

Welcome to Your Gateway in Real Estate: Learn from Industry Expert, Tripp Greene!

Are you ready to dive into real estate and become an underwriting expert? At Coast 2 Coast CRE Academy, we're thrilled to bring you insights directly from a seasoned professional, Tripp Greene, who has spent over a decade working in every corner of real estate. With a strong background across a range of sectors—from high-level acquisitions to strategic consulting and deal structuring—Tripp is the ideal mentor to help you master both the fundamentals and finer details of real estate and underwriting.

Why Learn with Tripp Greene?

1. **Diverse and Practical Experience:** Tripp has served as Head of Acquisitions, Senior Vice President of Capital Markets, and Founding Member of a boutique consulting firm. His hands-on experience includes sourcing, underwriting, capital raising, and managing complex transactions, from land loans to multi-family developments and golf course financing. You'll gain knowledge grounded in real-world applications and learn how to navigate deals effectively.
2. **Proven Track Record of Success:** Tripp has raised and closed millions in debt and equity funding, including \$60 million in just six months as an SVP at Lloyd Jones LLC. Whether working with boutique clients or large institutions, his impressive track record demonstrates the high standards and expertise he brings to every deal. You'll learn directly from his journey, strategies, and insights into what makes a successful transaction.
3. **Comprehensive Underwriting Skills:** With vast experience in analyzing financials, structuring deals, and creating tailored debt packages, Tripp will walk you through the essential steps of underwriting, risk assessment, and strategic financial modeling. His approach to loan structuring and portfolio management will help you become adept at evaluating and closing deals with confidence.
4. **Robust Professional Network:** Over his career, Tripp has built a network of over 300 industry contacts, including institutional investors, family offices, and specialized capital sources. By learning from Tripp, you'll gain insider knowledge of building and leveraging a network for career growth and investment success.
5. **Academic and Analytical Excellence:** Tripp holds an undergraduate degree in Economics from The College of William and Mary and a Master of Science in Real Estate from the University of Florida. His educational foundation in economics and real estate, coupled with advanced financial modeling and Excel expertise, will give you a solid framework to tackle complex financial challenges.

Course Highlights with Tripp Greene

- **Comprehensive Real Estate Curriculum:** Understand market dynamics, property valuation, risk assessment, and portfolio management.
- **Advanced Underwriting Techniques:** From cash flow models to debt/equity structures, Tripp will teach you what it takes to evaluate deals professionally.
- **Real-World Case Studies:** Get hands-on with case studies based on Tripp's diverse portfolio of properties across the U.S.
- **Personal Mentorship and Networking Tips:** Learn how to build a thriving network in the industry and succeed in high-stakes negotiations.
- **Help with raising money for your deals:** Gain access to Tripp's vast network of proven lenders and capital providers.

Take the First Step in Your Real Estate Career

Join Tripp Greene and start building a solid foundation in real estate and underwriting. With his extensive background, you'll gain practical knowledge, professional insights, and the confidence to excel in any real estate market. Don't miss the opportunity to learn from one of the best in the business and set yourself up for a successful career in real estate. Hope to see you soon at Coast 2 Coast CRE Academy.