KSHITIJ JAIN

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EDUCATION

Dartmouth College, Hanover, NH   **June 2023**
Bachelor of Arts, Potential Major in Computer Science & Economics; Minor in Mathematical Data Science   **GPA 3.7**
- *Coursework:* Multivariable Calculus; OOP with JAVA; Algorithms; Discrete Math; Econometrics; Macroeconomics
- ***Academic Citations:*** Probability; Python in CS; Software Implementation and Design; Differential Equation
- ***MOOCs***: R Basics (HarvardX); Accounting Fundamentals (Udemy); Modeling and Valuation

Tuck School of Business, Hanover, NH   **December 2020**
Tuck Business Bridge Program
- 3-week pre-MBA program taught by MBA faculty covering finance, managerial communications, and more
- Created a DCF model and presented capstone project and company valuations to analysts and thought leaders
TuckLAB
- Strategized business plan for startup and presented it to faculty and entrepreneurs('Shark Tank'-like program)

City Montessori School, Lucknow,   **April 2019**
- **Honors/Awards:** 5th highest score in National examinations; ACT 34 (99th percentile)   **GPA 4.0**

RELEVANT EXPERIENCE

Dartmouth Consulting Group, Dartmouth College   **September 2020 - Present**
- Assessed new market segments and their sizes for ISOThrive, a California-based startup
- Generated actionable go-to-market strategies for approaching 100,000+ professionals and athletes and presented to founders

Dartmouth Investment and Philanthropy Program, Dartmouth College   **September 2020 - Present**
- Delivered DCFs and 50-slide pitch decks for various companies; presented to 100+ members
- Delivered stock pitches with a team to divest $550,000+ fund

EchoLeap, USA   **June 2020 - Present**
Co-founder/CTO/CFO
- Formulated business plan while managing 6-person team of developers to complete deliverables
- Self-taught Flutter within 2 weeks to make production-grade app and solve potential pain points
- Recruited 2 teams to define a target market and circulate executive summaries of news articles comprised of impartial facts

TekTriad, India   **May 2020 - Present**
Co-Founder/CEO
- Created frameworks to identify process improvements for Indian SMEs that cut COVID-related costs by an average of 50%
- Established relationships with 4 companies to strategize future plans and negotiate deals

LEADERSHIP & SERVICE

Bonheur, India
Founder   **August 2018 - August 2019**
- Arranged free healthcare for 50+ students by connecting them to psychologists to help overcome mental health problems
- Organized workshops and gave presentations to 1000+ students throughout the region about mental health

Dartmouth Humanitarian Engineering
Volunteer – Compost Tea   **September 2019 - Present**
- Identified and communicated with multiple NGOs in Ecuador to set-up logistical support
- Selected to go to Ecuador to implement our findings and help farmers increase crop yield

SKILLS & INTERESTS

Computer: JAVA, Python, R, SQL, Excel, PowerPoint
Languages: Hindi (fluent)
Interests: Boxing, baking, soccer, public speaking