

February 21, 2011

Friends:

Many of you know that I really like the work of James Flanagan who writes the stuff and does the research at Gann Global Financial. We have subscribed for years and I always use some of his research in our annual farm risk management plan.

I thought it valuable to send a note about his latest pod-cast. The first 15 minutes are easily worth an entire year's subscription if you are a farmer. He has spent the time to get data that no one else even thinks about.

To say the least, these are historic bull markets and he has the data to back that up.

THE CAVEAT of course is that Jim is not a FARM marketer. He should not be for goodness sake as his clients do not expect that from him. So, realize that he doesn't give farm advice specifically (thank goodness) and just incorporate his work into your own pricing plan. It is simply great history that anyone who has millions invested should be aware of. Simple.

Jim does not know, and I am sure doesn't care, that I am sending you this. I just think his work is very valuable at this TIME....as we approach a major...TIPPING POINT.

His website: www.gannglobal.com

By the way: I have attached the most recent update of the SX11 chart I have sent you before. Was the 360 rep of the rhythm the high....it certainly could be. I have also attached the SX12 chart with a different but similar rhythm. Both of these charts were "bent a couple days early" to align with the 60 year cycle that Jim's work clearly identifies. Might not be the top, but holding inventory un-priced is quite like Vegas after you have won 18 hands in a row. It is attached as a word file. :-)

More to follow.

Ken



S2-201211: Soybeans CBT (Comb) Nov 2012 (Daily bars)

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MovingAvg (C,22) = 1235^4 02/18/2011 = 1232^2 (-30^6)

