

# **JAGADESH KUPPAM**

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SAP S/4 Certified Solutions Architect

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Status: Citizen

## **PROFESSIONAL EXPERIENCE:**

### **Verizon Wireless**

**Jan 2016 – Till date**

#### **Responsibilities:**

#### **Change Management Process and Transformations;**

- Designed and implemented Wireless/Wireline Supply Chain System roll outs
  - Actively participated in converting Legacy Data Migration to New SAP SCS;
  - S4 HEC implementation for wireline and VZ connect
  - ICONIC process POBO end to end build and architecture along with hybrid process architecture to avoid latency and precise display to customer ship commits.
  - RPA implementation for SAP process, where business recurring tasks or automation applicable
- Inventory Transformation Project
- Business Process Optimization and
- O2C, CCom and Routing, IM, P2P system design orchestration
- System solutions for wireless business unit
- Lead ST, ITC, UTC process and mentoring teams
- Implemented BPMon, Persona solutions for business digital process
- Architecting and design solutions for Pre/Back-order (ICONIC) large launches end to end flow.
- DC Migration and DC serialization conversions
- Support operation efficiency implemented VMI/DTS configuration and Interfaces.
- Implemented and worked on new technology applications like AWS,AI, ML, Block chain etc
- Implemented multiple interfaces to and from third party vendors/systems
  - Implemented secondary market device sales configuration on OTC, Pricing, MD and Return labels, Interfaces (Restart) etc.
  - Worked on RPA (Automation Anywhere) to fully utilize Artificial Intelligent applications to stream line recurring and repetitive business tasks.
  - Helped business users with closing activities as and when needed and support operational automations.
  - Security vulnerability and code scans and security by design implementation part of project.
  - 3PL new DC onboarding connecting end to end operation to wSAP.
  - Implemented Visible brand connecting Salesforce to ECC end to end solutions for all the Pre-paid supply chain devices.
  - Implemented new brand Trademore /Visible end to end solutions for supply chain area and financial management, Cross functional integrations etc.

- Worked on CPOX, Market resellers (Amazon, EBay etc), Channel Advisers to monetize the device in secondary market implementation.
- Worked 5G projects, Mobility and FWA, FWA tech install ICL, FCL etc Integration with Asurion, Mastech, GNO.
- Maverick IT design and Inventory E2E build for Scanner and Launchpad and build interfaces with IQ and partnering systems.
- Worked on 1ERP initiatives R15C, R16, R15D S2P and R2R, A2R and closely cross functioning with 1Planning, 1Sourcing etc.
- Implemented E2E DaaS project with Device Assetization in Wireless process under VBG to improve revenue share.
- DC winddown and DC automation, Slotting operation end to end integration.
- 1ERP S4 implementation ROR, ESA working on S2P, A2R, R2R functional Areas
- Successfully worked on GSI Strategic framework build in wSAP/1ERP and streamline the process.
- Implemented Tracfone Wave1 and rolling out Tracfone Wave 2 B2B and B2C operation into wSAP, 1ERP building and integrating with value NSA architecture.
- Working towards ECC to S4 Migration (HANA) to wireless business.

## **J.Crew**

Jan 2013 – Jan 16

### ***Lead SCM Consultant***

#### **Responsibilities:**

1. Change Management Process
  - Design Wholesale architecture to fulfill departmental customer via Individual Purchasing process.
  - Design Wholesale Inventory optimization to fulfill customer order via Internal Distribution/Replenish process and also split source from vendor using BRFPlus.
  - International build transfers DC to Store, Stores to DC, Direct ship to Stores implementation and Direct order process
  - Steam line Allocation run process to International stores based on demand and replenishment; also fulfill imports process from supplier to drop ship.
  - International Supply logistics design to direct stores, Store Returns, 3rd Party Brand process etc.
  - Inventory and PIX message process design and outline dependencies.
  - MA Implementation project to integrate with SAP and Inventory control using PIX transactions
  - BW process Integrator for SD/MM functions.
2. Strategic SCM solutions for International Market expansion and collaborative approach with 3rd party systems and brands.
3. Identifies process, technology changes required to improve overall JCrew business to support business growth and opportunities, Coordinates tasks of QA staff and fueling SAP Process to prepare Scripts, Project documents to support business, IT teams ongoing.

1. Supply Planning comprises the following:
  - Visual Merchandising Supply Chain Optimization is a strategic initiative that supports business expansion and the adoption of standard systems for optimal flow of Inventory across the supply chain network.
  - SAP Cost sheet Optimization from product development to cost roll-up to support finished product cost using product cost methods.
  - Supplier collaboration (SNC) using third party tool Tradelink to integrate Inventory/Shipment process for DC/ICH needs.
  - Capacity planning at aggregate DC needs on order quantities utilizing fair-share algorithm to be distributed to channels based on receipt plan.
  - Hard lock inventory at receipt in DC to channel storage location.
  - DC (WMS) to Store/Account shipments to be based on channel level inventory.
  - Asia Direct Project products sell through cross docking facility with global currency pricing plan.
  - GENERAL CERTIFICATE OF CONFORMITY (GCC) project based on flammability test results from product development team, System design to capture results and print status details while submitting information to customs and Federal regulations.
  - Merchandize Re-Class project products re-classified based on product category.
2. Supply Chain Collaboration Project – Aggregate Report and Demand Explosion
  - Cost sheet process enabled to portal which will directly Service providers update RM costs.
  - Product cost roll-up to FG Sku's and licensing process steam line based on business unit level.
  - Formalize RM Liability process for all RM Drivers
  - Workflow system to support RM Liability process across business areas
  - Implement EC Vision solution to enable collaboration with Coach Service Providers and Suppliers
  - Material Capacity Group (MCG) (PLM to SAP)
  - MOQ/Surcharge or up charge and Volume prices from PLM to SAP

Movado Group has business within its own brands and also through License branding to supply those business units in Supply Chain area.

Responsibilities:

- Provided Total Techno-functional Solutions from Project conception through SIGMA Standardization
- Integrated and Global Margin Acceleration and maintenance of Global operations.
- Lead over all business requirements and Identify required Business Process to Configure Master Data, Allocation, AFS Schedule Job, Preference Status, Order Management Processes, MRP, MOQ, released procedure and Interface with WMS (Pickpro), Pitney Bowes in the area of Order to Cash and Purchase to Pay.
- Ensured adequate product testing prior to changes move to Production environment using Solution Manger and working through RICEF process.

**Coach Inc.**

Jul 2007 – Jul 2010

**Lead SD/MM Consultant Project 3**

Jul 2009 – Jul 2010

Was a design consultant for the Stock Transport Order (STO) Intra/Intercompany (US/HK/JP) Architected End to End process from gathering the business requirement to Design and BBP submissions, along with implementing/integrating with 3rd party systems, Synergy Test, UAT and Training. Implemented Asia, Japan Sales and distribution business process solutions for Coach Retail Business.

1. Business Process Blueprint through Post Go-Live Support
  - Configure and manage SAP and distribution Systems including STOs (Stock Transport Orders), Intercompany Orders and Intra company Orders.
  - Collaborate with Suppliers (SNC) for drop ship process/replenish DC needs.
  - Provide Retail International Design & Support for SAP and Distribution Systems Order to Cash cycle including automated process handling (batch Job).
  - Expert in SD Sales, Pricing, Credit, Rebate, Delivery, Shipping and Billing, AR etc.
  - Expert in SIS and BI co-coordinator for reporting feed to downstream and upstream systems, ABAP debug, SAP queries etc.
  - Very good knowledge of SD - MM integration and SD - FI integration

**Sr. SD/MM Consultant- Project 2**

Oct 2008 – May 2009

Sole SD consultant (Architect) implementing end to end Sales and distribution business process solutions for Coach Visual Merchandising Business.

1. Business Process Blueprint through Post Go-Live Support
  - Critique found at the time of requirement gathering and intrigue is immaculate in the configuration. This sophisticated the business and optimized the process within the scope of project.
  - Configured requirements identified in Blueprint.
  - Emphases on ECC 6.0 Order Management through Internal Orders, Expense, Delivery, Pricing, Accounts Receivable through Customer Invoicing and Basic Functions.
  - Inventory Management, Account posting with Moving average Cost, Licensing, Sales Order loading through Excel Template, Purchasing, GR, Movement types, Master Data Conversion, Output determination and Interface with WM.

SAP modules (SD-OM, LE- TMS, SD-MDM, FI-AA, CO-OM, SD-BIL, SD-CM, SD-CS, FI-IM, FI-AR, MM-PUR, WM-TR/TO, WM-Wave/Pick/Pack, SIS).

2. Configured Demo Milestone Billing functionality based on Project Completion environment for future pricing implementation 2009, Emphasis on Material with multiple Lab Office code to value tax functionality.
  - A Leader in initiating changes, simplifying work and performance improvement measures, Testing (Unit / Integration etc.), Documenting the process using – DI Tool.

**Senior SD/MM Consultant- Project 1**

Jul 2007 – Sept 2008

1. SAP R/3 Upgrade / Re-implementation Project
  - Blueprint initiative complete for all Sales and Distribution applications for different Business Units. The Project goal is to merge a complicated landscape and much customized 4.5B to ECC 6 environment Instance.
2. Sales and Distribution Customize and configure new functions in SAP in the areas of Order to Cash management in respect of business process requested by business.
  - Wholesale Business processes in Order Management, Pricing, Allocation and Demand Management Configuration, Delivery, Transportation, Billing and Account assignment (AR), Inbound & Outbound shipments/deliveries etc.

- Exposures to Pricing Procedures, Condition technique, Output, account determination, on and off Billing rebates, Billing Routines, SAP Query, SIS reports.
- Third-party order processing, STO, Intercompany STO process and integration with SD for delivery, ASN, EDI and Idoc management & monitoring.
- Partner determination for Customer Master, Defined new billing types, delivery types, and order types permitted for sales areas.
- Configured the automatic assignment for item categories and schedule line categories, Movement types, Reservation, Allocation v/s Booked reports based on biz request etc.
- Material determination with Product Proposals and Material Listing/Exclusion, Rebate processing.
- Customized the Automatic Revenue Account Determination procedure and credit management functionality with FI interface, Footwear solutions etc.
- MDM Master Data conversion Customer, Material, Vendor etc.
- Ensured the solutions are tested properly and signed off by super users before the system changes are transported to the production environment
- Providing end user training for smooth transfer of knowledge in the areas of Business processes to the other Internal Team, and Functional, technical specs to the Abap programmers, Debug when necessary to fix bugs or identify business process.
- Well versed in resolving issues through OSS, and other SAP Web resources.
- Creates and maintains project schedules to ensure all process has been tested. Determines test environment needs. Maintains internal and external testing environments including UAT and test track environments, Information System – DI Tool. Maintains all documentation associated with testing, test cases, and defect reports.

**IBS Ltd (InterPublic Group, Ltd)**  
*SAP MM/SD Senior Consultant*

Aug 2006 – Jun 2007

Business Process Blueprint through Post Go-Live Support  
 Emphasis on ECC 4.7EE New G/L, PS modules (MM-PUR, CO-OM, SD-RRB, HCM)

Major integration points:  
 Sales and Distribution, Project Systems, FI/CO and WF- Workflow Modules

Global agencies McCann Erickson, Drafftcb Systems integration;  
 Fit/Gap Analysis with acquired new Entities  
 Configure and cutover applicable modules for SAP Carve-in solutions (MM/SD/FI/CO/PS)

- Identified process, technology changes required to improve overall shared service to support business growth and opportunities
- Coordinated tasks of QA staff and fueling SAP Process to prepare Scripts, Document the process using Storage Information System – DI Tool.
- Ensured adequate Processes testing prior to implementation in the area of SD and MM.
- Managed automated Mercury testing tool and critics regression test before moving any changes to Production, and demonstrate QA Process testing and make sure to get UAT approvals with in an SAP environment.
- Configured complete Multi Currency Workflow solutions by MM- PUR Release Process for US, Canada.

**Hewlett Packard Ltd**  
*SAP Consultant Lead Analyst – IT Business Systems*

Oct 2003 – Jul 2006

Project One: Specializing in SAP Sales and Distribution Applications and Business Process  
 Reengineering

SAP R/3 ECC 5 configured in the areas like - SD-OM, SD-TMS, SD-DEL, SD-BIL, SD-AR, SD-MM, SD-MDM, PDM, SD-BOM, SD-VAR, SD-PP, Super BOM, Engineer to Order (ETO) Product Configuration functionality (KMAT Material) and MM-Account assignment. Responsible for all aspects of configuration and supporting documentation related to the above modules and sub-modules.

Projects completed and in-progress:

1. SAP R/3 implementation/ Roll-out Project
2. Blueprint initiative complete for all Sales, Logistics applications and Global locations.
3. The Project goal is to merge complicated landscape into One Central Global System, Integrate Interfaces and much customized 4.6C environment into one unified Instance.

Configured 4.6C functional requirements identified in Blueprint.

- Improved Order Management Business Processes
- Gathered information about the business processes and created a working document for mapping the various processes relevant for interfaces, in the area of Order Management (OM), Billing and Interfaces.
- SOX Audit
- Designated IT contact point person positioned to address audit concerns involving IT & Sales internal control deficiencies. Implemented enhancements and substantiated existing controls. Specific Improvements made to Order Management controls using SAP workflow functionality and system generated approval techniques. Mitigated concerns and increased reliance on inappropriate access to sensitive transactions.

Project Two: SAP R/3 Extensionally involved in O2C Management projects which includes testing, analyzing results and modifying configuration supporting documentation.

- Functional Configuration Expert Order Management Functions, contracts.
- Availability check and transfer of requirements in order and delivery.
- Customizing changes in Search Strategy in Pricing and Mapping to capture tax code in different sales activities in the plant.
- Involved in Various determination Procedures, outline agreements.
- Configuration set-up for business operational requirements business critical issues and enhancements, partner communication using EDI functionality to trigger emails and follow up calls.
- Responsibilities included defining and documenting a data conversion, testing coordinator for integration and user acceptance testing.

**Radico Khaitan Ltd.**  
*SAP Consultant*

Jun 2001 – Jul 2003

Phase I responsibilities included defining and documenting the objectives, scope, approach, timeline and necessary resources for a successful migration to SAP R/3.

Deliverables included recommendation of modules to be included in scope and definition of potential interfaces required. Performed an “As-Is” analysis and detailed requirements study in the following areas: SD-OM, SD-BIL, SD-CMR, SD-CM, MM-MDM, FI-AR, SD-PP, Responsible for all aspects of configuration related to the above modules and sub-modules.

3.1H Project accomplishments:

- Utilized ASAP methodology as the implementation tool for Radico's Chemical Industry businesses.
- A member of COE (Center of Excellence) responsible for consistent business processes.
- Recognized and rewarded for outstanding configuration and leading the Sales integration testing process.
- Blueprinted, documented and realized through configuration functional business requirements in accordance with business design objectives.
- Customized reports utilizing SAP report painter/writer for internal management reporting requirements.
- End user training
- Performed knowledge transfer to team members and integral business users. Primary Sales interface to MM, PP and FI internal/external consultants and project team members.

**Responsibilities:**

- Worked on customer acquisition team as one of the team leaders.
- Responsibility included reflecting outstanding career growth and progress through various businesses including product sales, corporate marketing and service industry, as well as multi – functional responsibilities including marketing and strategic planning.
- Conducted promotional events and marketing campaigns in branches & corporate levels to promote the product.
- Motivated team to achieve the best results.
- Planned sales targets for territories to acquire customers.
- Identified global requirements and standards necessary for core Sales compliance.
- Responsible for aligning System solutions with reengineered business process flows. The defined requirements were used to perform a Gap analysis to the functionality offered by Systems.

**SAP TRAINING AND EDUCATION:**

**Attended SAP Training Courses on:**

- SAP Certified Application Associate – SAP S/4HANA Sourcing and Procurement
- SAP Certified Application Associate – SAP Hybris Billing
- SAP Certified Application Associate: SAP S/4HANA Cloud - Sales Implementation
- SAP Certified Associate – SAP S/4HANA Implementation Scenarios for Architects
- MySAP Delta DERPSP Sales and Distribution (2005)
- MySAP Delta DERPMM Material Management (2005)
- mySAP SCM - Order Fulfillment (2003) (SAP R/3 Enterprise)
- SAP R/3 LES, MM Trained in Hewlett Packard Ltd, Singapore.
- SAP R/3 Formal Training and orientation Programs in Radico Khaitan Ltd.
- SAP R/3 Internally Trained in JENS, SAP SD Module.
- Quality Systems, SEI CMMI Practices, Tools and Methods.

**SAP Certification**

mySAP SCM - Order Fulfillment (2003)  
SAP S/4 HANA Solutions Architect

**EDUCATION:**

**Masters in Business Administration**

*University of Western | Sydney, Australia*

**Bachelors of Business Management**

*Bangalore University | Bangalore*

**Post Graduate Diploma in Financial Management (PGDFM)**

*Akson Management | Bangalore*