

Computer Electronics

Lecture 5: Computer History & Economics



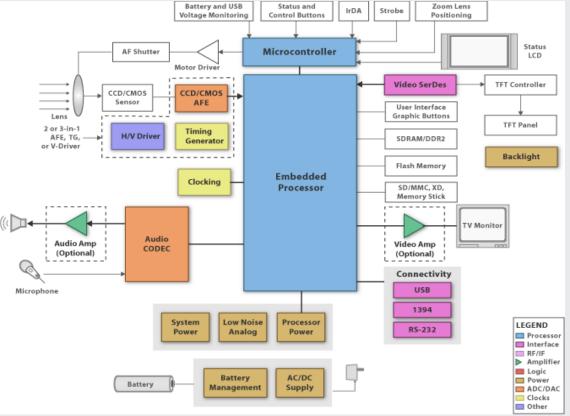
Computer vs. Embedded Systems

- Computers
 - A Personal Computer (PC): desktop or laptop
 - A server: cloud computing
- Embedded system
 - An Anti-lock Brake System (ABS) for a vehicle
 - A washing machine
 - A smart phone?
- Both computers and embedded systems contain processors



Example: a digital camera







Design concerns

- Size and weight
- Cost
- Safety and data security & privacy
- Performance
- Energy consumption
- User friendly interface
- Environmental impact



Computer evolution

- The word "computer" is used since the XVII century to designate a human worker in charge of performing calculation series
 - Navigation tables, astronomy, tides (sea levels), etc
- From the XIX century the word began to be used to designate a machine that performs programmed actions and calculations
 - A simple calculator is not a computer
 - A computer must execute "programs"
- Advantages of using a machine vs. human
 - Speed, no errors, repeatability, no weekends, vacation or labor laws to obey



Before the first machine computer

Several calculator apparatuses

- Abacus (2400 AC)
- Antikythera's mechanism and astrolabe (150-100 AC)
- Al Jazari's clock (1206, programmable)
- Napier bones (1617, John Napier)
- Slide rule (1620, William Oughtred et al.)















The first modern computer

- The Analytical Engine (1833, Charles Babbage)
- Only finished in 1991 for London's Science Museum
- Mechanical, powered by steam engine
- Uses punched cards for program and data Input/Output





Capabilities of the Analytical Engine

- Addition, subtraction, multiplication, division
- Conditionals (if statements)
- Program loops (jumps)
- Processing unit separated from data storage unit
- Sounds familiar?



Evolution aspects from 1833

- From mechanics to electronics
- Electronic component evolution: relays, vaccum tubes, transistors, integrated circuits
- Transistor evolution; bipolar to MOSFET
- Number representation: analog, digital base 10, digital base 2
- What is stored in memory: program, data, program and data
- Users: researchers, companies, everybody
- Applications: specific to general purpose to specific



War as main driver...

- Z3 (1941, Konrad Zuse): electromechanical using relays
- ABC Atanasoff-Berry Computer (1939): vacuum tubes, the 1st electronic computer, digital, binary numbers
- Colossus (1943, Tommy Flowers): electronic binary digital computer, vacuum tubes



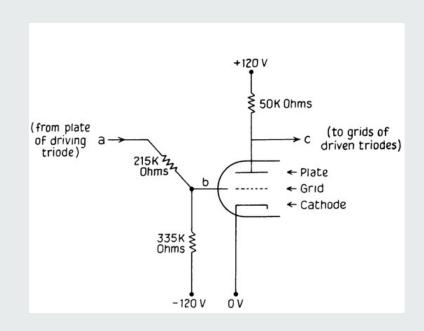
Analog versus digital

- Analog: continuous range, susceptible to electromagnetic noise
- Digital: discrete range, noise immune
- Digital resolution: number of bits (32 or 64 bits)



Logic gates in the ABC computer

- Negative logic
 - 0: High Voltage
 - 1: Low voltage
- Implemented using vacuum tubes
- 30 operations per second!
- Vacuum tubes big, unreliable, power hungry

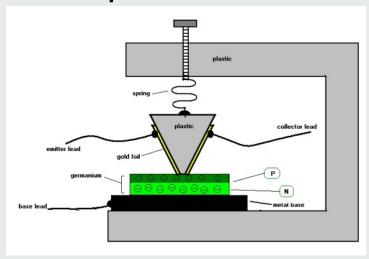


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The transistor

- John Bardeen and Walter Brattain,
 - Bell Labs, 1947, using germanium
 - A 3-pin controlled switch







Transistors, integrated circuits (IC), systems on chip (SoC)

- Logic gates made of a few transistors
 - Initially diodes and resistors also used
- Integrated circuits (John Kilby, 1958)
 - made of many integrated logic gates
 - Kilby received the Nobel prize in 2000
- From Bipolar devices to MOS devices
- Current feature size: 5nm (minimum length, not the width, the W/L is an important parameter)
- Current density: billions (109) of transistors per SoC



Computer Economics

- Project management
- Team building
- Product
 - Purchasing 3rd party components
 - User interface
 - Packaging
 - Documentation



Project management

- Really crucial and complex task as computers are complex products
- Managers are competent, experienced and well paid
- It is a very broad activity: engineering, design, team management, marketing, sales, etc



Project management tasks

- Building a team
- Planning development
- Process: implement work flows
- Choosing the target technology and 3rd party components
- Validation, verification and production testing



Team building

- Take into account the experience of each individual (to avoid common mistakes)
- Take into account the expertise of each individual (to match the tasks)
- Take into account the inter-personal capabilities of each individual (to ensure efficient communication)



Team work

- One well defined task
- One well defined deadline
- One coordinator and spokesperson
- Each team member should have a clearly defined responsibility
- Each team member should be assessed continuously to detect
 - Difficulties, problems, inefficiencies

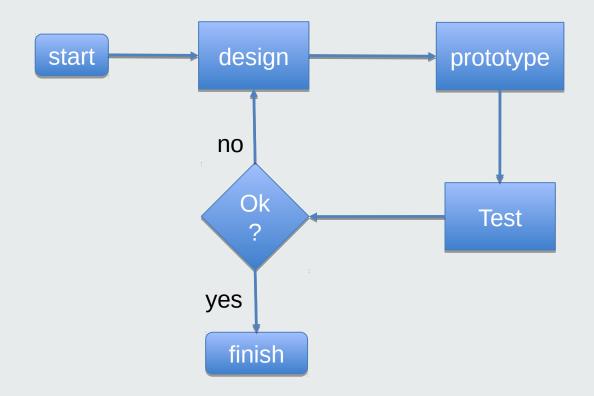


Planning development

- Divide development in parts, as independent as possible to enable parallel fast development
- Divide each part in hierarchical fashion, from top to bottom tasks
- At the bottom there will be development modules with a single purpose that can be given to different teams/people
- Reuse existent software and hardware modules as much as possible



Process: implement work flows





Project decision making

- There is no single solution
- There are many factors to take into account
- There are no free lunches
 - There are always pros and cons
- Find good enough solution
- No need to find the optimal solution



Non recurrent engineering (NRE) cost

- NRE is the development cost
- NRE is independent from the number of units produced
- When production starts NRE activities stop
- NRE grows with product complexity
 - Product complexity grows exponentially with features.
- Lower is better (bad news for engineers!)



How to decrease NRE

- Hire an experienced team
 - This is why big companies buy startups
- Optimize team size
 - Bigger or smaller will cause delay
- Use suitable machinery and tools
- Use Commercial Off the Shelf Components (COTS)



Unitary cost (UC)

- Cost for producing a single product unit
- NRE is excluded
- Lower is better
 - Increases profit margin
 - Allows more competitive pricing



How to reduce the unitary cost

- Buy cheaper components (watch quality)
- Balance <u>make</u> versus <u>buy</u> decisions
 - Apple dumped Imagination Technologies
- Increase scale
 - Produce more units with same resources
- Automate processes
- Optimize labor costs
 - -Salaries
 - -Legal obligations (make good use of labor laws)



Example profit calculation

- To create a product, it is estimated that
 - NRE = 2000
 - UC = 100
 - Selling price P = 300
- Compute the profit for
 - a) V=10 units
 - b) V=1000 units
- Profit = P*V-UC*V-NRE
 - a) Profit = 0
 - b) Profit = 198k
- Profit margin = Profit / Sales
 - a) Profit margin = 0
 - b) Profit margin = Profit /(P*V)=0.66 = 66%



Size matters: small is better!

- # transistors
- # code lines
- # memory bytes
- Specially important in portable products



Performance matters

- Performance metrics:
 - Execution time (latency)
 - Throughput (data processed per second)
 - Eg. Samples per Second
- Better performance generally leads to more competitiveness but
 - Requires more expensive components
 - Increases power consumption (watch battery life)
- A right balance must be found



High energy consumption consequences

- Shorter battery life
- Higher energy dissipation
 - Temperature rise
 - Need for cooling
 - Larger product size
 - Higher unitary cost



Flexibility means competitiveness

- Ease of adding / removing features
- Reactivity to market changes
- Software enabled flexibility
- Programmable hardware enabled flexibility



Time-to-prototype

- Time to build first prototype
- Validates the project choices
- Shows that performance is adequate
- Shorter is better
 - More time to make changes if needed
 - Faster market entry: investors happy

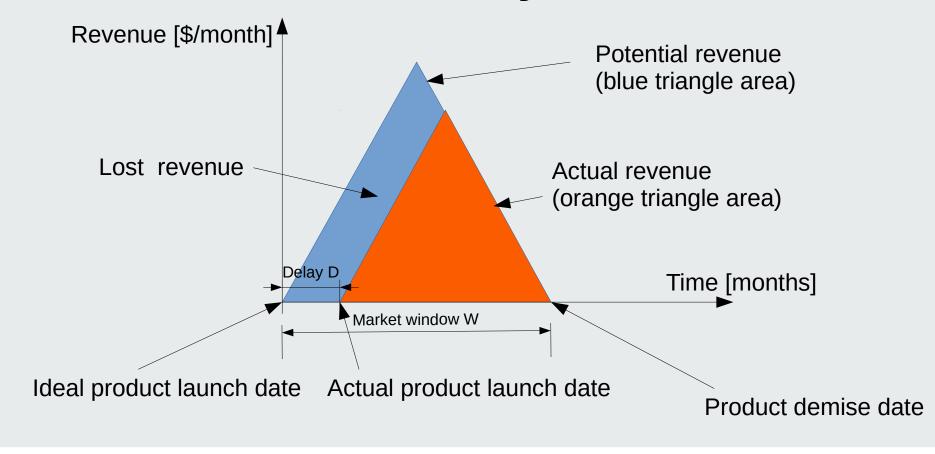


Time-to-market

- Time from project beginning to product launch in market
- Shorter is better: arrive before competitors
- Delays have significant impact in profit margins
- Can be measured in months

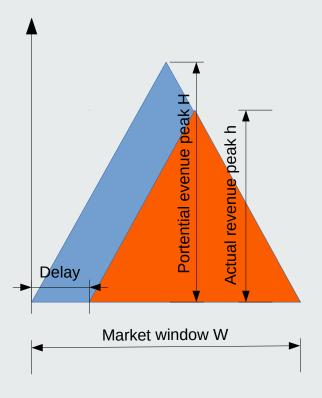


Time-to-market delay effect





Time-to-market problems

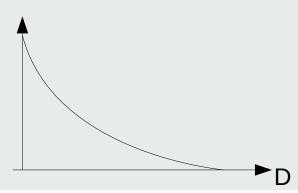


Potential revenue: R_P=W*H/2

Actual revenue: $R_A = (W-D)^*h/2 = (1-D/W)^*W^*h/2$

 $h = H^*(1-D/W)$

 $R_A = (W-D)*h/2 = W*H/2*(1-D/W)^2$





Safety, security and privacy concerns

- Probability that faulty behavior will cause harm to users
- Liability costs
- Damaged reputation costs for existing and potential customers



Environmental concerns

- Efficient use of energy
- Avoidance of hazardous materials
- Awareness is opportunity for differentiation



The ideal computer product

<u>User</u>

- Safe, Secure, Private
- Environmentally friendly
- Small size
- High performance
- Low energy consumption
- Low Price

Manufacturer

- Understand safety, security, privac
- Check environmental issues
- Work on form factor
- Target high performance
- Target low energy
- Low NRE, UC, D; High V