

File 20100806.2359: U.S. Navy official message traffic regarding the cost of RM (formatted slightly for readability):

UNCLASSIFIED//

RTTUZYUW RHSSXYZ0001 2171647-UUUU--RHSSSUU.

ZNR UUUUU

R 052342Z AUG 10

FM PEO C4I SAN DIEGO CA

TO DIA WASHINGTON DC

CDR USPACOM HONOLULU HI

USCENTCOM INTEL CEN MACDILL AFB FL

CDR USSTRATCOM OFFUTT AFB NE

HQ USAF WASHINGTON DC

DA WASHINGTON DC

CNO WASHINGTON DC

DISA WASHINGTON DC

COMUSNAVCENT

COMUSFLTFORCOM NORFOLK VA

COMLANTFLT DET ONE NORFOLK VA

COMPACFLT PEARL HARBOR HI

COMUSNAVEUR NAPLES IT

COMSUBLANT NORFOLK VA

COMSECONDFLT

COMTHIRDFLT

COMFIFTHFLT

COMSEVENTHFLT

COMNAVFORJAPAN YOKOSUKA JA

COMNAVAIRLANT NORFOLK VA

COMNAVNETWARCOM VIRGINIA BEACH VA

SSO NAVY WASHINGTON DC

ONI WASHINGTON DC

COMUSJAPAN YOKOTA AB JA

COMNAVFORKOREA SEOUL KOR

FLENUMMETOCEN MONTEREY CA

PACMISRANFAC HAWAREA BARKING SANDS HI

COMNAVAIRSYS COM PATUXENT RIVER MD

COMSPAWARSSYSCOM SAN DIEGO CA

SPAWARSSYSCEN ATLANTIC CHARLESTON SC

SPAWARSSYSCEN PACIFIC SAN DIEGO CA

NCTAMS LANT NORFOLK VA

NAVCOMTELSTA NAPLES IT

PEO C4I SAN DIEGO CA

PEO EIS WASHINGTON DC

PEO SHIPS WASHINGTON DC

NMITC DAM NECK VA

NAVSUPPACT PANAMA CITY FL

JAC MOLESWORTH JCDX RAF MOLESWORTH UK

NSACSS FT GEORGE G MEADE MD

DIRNSA FT GEORGE G MEADE MD

JICPAC HONOLULU HI

COMDT COGARD WASHINGTON DC

CTF 74

USPACOM REP CANBERRA AS

DJC2 JPO PANAMA CITY FL

COMMARCORSSYSCOM QUANTICO VA

645AESS GREENVILLE TX

8AF INTEL BARKSDALE AFB LA

PACAF CC

HQ USAFE CC

LCC MCPHERSON

HQ AFSPC  
5AF CC  
350 ELSW DET 5 CC  
WATCH OFFICER MONMOUTH ITSD  
KIRTLAND AFB BDP  
ONI JDISS WASHINGTON DC  
PEO SPASYS CHANTILLY VA  
NGA HQ BETHESDA MD  
TEWSPO CANBERRA  
HQ USJFCOM NORFOLK VA  
BT  
UNCLAS

MSGID/GENADMIN,USMTF,2008/PEO C4I SAN DIEGO CA/PMW 130//

SUBJ/RADIANT MERCURY (RM) PROGRAM FEE-FOR-SERVICE//

REF/A/DESC:CON/PEO C4I SAN DIEGO CA/30APR2009//  
REF/B/DESC:CON/PEO C4I SAN DIEGO CA/27APR2010//  
REF/C/GENADMIN/PEO C4I SAN DIEGO CA/252157Z JUN 09//

NARR/REFS A AND B WERE PEO C4I (PMW 130) RADIANT MERCURY USERS GROUP MEETINGS.  
REF C WAS OFFICIAL NOTIFICATION OF RM MODIFIED FEE FOR SERVICE STRUCTURE//

POC/DAN GRIFFIN/CIV/UNIT:PEO C4I SAN DIEGO CA/-  
/TEL:(619) 524-7344/EMAIL:DANIEL.GRIFFIN(AT)NAVY.MIL//

GENTEXT/REMARKS/

1. PURPOSE: THE RM PROGRAM OPERATES ON A FEE FOR SERVICE BASIS. NAVY, AS THE RM EXECUTIVE AGENT, SUPPORTS THE PROGRAM BY PROVIDING A PORTION OF THE BASELINE INFRASTRUCTURE NECESSARY TO OPERATE THE OVERALL RM PROGRAM. REFS A THRU C ANNOUNCED THE CREATION OF AN ANNUAL RM SYSTEM USER FEE (AN ANNUAL FEE REQUIRED OF ALL RM CUSTOMERS) AS WELL AS AN ADDITIONAL LIFE-CYCLE SURCHARGE ASSOCIATED WITH INDIVIDUAL INSTALLATIONS AND UPGRADES. THIS MESSAGE UPDATES AND SEEKS TO CLARIFY THE STATUS OF RM FEE-FOR-SERVICE MODEL OUTLINED IN REFS A THRU C.

2. BACKGROUND: RM IS A WIDELY DEPLOYED CROSS DOMAIN TRANSFER SOLUTION, PROVIDING THE CAPABILITY TO BROKER/GUARD THE EXCHANGE OF DATA BETWEEN DIFFERENT SECURITY DOMAINS. IT PROVIDES A CROSS DOMAIN SOLUTION WITHIN NUMEROUS OPERATIONAL AND TECHNICAL ARCHITECTURES. RM PROVIDES VARYING LEVELS OF DATA SHARING BETWEEN SECURITY DOMAINS AT OVER 335 SITES WORLDWIDE.

3. PROGRAM STATUS: CURRENT RM OPERATIONAL BASELINE VERSIONS (V4.0.5P3 AND V4.5.2) ARE CERTIFIED BY THE DEFENSE INTELLIGENCE AGENCY FOR TOP SECRET SCI AND BELOW INTEROPERABILITY (TSABI) IMPLEMENTATIONS AND SUCCESSFULLY EVALUATED BY NSA CONFIGURATION TEST AND EVALUATION RISK ASSESSMENT, FOR SECRET AND BELOW INTEROPERABILITY (SABI) IMPLEMENTATION. RM V4.0.5P3 AND V4.5.2 ARE BOTH ON THE CURRENT UNIFIED CROSS DOMAIN MANAGEMENT OFFICES (UCDMO) APPROVED BASELINE. RADIANT MERCURY V5.0 IS IN FINAL STAGES OF TESTING IN SUPPORT OF ANTICIPATED CERTIFICATION AND ACCREDITATION IN 4TH QTR FY10. V5.0 WILL PROVIDE HIGHER THROUGHPUT CAPABILITY, INCREASED SYSTEM STABILITY, EXPANDED HARDWARE PLATFORM AVAILABILITY AND IS PORTED TO THE SOLARIS 10-TRUSTED EXTENSIONS (TE) OPERATING SYSTEM.

4. FEE-FOR-SERVICE STATUS AND CLARIFICATION: SINCE 2002, NAVY HAS FUNDED RM PROGRAM MINIMUM BASELINE OPERATIONS AND MAINTENANCE REQUIREMENTS. NAVY WILL CONTINUE TO FUND A MAJORITY OF THE RM BASELINE INFRASTRUCTURE THROUGH THE FYDP. THE BASELINE INFRASTRUCTURE IS DEFINED AS: 24/7 HELP

DESK SUPPORT, FACILITY AND PERSONNEL INFRASTRUCTURE, PROGRAM MANAGEMENT, CONTRACT ADMINISTRATION, DEVELOPMENTAL LAB, PHYSICAL SECURITY, PERSONNEL AND AUTOMATED INFORMATION SECURITY, RM BASELINE S/W DEVELOPMENT, TESTING, RM SECURITY PATCH DEVELOPMENT/TESTING, PRODUCT DEMONSTRATION SUPPORT, QUALITY ASSURANCE, CONFIGURATION MANAGEMENT, CHANGE REQUESTS AND DISCREPANCY REPORTS. REFS A THRU C NOTED THAT BUDGET ISSUES REQUIRED THE PROGRAM TO RE-ASSESS ITS EXISTING FEE-FOR-SERVICE MODEL TO FUND THE PORTION OF THE BASELINE INFRASTRUCTURE THAT WOULD NO LONGER BE COVERED. THAT REVISED STRUCTURE WAS INITIALLY PRESENTED VIA REF A AND SUBSEQUENTLY FORMALIZED VIA REF C. THESE FEES PROVIDE FUNDING STABILIZATION TO ENSURE RM PROGRAM BASELINE INFRASTRUCTURE ACTIVITIES DEFINED ABOVE CAN BE RELIABLY SUSTAINED, THEY DO NOT, NOR ARE THEY INTENDED TO PROVIDE ADDITIONAL INDIVIDUAL CUSTOMER ONSITE SERVICES OR SUPPORT. REF C NOTED THAT, AS THE FEE-FOR-SERVICE MODEL MATURED, THE SURCHARGES NECESSARY TO ENSURE PROGRAM STABILITY WOULD BE REASSESSED AND READJUSTED TO ENSURE RM CUSTOMERS ARE ASSESSED NO MORE THAN IS ABSOLUTELY NECESSARY TO MAINTAIN A STABLE BASELINE FUNDING STRUCTURE.

5. FEE-FOR-SERVICE IMPLEMENTATION PLAN UPDATE: AS PRESENTED IN REFS A THRU C, THE RM PROGRAM ESTABLISHED AN ANNUAL RM SYSTEM USER FEE (A YEARLY FEE REQUIRED BY ALL RM CUSTOMERS), AND A RM SUPPORT-EVENT RELATED LIFE CYCLE SURCHARGE TO AUGMENT NAVY FUNDING FOR RM BASELINE INFRASTRUCTURE COSTS. RM SYSTEM USER FEE AND LIFECYCLE SURCHARGE ARE AS FOLLOWS:

A. LIFE CYCLE SURCHARGE: THE LIFE CYCLE SURCHARGE IS AN ADDITIONAL FEE ASSOCIATED WITH EACH RM SUPPORT EVENT TO INCLUDE NEW INSTALLATIONS, EXISTING RM SYSTEM UPGRADES, AND OTHER RM RELATED SUPPORT REQUESTS (FORMAL NON-INSTALL/UPGRADE RELATED RM TRAINING REQUESTS DUE TO TRAINED PERSONNEL TURNSOVERS, ETC). PARA 8 PROVIDES DETAIL.

B. ANNUAL SYSTEM USER FEE: THE RM SYSTEM USER FEE WILL BEGIN IN FY 11 FOR ALL RM USERS. THE RM SYSTEM USER FEE IS AN ANNUAL (FISCAL YEAR) CHARGE DUE NO LATER THAN THE END OF THE SECOND QUARTER OF A FISCAL YEAR. IT IS BASED ON THE TOTAL NUMBER OF RADIANT MERCURY SYSTEMS A CUSTOMER MAINTAINS AND WILL USE ACTIVE TSABI/SABI TICKETS AS THE BASIS FOR THE ASSESSMENT. CUSTOMERS WITH PRIMARY/BACKUP RM SYSTEMS WHICH DO NOT GO THROUGH EITHER THE TSABI OR SABI PROCESS WILL BE ASSESSED ON CASE-BY-CASE BASIS. THIS CASE-BY-CASE PROCESS WILL ALLOW THE PROGRAM OFFICE TO ACCOMMODATE RM USERS THAT MAY NOT CONNECT TO NETWORKS SUCH AS JWICS OR SIPRNET (E.G., AN R AND D LAB) OR SITES THAT USE RM FOR AN INTERNAL NETWORK WHICH STILL REQUIRE FORMAL ACCREDITATION BUT MAY NOT HAVE A TSABI OR SABI TICKET. A RADIANT MERCURY SYSTEM IS DEFINED AS A SYSTEM LOADED WITH RADIANT MERCURY SOFTWARE FOR OPERATIONAL AND/OR LAB ENVIRONMENT R AND D USE.

COLD SPARES ARE DEFINED AS:

- (1) RM OPERATIONAL MIRROR SYSTEMS THAT ARE NOT CONNECTED TO ANY NETWORK OR
- (2) LAB R AND D/TESTING ENVIRONMENTS WHICH ARE NOT CONNECTED TO ANY

NETWORK OR DATA FEEDS) ARE NOT CONSIDERED SYSTEMS FOR FEE PURPOSES.

6. ANNUAL RM SYSTEM USER FEE STRUCTURE: THERE ARE THREE TYPES OF RM CUSTOMERS. A STANDARD CUSTOMER IS ANY USER OF RM WHO PROVIDES FUNDING THROUGH THE RM PROGRAM. AN ENTERPRISE CUSTOMER IS A USER OF RADIANT MERCURY WHO CHARGES A FEE TO ANOTHER USER TO PROCESS DATA VIA A RADIANT MERCURY SYSTEM. A GOLD DISC CUSTOMER IS A USER WITH A STANDARDIZED/ACCREDITED RM LOAD ACROSS MULTIPLE PLATFORMS. THE REVISED ANNUAL RM SYSTEM USER FEE FOR FY11 IS AS FOLLOWS:

NUMBER OF RMs	RM SYSTEM USER FEE
---------------	--------------------

1	15K
2-3	30K
4-5	40K
6-7	50K
8-9	60K
10-11	70K
12-13	80K
14-15	90K
16-50	100K

ANY CUSTOMER WITH EXCESS OF 50 RM SYSTEMS WILL BE NEGOTIATED WITH THE RMPO ON A CASE-BY-CASE BASIS.

7. ABOVE SCALE CONSTITUTES THE REVISED FY11 AND BEYOND ANNUAL RM SYSTEM USER FEE FOR ALL RM CUSTOMER TYPES. FUNDING INSTRUCTIONS WILL BE PROVIDED TO ALL RM CUSTOMERS 1QFY11. REQUEST ALL CUSTOMERS SUBMIT FUNDING IN ACCORDANCE WITH MIPR INSTRUCTIONS NO LATER THAN 2QFY11. RMPO WILL CONTINUE EVALUATING THIS FEE FOR BASELINE INFRASTRUCTURE SUSTAINMENT ADEQUACY AND MAKE FUTURE ADJUSTMENTS AS NECESSARY TO MAINTAIN MINIMUM PROGRAM FUNDING LEVELS.

8. LIFE CYCLE SURCHARGE STRUCTURE: THE LIFE CYCLE SURCHARGE WAS BEGUN IN FY 10 AND WILL CONTINUE TO BE AN ADDITIONAL CHARGE USED TO COVER BASELINE INFRASTRUCTURE COSTS. IT IS A VARIABLE COST, DEPENDENT UPON THE TOTAL NUMBER OF INSTALLATIONS/UPGRADES PERFORMED EACH YEAR AS WELL AS THE PARTICIPATION RATE IN THE ANNUAL SYSTEM USER FEE ASSESSMENT. THE RM PO WILL ENSURE THAT THE LIFE CYCLE SURCHARGE WILL BE THE MINIMUM REQUIRED TO MAINTAIN BASELINE INFRASTRUCTURE COSTS. AS THE FEE-FOR-SERVICE MODEL CONTINUES TO MATURE THE SYSTEM USER FEE AND LIFE CYCLE SURCHARGE WILL BE ADJUSTED TO ENSURE RM CUSTOMERS ARE ASSESSED NO MORE THAN IS ABSOLUTELY NECESSARY TO MAINTAIN A STABLE BASELINE FUNDING STRUCTURE.

9. RADIANT MERCURY PROGRAM OFFICE POINT OF CONTACT: MR. DAN GRIFFIN, RM ASSISTANT PROGRAM MANAGER (APM), PEO C4I, PMW 130, (619) 524-7344; MR. BAASIT SAIJID, DEPUTY APM (619) 206-0319 OR MS. MARSHA SANDLER, RM PROGRAM OFFICE FINANCIAL SUPPORT, (619) 542-4224.//

BT  
#0001  
NNNN

## References