



Ajish Appukuttan

A versatile, accomplished & goal-oriented professional with 10 years of experience in Engineering Functions, Procurement, Production Management, EPC Projects, Budgeting & Forecasting, Vendor & Contract Management, Plant Operations, Asset Management, Techno-commercial Operations, Project Risk Analysis & Mitigation, Sourcing & Procurement, Audits, Training & Development and People Management with proven track record of delivering consistent business results through adept leadership and application of sound management practice

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Core Competencies



Soft Skills



Career Timeline



Role:

- Spearheading the end-to-end Strategic Planning & Leadership, EPC (Engineering, Procurement, Installation & Commissioning) Project Execution, Procurement, Vendor Development & Management, Contract Management, Erection & Commissioning, Budgeting, Risk Assessment & Mitigation, Raw Material Management, General Management, Engineering Operations, Client Engagement, Cost & Resource Optimization, Performance Improvement, Stakeholder Engagement, Training & Development and People Management
- Managing the Raw Materials, Packing Materials & Technical Item Purchase (Centralized Purchase)
- Identifying the vendors to procure the required materials, equipment & supplies; determining product availability and terms of sales
- Forecasting price trends & assessing their impact on future activities
- Devising effective purchasing strategies; creating reports highlighting market condition & merchandise cost
- Inviting quotations against requisition; negotiating & executing purchase order
- Reviewing purchase order claims & contract; analyzing market & delivery system in order to assess present & future material availability
- Maintaining proper records of stock quantity in Warehouse & Technical Store and maintaining Minimum Buffer Stock during peak

production in Warehouse and Technical Store

- Creating proper documentation of records of purchase bills and quotations
- Fostering a healthy competitive environment for Technical & Production Staffs for Moral Enhancement Coaching and Safe Environmental WorkPractice
- Promoting SOP's, GMP's and GSTD in Production Floor (Complying 5S).
- Motivating 0-1-100 Concept on Production Floor i.e. 0 – 0 Wastes, 1 – 1 Team, 100 – 100% Engagement.
- Core team member while SAP S/4 Hana implementation in Nirapara (KKR Group of Companies)
- Ensuring that key procurement plans are aligned with all contractual & statutory requirements, holding techno-commercial discussion withsuppliers, finalizing the order of products and overseeing commercial operations as per Annual Maintenance Contract
- Benchmarking the organizational costs as per industrial trends and other group company price level; implementing value engineering to reduce the cost of existing products & processes
- Ensuring purchase schedules against the pre-set procurement plan for timely procurement of various items, project commissioning, operationalspares, raw materials & capital equipment to ensure smooth operations
- Developing, leading and executing purchasing strategies; tracking and reporting key functional metrics to reduce expenses and improve effectiveness
- Crafting negotiation strategies and closing deals with optimal terms; partnering with stakeholders to ensure clear requirements documentation
- Forecasting price and market trends to identify changes of balance in buyer-supplier power; conducting cost and scenario analysis, and benchmarking
- Determining quantity and timing of deliveries; monitoring and forecasting upcoming levels of demand
- Liaising with Consultants and Contractors for the availability of men, materials, designs and drawings
- Earlier worked with Soil Stores (Food Industry) FMCG as Supply Chain Supervisor in Abu Dhabi from Nov' 2021 to May' 2022
- Previously worked with GRB Dairy Food Products Pvt Ltd (Food Industry) 800 Cr Turnover FMCG as Manager Purchase, here I am looking after procurement of Raw Materials as well as Packing Materials
- Currently working with Delmonte Foods Pvt Ltd (Food Industry) MNC more than 900 Cr Turnover FMCG as SCM Manager, here I am looking after procurement of Raw Materials as well as Packing Materials



Certifications

- **Electrical Supervisory Certificate from Government of India**
- **Apprenticeship Certificate of ONGC (Oil & Natural Gas CORP)**
- **FSSC 22000 Auditor Certificate 2023**



IT Skills

- **MS Windows & Office**
- **Internet Applications**
- **Tally ERP 9**
- **SAP S/4 Hana ERP**



Academic Details

- **B.E. (Electrical Engineering)** from Karnataka State Open University, Mysore, Karnataka in 2015
- **Diploma (Electrical Engineering)** from Govt. Polytechnic, Gujarat in 2006



Personal Details

Date of Birth : 15th June 1985
Languages Known : English, Hindi, Gujarati & Malayalam
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