Jeffrey J. Vaz

Los Angeles, CA

Summary: Dually served as a Technical Support Manager and Account Executive for 2+ years while also gaining experience as a Product Manager and Web Developer. Passionate about using tech to solve complex issues.

• jeff.j.vaz@gmail.com   • 1-617-721-3610   • bit.ly/jeff-vaz   • github.com/jjvaz25   • linkedin.com/in/jeffrey-vaz/

PROJECTS

HubSpot API Project ([Source code](), [Heroku]())
Node, Express, REST API, Bootstrap

Vue Library ([Source code](), [GitHub Pages]())
JavaScript, Vue, Vuetify, Firebase/Firestore

Personal Website ([Source code](), [GitHub Pages]())
HTML, CSS, Mobile-friendly

Surfer Finder ([Source code](), [Heroku]())
MongoDB, Express, React, Node (MERN)

EXPERIENCE

Give Lively, LLC, New York, New York

Product Manager (performance-based promotion)   **Oct 2018 – Sept 2019**
- Managed agile team of engineers, marketers, and sales reps to launch product beta testing systems
- Oversaw product launches, QA testing, and creation of NPO feedback system
- Spearheaded acquisition strategy that secured over $3 million in partner fundraising
- Set company fundraising record for dollars raised through a single campaign ($800k in five days)

Account Executive & Technical Support Manager (performance-based promotion)   **Oct 2017 – Oct 2018**
- Grew and supported client portfolio comprising of over 50% of top 30 partners company-wide
- Supported acquisition team by implementing technical platform customizations for clients
- Generated more signups and revenue than rest of five-person team combined

NPO Advocate - Technical Support Specialist   **Aug 2017 – Oct 2017**
- Served as first responder for troubleshooting after-hours product bugs
- Launched the highest-earning nonprofit partner fundraising campaign in four-year company history

City of Boston Department of Environment, Energy, & Open Space, Boston, MA   **Nov 2016 – Jul 2017**
Greenovate Boston Fellow
- Designed, launched, and curated all content for Renew Boston official web page (boston.gov/renew-boston)
- Communicated complex energy/climate issues in understandable and engaging ways to property owners

EDUCATION

The Odin Project   **Aug 2019 – Present**
Curriculum: Full stack JavaScript Development (HTML5, CSS, JavaScript, Node.js, React, Vue.js)

Colby College, Waterville, ME   **Bachelor of Arts, May 2016**
Major 1: Environmental Studies: Policy Concentration (Graduated with Distinction)   **GPA: 3.56**
Major 2: Economics   **Dean's List Spring 2014, Fall 2015**

TECHNICAL SKILLS

• JavaScript   • Node   • Vue   • React   • HTML   • CSS   • Git

EXTRACURRICULAR ACTIVITIES

Open Source Contributions: The Odin Project - student solutions, general site edits
Web Dev Meetups: JavaScript.NYC, NY JavaScript, BostonJS
Hobbies: Surfing - Rockaway Surf Club organizer, basketball, video game collection, budget travelling