



PHASE 0

**Unaware of Hosting**

AWARE

PHASE 1

**Aware of Hosting**

PHASE 2

**Considering Listing**

DECIDE

PHASE 3

**Publishing Listing**

PHASE 4

**Activating Listing**

1ST STAY

PHASE 5

**Settling into Hosting**

PHASE 6

**Optimizing Hosting**

2TH STAY?



**Considering becoming a  
host, doing research to  
understand what it involves**



Decisionment

(“I’m going to host”)



