

James Kalyviaris

(224)-659-85256 | jkalyviaris08@gmail.com

EXPERIENCE

Total Quality Logistics — *Logistics Account Executive*

August 2025 - December 2025

- ☐ Communicated with carrier services to negotiate competitive and fair freight rates for shipment pickups and deliveries.
- ☐ Coordinated routing for customer-submitted shipments and generated accurate, market-aligned rate quotes.
- ☐ Maintained continuous communication with carriers and customers, providing proactive shipment updates and resolving issues.
- ☐ Created and managed documentation including bill of lading (BOL) forms to ensure accurate and timely recordkeeping.
- ☐ Supported end-to-end transportation processes to ensure efficient, on-time delivery of freight.

P&S Meats — *Data Entry Intern*

May 2024 - August 2024

- ☐ Utilized Pandas to structure and monitor sales trends, enhancing reporting clarity and speed.
- ☐ Built a SQL database to track full inventory lifecycle, supporting improved decision-making for product restocking.
- ☐ Managed accounts receivable/payable and ensured financial data integrity using spreadsheets and relational tools.

Get Air Trampoline Park — *Shift Lead*

June 2022 - December 2023

- ☐ Led a team of 5-6 employees, managing event scheduling and task delegation.
- ☐ Organized cash handling and deposits, improving financial accuracy by 15%.
- ☐ Sold birthday party packages along with memberships
- ☐ Communicate with customers to provide information on the park as well as the event packages

Business Analytics Capstone Project — *Yogi Tea Amazon Sales and Pricing Analysis*

- ☐ Collaborated with a client company (Yogi Tea) to solve a real-world business problem using advanced data analytics techniques.
- ☐ Developed an interactive regression model in Python incorporating price elasticity to forecast business outcomes and support strategic pricing decisions.
- ☐ Performed extensive data cleaning, transformation, and filtering to prepare clean and raw business data for analysis.
- ☐ Worked in a team environment to deliver actionable insights and recommendations in a final client presentation.

Education

University of Iowa | Tippie
College of Business

Major: Business Analytics
and Information Systems

Overall GPA: 3.06 Iowa GPA:
3.16

Graduated, May 2025

Technical Skills

Programing & Data Analytics:
Excel, Python (Pandas, NumPy),
SQL

Data Visualization:
Tableau, Microsoft PowerPoint

*Data Management &
Modeling:*
Regression Analysis, Data
Cleaning, Data Interpretation,
Relational Databases

Additional Experiences

NJCAA Baseball:
1 year of Junior College baseball at
Kishwaukee College where I
developed strong leadership skills
as well as self discipline, time
management, and teamwork.

Study Abroad:
Spent 1 month in Northern Italy
where I was fortunate enough to
gain insight on the operations of
international business through
company visits as well as guest
speakers.

