

The Team

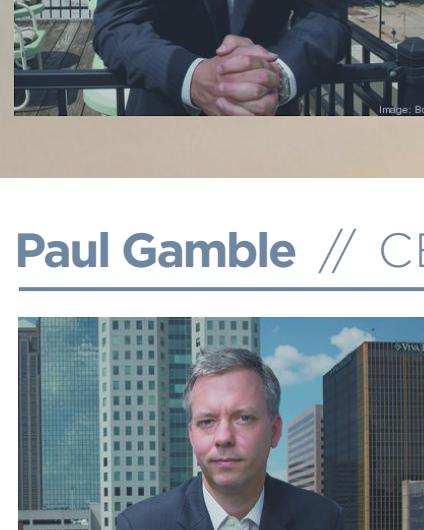
How it Works

What's in the name

The INC Wealth Strategy is a family and multi-generational system. I wanted to reflect this aspect in the name of the company. That's how INC Financial was formed. The INC really stands for Isabelle and Charlotte, my two daughters. Get it? I and C?

INC is also a play on the word *Incorporation*. The INC Wealth Strategy emulates how large corporations and banks manage their finances, and how they translate them into practical solutions for individuals, small, and medium sized businesses.

Josh Taylor // President



After graduating from the University of Alabama at Birmingham at the top of his class, Josh began working with a global manufacturing consulting company based in Germany. He then came back to Alabama as Vice President of Operations for a manufacturing company outside Birmingham. Josh brings his knowledge of efficiency and continuous improvement to INC Financial and you.

Josh is married with two daughters, lives in Birmingham, Alabama and is a licensed insurance agent.

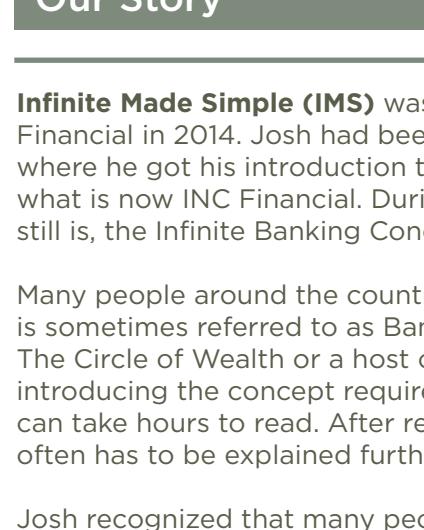
Paul Gamble // CEO



Born and raised in Ontario, Canada, Paul played college golf at the University of Montevallo in Alabama. After graduating, Paul became a professional golfer and is currently the head golf pro at Bent Brook Golf Club just outside Birmingham. Paul decided to combine his love of teaching with his personal experience practicing the Infinite Banking Concept and joined the INC Financial team in 2012.

Paul is married with one son, lives in Birmingham, Alabama and is a licensed insurance agent.

Andy Echols // Business Man



As a Certified Public Accountant (CPA), Certified Fraud Examiner (CFE) and the owner of A&E Accounting and Consulting, Andy brings a wealth of finance and tax knowledge and experience to INC Financial. His professional experience includes thirteen years in accounting, with local and national Big 4 accounting firms as well as experience as a financial analyst for a Fortune 500 company. He has worked with a wide venue of small businesses and individuals handling small business accounting, business valuations and tax preparation. Realizing that individuals, small, medium and large companies need to know how and why to implement the Infinite Banking Concept, Andy joined forces with the INC Financial team in 2013.

Andy is a native of Vestavia and lives in Birmingham, Alabama.

Our Story

Infinite Made Simple (IMS) was founded in 2011 and was rebranded as INC Financial in 2014. Josh had been working with a wealth management firm where he got his introduction to Infinite Banking before leaving to start what is now INC Financial. During those years his primary focus was, and still is, the Infinite Banking Concept.



Many people around the country teach the Infinite Banking Concept which is sometimes referred to as Bank on Yourself, Private Family Financing, The Circle of Wealth or a host of other names. Usually these methods of introducing the concept requires you to read one of a few **books** which can take hours to read. After reading one of these **books**, the concept often has to be explained further.



Josh recognized that many people who could benefit from the concept were not taking the time to read the **books** and were missing out on the power of Infinite Banking. So he devised a method of introducing the concept which is simple, clear and concise. While Nelson Nash's **book**, *Becoming Your Own Banker: Unlocking the Infinite Banking Concept*, is the foundation of the concept and is highly recommended by INC Financial, the first thing you should do is come to one of our introduction workshops.



The Book:

INC Financial: Wealth... Create it. Grow it. Keep it.

by: Josh Taylor

INC Financial: Wealth...Create it. Grow it. Keep it. details how and why you should be using whole life insurance as a private financing tool, a source of tax-free retirement income and a way to create generational wealth without putting your money at risk in the stock market.

This Book teaches you to finance your own car, home and business through the cash value in your life insurance policy.



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