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| **Say This** | **Do This** |
| Goals help Lincare grow and achieve its business objectives. Clear, well-thought-out goals can foster teamwork and help the business execute it strategies to hit its targets. |  |
| Setting goals is an important part of any business. Lincare is proud to announce a new Performance Management tool, called People Fluent. People Fluent’s online performance management tool will allow our organization to continue to automate and add efficiencies to everything we do. |  |
| In 2018 this tool will be available to all managers. Managers will use it to familiarize themselves with the system and add their own Goals placing themselves in the driver’s seat for an enterprise-wide rollout next year. |  |
| People Fluent's interface is clean and intuitive. Managers will receive an automated email with instructions on how to enter the system and add their goals for 2018. |  |
| Goal management is easy with this application. Clicking the Goals icon takes you directly to your own goals page. From here a couple clicks gets you started. To set a goal, simply click "Add a Goal." Give your goal a title, weight, due date and description and click Submit when complete. It's that easy. |  |
| The workflows circles at the top of the screen, layout the process and it is easy to see what step is next and what remains to be completed. | Click Home. |
| People Fluent has everything you need to stay organized. The My Tasks area will show you what remains to be completed. |  |
| Your team is shown in the center part of the screen. A click on a team member name then Goals takes you directly to their goals page. |  |
| Lincare’s performance management process just got a whole lot simpler with People Fluent. |  |
| Thanks for watching. |  |