John Maksimik

Davidson, NC | 863-397-1122 | jmaks@me.com | https://github.com/jmaksimik | https://www.linkedin.com/in/jmaksimik

I am a full-stack software developer who loves solving complex business problems. I thrive on challenges and the rush of excitement that comes when the solution inevitably comes. With six years in sales, I can provide an effective combination of technical and communicative skills to collaboratively solve business problems. I'm looking for a position where I can make a genuine impact on the company's customers and stakeholders. I thrive on teamwork and look forward to the opportunity to make positive contributions to your company's dev team!

Skills

- Technical expertise in Javascript, PostgresSQL, Node.js, HTML5, CSS, MongoDB, Django, Python, and React
- Experience working with SalesForce, Tableau, and Sharepoint
- Working proficiency in Spanish and German

Projects

Newsie - An API-fed News Site, Github Link   2022-2023
Technologies Used: JS, CSS, HTML, MongoDB, Node.js, Express, React

- Built a web-based site where users to read headline news, create custom tags to follow specific topics, and bookmark stories for later reading
- Designed the site in React as a single page application utilizing Semantic UI React with a customized RESTful API connection to the New York Times
- Utilized Mongoose to define schemas for NoSQL MongoDB collections, including one collection created exclusively from API data
- Successfully deployed the application on Cyclic, featuring CRUD functionalities such as user creation, tag creation and deletion, and bookmark creation and deletion
- Utilized Git for version control throughout development

Connect Four - Browser-Based Game, Github Link   2022-2023

Technologies Used: JS, CSS, HTML, Git

- Developed a fully functional interactive Connect Four game using Javascript, CSS, and HTML
- Implemented game logic to check for winning conditions and announce the winner
- Custom-designed the gameboard from scratch for a visually engaging user experience
- Deployed the game on Github, featuring responsive design and sound effects for added user engagement

TunedIn - A Music Playlist App, Github Link   2022-2023
Technologies Used: JS, CSS, HTML, MongoDB, Node.js, Express, Git

- Built a web-based platform for music enthusiasts to create and share playlists with a community of users utilizing MongoDB, Javascript, CSS, and HTML
- Implemented a responsive design and custom CSS interface with Google Authentication for a seamless user experience
- Utilized Mongoose to define schemas for NoSQL MongoDB collections and securely store user data
- Successfully deployed the application on Cyclic, featuring functionalities such as user creation, playlist creation, and the ability to view other users' playlists
- Utilized Git for version control throughout development

Pursuit of HealthYness - **A User-Focused EHR App,** [Github Link](#)   2022-2023
Technologies Used: JS, CSS, Sass, Django, Python, AWS

- Collaborated with a team of software engineers to develop and deploy a patient-focused healthcare portal utilizing technologies such as Python, Django, Javascript, Bootstrap 5, AWS, and PostgreSQL
- Implemented a responsive design using custom Sass and Bootstrap 5, and utilized Django to create multiple CRUD-functional models for managing patient information in a PostgreSQL database
- Implemented features such as appointment scheduling, prescription management, insurance information management, and document uploads with AWS
- Deployed the project on Fly.io with customized email authentication and dashboard navigation for an enhanced user experience

---

Experience

Bloomberg Industry Group
Enterprise Relationship Partner   *August 2021 - July 2022*
- Worked and consulted with over 50 of the top law-firms in the country by developing structured, quarterly check-ins with activity reports and brainstorm with stakeholders on effective outreach campaigns to their attorneys. Results included increased engagement with company's proprietary software, resulting in $40K in increased sales
- Collaborated with client success team on developing, on average, three-month internal training programs for clients' stakeholders, including walkthroughs of practice and job specific functionalities on the platform that would most benefit the stakeholders involved and highlights of features that are most used by other attorneys on our platform.

Dext
Account Development Consultant   *December 2018 - August 2021*
New Partner Consultant   *June 2018 - December 2018*
- Promoted to help manage and consult over 700 current clients after demonstrating exemplary consultative skills in identifying pain points and prescribing targeted solutions to prospective clients. Key results included increased usage from historically low-usage customers, transforming these users into champions for our product, and over $20K in increases sales through expansion
- Achieved, on average, a 101% net revenue retention rate through custom-tailored retention plans, effective and punctual responses to stakeholders, and training sessions that highlighted key value-adds to the client to demonstrate value

---

Education & Certifications

General Assembly, 2022 - 2023
Certified Fellow in the Software Engineering Immersion Program

Python Institute, 2022
PCEP - Certified Entry-Level Python Programmer

Florida State University, 2012 - 2016
B.S. in Economics and Political Science (*summa cum laude*) | Research Intensive Bachelor's Certificate
B.A. in International Affairs (*summa cum laude*)