## **House Price Analysis**

## **Background**

Using the House Prices data, determine the factors which influence the price of a home.

#### Resources

Use the dataset SCM 651 Homework 1 House Prices spreadsheet.

# **Assignment**

#### What's due:

Submit a categorization, visualization, correlation, and regression analysis of house prices **before the live class in week 4**. Suggested length is five pages, but should not exceed ten pages, single-spaced, 12-point font.

This is a group assignment; each student should upload a copy of the assignment to the Learning Management System. The paper must be a Microsoft Word document. You should also submit the Excel spreadsheet with the visualization, correlation, and regression analysis. Name the file HW1\_Team# where # is your team number. Be sure to include the names of everyone on the team on the first page of the paper. Late assignments will not be accepted. Failure to follow directions will be penalized.

### Outline and grading criteria:

- Develop a categorization of your data using pivot tables. Develop two pivot tables of average price and average square feet by type of construction (brick) and neighborhood (20%)
- 2. Using the two pivot tables above, generate pivot charts for average price and average square feet by type of construction (brick) and neighborhood (10%)
- 3. Perform a correlation analysis of all quantitative variables except ID. Which two variables have the largest magnitude correlation? Which two variables have the smallest magnitude correlation? What does the largest magnitude imply if we perform a regression analysis next? Are there any negative correlations? Are these correlations intuitive? If not, why not? (20%)
- 4. Perform an initial regression analysis of the quantitative variables excluding the ID. Which variables are statistically significant? What does each coefficient mean in a real world sense? Are these coefficients intuitive? If not, why not? What does the R-squared mean? (25%)
- 5. Create a spreadsheet prediction of the model. Perform a two-way sensitivity analysis and use conditional formatting to highlight the results. (15%)
- 6. What would explain non-intuitive results in your regression using the data which you were provided? What additional data would assist you in explaining the non-intuitive results? (10%)

Justify your answers. Provide a snapshot of output from your analysis in your final paper.

Homework #1 1

# SCM 651: Business Analytics

# **House Price Data**

ID unique identifier

Price price of home in dollars SqFt square feet of area of home

Bedrooms number of bedrooms number of bathrooms

Offers number of offers received on home before sale

Brick Yes/No on brick construction

Neighborhood location of home in east, west or north quadrants of city

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