

# Management strategies for sardines: A game theoretic approach

Aneesh Hariharan

QERM, UW, Seattle

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# The broad question to be answered

- Is a cooperative economic strategy between the US, Canada and Mexico sharing a highly commercial species such as the Pacific sardine beneficial for conservation efforts? If so, how?

# Outline of the talk

- Motivation
- Game theory basics: Cooperative games, The Cournot model and Nash equilibrium
- Cobb Douglas model
- Some thoughts and conclusion

# Sardines



- Epipelagic
- Virtually the only predators of all below them (plankton) and virtually the only prey of the tiers above them (bigger fish, seabirds, marine mammals)
- Maintains a delicate population balance in the wasp-waist ecosystem model

# Motivation-History

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- (2012) Oceana-

*Sardine population on verge of crash*

NMFS-

*the Coast-wide harvest rate including Canada and Mexico is less than 15 percent of the biomass; decidedly NOT overfishing.*

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# Motivation-Bioeconomic models, overlaid on top of biological models

$$\frac{dx}{dt} = F(x) - h(t)$$

- $F(x)$ -Natural growth rate of a given population
- $h(t)$ -Rate of harvests:
- $h(t)$  depends on the current size of the stock  $x = x(t)$  AND the rate of harvesting effort  $E = E(t)$
- $h = Q(E, x)$ =The production function= $G(x)E$

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- Net economic revenue produced by an input of effort  
 $E\Delta t = [ph - cE]\Delta t = [p - c(x)]h\Delta t = R(x, E)$  where  
 $c(x) = \frac{c}{G(x)}$

# Motivation-Optimal Harvest Policy

- $PV = \int_0^\infty e^{-\delta t} R(x, E) dt = \int_0^\infty e^{-\delta t} [p - c(x(t))] h(t) dt$   
subject to  $x(t) \geq 0$  and  $h(t) \geq 0$
- Goal: To maximize the above PV. Optimal control theory
- Quick solution:  $\int_0^\infty e^{-\delta t} [p - c(x(t))] [F(x) - \dot{x}] dt$  which is of the form:  $\int \phi(t, x, \dot{x}) \implies \frac{d\phi}{dx} = \frac{d}{dt} \frac{\partial \phi}{\partial \dot{x}} \implies$
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- $F'(x) - \frac{c'(x)F(x)}{p-c(x)} = \delta$
- Enough of motivation!

# Game theory basics

- Consider two countries producing sardines and selling it in the market. They will try to maximize their own Profits=Sales-Cost.
- $\pi_1(q_1, q_2) = RT_1 - CT_1$  and  $\pi_2(q_1, q_2) = RT_2 - CT_2$ .
- $\pi_i$ -Profit,  $RT_i$ -Total sales,  $CT_i$ -Total cost.
- $RT_1 = p(q) * q_1 = [A - b(q_1 + q_2)] * q_1 = Aq_1 - bq_1^2 - bq_1q_2$
- $RT_2 = p(q) * q_2 = [A - b(q_1 + q_2)] * q_2 = Aq_2 - bq_1q_2 - bq_2^2$
- $CT_1 = cq_1, CT_2 = cq_2$ . Assumption: Same costs for both countries. Not necessary.



# Game theory basics-Nash equilibrium

- $\frac{\partial \pi_1}{\partial q_1} = A - 2bq_1 - bq_2 - c = 0$
- $\frac{\partial \pi_2}{\partial q_2} = A - bq_1 - 2bq_2 - c = 0$
- $q_1 = \frac{A - bq_2^e - c}{2b} = f(q_2)$
- $q_2 = \frac{A - bq_1^e - c}{2b} = f(q_1)$
- Nash equilibrium-Solution in which players strategies represent the best answers to each other, reciprocally.  
 $q_1 = q_1^e$  and  $q_2 = q_2^e$  i.e.
- $q_1^* = \frac{A-c}{3b}, q_2^* = \frac{A-c}{3b}$
- $\pi_1 = \pi_2 = \frac{(a-c)^2}{9b^2}$
- NO INCENTIVE TO DEVIATE.

# Game theory basics-Nash equilibrium with collusion

- $\pi_T = \pi_1 + \pi_2 = Q(a - bQ - c)$  where  $Q = q_1 + q_2$
- $Q^* = \frac{a-c}{2b}$
- If we assume  $q_1 = q_2 = \frac{a-c}{4b}$ ,  $\pi_1 = \pi_2 = \frac{(a-c)^2}{8b^2}$
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- Collusion is better!
- Lots of assumptions made: Constant costs, equal quantities should be produced by both countries
- Prices will increase, quantities will decrease under collusion for any general Cournot Oligopoly game.

# Game theory basics-A fisheries

## Cournot duopoly model

- $E_i$ -Effort,  $q_i$ -Catches= $f(E_i, X)$  , $X$ - Biomass level of sardine
- $\pi_i(E_1, E_2) = RT_i - CT_i$
- $\pi_1(E_1, E_2) = [A - b(f(E_1, X) + f(E_2, X))]f(E_1, X) - cE_1$
- $\pi_2(E_1, E_2) = [A - b(f(E_1, X) + f(E_2, X))]f(E_2, X) - cE_2$
- $\pi_T = \pi_1 + \pi_2$
- $\frac{\partial \pi_T}{\partial E_1} = \frac{\partial \pi_T}{\partial E_2} = 0$

# Game theory basics-Implications

- Aggregate fishing effort is expected to reach a lower level than the sum of the reached levels for each individual solution.
- Costs of fishing expected to be lower.
- Market price higher, aggregate rent higher.
- STOCK MANAGEMENT MORE COMPATIBLE WITH CONSERVATIVE OBJECTIVES!

# The Munro model

- Optimal equilibrium biomass:

$$\delta = F'(x^*) - \frac{c'(x^*)F(x^*)}{p-c(x^*)} = \frac{\frac{d}{dx^*}[p-c(x^*)F(x^*)]}{p-c(x^*)}$$

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- Own rate of interest=Marginal sustainable net return from the fishery divided by the supply price of the resource=Social rate of discount
- Equilibrium Harvest policy:  $h^*(t) = F(x^*)$
- Optimal approach path to  $x^*$ , the steady state solution, model is linear in the control variable  $h$ . Optimal approach:

$$\begin{aligned} h^*(t) &= h_{max} \text{ whenever } x(t) > x^* \\ &= h_{min} \text{ whenever } x(t) < x^* \end{aligned}$$



# The Munro model: Inconsistent view of $\delta$

- $\delta_1 < \delta_2 < \infty$ .
- Suppose, therefore, the two countries contemplate a binding agreement.
- Denote  $\alpha$  = Country 1's harvest share  $\implies (1 - \alpha)$  = Country 2's harvest share.
- $PV_1 = \int_0^\infty e^{-\delta_1 t} \alpha [p - c(x)] h(t) dt$
- $PV_2 = \int_0^\infty e^{-\delta_2 t} (1 - \alpha) [p - c(x)] h(t) dt$

# The Munro model: Inconsistent view of $\delta$

- Let  $\beta$  be a bargaining parameter- Establish ES tradeoff between management preferences of two countries.
- Nash's two person cooperative games, no side payments, payoffs non-transferable
- Maximize  $\beta PV_1 + (1 - \beta)PV_2$   $0 \leq \beta \leq 1$

# The Munro model: Inconsistent view of $\delta$

- Threat point:  $\pi^0$  and  $\theta^0$ . Prospective payoffs for a two person non-cooperative game
- Nash: Unique solution to maximize  $(\pi^* - \pi^0)(\theta^* - \theta^0)$ ,  $\pi^*$  and  $\theta^*$  are the solution payoffs
- E.g.  $\beta = \frac{1}{2}$  implies equal weight to the two countries management preferences.
- A basic framework that is applied to current negotiations of shared resources between different countries (Sumaila 1997, 1999), Suris J.C.(2003)(Regulation of Iberoatlantic sardine), Armstrong C.(Arcto Norwegian cod)

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- Units of effort of each fleet not necessarily homogeneous and thus can't be compared directly.
- Competitive behavior of agents might only be due to short term interests.
- Discrete model with finite time horizon. Usually a useful thing for agreement between countries.

# A proposed Cobb Douglas model

- $Y_{i,t} = q_i E_{i,t}^{\alpha_i} X_t^{1-\alpha_i} = q_i L_{i,t}^{\alpha_i} X_t$
- $X_t$ -spawning biomass in year  $t$ .
- $Y_{i,t}$ -Number of catches fished by the fleet of country  $i$  in year  $t$
- $q_i$ - Catchability coefficient
- $E_{i,t}$ -Effort of country  $i$  in year  $t$ .
- $L_{i,t} = \left( \frac{E_{i,t}}{X_t} \right)$

# Cooperative scenario

- For a logistic growth function
$$X_{t+1} - X_t = aX_t - bX_t^2 - (Y_{1,t} + Y_{2,t})$$
- $p_i$  - Price per ton fished in country  $i$ ,  $w_i$  - Cost per unit effort,  $\delta_i$  - Discount factor in each country

$$\begin{aligned} & \text{Max}_{E_1, E_2} \sum_{t=0}^{T-1} \beta \delta_1^t [p_1 q_1 L_{1,t}^{\alpha_1} X_t - w_1 E_{1,t}] + \\ & (1 - \beta) \delta_2^t [p_2 q_2 L_{2,t}^{\alpha_2} X_t - w_2 E_{2,t}] \end{aligned}$$

subject to

$$X_{t+1} - X_t = aX_t - bX_t^2 - (q_1 L_{1,t}^{\alpha_1} X_t + q_2 L_{2,t}^{\alpha_2} X_t)$$

$$0 \leq E_1(t) \leq E_1 \max$$

$$0 \leq E_2(t) \leq E_2 \max$$

$$X(t) \geq 0$$

$$X(0) = X_0$$

# Competitive scenario

$$\text{Max}_{E_i} \sum_{t=0}^{T-1} \delta_i^t [p_i q_i L_{i,t}^{\alpha_i} X_t - w_i E_{i,t}]$$

subject to

$$X_{t+1} - X_t = aX_t - bX_t^2 - (q_1 L_{1,t}^{\alpha_1} X_t + q_2 L_{2,t}^{\alpha_2} X_t)$$

$$0 \leq E_1(t) \leq E_{1\max}$$

$$0 \leq E_2(t) \leq E_{2\max}$$

$$X(t) \geq 0$$

$$X(0) = X_0$$

Case of perfect information-Fishing sectors from each country decide optimal exploitation policy and also to decision made by second country about fishing effort they are going to apply.

# Myopic competition

- Respective national fleets ONLY try to maximize their income in the short term, without competitor's performance or biological restrictions
- Equalization of costs and marginal revenues
- $\alpha_i p_i q_i L_{i,t}^{\alpha_i-1} = w_i$

# The final idea

- Nash cooperative game strategy: Ideally want to use  $\beta$  from the negotiation process that maximizes  $(\pi^* - \pi^0)(\theta^* - \theta^0)$ .
- No rational agent will want to accept any payment from the game smaller than his threat point.
- Side payments not addressed

# The Pacific sardine (Sumaila 2012)

- A three country game. Mexico, US and Canada
- Currently no cooperation exists.
- Mexico with US and Canada, myopic competition
- Canada and the US; non-cooperation
- Stocks are assessed separately; 2013 HCR (Harvest Control Rules) assume 87 percent sardine stock in North American waters and 13 percent in Mexican waters.

# What I need and would like to do

- Data- Sardine catches and stock evolution for the 3 countries, Fishing days across time, estimates for CPUE, Discount rate (a fairly linear trend accounting for inflation across time), fish prices (can estimate average price per landed ton) and effort costs.
- Apply the model presented above to these data; Use production model similar to the recent paper by Sumaila; based on a production function based on climate indicators.
- Thanks! Prof. Vince Gallucci for thinking this will be a cool problem to work on! CQS for all the funding.



# Questions

11-19-11

<u>SOUPS</u>	
CREAM OF BROCCOLLS (Veggie)	5
CHICKEN NOODLES	6
<u>SANDWICHES</u>	
SARDINE	2 EACH
PITTSBURGH CHICKEN	12
KNAB CAKE w/ DILL PICKLESTOCK	7
<del>Potatoes</del>	
→ Falafel, Pita, Spicy Vegetables (vegan)	7
Open Faced Roasted Chicken	8
Walt Whit Braised Pork, Boursin	8
Fried PB+J	5
→ Jack Bosch Grilled Cheese	7
<u>Sides</u>	
Beer Battered Onion Rings w/ Spicy Ranch	6
Salt + Pepper Fries w/ Pickle Dip	5
Mom's Tomato + Macaroni w/ Bacon	6
Brussel Sprouts w/ oyster + Pickled Chiles	6
Side Salad, Choice of SP. Ranch, Oil + Vinegar	