

The WEBINAR WORKSHEET

Please use this webinar worksheet during our online web class to discover the valuable tips and techniques you can apply to speed your job search.

Web Class Notes:

After job hunting for months, I discovered:

1. It was my _____, not my resume that was the problem.
2. My _____ was holding me back and not helping me.
3. _____ has the lowest placement rate of all job-hunting strategies.

The 3 Secrets

- Secrets #1: How To Fill Your Calendar With _____, Without Even Looking For A Job.
- Secret #2: How To Land The _____ Job, Without Filling In A Resume Or Application
- Secret #3: How To Easily Discover _____ Jobs, Without A Network

Notes: _____



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Secret #1

- Between _____ to _____ percentage of jobs are not publically advertised.

The two breakthroughs that help to get past application systems and get face-to-face with managers are:

- **Breakthrough #1:** Prioritize your job search on _____ jobs. There are 2 – 4x more and there is little to no _____.
- **Breakthrough #2:** Stop asking for a job, instead ask for _____.

Secret #2

Breakthrough #1: The _____ is designed to change your profile and open the door to new career possibilities based on your strengths.

The power of the Career Outline lies in its ability to:

- Build _____
- Subtly _____
- Save _____
- Build _____
- Get _____

Secret #3

Breakthrough #1: Leveraging a contact's network is based on having _____ (aka. 'oil dipstick') and listening for '_____.'

- Looking for the 'coat hooks' in your meetings with hiring managers means looking for the _____ and _____ that lead you to referrals.

