

Jeffrey J. Vaz

Web Developer - Los Angeles, CA

Curious, thoughtful, communicative. A fast learner who consistently exceeds expectations. A firm believer that solutions to challenging problems can be solved through dedication, positivity, teamwork and a well-refined Google search!

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PROJECTS

Vue Library ([Source code](#), [GitHub Pages](#))

Vue, Vuetify, Firebase/Firestore, Mobile-friendly

Vue Weather ([Source code](#), [GitHub Pages](#))

Vue, Vuetify, Open Weather Map API

Personal Website ([Source code](#), [GitHub Pages](#))

HTML, CSS, Mobile-friendly

Pomodoro Clock ([Source code](#), [GitHub Pages](#))

JavaScript, HTML, CSS

EXPERIENCE

Give Lively, LLC, New York, New York

Senior Account Executive (performance-based promotion)

Oct 2018 – Sept 2019

- Managed agile team of engineers, marketers, and sales reps to launch product beta testing systems
- Oversaw product launches, QA testing, and creation of NPO feedback system
- Spearheaded acquisition strategy that secured over \$3 million in partner fundraising
- Set company fundraising record for dollars raised through a single campaign (\$800k in five days)

Account Executive (performance-based promotion)

Oct 2017 – Oct 2018

- Grew personal client portfolio from birth to comprise of over 50% of top 30 partners company-wide
- Leveraged cold prospecting to acquire over 20 high-earning partners
- Generated more signups and revenue than rest of five-person team combined

NPO Advocate - Contractor

Aug 2017 – Oct 2017

- Served as first responder for troubleshooting after-hours product bugs
- Launched the highest-earning nonprofit partner fundraising campaign in four-year company history

City of Boston Department of Environment, Energy, & Open Space, Boston, MA

Nov 2016 – Jul 2017

Greenovate Boston Fellow

- Designed, launched, and curated all content for Renew Boston official web page (boston.gov/renew-boston)
- Communicated complex energy/climate issues in understandable and engaging ways to property owners

EDUCATION

Colby College, Waterville, ME

Bachelor of Arts, May 2016

Major 1: Environmental Studies: Policy Concentration (Graduated with Distinction)

GPA: 3.56

Major 2: Economics

Dean's List Spring 2014, Fall 2015

The Odin Project

Aug 2019 – Present

Curriculum: Full stack JavaScript Development (HTML5, CSS, JavaScript, Node.js, Vue.js)

SKILLS

Public Speaking: David H. Mills Excellence in Public Speaking Award winner, Colby College Spring 2016

• HTML5 • CSS • JavaScript • Node • Vue • Git

EXTRACURRICULAR ACTIVITIES

• Rockaway Surf Club • Colby Surf Club • BostonJS • JavaScript.NYC • NY JavaScript