# John J. Kim

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#### Education

### Vanderbilt University, Nashville, TN

2015 - 2019

- Dual Major: Mathematics (Honors), Computer Science
- Overall GPA: 3.71 / 4.00, Mathematics GPA: 3.79 / 4.00, Computer Science GPA: 3.81 / 4.00
- Minors: Financial Economics, Corporate Strategy

### Work and Volunteer Experience

# AT&T Global Connections and Supply Chain Strategy

May 2018 - August 2018

Summer Analyst

- Analyzed spend data to identify \$2M cost-savings opportunity by optimizing purchasing process; presented findings and recommendations to supply chain senior leadership.
- Sized opportunity, identified revenue and costs synergies for ~\$100M company seeking new markets.
- Investigated susceptibility of key suppliers to PE M&A activity in order to proactively mitigate potential supperrelationship disruptions.
- Conducted interviews across supply chain to identify contracting pain points and translate into opportunities for cognitive contract management tool.

## Accenture Innovation Garage

August 2017 - April 2018

Team Leader

- Performed in-depth research into the retail industry with a concentration on the apparel segment.
- Prototyped and began development of an ML-driven digital platform to generate revenues for a mid-sized apparel retailer.
- Lead team meetings; managed team workstreams and communication with program sponsors.
- Used Python to scrape data and build product recommendation algorithm using logistic classification.

### JMRK Consulting

May 2017 – September 2017

Co-Founder

- Co-founded and led a student-run management consulting group.
- Analyzed market entry strategies, competitor landscapes, and revenue models, and designed slide decks.
- Completed three engagements with an AI startup before terminating due to non-compete obligations.

# Vanderbilt University CompSustNet Laboratory

Summer 2017

Research Assistant

- Researched uses of natural language processing in promoting environmental and cultural sustainability.
- Used Python to create algorithms from scratch to scrape data from online sources, analyze sentiment and topic diversity within pieces of text, and capture quantitative representations of raw semantic data.
- Used HTML, CSS, and JavaScript to connect algorithms to a front-end user interface.

# Vanderbilt University Computer Science Dept.

January 2017 - May 2017

- Teaching Assistant
  - Analyzed and corrected assignments and code submitted by 94 students in Computer Organization. Held office hours to address students' questions and concerns.
  - Course taught in ARM Assembly.

### **Achievements**

### KICC National Champion

February 2017

- After winning the Vanderbilt University campus competition and the North Atlantic regional competition, placed 1st in the national round of KPMG's International Case Competition out of 42 universities nationally.
- Synthesized solutions to business problems, prepared slide decks, and gave 20-minute presentations all within three-hour timeframes.

### Independent Projects

Concept Search – Created a search algorithm that contextualizes a given query to provide refined results. Used Python. Titanic Classifier - Created logistic classifier to predict whether a passenger survived, given passenger characteristics. including gender and fare. Used MATLAB.

Handwriting Recognition - Wrote neural network classifier to read handwritten numbers. Used MATLAB.

#### Technical Skills

Proficient: Python | C++ | C | ARM Assembly | SQLite; Familiar: Java | MATLAB | UNIX | HTML | CSS | JS