



THE PALACE DIFFERENCE: THE AWE-INCLUSIVE MEETING

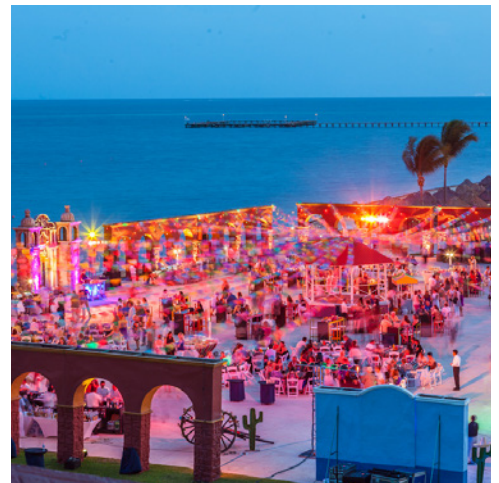
Palace Resorts and Le Blanc Spa Resort
Press Kit

OVERVIEW

With seven oceanfront properties in the Mexican Caribbean, plus the recently opened Moon Palace Jamaica Grande in Ocho Rios, Jamaica, Palace Resorts accommodates groups of 10–10,000 for all-inclusive meetings, incentive meetings, conventions and events. Offering luxurious and spacious accommodations accentuated by signature in-room double Jacuzzis, nightly entertainment, the Caribbean’s most extravagant spas and premier Jack Nicklaus Signature golf courses, Palace Resorts offers a truly exceptional experience for groups. The unparalleled level of service and comfort found at each property makes Palace Resorts a leading provider of all-inclusive meetings.

The Palace “Awe-Inclusive Meeting” provides planners with one flat rate, state-of-the-art meeting facilities, top-quality food and drinks, five-star service and easy budgeting. The four pillars of a Palace Awe-Inclusive Meeting are:

- **THE AWE FACTOR** — Every Palace Resort meeting includes spectacular settings, memorable experiences, unique touches, top-shelf liquors and exceptional cuisine. Groups are not limited to a few choices for dining but have access to dine à la carte at Palace’s internationally inspired restaurants
- **AWE-INCLUSIVE SERVICE** — The Palace staff provides an unprecedented level of service, providing groups with a service experience that exemplifies warmth, enthusiasm and caring. As a family-owned and operated business, Palace believes in treating employees well, and it shows in their length of service as well as the level of pampering they provide to guests. Many employees attend English classes, which further ensures they can respond and communicate to the needs of the group attendee.
- **AWE-INSPIRING BEACHES** — All Palace Resorts are located on stunning beaches (in the Mexican Caribbean and Jamaica), which are consistently ranked top destinations by MICE groups.
- **AWE-INCLUSIVE PLANNERS** — Each Awe-Inclusive Meeting is assigned its own Planner, the “go to and get it done” person for logistic details and creative inspiration.



EIGHT UNIQUE AWE-INCLUSIVE MEETING DESTINATIONS



Beach Palace, Cancun, Mexico

A stylish sanctuary near upscale shopping and tourist attractions, Beach Palace is the only resort in Cancun's hotel zone with terraces overlooking the Caribbean and Nichupte Lagoon.

- 287 guest rooms, family-friendly
- Grand Beach Ballroom, 8,274 square feet
- Maximum capacity: 450 banquet style
- The Awe Factor: sunrise and sunset views (Sky Terrace and Palenque Terrace)



Moon Palace Golf & Spa Resort, Cancun, Mexico

Offers luxury, variety and convenience on a monumental scale. Moon Palace boasts conference facilities among the largest, most flexible and most technologically sophisticated in Mexico.

- 2,404 guest rooms in three resort neighborhoods
- Moon Palace Arena, 140,000 square feet
- Accommodating groups of 10-10,000
- The Awe Factor: 27-hole Jack Nicklaus Signature Golf Course



Moon Palace Jamaica Grande, Ocho Rios, Jamaica

The second Moon Palace sits on 17 spectacular beachfront acres with the longest stretch of private beach in Ocho Rios. This majestic new meeting destination is now open!

- \$80 million enhancement
- 700+ guest rooms, family-friendly
- 30,000 square feet of multifunctional space
- The Awe Factor: unique oceanside dining



Playacar Palace, Playa del Carmen, Mexico

Elegant, minimalist style meets the laid-back local charm of Playa del Carmen, which features ferry service to the world-famous scuba diving destination, Isla Cozumel.

- 201 guest rooms, family-friendly
- Riviera Ballroom, 3,300 square feet
- Maximum capacity: 240 banquet style
- The Awe Factor: steps to Playa del Carmen's "Quinta Avenida"

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Le Blanc Spa Resort, Cancun, Mexico

Chic AAA Five Diamond spa haven takes "all-inclusive" to a new level of luxury and exclusivity. With 19 spa treatment rooms on property, Le Blanc ensures utter relaxation, too.

- 260 guest rooms, adults only
- Sand and Breeze Ballrooms, 8,350 square feet combined
- Maximum capacity: 440 banquet style
- The Awe Factor: top-of-the-line treatments at Le Blanc Spa



Sun Palace, Cancun, Mexico

This intimate VIP retreat is winner of TripAdvisor Travelers' Choice Award for Top Hotel for Romance.

- 252 guest rooms, adults only
- Ocean Ballroom, 3,318 square feet
- Maximum capacity: 180 banquet style
- The Awe Factor: two-person Jacuzzi tubs in every room



Cozumel Palace, Cozumel, Mexico

Features the world's second-largest reef in its backyard. With colonial-chic style, Cozumel Palace is an ideal incentive for nature- and sport-loving groups and is a favorite for weddings.

- 175 guest rooms, family-friendly
- Voted Cozumel's #1 resort by TripAdvisor
- The Awe Factor: diving expeditions leave directly from the resort



Isla Mujeres Palace, Isla Mujeres, Mexico

For small groups seeking the island's authentic charm, this relaxing boutique resort exudes tranquility.

- 62 guest rooms, adults only
- The Awe Factor: kayaking from a scenic pier

AWE-INCLUSIVE VS. ALL-INCLUSIVE

With a Palace Awe-Inclusive Meeting, you enjoy much more than the typical black-and-white list of all-inclusive features. You receive a rainbow of meeting possibilities. Compare our “top 10” list of what a Palace Awe-Inclusive price includes to our competition—and you’ll quickly see the Palace Difference, supported by our 30 years of experience and our seasoned team!

AWE-INCLUSIVE PALACE RESORTS INCLUSIONS	OTHER ALL-INCLUSIVE RESORTS
Dine Everywhere (Includes Gourmet à La Carte Restaurants & Extravagant International Buffets)	Upcharge for Gourmet/à La Carte Dining
Top-Shelf Liquors in All Bars, Restaurants & Nightclubs	Well Brands
Full In-Room Mini Bars & Liquor Cabinets	Only Water & Soda Included
Extensive 24-Hour Room Service Menu	Extra Charge
Unlimited Phone Calls (U.S. & Canada)	Extra Charge
Reliable WiFi for High-Speed Internet Throughout the Resorts	Basic (Lobby Only, Limited Devices, Slow)
Variety of Flexible Indoor/Outdoor Meeting & Event Venues (No Charge)	1 Meeting Room Included
Unlimited Private Functions	\$35pp+ Surcharge for ANY Meeting or Food & Beverage Event
Customized Banquet Menus	Surcharge
Multiple Entertainment Choices Daily	2-3 Entertainment Choices Weekly

CEDIS, PRIVATE-LABEL FOOD DISTRIBUTION CENTER

Palace Resorts owns and operates CEDIS, its own private food distribution center in Cancun, Mexico. Outfitted with the most advanced technology, CEDIS is a model for sustainability, saving electricity, water and fuel while producing a consistent output of fresh, high-quality products, including recipe-ready ingredients, tortillas, fresh pasta, breads, pastries and ice cream. CEDIS adheres to stringent food-safety guidelines and supports employee training to hone skills in the kitchen and tableside. In addition to provisioning Palace Resorts and Le Blanc Spa Resort, CEDIS also sells to area hotels and restaurants.

With CEDIS quality behind the scenes, Palace Resorts and Le Blanc Spa Resort can accommodate groups with a wide variety of à la carte dining options, as well as extravagant buffets, offering gluten-free, sugar-free and vegetarian options along with traditional choices.



CORPORATE SOCIAL RESPONSIBILITY INITIATIVES

Palace Resorts is committed to proactive environmental action and the support of local communities. Highlights of the company's Corporate Social Responsibility initiatives include:

- Creating the Moon Palace Private Reservation, a 314-acre biological corridor comprised of mangrove forests and lowland jungles that function as filters and water reservoirs and provide sanctuary and habitat for numerous wildlife species (awarded certification by the National Commission Of Natural Protected Areas)
- Reusing organic waste to make vermicompost and reducing tons of waste that would be sent to landfills
- Reducing the resorts' footprints through efficient water usage, energy savings and sewage recycling
- Propagating native plants to use in reforestation projects
- Collecting garbage that washes ashore on the beach
- Spearheading a wildlife monitoring program, which helps protect a variety of fauna, including seven endangered species
- Protecting sea turtle nests to ensure optimum conditions for the release of baby turtles
- Purchasing local goods whenever possible
- Generating employment in local communities
- Providing employees with two delicious meals during their shifts, which helps to minimize food waste and create a caring, hospitable work environment



What's more, the directors of Palace Resorts created Fundación Palace Resorts A.C. (Palace Foundation) in 2004, operating with one goal in mind: to best use time, talents and resources to bring hope to those most in need and to protect the environment and local communities.

CONTACT

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