

# WHAT IF...

100% of your organization was spending 100% of their time on driving winning results?



## WHAT IF...

All your employees knew what they are accountable to deliver and what winning looks like?

Everyone was driving improvements and solving problems everyday to eliminate waste and improve results?

Performance was objectively evaluated and there were clear expectations for evaluation?

Managers and employees were continuously working together to improve performance and increase capabilities?

Everyone was living an intentional culture of shared behaviors and leadership traits to increase the return on every personnel dollar spent?

#### IN AN ETW ENABLED ORGANIZATION:

#### Leaders will...

Create, communicate and track plans and subplans to align strategy, KPIs, goals and individual accountabilities.

Drill down from high-level strategy to detailed goals and metrics to quickly identify those gaps and understand the issues behind the gap.

More quickly take the right actions to get results back on track.

#### Managers and employees will...

Have line-of-sight from the individual scope of responsibility to the strategy and goals of the organization.

Maintain an ongoing dialogue on progress and status with constructive feedback that drives results.

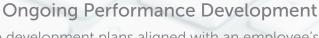
Always know where individuals and teams stand on performance and cultural alignment.

The ETW Business Management Solution brings together a proven management approach, cloud-based technology, and a results-oriented implementation and optimization services to help your organization quickly connect employees to strategy and culture to drive sustainable winning results.



#### Effective KPI & Goal Setting Software

Move on from Excel, Word or PowerPoint to set goals at scale. Cascade goals throughout your entire organization so every employee is connected to strategy, in one easy-to-use platform.

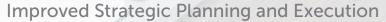


Create development plans aligned with an employee's goals. Emphasize career development and progression to create a culture of high performers throughout your entire organization.

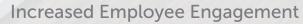


#### Executive & Operational Dashboard

Use real-time progress updates to drive high performance with 11 different KPI report and presentation types. Our highly customizable dashboard allows you to see the information in whichever display makes the most sense for you.



Easily articulate and translate your long-term strategy into actionable goals. Take the concept of your strategy, and turn it into a reality with a comprehensive execution plan for your team or organization.



Transparency increases accountability and promotes a complete understanding of how each and every employee's role affects the success of the company. Give employees transparency into top company goals for a highly engaged workforce.

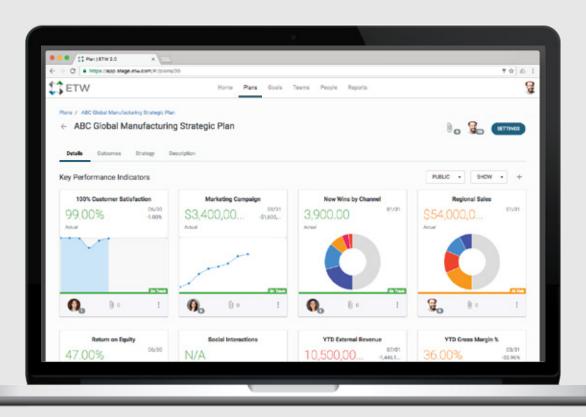


#### Help Your Managers Become Coaches

Spend less time doing and more time developing talent to increase overall efficiency and productivity. As managers become coaches, employees become problem solvers.

### MANAGING YOUR STRATEGY IN ONE PLACE:

#### System Dashboard



- Informed and timely decisions
- Risks are quickly identified
- > Agility to take action

- Clear accountability
- All efforts are focused on getting results

If you would like to set up a demo with our leadership team, please email info@etw.com



#### **EXECUTE TO WIN**

Business Operating System for the Modern Enterprise www.etw.com