



# SHARUN M

## Used Car Purchase & Evaluator

ULTHASV

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To secure a challenging position in a reputable organization to expand my talent, knowledge, and skills. Dedicated Sales and Evaluator professional with a history of meeting company goals utilizing consistent and organized practices. Skilled in working under pressure and adapting to new situations and challenges to best enhance the organizational brand. A reliable employee seeking Evaluator position. Offering excellent communication and good judgment.

### Key Skills

● ● ● ● ●

Focused on consistent, Quality care

● ● ● ● ●

Used cars familiarity

● ● ● ● ○

Carrying purchases

● ● ● ● ●

Used car market knowledge

● ● ● ● ○

P2P Purchases

● ● ● ● ○

Professional caregiver

## Professional Experience

### Used Car Purchase & Evaluator

Mahindra first choice wheels Ltd | September 2019 - Present

- Resolved conflicts and negotiated mutually beneficial agreements between parties.
- Offered friendly and efficient service to customers, and handled challenging situations with ease.
- Received and processed stock into the inventory management system.
- Learned new skills and applied them to daily tasks to improve efficiency and productivity.
- Completed paperwork, recognised discrepancies and promptly addressed for resolution.
- Exceeded goals through effective task prioritization and great work ethic.
- Created spreadsheets using Microsoft Excel for daily, weekly and monthly reporting.

### Sales Executive

CAR WORLD PVT LTD | June 2018 - July 2019

- Increased revenue by implementing effective sales strategies in sales cycle process from prospecting leads through close.
- Analyzed past sales data and team performance to develop realistic sales goals.
- Executed local, regional and national marketing and branding initiatives to drive sales within existing and prospective accounts.
- Utilized internal lead referral tools to solicit new business opportunities and contacts.
- Exceeded sales goals by implementing aggressive sales programs, overhauling processes and facilitating market development.
- Grew sales and boosted profits, applying proactive management strategies and enhancing sales training.

## Education

June 2010 - March 2011

SSLC in HIGH SCHOOL

MAMBARAM HIGHER SECONDARY SCHOOL, at THALASSERY

\* Member of NCC

June 2011 - March 2013

PLUS TWO in HIGHER SECONDARY

GHSS KAVUMBHAGHAM at Thalassery

\* Member of National Service Scheme

June 2013 - August 2016

Diploma in Industrial Maintenance in Diploma

KELTRON THALASSERY, at Thalassery

Diesel engine Fire and Safety Tool maintenance Electrical Maintenance Mechanical Maintenance Security surveillance systems and camera STRENGTHS Good communication and interpersonal skills Dependable and friendly Team player Motivates Flexible with working hours Can quickly learn in a consultative and complex industry

## OTHER RESPONSIBILITIES

- Diesel engine
- Fire and Safety
- Tool maintenance
- Electrical Maintenance
- Mechanical Maintenance
- Security surveillance systems and camera