## Powersports Bulletins + Updates

(720+)



Program Start Date Program End Date April 1, 2025 June 30, 2025

FICO

## **HFS Special APR Programs**

Cruiser

Issue Date: April 1, 2025

4.99%

5.99%

6.99%

5.99%

6.99%

7.99%

\$100

Honda Financial Services <sup>SM</sup> (HFS) will honor contracts dated through *July 10, 2025* provided Honda Financial Services receives the credit application no later than the program end date of *June 30, 2025* 

(719-690) Flat

- 11	Models	MY				
			Tier/Term	Tiers 1-4	Tiers 5-7	Fee
	Touring (excl Goldwing)	2025 & Prior	24-36	4.99%	5.99%	\$100
			37-48	5.99%	6.99%	
			49-60	6.99%	7.99%	
		Program Code		TUR1S		Ī
	ATV	2025 & Prior	24-36	4.99%	5.99%	\$200
			37-48	5.99%	6.99%	
			49-60	6.99%	7.99%	
		Program Code		ATR1S		
			24-36	0.99%	4.99%	
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Models	MY	FICO Tier/Term	(720+) Tiers 1-4	(719-690) Tiers 5-7	Flat Fee
	2025 & Prior	24-36	4.99%	5.99%	\$100
Enduro /		37-48	5.99%	6.99%	
Motocross		49-60	6.99%	7.99%	
	Program Code		MXR1S		

24-36

37-48

49-60

2025 &

Prior

		24-36	0.99%	4.99%	
	2025 &	37-60	0.99%	4.99%	
Goldwing	Prior	61-72	1.99%	5.99%	\$500
		73-84	1.99%	5.99%	
	Progran	n Code	GW	R1S	

	Program Code		CKKIS		
	-				
	2025 & Prior	24-36	4.99%	5.99%	\$250
		37-60	5.99%	6.99%	
SXS		61-72	6.99%	7.99%	
		73-84	7.99%	8.99%	
	Program Code		SSR1S		

- State rate may be different than the program rate
- In Good Standing modifier not eligible
- Honda Financial Services' credit criteria apply. Joint applicants are eligible for these programs.
- All eligible vehicles must be new and unregistered

## Dealer Reserve:

- Dealer flat fee will be paid on all contracts with amount financed greater than or equal to \$2,500.
- Contracts booked under this program are NOT eligible for dealer mark-up.
- Dealers may buy down the rate under these program codes. Submit "Buy Down Form" for Region Approval. Refer to the AHFC Retail Financing Dealer Guide located on the iN for more information.

## Maximum Advance Amount:

- Maximum advance is based on the customer's credit worthiness
- Honda Financial Services' advance policy and program parameters apply
- Minimum Amount Financed 24-60 months: \$1,000; 61-72 months: \$5,000; 73-84 months: \$10,000
- Minimum Payment is \$75.00
- Refer to the AHFC Retail Financing Dealer Guide located on the iN for complete advance parameters

<u>Phone</u>: (800) 532-8126 <u>Hours</u>: Monday – Saturday 9:00 am – 9:00 pm EST <u>Confidential</u>: This bulletin is a confidential business document intended for internal use by <u>authorized Honda Dealers</u>.