

# ANANDHU B



Kollam, Kerala



+91 9526616194



[anandhubaiju1315@gmail.com](mailto:anandhubaiju1315@gmail.com)



## CAREER OBJECTIVE:

Seeking a responsible position in an organization that provides  
Excellent opportunity for learning & professional growth where  
my knowledge& skills could be utilized in the most productive,  
innovative & resourceful manner

## WORK EXPERIENCE

Working as a Premium consultant for four years in  
Pothen's Autos Pvt Ltd.( Present)

- Consistently exceed sales quota for new and used cars.
- Maintain knowledge of current and upcoming finance options
- Follow up with potential customers to answer questions and encourage return visits
- Check with customers after sales to ensure satisfaction

Worked as relationship manager for one year in Nexa,  
SaiService Pvt Ltd.

- Forward upselling and cross-selling opportunities to the sales team
- Approach potential customers to establish relationships
- Upheld all safety precautions and regulations
- Ensure satisfaction of customers

## SKILLS

### TECHNICAL SKILLS

- Microsoft Office
- Microsoft Word
- Microsoft Excel
- WINDOWS  
XP and vista  
operating  
system
- Basics of C++

### SOFT SKILLS

- Client relationship
- Mentoring
- Problem Solving
- Creativity
- Service focused
- Confident and  
determined

## INTERESTS

- Driving
- Travelling
- Movies

## EDUCATIONAL QUALIFICATION:

2021	<b>NEBOSHIGC</b>
2013 - 2017	<b>Btech</b> (Electronics and communication Engineering) Sunrise college of engineering and technology, Alwar
2011 - 2013	<b>12th Grade</b> Govt. Higher secondary school, Valathungal BOARD: Kerala Board of Higher Secondary Education
2010 - 2011	<b>10th Grade</b> Krist Raj higher secondary school, kollam BOARD: Kerala Board of Public Examination

## PROJECTS

2017	<b>Disaster and Accident Relief RoboticSystem</b> <i>MAIN PROJECT</i>
2016	<b>Metal detector Robo</b> <i>MINI PROJECT</i>
2017	<b>Human Identity from Motion Patterns</b> <i>SEMINAR</i>

## DECLARATION

I Anandhu B, hereby declare that the above given information is true to my best of my knowledge and can be supported with relevant documents when needed.

## LANGUAGES KNOWN

- English
- Malayalam
- Hindi
- Tamil

## PERSONAL DETAILS

DOB: 21/12/1995  
Marital status: Single  
Father's name: Baiju s  
Nationality: Indian  
Passport Number:  
R3220592