offers more information on licensing requirements for many cities.

The department issues reseller permits to businesses that make wholesale purchases, including qualified contractors. The permits allow businesses to purchase items or services for resale in Washington without paying retail sales tax. For more information, see our Reseller permit page.

You may determine whether an out of state business needs to register with the Washington's Secretary of State's office by visiting their website.

Nexus for past periods

Washington's nexus criteria have changed over the years. For an overview of the changes, see our summary chart of nexus and registration criteria.

Collapse all

^ 2019

July - December

Change: Election and use tax notice and reporting eliminated

March 14 - June

Change: 200 transaction threshold and click-through nexus eliminated

January - March 13

^ 2018

October - December

Change: Wayfair

January - September

Change: Election and use tax notice and reporting

^ 2017

July - December

January - June

^ 2016

January - December

^ 2015

September - December

Change: Economic nexus for wholesaling & click-through nexus

January - August

^ 2014 - 2011

January - December

^ 2010

June - December

Change: Economic nexus for service and apportionable activities

January - May

^ 2009 and prior

January - December

Change: Physical presence only

Printer-friendly version

Resources

What is physical presence nexus?

Remote sellers

Marketplace Fairness

Voluntary disclosure

Sourcing

Interstate and Foreign Sales (nexus)

RCW 82.04.067

WAC 458-20-193

WAC 458-20-194

Recordkeeping

RCW 82.32.070

WAC 458-20-254

Additional resources

Construction guide

Small Business Guidance (Business.wa.gov)

Streamlined sales tax

Streamlined Sales Tax Registration System 

Employment Security

Unemployment Insurance

Status Unit

360-902-9360

Labor and Industries

Industrial Insurance & Contractors Bonding

Employer Services

360-902-4817

Contractors Bonding

360-902-6359

Business Licensing

360-705-6741



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