Jeffrey J. Vaz

Web Developer

Curious, thoughtful, communicative. A fast learner who consistently exceeds expectations, especially when the odds don't stack up. A firm believer that solutions to challenging problems can be solved through dedication, positivity, teamwork and a well-refined Google search!

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PROJECTS

Vue Library (Source code, GitHub Pages)

• Vue, Vuetify, Firebase/Firestore, Mobile-friendly

Vue Weather (Source code, GitHub Pages)

Vue, Vuetify, Open Weather Map API

Building on the Command Line (Source code: Binary Search Tree, Tic tac toe, Hangman, Mastermind)

Ruby

Vue Project Manager (Source code, GitHub Pages)

• Vue, Vuetify, Firebase/Firestore, Mobile-friendly

EXPERIENCE

Give Lively, LLC, New York, New York

Senior Account Executive (performance-based promotion)

Oct 2018 – Sept 2019

- Set company fundraising record for dollars raised through a single campaign (\$800k in five days)
- Spearheaded acquisition strategy that contributed to over \$3 million in partner fundraising
- Oversaw product QA testing, creation of beta rollouts and NPO feedback system development

Account Executive (performance-based promotion)

Oct 2017 – Oct 2018

- Grew personal client portfolio from birth to comprise of over 50% of top 30 partners company-wide
- Leveraged cold prospecting to acquire over 20 high-earning partners
- Generated more signups and revenue than rest of five-person team combined

NPO Advocate - Contractor

Aug 2017 - Oct 2017

Launched the highest-earning nonprofit partner fundraising campaign in four-year company history

City of Boston Department of Environment, Energy, & Open Space, Boston, MA

Nov 2016 – Jul 2017

Greenovate Boston Fellow

- Designed, launched, and curated all content for Renew Boston official web page (boston.gov/renew-boston)
- Communicated complex energy/climate issues in understandable and engaging ways to property owners

EDUCATION

Major 2: Economics

Colby College, Waterville, ME

Bachelor of Arts, May 2016

Dean's List Spring 2014, Fall 2015

Major 1: Environmental Studies: Policy Concentration (Graduated with Distinction)

GPA: 3.56

The Odin Project

Aug 2019 - Present

Curriculum: Full stack JavaScript Development (HTML5/CSS, JavaScript, Node.js, Vue.js)

SKILLS

Public Speaking: David H. Mills Excellence in Public Speaking Award winner, Colby College Spring 2016

• HTML5

• CSS

JavaScript

Node

• Vue

Git