

File 20110408.2041: Melville Dalton's writing is very dense and meaty. In [3] he cites everyone from [1] to [4]. In [3, p.93n31], he put the phrase ‘“Machiavellian simulation and dissimulation” ’ in quotation marks. Now, *simulation*, according to Webster's 9th, implies feigning. *Dissimulation* means to hide under a false pretense. Why did Dalton quote the phrase? Aha—it's from Francis Bacon. *Of Simulation and Dissimulation* [1].

I borrowed a copy of [2] from the Penrose Library today (on M's DU library card). Now I can look up the following references: *Men Who Manage*, p. 64, chapters 6 and 7, and pp.92–93n27, where Dalton recommended paying attention to name-calling as an emergency alert to new leads. I love this author. I am reading the whole book now, even though Dr Martin emailed me this morning to warn me I don't have time.

References

- [1] Francis Bacon. *Of simulation and dissimulation*, 1626.
- [2] Melville Dalton. *Men Who Manage: Fusions of Feeling and Theory in Administration*. John Wiley & Sons, Inc., New York, 1959. This reference may be confused with the one now tagged 'Dalton1964'.
- [3] Melville Dalton. Preconceptions and methods in *Men Who Manage*. In Phillip E. Hammond, editor, *Sociologists at Work: Essays on the Craft of Sociological Research*, pages 50–95. Basic Books, New York, 1964. This reference was originally tagged 'Dalton1959' but it was changed.
- [4] Samuel Pepys. Tuesday 15 december 1663. In *The Diary of Samuel Pepys*. Project Gutenberg, 1663. Referenced in [2, p. 95n42]; see also the quotes file.