# Final Study Data Analysis

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```
library(ggplot2)
library(data.table)
library(lmtest)
## Loading required package: zoo
##
## Attaching package: 'zoo'
## The following objects are masked from 'package:base':
##
##
       as.Date, as.Date.numeric
library(pwr)
library(lsr)
library(cobalt)
library(stringr)
library(AER)
## Loading required package: car
## Loading required package: carData
## Loading required package: sandwich
## Loading required package: survival
library(stargazer)
##
## Please cite as:
   Hlavac, Marek (2018). stargazer: Well-Formatted Regression and Summary Statistics Tables.
## R package version 5.2.2. https://CRAN.R-project.org/package=stargazer
library(pander)
```

#### Read in data and reformat

```
assigned_treatment_seq <- data.frame(seq_id = c(1,2,3,4,5,6),
                                     day1 = c(0,0,1,1,2,2),
                                     day2 = c(1,2,0,2,0,1),
                                     day3 = c(2,1,2,0,1,0))
d2 <- fread("241 Participant List - Final Study Results - 20181215.csv", na.strings=c("","NA"))
d2[UserId == 65,]$Q10 <- "In person"</pre>
d2[UserId == 13,]$Q6 <- "Through digital means"</pre>
d2$`Living Situation`[is.na(d2$`Living Situation`)] <- "Other"</pre>
d2$Age[is.na(d2$Age)] <- "Other"
d2$Q17[is.na(d2$Q17)] <- "Other"
# stringsAsFactors = F)
names(d2) <- str_replace_all(names(d2), c(" " = "." , "," = "" ))
# subset d2 for those who responded (Submitted.Data = 1)
# Not applicable = 0
# Through digital means = 1
# In person = 2
# Both in person and through digital means = 3
d2 <- d2[, .(userId = UserId,
             treatment_seq = factor(Treatment.Seq),
             day1_treatment = factor(Q6, levels = c('Not applicable', 'Through digital means', 'In pers
                                                              labels = c(0, 1, 2)),
             day2_treatment = factor(Q10, levels = c('Not applicable', 'Through digital means', 'In per
                                                              labels = c(0, 1, 2)),
             day3_treatment = factor(Q14, levels = c('Not applicable', 'Through digital means', 'In per
                                                              labels = c(0, 1, 2),
             day1_steps = as.numeric(gsub("\\,", "", Q7)),
             day2_steps = as.numeric(gsub("\\,", "", Q11)),
             day3_steps = as.numeric(gsub("\\,", "", Q15)),
             age_range = factor(Age, levels = c('18 - 24',
                                                 "25 - 34",
                                                 "35 - 44".
                                                 "45 - 54",
                                                 "55 - 64",
                                                 "65+", "Other"),
                                labels = c(0, 1, 2, 3, 4, 5, 6)),
             # gender = factor(Gender),
             gender = factor(Gender, levels = c('Male', 'Female', 'Gender non-conforming'),
                                                      labels = c(0, 1, 2)),
             lives_with_others = factor(Living.Situation, levels = c('Alone', 'With others', "Other"),
                                                                 labels = c(0, 1, 2)),
             # know_us = factor(Q17),
             know_us = factor(Q17, levels = c('No', 'Yes', "Other"),
                                                       labels = c(0, 1, 2)),
             location_lat = as.double(LocationLatitude),
             location_long = as.double(LocationLongitude),
             submitted_data = Submitted.Data
)]
```

## Warning in eval(jsub, SDenv, parent.frame()): NAs introduced by coercion

## Warning in eval(jsub, SDenv, parent.frame()): NAs introduced by coercion

# head(d2, 5) ## userId treatment\_seq day1\_treatment day2\_treatment day3\_treatment

```
## 1:
                    6
                                0
## 2:
        57
                     3
                                                             2
                                               0
                                  1
## 3:
        89
                     4
                                <NA>
                                             <NA>
                                                          <NA>
## 4:
        69
                     3
                                  1
                                               0
                                                             2
                     3
                                  1
     day1_steps day2_steps day3_steps age_range gender lives_with_others
## 1:
        NA 5040
                            3788 1
                                              0
## 2:
         21290
                   13959
                            13717
                                        0
                                              0
## 3:
          NA
                   NA
                             NA
                                       1
                                              0
## 4:
         6343
                  3247
                            10198
                                        1
                                              0
         13624
                   5406
                             7851
                                        1
## 5:
                                               1
     know_us location_lat location_long submitted_data
## 1:
       1
               41.89250
                          -87.7895
## 2:
               37.75101
          1
                           -97.8220
## 3:
          1
             37.97240
                          -122.3369
                                              0
## 4:
             40.37070
          1
                           -74.0084
## 5:
          1
             42.41730
                          -71.1087
```

# #Covariate Balance Check 1

```
## Balance Measures
##
                        Type Corr.Un
## gender_0
                      Binary 0.0420
## gender 1
                      Binary -0.0182
                      Binary -0.1035
## gender 2
## age_range_0
                     Binary 0.0345
## age_range_1
                     Binary -0.0282
                      Binary 0.0465
## age_range_2
                      Binary -0.0404
## age_range_3
## age_range_4
                      Binary 0.0327
                      Binary -0.1473
## age_range_5
                       Binary 0.1688
## age_range_6
## lives_with_others_0 Binary 0.0253
## lives_with_others_1 Binary -0.0365
## lives_with_others_2 Binary 0.0327
                      Binary 0.0588
## know us 0
                      Binary -0.1192
## know_us_1
## know us 2
                     Binary 0.0945
                    Contin. 0.0157
## location_lat
## location_long
                      Contin. -0.0480
##
## Sample sizes
##
      Total
## All
```

```
cov_check <- glm(treatment_seq ~ gender + age_range + lives_with_others + know_us + location_lat + location_</pre>
               data = d2, family = "binomial")
summary(cov_check)
##
## Call:
## glm(formula = treatment_seq ~ gender + age_range + lives_with_others +
      know_us + location_lat + location_long, family = "binomial",
##
      data = d2)
##
## Deviance Residuals:
                       Median
       Min 10
                                     30
                                              Max
## -2.38912 0.00013 0.44181 0.67023
                                          1.06273
## Coefficients:
##
                      Estimate Std. Error z value Pr(>|z|)
## (Intercept)
                      29.09470 2542.97303 0.011
                                                    0.991
## gender1
                       0.49426
                                  0.72044 0.686
                                                     0.493
                      17.75319 6522.63873 0.003
## gender2
                                                    0.998
## age_range1
                      -1.10826 1.14725 -0.966
                                                    0.334
## age_range2
                      -0.94866
                                  1.60418 -0.591
                                                    0.554
                       -0.67654
                                  1.56728 -0.432
                                                    0.666
## age_range3
## age_range4
                      15.75157 6522.63872
                                           0.002
                                                    0.998
                      16.20801 4588.30570 0.004
## age_range5
                                                    0.997
## age_range6
                      15.72524 6522.63877 0.002
                                                     0.998
## lives_with_others1 -16.68741 2542.95681 -0.007
                                                     0.995
## lives_with_others2 -0.89821 7000.81744 0.000
                                                    1.000
## know_us1
                      -0.82234
                                  1.21485 -0.677
                                                    0.498
## know us2
                       0.67090
                                  1.62619 0.413
                                                  0.680
                                  0.18154 -1.051
                                                    0.293
## location_lat
                       -0.19082
## location_long
                        0.02415
                                  0.02545 0.949
                                                    0.343
##
## (Dispersion parameter for binomial family taken to be 1)
##
      Null deviance: 65.950 on 74 degrees of freedom
## Residual deviance: 56.106 on 60 degrees of freedom
## AIC: 86.106
##
## Number of Fisher Scoring iterations: 17
attrition check
```

```
lm_attrit <- lm(submitted_data ~ treatment_seq + age_range + gender + lives_with_others + know_us + loca
summary(lm_attrit)

##
## Call:
## lm(formula = submitted_data ~ treatment_seq + age_range + gender +</pre>
```

lives\_with\_others + know\_us + location\_lat + location\_long,

## ##

##

data = d2)

```
Estimate Std. Error t value Pr(>|t|)
##
## (Intercept)
                     -1.603817
                                0.994669 -1.612 0.112596
## treatment_seq2
                     -0.046842
                                0.155938 -0.300 0.765014
## treatment_seq3
                     -0.013064
                                0.149640 -0.087 0.930750
## treatment_seq4
                     -0.053922
                                0.149343 -0.361 0.719436
## treatment_seq5
                     -0.239999
                                0.149378 -1.607 0.113855
                                0.142557 -1.682 0.098306
## treatment_seq6
                     -0.239732
## age_range1
                      0.153469
                                0.116962
                                          1.312 0.194928
## age_range2
                      0.168041
                                0.170424 0.986 0.328441
                                0.176223 2.298 0.025371 *
## age_range3
                      0.405011
## age_range4
                      0.327384
                                0.372228
                                           0.880 0.382943
                      0.265268
                                0.280916 0.944 0.349148
## age_range5
                     -0.277031
                                0.391906 -0.707 0.482625
## age_range6
## gender1
                     -0.022546
                                0.087380 -0.258 0.797350
## gender2
                     -0.243760
                                0.399468 -0.610 0.544234
## lives_with_others1 0.153391
                                0.157930 0.971 0.335670
                                0.395141
                                           1.196 0.236927
## lives_with_others2 0.472487
## know_us1
                                0.134986 2.059 0.044279 *
                      0.277886
## know us2
                     -0.615430
                                0.162941 -3.777 0.000392 ***
## location lat
                    0.041077
                                0.018501
                                           2.220 0.030541 *
## location_long
                     -0.004258
                                0.003073 -1.386 0.171432
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 0.3418 on 55 degrees of freedom
## Multiple R-squared: 0.6063, Adjusted R-squared: 0.4703
## F-statistic: 4.458 on 19 and 55 DF, p-value: 7.006e-06
# know_us is highly predictive of whether or not people attrited. This makes sense.
```

## Residuals:

Min

## Coefficients:

1Q

Median

## -1.00766 -0.08803 0.02795 0.20232 0.66351

30

Max

##

Checking for ordering/priming effect AND adding non-compliant but okay users Is previous day's treatment highly predictive of how many steps are taken today?

```
'%!in%' <- function(x,y)!('%in%'(x,y))

d2 <- d2[submitted_data == 1]

# n = 51
df1 <- d2

# remove subjects/rows who were non-compliant (n = 2)
# n = 49
df1 <- df1[rowSums(is.na(df1[,c(6:8)])) != ncol(df1[,c(6:8)]), ]

head(df1, 5)</pre>
```

```
## 1:
                                                                         0
          82
                          6
                                                         1
                          3
                                                                         2
## 2:
          57
                                                         0
                          3
                                                         0
                                                                         2
## 3:
          69
                                          1
                          3
                                                                         2
## 4:
          85
                                          1
                                                         0
## 5:
          66
                          4
                                          1
                                                         2
                                                                         0
##
      day1_steps day2_steps day3_steps age_range gender lives_with_others
## 1:
              NA
                        5040
                                   3788
                                                 1
                                                        0
## 2:
           21290
                       13959
                                  13717
                                                 0
                                                        0
                                                                           1
                        3247
                                                        0
## 3:
            6343
                                  10198
                                                 1
                                                                           1
## 4:
           13624
                        5406
                                   7851
                                                 1
                                                        1
                                                                           1
            7016
                        1211
                                   5717
                                                 0
                                                        0
## 5:
                                                                           1
##
      know_us location_lat location_long submitted_data
## 1:
            1
                  41.89250
                                 -87.7895
## 2:
            1
                  37.75101
                                 -97.8220
                                                        1
## 3:
            1
                  40.37070
                                 -74.0084
                                                        1
## 4:
                                                        1
            1
                  42.41730
                                 -71.1087
## 5:
                  42.35760
                                 -71.0514
# n = 30
d_followed_treatment_sequence <- rbindlist(list(subset(df1, treatment_seq == 1 & df1$day1_treatment == -
                                                         & df1$day2_treatment == assigned_treatment_seq[1
                                                         & df1$day3_treatment == assigned_treatment_seq[1
                                                  subset(df1, treatment_seq == 2 & df1$day1_treatment == ...
                                                         & df1$day2_treatment == assigned_treatment_seq[2
                                                         & df1$day3_treatment == assigned_treatment_seq[2
                                                  subset(df1, treatment_seq == 3 & df1$day1_treatment == 
                                                         & df1$day2_treatment == assigned_treatment_seq[3
                                                         & df1$day3_treatment == assigned_treatment_seq[3
                                                  subset(df1, treatment_seq == 4 & df1$day1_treatment == .
                                                         & df1$day2_treatment == assigned_treatment_seq[4
                                                         & df1$day3_treatment == assigned_treatment_seq[4]
                                                  subset(df1, treatment_seq == 5 & df1$day1_treatment == 
                                                         & df1$day2_treatment == assigned_treatment_seq[5]
                                                         & df1$day3_treatment == assigned_treatment_seq[5]
                                                  subset(df1, treatment_seq == 6 & df1$day1_treatment == 
                                                         & df1$day2_treatment == assigned_treatment_seq[6]
                                                         & df1$day3_treatment == assigned_treatment_seq[6]
))
\# n = 19
d_not_followed_treatment_sequence <- subset(df1, userId %!in% d_followed_treatment_sequence$userId)</pre>
d_not_followed_but_ok <- subset(d_not_followed_treatment_sequence, d_not_followed_treatment_sequence$da
                                   d_not_followed_treatment_sequence$day1_treatment != d_not_followed_tr
                                   d_not_followed_treatment_sequence$day2_treatment != d_not_followed_tr
na.omit(d_not_followed_but_ok)
##
      userId treatment_seq day1_treatment day2_treatment day3_treatment
## 1:
           3
                                          1
          73
                          5
                                          2
                                                                         0
## 2:
                                                         1
## 3:
                          5
                                          2
                                                                         0
```

userId treatment\_seq day1\_treatment day2\_treatment day3\_treatment

day1\_steps day2\_steps day3\_steps age\_range gender lives\_with\_others

##

```
## 1:
            7000
                       5000
                                  6000
                                               1
                                                      1
                                                                         1
## 2:
            6050
                       5671
                                  3251
                                                      0
                                               1
                                                                         1
           10422
## 3:
                       5187
                                  9696
                                               2
                                                       0
     know_us location_lat location_long submitted_data
##
## 1:
           1
                   48.2804
                                 11.5768
                   42.3576
                                -71.0514
## 2:
           1
                                                       1
## 3:
                   42.3576
                                -71.0514
d_not_followed_no_NA <- subset(d_not_followed_treatment_sequence, userId "!in", d_not_followed_but_ok$us
d_not_followed_no_NA <- na.omit(d_not_followed_no_NA)</pre>
# n = 33
df <- rbind(d_followed_treatment_sequence, d_not_followed_but_ok)</pre>
df2 <- rbind(d_followed_treatment_sequence, d_not_followed_but_ok, d_not_followed_no_NA)
# day 3 steps using day 1 and 2 treatment on complied + people who followed within subject design
m1 <- lm(day3_steps ~ day1_treatment + day2_treatment, df)</pre>
summary(m1)
##
## Call:
## lm(formula = day3 steps ~ day1 treatment + day2 treatment, data = df)
## Residuals:
       Min
                1Q Median
                                3Q
                                       Max
## -8011.1 -2215.5 -140.7 1981.6 6162.7
##
## Coefficients:
##
                   Estimate Std. Error t value Pr(>|t|)
## (Intercept)
                      9223
                                  2210
                                        4.173 0.00028 ***
## day1_treatment1
                      -1212
                                  2011 -0.603 0.55174
                      -1422
                                  1694 -0.839 0.40862
## day1_treatment2
## day2_treatment1
                      -1795
                                  2301 -0.780 0.44220
## day2_treatment2
                      -2044
                                  1694 -1.207 0.23799
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 3406 on 27 degrees of freedom
     (1 observation deleted due to missingness)
## Multiple R-squared: 0.06684,
                                    Adjusted R-squared:
                                                         -0.0714
## F-statistic: 0.4835 on 4 and 27 DF, p-value: 0.7476
# ATE (standard error)
print(paste0("Estimated effect of day1 treatment: ", signif(m1$coefficients[2], 3),
" (", signif(coef(summary(m1))[2,2], 3), ")"))
## [1] "Estimated effect of day1 treatment: -1210 (2010)"
print(paste0("Estimated effect of day2 treatment: ", signif(m1$coefficients[3], 3),
```

"(", signif(coef(summary(m1))[3,2], 3), ")"))

```
## [1] "Estimated effect of day2 treatment: -1420 (1690)"
# include days1,2 steps as covariates to understand
# subjects' step counts have as a function of
# treatment against want they would typically do
m2 <- lm(day3 steps ~ day1 treatment + day2 treatment + day1 steps + day2 steps, df)
summary(m2)
##
## Call:
## lm(formula = day3_steps ~ day1_treatment + day2_treatment + day1_steps +
       day2_steps, data = df)
## Residuals:
      Min
               1Q Median
                               30
                                      Max
## -8433.3 -1006.2 120.8 1148.3 5072.7
## Coefficients:
                   Estimate Std. Error t value Pr(>|t|)
##
                  2967.7308 2745.2966 1.081 0.2900
## (Intercept)
## day1_treatment1 -592.3631 1756.6233 -0.337
                                                0.7388
## day1_treatment2 -784.1472 1480.5725 -0.530
                                               0.6010
## day2_treatment1 -703.6553 2026.6544 -0.347
                                                0.7313
## day2_treatment2 -134.8561
                             1571.7867 -0.086
                                                 0.9323
## day1_steps
                     0.3476
                                0.1611
                                         2.158
                                                 0.0408 *
                     0.2882
                                0.2121
                                                 0.1863
## day2_steps
                                         1.359
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 2944 on 25 degrees of freedom
     (1 observation deleted due to missingness)
## Multiple R-squared: 0.3545, Adjusted R-squared: 0.1996
## F-statistic: 2.288 on 6 and 25 DF, p-value: 0.06743
print(paste0("Estimated effect of day1 treatment: ", signif(m2$coefficients[2], 3),
             " (", signif(coef(summary(m2))[2,2], 3), ")"))
## [1] "Estimated effect of day1 treatment: -592 (1760)"
print(paste0("Estimated effect of day2 treatment: ", signif(m2$coefficients[3], 3),
            "(", signif(coef(summary(m2))[3,2], 3), ")"))
## [1] "Estimated effect of day2 treatment: -784 (1480)"
# day 3 steps using day 1 and 2 treatment on complied + people who followed within subject design + res
m1 <- lm(day3_steps ~ day1_treatment + day2_treatment, df2)</pre>
summary(m1)
##
## Call:
## lm(formula = day3_steps ~ day1_treatment + day2_treatment, data = df2)
```

```
##
## Residuals:
      Min
               1Q Median
## -7337.2 -2223.0 -254.6 1440.9 8568.5
## Coefficients:
                  Estimate Std. Error t value Pr(>|t|)
## (Intercept)
                    7565.3
                               1065.7
                                       7.099 1.05e-08 ***
## day1_treatment1 -228.2
                               1243.9 -0.183
                                                 0.855
## day1_treatment2 -1104.7
                               1560.4 -0.708
                                                 0.483
## day2_treatment1 -272.7
                               1452.1 -0.188
                                                 0.852
                    -778.9
                               1242.1 -0.627
## day2_treatment2
                                                 0.534
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 3519 on 42 degrees of freedom
     (1 observation deleted due to missingness)
## Multiple R-squared: 0.01946,
                                   Adjusted R-squared: -0.07393
## F-statistic: 0.2084 on 4 and 42 DF, p-value: 0.9324
# ATE (standard error)
print(paste0("Estimated effect of day1 treatment: ", signif(m1$coefficients[2], 3),
            " (", signif(coef(summary(m1))[2,2], 3), ")"))
## [1] "Estimated effect of day1 treatment: -228 (1240)"
print(paste0("Estimated effect of day2 treatment: ", signif(m1$coefficients[3], 3),
             " (", signif(coef(summary(m1))[3,2], 3), ")"))
## [1] "Estimated effect of day2 treatment: -1100 (1560)"
# include days1,2 steps as covariates to understand
# subjects' step counts have as a function of
# treatment against waht they would typically do
m2 <- lm(day3_steps ~ day1_treatment + day2_treatment + day1_steps + day2_steps, df2)</pre>
summary(m2)
##
## Call:
## lm(formula = day3_steps ~ day1_treatment + day2_treatment + day1_steps +
##
      day2_steps, data = df2)
##
## Residuals:
      Min
##
               1Q Median
                               ЗQ
                                      Max
## -8371.9 -1147.5
                   -9.2 1643.8 4932.4
##
## Coefficients:
##
                   Estimate Std. Error t value Pr(>|t|)
## (Intercept)
                  2681.3421 1180.5601
                                       2.271 0.02859 *
## day1_treatment1 -495.0087 948.4029 -0.522 0.60459
## day1_treatment2 -841.6432 1188.4174 -0.708 0.48292
## day2_treatment1 -857.1243 1110.6529 -0.772 0.44481
```

```
## day2_treatment2 -560.6809
                              951.8148 -0.589 0.55913
## day1_steps
                     0.2537
                                0.1268
                                         2.001 0.05223 .
## day2 steps
                     0.4527
                                0.1368
                                         3.308 0.00199 **
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 2675 on 40 degrees of freedom
     (1 observation deleted due to missingness)
## Multiple R-squared: 0.4601, Adjusted R-squared: 0.3792
## F-statistic: 5.682 on 6 and 40 DF, p-value: 0.0002417
print(paste0("Estimated effect of day1 treatment: ", signif(m2$coefficients[2], 3),
             " (", signif(coef(summary(m2))[2,2], 3), ")"))
## [1] "Estimated effect of day1 treatment: -495 (948)"
print(paste0("Estimated effect of day2 treatment: ", signif(m2$coefficients[3], 3),
             " (", signif(coef(summary(m2))[3,2], 3), ")"))
```

## [1] "Estimated effect of day2 treatment: -842 (1190)"

We do not see that the previous days' treatment assignments to predict the last day's step count is highly predictive and significant, which is super for us!

% Table created by stargazer v.5.2.2 by Marek Hlavac, Harvard University. E-mail: hlavac at fas.harvard.edu % Date and time: Fri, Dec 21, 2018 - 14:25:14

### Condense treatment sequence to 1 treatment

```
df1.1 <- df[,-c(4,5,7,8)]
df2.1 <- df[,-c(3,5,6,8)]
df3.1 <- df[,-c(3,4,6,7)]
names(df1.1) [names(df1.1) == "day1_treatment"] = "treatment"
names(df1.1) [names(df1.1) == "day1_steps"] = "steps"
names(df2.1) [names(df2.1) == "day2_treatment"] = "treatment"
names(df2.1) [names(df2.1) == "day2_steps"] = "steps"
names(df3.1) [names(df3.1) == "day3_treatment"] = "treatment"
names(df3.1) [names(df3.1) == "day3_steps"] = "steps"
d <- rbind(df1.1, df2.1, df3.1)
# combine digital and in person treatment as one
d$treatment2 <- ifelse(d$treatment == 0, 0, 1)
d$outcome <- ifelse(d$steps > 5000, 1, 0)
```

Table 1:

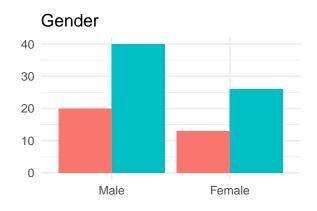
	Dependen	Dependent variable:	
	Steps - Day 3		
	(1)	(2)	
Treatment - Day 1	-228.177	-495.009	
	(1,243.893)	(948.403)	
Treatment - Day 2	-1,104.705	-841.643	
	(1,560.442)	(1,188.417)	
Steps - Day 1	-272.684	-857.124	
Steps Bay 1	(1,452.143)	(1,110.653)	
Steps - Day 2	-778.868	-560.681	
steps Bay 2	(1,242.131)	(951.815)	
day1_steps		0.254*	
acy i_stops		(0.127)	
day2 steps		0.453***	
day 2_5teps		(0.137)	
Constant	7,565.343***	2,681.342**	
2 2 - 2 3 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4	(1,065.706)	(1,180.560)	
Note:	*n <0.1. **n <0	0.05. *** ~ <0.01	
wore:	*p<0.1; **p<0.05; ***p<0.01		

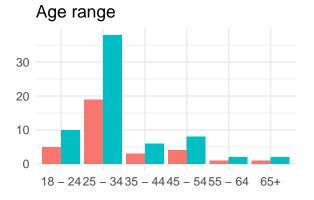
```
##
      userId treatment_seq treatment steps age_range gender lives_with_others
## 1:
          28
                                    0 13929
                         1
                                                     0
## 2:
          56
                         1
                                    0 5368
                                                                               1
          25
                                    0 5802
                                                            0
                                                                               1
## 3:
                         1
                                                     1
## 4:
          22
                         1
                                    0 5689
                                                    3
                                                            0
                                                                               1
## 5:
          86
                                    0 5868
                                                    1
                                                            Ω
                         1
                                                                               1
      know_us location_lat location_long submitted_data treatment2 outcome
##
                                 -79.1077
## 1:
            1
                  36.05251
                                                        1
                                                                   0
## 2:
            1
                  42.35760
                                 -71.0514
                                                        1
                                                                   0
                                 -71.1256
                                                                   0
                                                                           1
## 3:
            1
                  42.37700
                                                        1
## 4:
            1
                  42.35760
                                 -71.0514
                                                        1
                                                                   0
                                                                           1
## 5:
                  42.61240
                                 -83.0345
                                                                           1
            1
                                                        1
#Covariate Balance Check
#bal.tab(treatment_seq ~ gender + age_range + lives_with_others + know_us + location_lat + location_lon
         data = d
#cov_check <- lm(treatment_seq ~ qender + age_range + lives_with_others + know_us + location_lat + loca
                 data = d
#summary(cov_check)
```

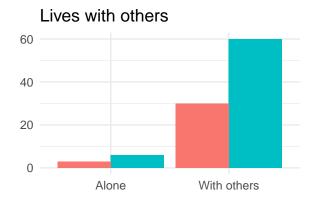
Make some pretty plots to show distribution, populatin etc.

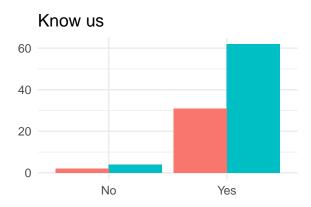
```
# population that actually responded to data collection survey
require(gridExtra)
## Loading required package: gridExtra
d.gender <- d[, c("gender", "treatment2")]</pre>
p_gender <- ggplot(d.gender, aes(x=gender, fill = factor(treatment2))) +</pre>
  geom_bar(stat="count", position=position_dodge()) +
  theme_minimal() + theme(legend.position="right") +
  xlab("") + ylab("") + ggtitle("Gender") +
  guides(fill = guide_legend(title = "Assignment")) +
  scale_fill_discrete(labels = c("Control", "Treatment")) +
  scale_x_discrete(breaks = c(0, 1, 2),
                     labels = c('Male', 'Female', 'Gender\n non-conforming'))
p_gender_no_legend <- ggplot(d.gender, aes(x=gender, fill = factor(treatment2))) +</pre>
  geom_bar(stat="count", position=position_dodge()) +
  theme_minimal() + theme(legend.position="none") +
  xlab("") + ylab("") + ggtitle("Gender") +
  # quides(fill = quide_legend(title = "Assignment")) +
  # scale_fill_discrete(labels = c("Control", "Treatment")) +
  scale_x_discrete(breaks = c(0, 1, 2),
                     labels = c('Male', 'Female', 'Gender\n non-conforming'))
d.age <- d[, c("age_range", "treatment2")]</pre>
p_age <- ggplot(d.age, aes(x=age_range, fill = factor(treatment2))) +</pre>
  geom_bar(stat="count", position=position_dodge()) +
 theme_minimal() + theme(legend.position="none") +
```

```
xlab("") + ylab("") + ggtitle("Age range") +
  # quides(fill = quide_legend(title = "Assignment")) +
  # scale_fill_discrete(labels = c("Control", "Treatment")) +
  scale_x_discrete(breaks = c(0, 1, 2, 3, 4, 5, 6),
                   labels = c('18 - 24')
                               "25 - 34".
                               "35 - 44",
                               "45 - 54",
                               "55 - 64",
                               "65+", "NA"))
d.others <- d[, c("lives_with_others", "treatment2")]</pre>
p_others <- ggplot(d.others, aes(x=lives_with_others, fill = factor(treatment2))) +</pre>
  geom_bar(stat="count", position=position_dodge()) +
  theme_minimal() + theme(legend.position="none") +
  xlab("") + ylab("") + ggtitle("Lives with others") +
  # guides(fill = guide_legend(title = "Assignment")) +
  # scale_fill_discrete(labels = c("Control", "Treatment")) +
  scale_x_discrete(breaks = c(0, 1, 2),
                     labels = c('Alone', 'With others', "NA"))
d.know_us <- d[, c("know_us", "treatment2")]</pre>
p_know_us <- ggplot(d.know_us, aes(x=know_us, fill = factor(treatment2))) +</pre>
  geom_bar(stat="count", position=position_dodge()) +
  theme minimal() + theme(legend.position="none") +
  xlab("") + ylab("") + ggtitle("Know us") +
  # guides(fill = guide_legend(title = "Assignment")) +
  # scale_fill_discrete(labels = c("Control", "Treatment")) +
  scale_x_discrete(breaks = c(0, 1),
                     labels = c('No', 'Yes'))
# p_qender
grid.arrange(p_gender_no_legend, p_age, p_others, p_know_us,
             ncol = 2)
```



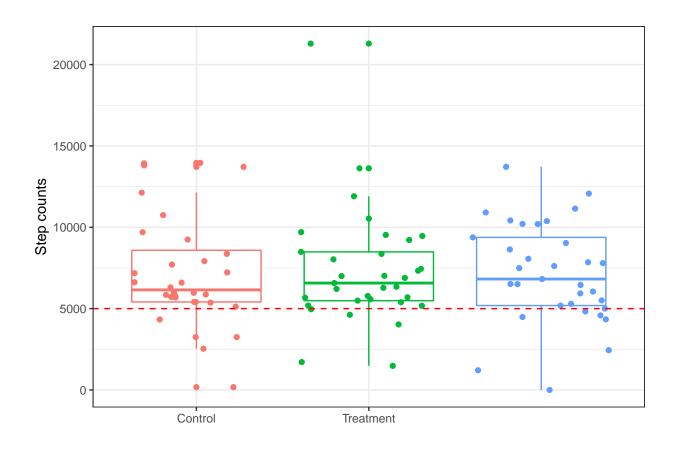




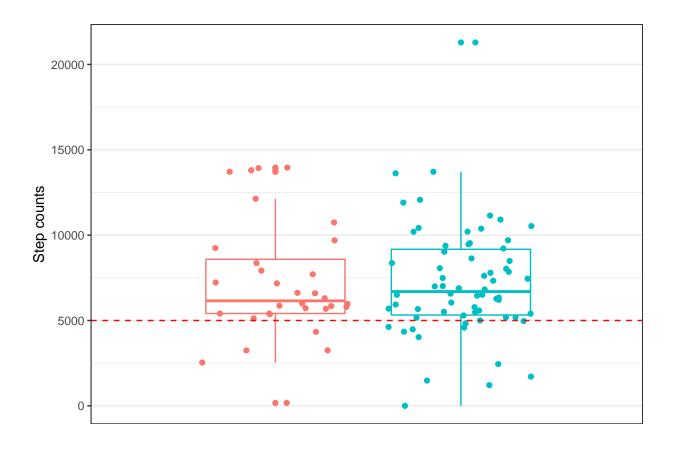


## Warning: Removed 1 rows containing non-finite values (stat\_boxplot).

## Warning: Removed 1 rows containing missing values (geom\_point).



- ## Warning: Removed 1 rows containing non-finite values (stat\_boxplot).
- ## Warning: Removed 1 rows containing missing values (geom\_point).



# For control vs digital and control vs in person

```
# d$treatment <- factor(d$treatment)
d$userId <- factor(d$userId)
fit_3 <- lm(outcome ~ treatment + userId , d)
# se clustered based on userID
se_3 <- coeftest(fit_3, vcovHC(fit_3, type = 'HC', cluster = "userID"))
fit_3_covariates <- lm(outcome ~ treatment + age_range + gender + lives_with_others + know_us + location
# robust se
se_3_covariates <- sqrt(diag(vcovHC(fit_3_covariates, type = 'HC')))
# ATE (standard error)
print(paste0("Estimated effect of treatment (control, in person, digital): ", signif(fit_3$coefficients " (", signif(se_3[2,2], 3), ")"))

## [1] "Estimated effect of treatment (control, in person, digital): -0.00142 (0.0652)"

print(paste0("Estimated effect of treatment (control, in person, digital) + covariates: ", signif(fit_3 " (", signif(se_3_covariates[2], 3), ")"))

## [1] "Estimated effect of treatment (control, in person, digital) + covariates: -0.0884 (0.078)"</pre>
```

% Table created by stargazer v.5.2.2 by Marek Hlavac, Harvard University. E-mail: hlavac at fas.harvard.edu % Date and time: Fri, Dec 21, 2018 - 14:25:15

% Table created by stargazer v.5.2.2 by Marek Hlavac, Harvard University. E-mail: hlavac at fas.harvard.edu % Date and time: Fri, Dec 21, 2018 - 14:25:15

test hypothesis that telling others make it more likely to take >5000 steps (control vs treatment)

```
#suppress intercept term
fit_2 <- lm(outcome ~ treatment2 + userId, d)</pre>
# se clustered based on userID
se_2 <- coeftest(fit_2, vcovHC(fit_2, type = 'HC', cluster = "userID"))</pre>
fit_2_covariates <- lm(outcome ~ treatment2 + age_range + gender + lives_with_others + know_us + locati
# robust se
se_2_covariates <- sqrt(diag(vcovHC(fit_2_covariates, type = 'HC')))</pre>
# ATE (standard error)
print(paste0("Estimated effect of treatment (control, treatment): ", signif(fit_2$coefficients[2], 3),
" (", signif(se_2[2], 3), ")"))
## [1] "Estimated effect of treatment (control, treatment): -0.0469 (-0.0469)"
print(paste0("Estimated effect of treatment (control, treatment) + covariates: ", signif(fit_2_covariat
" (", signif(se_2_covariates[2], 3), ")"))
## [1] "Estimated effect of treatment (control, treatment) + covariates: -0.0429 (0.0737)"
stargazer(fit_2,
          se=list(se_2[,2]),
          dep.var.labels=c("Steps > 5000"),
          # covariate.labels=c("Social commitment", "User ID"),
          omit.stat=c("all"))
```

Table 2:

Table 2:				
Dependent variable:				
_	Steps > 5000			
treatment1	-0.001			
	(0.065)			
treatment2	-0.092			
	(0.076)			
uganId9	0.333			
userId2	(0.261)			
	, ,			
userId3	0.667***			
	(0.248)			
userId6	1.000***			
	(0.035)			
userId13	1.000***			
	(0.035)			
userId14	0.333			
useria14	(0.261)			
	, ,			
userId17	0.333			
	(0.261)			
userId19	1.000***			
	(0.035)			
userId22	0.667***			
	(0.248)			
userId25	1.000***			
dbella25	(0.035)			
1 100	1 000***			
userId26	$1.000^{***}$ $(0.035)$			
	,			
userId28	1.000***			
	(0.035)			
userId33	1.000***			
	(0.035)			
userId39	1.000***			
	(0.035)			
userId45	1.000***			
user1d45	(0.035)			
	,			
userId47	0.333 $(0.298)$			
	(0.298)			
userId54	18 1.000***			
	(0.035)			
userId56	1.000***			

Table 3:

Table 3:		
	Depend	ent variable:
		0s > 5000
	User ID	Covariates
	(1)	(2)
treatment1	-0.001	0.003
	(0.065)	(0.078)
treatment2	-0.092	-0.088
	(0.076)	(0.092)
userId2	0.333	
	(0.261)	
userId3	0.667***	
	(0.248)	
userId6	1.000***	
	(0.035)	
userId13	1.000***	
	(0.035)	
userId14	0.333	
	(0.261)	
userId17	0.333	
distract.	(0.261)	
userId19	1.000***	
	(0.035)	
userId22	0.667***	
	(0.248)	
userId25	1.000***	
GDOLLGEO	(0.035)	
userId26	1.000***	
	(0.035)	
userId28	1.000***	
-	(0.035)	
userId33	1.000***	
	(0.035)	
userId39	1.000***	
	(0.035)	
userId45	1.000***	
	(0.035)	
userId47	0 333	
aborrari	$^{01333}_{(0.298)}$	
userId54	1.000***	
u5C11U04	1.000	

(0.035)

Table 4:

Table 4:				
Dependent variable:				
	Steps > 5000			
treatment2	-0.047 (0.064)			
userId2	0.333 (0.260)			
userId3	0.667** (0.266)			
userId6	1.000*** (0.018)			
userId13	1.000*** (0.018)			
userId14	0.333 $(0.260)$			
userId17	0.333 $(0.260)$			
userId19	1.000*** (0.018)			
userId22	0.667** (0.266)			
userId25	1.000*** (0.018)			
userId26	1.000*** (0.018)			
userId28	1.000*** (0.018)			
userId33	1.000*** (0.018)			
userId39	1.000*** (0.018)			
userId45	1.000*** (0.018)			
userId47	0.333 $(0.279)$			
userId54	1.000*** (0.018)			
userId56	20 1.000*** (0.018)			
userId57	1.000***			

% Table created by stargazer v.5.2.2 by Marek Hlavac, Harvard University. E-mail: hlavac at fas.harvard.edu % Date and time: Fri, Dec 21, 2018 - 14:25:16

% Table created by stargazer v.5.2.2 by Marek Hlavac, Harvard University. E-mail: hlavac at fas.harvard.edu % Date and time: Fri, Dec 21, 2018 - 14:25:16

#### power calculations

```
### Control vs digital
# since we fail to reject the null hypothesis,
# let's calculate number of subjects needed for 80% power
effect_size_digital <- cohensD(d[treatment == 0]$steps, d[treatment == 1]$steps)
#power we got from our experiment
pwr.t2n.test(n1 = nrow(d[treatment == 0,]), n2 = nrow(d[treatment == 1,]), d = effect_size_digital, sig
##
##
        t test power calculation
##
##
                n1 = 33
##
                n2 = 33
##
                 d = 0.03394626
##
         sig.level = 0.05
##
             power = 0.05211626
##
       alternative = two.sided
# 80% powered test
pwr.t.test(power = 0.8, d = effect_size_digital, sig.level = 0.05, type = "two.sample")
##
##
        Two-sample t test power calculation
##
##
                 n = 13623.33
##
                 d = 0.03394626
         sig.level = 0.05
##
##
             power = 0.8
       alternative = two.sided
##
##
## NOTE: n is number in *each* group
#
#
#
```

Table 5:

	Table 5:		
		Dependent variable:	
		ps > 5000	
	User ID	Covariates	
	(1)	(2)	
treatment2	-0.047	-0.043	
	(0.064)	(0.074)	
userId2	0.333		
	(0.260)		
userId3	0.667**		
n2c11d9	(0.266)		
	,		
userId6	1.000***		
	(0.018)		
userId13	1.000***		
	(0.018)		
userId14	0.333		
useria14	(0.260)		
	,		
userId17	0.333		
	(0.260)		
userId19	1.000***		
	(0.018)		
userId22	0.667**		
userru22	(0.266)		
	,		
userId25	1.000***		
	(0.018)		
userId26	1.000***		
	(0.018)		
userId28	1.000***		
u5511U20	(0.018)		
userId33	1.000***		
	(0.018)		
userId39	1.000***		
	(0.018)		
userId45	1.000***		
u5C11U40	(0.018)		
userId47	0.333		
	(0.279)		
userId54	1.000***		
	(0.018)		
T 150	1 000***		
userId56	1.000*** (0.018)		
	(0.010)		

```
### Control vs in person
# since we fail to reject the null hypothesis,
# let's calculate number of subjects needed for 80% power
effect_size_person <- cohensD(d[treatment == 0]$steps, d[treatment == 2]$steps)
#power we got from our experiment
pwr.t2n.test(n1 = nrow(d[treatment == 0,]), n2 = nrow(d[treatment == 2,]), d = effect_size_person, sig.
##
##
        t test power calculation
##
                n1 = 33
##
##
                n2 = 33
                 d = 0.01871318
##
##
         sig.level = 0.05
##
             power = 0.05064253
##
       alternative = two.sided
# 80% powered test
pwr.t.test(power = 0.8, d = effect_size_person, sig.level = 0.05, type = "two.sample")
##
##
        Two-sample t test power calculation
##
##
                 n = 44828.14
##
                 d = 0.01871318
##
         sig.level = 0.05
##
             power = 0.8
##
       alternative = two.sided
## NOTE: n is number in *each* group
### extra plots
# day1
pd1 <- ggplot(df, aes(x=day1_treatment, y=day1_steps, colour = factor(day1_treatment))) +
  geom_boxplot() + geom_jitter() +
  geom_hline(yintercept=5000, linetype="dashed", color = "red") +
 xlab("") + ylab("Step counts") + theme_bw() +
 scale_x_continuous(breaks = c(0, 1, 2),
                     labels = c(0, 1, 2)) +
  # labels = c('Control', 'In person', 'Through digital means')) +
 theme(legend.position="none") + ggtitle("Step count - day 1")
# day2
pd2 <- ggplot(df, aes(x=day2_treatment, y=day2_steps, colour = factor(day2_treatment))) +
geom_boxplot() + geom_jitter() +
geom_hline(yintercept=5000, linetype="dashed", color = "red") +
xlab("") + ylab("Step counts") + theme_bw() +
    scale_x_continuous(breaks = c(0, 1, 2),
                       labels = c(0, 1, 2)) +
                       labels = c('Control', 'In person', 'Through digital means')) +
 theme(legend.position="none") + ggtitle("Step count - day 2")
# day3
pd3 <- ggplot(df, aes(x=day3_treatment, y=day3_steps, colour = factor(day3_treatment))) +</pre>
```