Final Study Data Analysis

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```
library(ggplot2)
library(data.table)
library(lmtest)
## Loading required package: zoo
##
## Attaching package: 'zoo'
## The following objects are masked from 'package:base':
##
##
       as.Date, as.Date.numeric
library(pwr)
library(lsr)
library(cobalt)
library(stringr)
library(AER)
## Loading required package: car
## Loading required package: carData
## Loading required package: sandwich
## Loading required package: survival
library(stargazer)
##
## Please cite as:
   Hlavac, Marek (2018). stargazer: Well-Formatted Regression and Summary Statistics Tables.
## R package version 5.2.2. https://CRAN.R-project.org/package=stargazer
library(pander)
```

Read in data and reformat

```
assigned_treatment_seq <- data.frame(seq_id = c(1,2,3,4,5,6),
                                     day1 = c(0,0,1,1,2,2),
                                     day2 = c(1,2,0,2,0,1),
                                     day3 = c(2,1,2,0,1,0)
d2 <- fread("241 Participant List - Final Study Results - 20181215.csv", na.strings=c("","NA"))
d2[UserId == 65,]$Q10 <- "In person"</pre>
d2[UserId == 13,]$Q6 <- "Through digital means"</pre>
# stringsAsFactors = F)
names(d2) <- str_replace_all(names(d2), c(" " = "." , "," = "" ))
# subset d2 for those who responded (Submitted.Data = 1)
d2 <- d2[Submitted.Data == 1]</pre>
# Not applicable = 0
# Through digital means = 1
# In person = 2
# Both in person and through digital means = 3
d2 <- d2[, .(userId = UserId,</pre>
             treatment_seq = as.integer(Treatment.Seq),
             day1_treatment = as.integer(as.character(factor(Q6, levels = c('Not applicable', 'In person
                                                                              'Through digital means'),
                                                              labels = c(0, 2, 1))),
             day2_treatment = as.integer(as.character(factor(Q10, levels = c('Not applicable', 'In pers
                                                                               'Through digital means',
                                                                              'Both in person and throug
                                                              labels = c(0, 2, 1, 3))),
             day3_treatment = as.integer(as.character(factor(Q14, levels = c('Not applicable', 'In pers
                                                                               'Through digital means',
                                                                               'Both in person and throug
                                                              labels = c(0, 2, 1, 3))),
             day1_steps = as.numeric(gsub("\\,", "", Q7)),
             day2_steps = as.numeric(gsub("\\,", "", Q11)),
             day3_steps = as.numeric(gsub("\\,", "", Q15)),
             age_range = as.integer(as.character(factor(Age, levels = c('18 - 24',
                                                                         "25 - 34",
                                                                         "35 - 44",
                                                                         "45 - 54",
                                                                         "55 - 64",
                                                                         "65+"),
                                                         labels = c(0, 1, 2, 3, 4, 5)))),
             # gender = factor(Gender),
             gender = as.integer(as.character(factor(Gender, levels = c('Male', 'Female', 'Gender non-c
                                                      labels = c(0, 1, 2))),
             lives_with_others = as.integer(as.character(factor(Living.Situation, levels = c('Alone', ''
                                                                 labels = c(0, 1))),
             # know_us = factor(Q17),
             know_us = as.integer(as.character(factor(Q17, levels = c('No', 'Yes'),
                                                       labels = c(0, 1))),
             location_lat = as.double(LocationLatitude),
             location_long = as.double(LocationLongitude)
)]
```

Warning in eval(jsub, SDenv, parent.frame()): NAs introduced by coercion

```
## Warning in eval(jsub, SDenv, parent.frame()): NAs introduced by coercion
## Warning in eval(jsub, SDenv, parent.frame()): NAs introduced by coercion
d2$gender[is.na(d2$gender)] <- 2
d2$age_range[is.na(d2$age_range)] <- 6
d2$lives_with_others[is.na(d2$lives_with_others)] <- 2
d2$know_us[is.na(d2$know_us)] <- 2
head(d2, 5)
##
      userId treatment_seq day1_treatment day2_treatment day3_treatment
## 1:
                         6
                                        0
                                                        1
## 2:
                         3
                                                        0
                                                                        2
          57
                                        1
## 3:
          69
                         3
                                                        0
                                                                        2
                                         1
                         3
                                                                        2
## 4:
          85
                                         1
                                                        0
          66
                         4
                                         1
                                                        2
                                                                        0
## 5:
      day1_steps day2_steps day3_steps age_range gender lives_with_others
##
## 1:
              NA
                      5040
                                  3788
## 2:
           21290
                      13959
                                  13717
                                                0
                                                       0
                                                                          1
## 3:
            6343
                       3247
                                  10198
                                                1
                                                       0
## 4:
           13624
                       5406
                                  7851
                                                1
                                                       1
                                                                          1
## 5:
            7016
                       1211
                                   5717
                                                0
                                                       0
                                                                          1
##
      know_us location_lat location_long
## 1:
           1
                  41.89250
                                -87.7895
                                -97.8220
## 2:
            1
                  37.75101
## 3:
            1
                  40.37070
                                -74.0084
## 4:
                  42.41730
                                -71.1087
            1
                                -71.0514
## 5:
                  42.35760
            1
#Covariate Balance Check
bal.tab(treatment_seq ~ gender + age_range + lives_with_others + know_us + location_lat + location_long
        data = d2)
## Balance Measures
##
                        Type Corr.Un
## gender
                     Contin. 0.0455
## age_range
                     Contin. -0.0513
## lives_with_others Contin. 0.0586
## know_us
                      Binary 0.0426
## location_lat
                     Contin. 0.1095
## location_long
                     Contin. 0.0512
##
## Sample sizes
##
       Total
## All
          51
cov_check <- lm(treatment_seq ~ gender + age_range + lives_with_others + know_us + location_lat + locat</pre>
                data = d2)
summary(cov_check)
```

```
##
## Call:
## lm(formula = treatment_seq ~ gender + age_range + lives_with_others +
       know_us + location_lat + location_long, data = d2)
##
## Residuals:
                      Median
                  10
                                    30
                                            Max
## -2.45660 -1.40345 -0.07703 1.42896 2.76916
##
## Coefficients:
                      Estimate Std. Error t value Pr(>|t|)
## (Intercept)
                     -0.949777
                                 5.637226 -0.168
                                                     0.867
## gender
                      0.222693
                                 0.501518
                                            0.444
                                                     0.659
                                 0.226080 -0.164
## age_range
                                                     0.870
                     -0.037168
## lives_with_others 0.220037
                                 0.932261
                                            0.236
                                                     0.815
## know_us
                      0.316655
                                 0.926045
                                            0.342
                                                     0.734
                                            0.728
                                                     0.470
## location_lat
                      0.074428
                                 0.102173
## location_long
                     -0.007474
                                 0.017363 -0.430
                                                     0.669
## Residual standard error: 1.789 on 44 degrees of freedom
## Multiple R-squared: 0.02282,
                                    Adjusted R-squared: -0.1104
## F-statistic: 0.1713 on 6 and 44 DF, p-value: 0.9832
```

Checking for ordering/priming effect AND adding non-compliant but okay users Is previous day's treatment highly predictive of how many steps are taken today?

```
'%!in%' <- function(x,y)!('%in%'(x,y))
# n = 51
df1 <- d2

# remove subjects/rows who were non-compliant (n = 2)
# n = 49
df1 <- df1[rowSums(is.na(df1[,c(6:8)])) != ncol(df1[,c(6:8)]), ]
head(df1, 5)</pre>
```

```
##
      userId treatment_seq day1_treatment day2_treatment day3_treatment
## 1:
                          6
                                          0
                                                           1
                                                                           0
## 2:
          57
                          3
                                          1
                                                           0
                                                                           2
                                                                           2
## 3:
          69
                          3
                                                           0
                                           1
                                                                           2
## 4:
          85
                          3
                                           1
                                                           0
                                                           2
## 5:
                          4
                                          1
##
      day1_steps day2_steps day3_steps age_range gender lives_with_others
## 1:
              NA
                        5040
                                    3788
                                                  1
                                                         0
                                                  0
                                                         0
## 2:
           21290
                       13959
                                   13717
                                                                             1
## 3:
            6343
                        3247
                                   10198
                                                  1
                                                         0
## 4:
           13624
                        5406
                                    7851
                                                  1
                                                          1
                                                                             1
## 5:
            7016
                        1211
                                    5717
                                                          0
##
      know_us location_lat location_long
            1
                   41.89250
## 1:
                                  -87.7895
                   37.75101
## 2:
            1
                                  -97.8220
```

```
## 3:
                  40.37070
                                 -74.0084
## 4:
                                 -71.1087
            1
                  42.41730
## 5:
                  42.35760
                                 -71.0514
# n = 30
d followed treatment sequence <- rbindlist(list(subset(df1, treatment seq == 1 & df1$day1 treatment == 1
                                                         & df1$day2_treatment == assigned_treatment_seq[1
                                                         & df1$day3_treatment == assigned_treatment_seq[1
                                                 subset(df1, treatment_seq == 2 & df1$day1_treatment == ...
                                                         & df1$day2_treatment == assigned_treatment_seq[2
                                                         & df1$day3_treatment == assigned_treatment_seq[2
                                                 subset(df1, treatment_seq == 3 & df1$day1_treatment == ...
                                                         & df1$day2_treatment == assigned_treatment_seq[3
                                                         & df1$day3_treatment == assigned_treatment_seq[3
                                                 subset(df1, treatment_seq == 4 & df1$day1_treatment == 
                                                         & df1$day2_treatment == assigned_treatment_seq[4
                                                         & df1$day3_treatment == assigned_treatment_seq[4
                                                 subset(df1, treatment_seq == 5 & df1$day1_treatment == 
                                                         & df1$day2_treatment == assigned_treatment_seq[5]
                                                         & df1$day3_treatment == assigned_treatment_seq[5]
                                                 subset(df1, treatment_seq == 6 & df1$day1_treatment == 
                                                         & df1$day2_treatment == assigned_treatment_seq[6
                                                         & df1$day3_treatment == assigned_treatment_seq[6]
))
d_not_followed_treatment_sequence <- subset(df1, userId "!in" d_followed_treatment_sequence$userId)
d_not_followed_but_ok <- subset(d_not_followed_treatment_sequence, d_not_followed_treatment_sequence$da
                                   d_not_followed_treatment_sequence$day1_treatment != d_not_followed_tr
                                   d_not_followed_treatment_sequence$day2_treatment != d_not_followed_tr
na.omit(d_not_followed_but_ok)
##
      userId treatment_seq day1_treatment day2_treatment day3_treatment
## 1:
           3
                          3
                                                         2
                                                                        0
                                         1
## 2:
          73
                          5
                                         2
                                                                        0
                                                         1
                          5
##
      day1_steps day2_steps day3_steps age_range gender lives_with_others
## 1:
            7000
                        5000
                                   6000
                                                1
                                                        1
                                                        0
## 2:
            6050
                        5671
                                   3251
                                                1
                                                                          1
## 3:
           10422
                        5187
                                   9696
                                                                          1
      know_us location_lat location_long
##
## 1:
            1
                   48.2804
                                  11.5768
## 2:
            1
                   42.3576
                                 -71.0514
                   42.3576
                                 -71.0514
d_not_followed_no_NA <- subset(d_not_followed_treatment_sequence, userId %!in% d_not_followed_but_ok$us
d_not_followed_no_NA <- na.omit(d_not_followed_no_NA)</pre>
# n = 33
df <- rbind(d_followed_treatment_sequence, d_not_followed_but_ok)</pre>
```

```
df2 <- rbind(d_followed_treatment_sequence, d_not_followed_but_ok, d_not_followed_no_NA)
# day 3 steps using day 1 and 2 treatment on complied + people who followed within subject design
m1 <- lm(day3_steps ~ day1_treatment + day2_treatment, df)</pre>
summary(m1)
##
## Call:
## lm(formula = day3_steps ~ day1_treatment + day2_treatment, data = df)
## Residuals:
##
      Min
              1Q Median
                               3Q
                                       Max
## -7878.7 -1605.2 -79.7 1887.3 6165.3
##
## Coefficients:
                 Estimate Std. Error t value Pr(>|t|)
##
                  8615.6
## (Intercept)
                             1381.1 6.238 8.3e-07 ***
## day1_treatment -736.9
                               804.1 -0.916
                                                 0.367
## day2_treatment
                  -957.0
                               804.1 -1.190
                                                 0.244
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 3296 on 29 degrees of freedom
## (1 observation deleted due to missingness)
## Multiple R-squared: 0.06136,
                                  Adjusted R-squared: -0.003372
## F-statistic: 0.9479 on 2 and 29 DF, p-value: 0.3992
# ATE (standard error)
print(paste0("Estimated effect of day1 treatment: ", signif(m1$coefficients[2], 3),
" (", signif(coef(summary(m1))[2,2], 3), ")"))
## [1] "Estimated effect of day1 treatment: -737 (804)"
print(paste0("Estimated effect of day2 treatment: ", signif(m1$coefficients[3], 3),
" (", signif(coef(summary(m1))[3,2], 3), ")"))
## [1] "Estimated effect of day2 treatment: -957 (804)"
# include days1,2 steps as covariates to understand
# subjects' step counts have as a function of
# treatment against want they would typically do
m2 <- lm(day3 steps ~ day1 treatment + day2 treatment + day1 steps + day2 steps, df)
summary(m2)
##
## Call:
## lm(formula = day3_steps ~ day1_treatment + day2_treatment + day1_steps +
##
       day2_steps, data = df)
##
## Residuals:
```

```
1Q Median
                               3Q
## -8317.4 -898.4
                     88.7 1156.5 5167.1
##
## Coefficients:
                  Estimate Std. Error t value Pr(>|t|)
                 2534.3724 2161.0040
## (Intercept)
                                       1.173
                                                0.2511
## day1_treatment -392.4212
                            702.2724 -0.559
                                                0.5809
## day2_treatment
                   -8.3389
                             746.4587 -0.011
                                                0.9912
## day1_steps
                    0.3441
                               0.1553
                                       2.216
                                              0.0353 *
## day2_steps
                    0.2922
                               0.2029
                                       1.440 0.1614
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 2845 on 27 degrees of freedom
     (1 observation deleted due to missingness)
## Multiple R-squared: 0.3489, Adjusted R-squared: 0.2524
## F-statistic: 3.617 on 4 and 27 DF, p-value: 0.01741
print(paste0("Estimated effect of day1 treatment: ", signif(m2$coefficients[2], 3),
             " (", signif(coef(summary(m2))[2,2], 3), ")"))
## [1] "Estimated effect of day1 treatment: -392 (702)"
print(paste0("Estimated effect of day2 treatment: ", signif(m2$coefficients[3], 3),
             " (", signif(coef(summary(m2))[3,2], 3), ")"))
## [1] "Estimated effect of day2 treatment: -8.34 (746)"
# day 3 steps using day 1 and 2 treatment on complied + people who followed within subject design + res
m1 <- lm(day3_steps ~ day1_treatment + day2_treatment, df2)</pre>
summary(m1)
##
## Call:
## lm(formula = day3_steps ~ day1_treatment + day2_treatment, data = df2)
## Residuals:
               1Q Median
                               3Q
      Min
                                      Max
## -7168.1 -2208.5 -428.6 1439.1 8449.1
## Coefficients:
##
                 Estimate Std. Error t value Pr(>|t|)
## (Intercept)
                  7645.4
                               932.3 8.200 2.08e-10 ***
                   -477.2
                               679.0 -0.703
                                                0.486
## day1_treatment
## day2_treatment
                   -369.8
                               600.9 -0.615
                                                0.542
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 3440 on 44 degrees of freedom
    (1 observation deleted due to missingness)
## Multiple R-squared: 0.01807,
                                   Adjusted R-squared: -0.02657
## F-statistic: 0.4047 on 2 and 44 DF, p-value: 0.6696
```

```
# ATE (standard error)
print(paste0("Estimated effect of day1 treatment: ", signif(m1$coefficients[2], 3),
             " (", signif(coef(summary(m1))[2,2], 3), ")"))
## [1] "Estimated effect of day1 treatment: -477 (679)"
print(paste0("Estimated effect of day2 treatment: ", signif(m1$coefficients[3], 3),
            " (", signif(coef(summary(m1))[3,2], 3), ")"))
## [1] "Estimated effect of day2 treatment: -370 (601)"
# include days1,2 steps as covariates to understand
# subjects' step counts have as a function of
# treatment against want they would typically do
m2 <- lm(day3_steps ~ day1_treatment + day2_treatment + day1_steps + day2_steps, df2)
summary(m2)
##
## Call:
## lm(formula = day3_steps ~ day1_treatment + day2_treatment + day1_steps +
      day2_steps, data = df2)
##
##
## Residuals:
##
      Min
               1Q Median
                               3Q
                                      Max
## -8183.6 -1375.5 61.2 1536.6 5057.0
## Coefficients:
                  Estimate Std. Error t value Pr(>|t|)
## (Intercept)
              2602.4071 1128.7513 2.306 0.02614 *
## day1_treatment -484.8396 517.7869 -0.936 0.35444
                            460.9784 -0.644 0.52319
## day2 treatment -296.7856
                             0.1230 1.985 0.05373 .
## day1_steps
                    0.2442
## day2 steps
                    0.4542
                               0.1341 3.386 0.00155 **
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 2623 on 42 degrees of freedom
     (1 observation deleted due to missingness)
## Multiple R-squared: 0.455, Adjusted R-squared: 0.4031
## F-statistic: 8.766 on 4 and 42 DF, p-value: 3.076e-05
print(paste0("Estimated effect of day1 treatment: ", signif(m2$coefficients[2], 3),
             " (", signif(coef(summary(m2))[2,2], 3), ")"))
## [1] "Estimated effect of day1 treatment: -485 (518)"
print(paste0("Estimated effect of day2 treatment: ", signif(m2$coefficients[3], 3),
            " (", signif(coef(summary(m2))[3,2], 3), ")"))
```

[1] "Estimated effect of day2 treatment: -297 (461)"

We do not see that the previous days' treatment assignments to predict the last day's step count is highgly predictive and significant, which is super for us!

% Table created by stargazer v.5.2.2 by Marek Hlavac, Harvard University. E-mail: hlavac at fas.harvard.edu

% Date and time: Thu, Dec 20, 2018 - 23:55:32

| Table 1: | | |
|---|-----------------------------------|-------------|
| | Dependent variable: Steps - Day 3 | |
| | | |
| | (1) | (2) |
| Treatment - Day 1 | -477.240 | -484.840 |
| v | (679.024) | (517.787) |
| Treatment - Day 2 | -369.761 | -296.786 |
| ,, _ | (600.936) | (460.978) |
| Steps - Day 1 | | 0.244* |
| | | (0.123) |
| Steps - Day 2 | | 0.454*** |
| steps Bay 2 | | (0.134) |
| Constant | 7,645.381*** | 2,602.407** |
| 2 2 - 2 3 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 | (932.308) | (1,128.751) |
| | | |
| Note: | *p<0.1; **p<0.05; ***p<0.01 | |

Condense treatment sequence to 1 treatment

```
df1.1 <- df[,-c(4,5,7,8)]
df2.1 <- df[,-c(3,5,6,8)]
df3.1 <- df[,-c(3,4,6,7)]
names(df1.1) [names(df1.1) == "day1_treatment"] = "treatment"
names(df1.1) [names(df1.1) == "day1_steps"] = "steps"
names(df2.1) [names(df2.1) == "day2_treatment"] = "treatment"
names(df2.1) [names(df2.1) == "day2_steps"] = "steps"
names(df3.1) [names(df3.1) == "day3_treatment"] = "treatment"
names(df3.1) [names(df3.1) == "day3_steps"] = "steps"
d <- rbind(df1.1, df2.1, df3.1)
# combine digital and in person treatment as one
d$treatment2 <- ifelse(d$treatment == 0, 0, 1)
d$outcome <- ifelse(d$steps > 5000, 1, 0)
```

head(d, 5)

```
##
      userId treatment_seq treatment steps age_range gender lives_with_others
## 1:
          28
                         1
                                    0 13929
## 2:
          56
                                    0 5368
                                                                              1
                         1
                                                    1
                                                            1
## 3:
          25
                         1
                                    0 5802
                                                    1
                                                            0
                                                                              1
          22
                                    0 5689
                                                    3
                                                            0
## 4:
                         1
                                                                              1
## 5:
          86
                         1
                                    0 5868
                                                    1
                                                            0
                                                                              1
##
     know_us location_lat location_long treatment2 outcome
## 1:
           1
                  36.05251
                                -79.1077
                  42.35760
## 2:
            1
                                 -71.0514
                                                   0
                                                            1
## 3:
            1
                  42.37700
                                 -71.1256
                                                   0
                                                            1
## 4:
            1
                  42.35760
                                -71.0514
                                                   0
                                                            1
                                -83.0345
## 5:
            1
                  42.61240
                                                            1
```

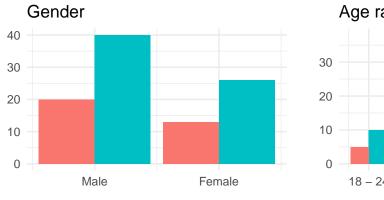
Make some pretty plots to show distribution, populatin etc.

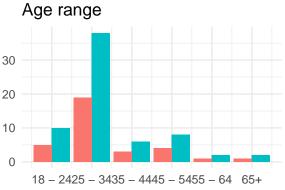
```
# population that actually responded to data collection survey
require(gridExtra)
```

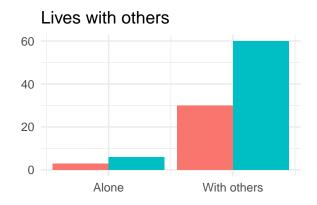
Loading required package: gridExtra

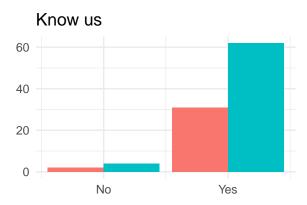
```
d.gender <- d[, c("gender", "treatment2")]</pre>
p_gender <- ggplot(d.gender, aes(x=gender, fill = factor(treatment2))) +</pre>
  geom_bar(stat="count", position=position_dodge()) +
  theme_minimal() + theme(legend.position="right") +
  xlab("") + ylab("") + ggtitle("Gender") +
  guides(fill = guide_legend(title = "Assignment")) +
  scale_fill_discrete(labels = c("Control", "Treatment")) +
  scale_x_continuous(breaks = c(0, 1, 2),
                     labels = c('Male', 'Female', 'Gender\n non-conforming'))
p gender no legend <- ggplot(d.gender, aes(x=gender, fill = factor(treatment2))) +</pre>
  geom_bar(stat="count", position=position_dodge()) +
  theme minimal() + theme(legend.position="none") +
  xlab("") + ylab("") + ggtitle("Gender") +
  # quides(fill = quide_legend(title = "Assignment")) +
  # scale_fill_discrete(labels = c("Control", "Treatment")) +
  scale_x_continuous(breaks = c(0, 1, 2),
                     labels = c('Male', 'Female', 'Gender\n non-conforming'))
d.age <- d[, c("age_range", "treatment2")]</pre>
p_age <- ggplot(d.age, aes(x=age_range, fill = factor(treatment2))) +</pre>
  geom_bar(stat="count", position=position_dodge()) +
  theme_minimal() + theme(legend.position="none") +
  xlab("") + ylab("") + ggtitle("Age range") +
  # guides(fill = guide_legend(title = "Assignment")) +
  # scale_fill_discrete(labels = c("Control", "Treatment")) +
  scale_x_continuous(breaks = c(0, 1, 2, 3, 4, 5),
```

```
labels = c('18 - 24')
                              "25 - 34",
                              "35 - 44",
                              "45 - 54",
                              "55 - 64",
                              "65+"))
d.others <- d[, c("lives with others", "treatment2")]</pre>
p_others <- ggplot(d.others, aes(x=lives_with_others, fill = factor(treatment2))) +</pre>
  geom_bar(stat="count", position=position_dodge()) +
  theme_minimal() + theme(legend.position="none") +
 xlab("") + ylab("") + ggtitle("Lives with others") +
  # guides(fill = guide_legend(title = "Assignment")) +
  # scale_fill_discrete(labels = c("Control", "Treatment")) +
  scale_x_continuous(breaks = c(0, 1),
                     labels = c('Alone', 'With others'))
d.know_us <- d[, c("know_us", "treatment2")]</pre>
p_know_us <- ggplot(d.know_us, aes(x=know_us, fill = factor(treatment2))) +</pre>
  geom_bar(stat="count", position=position_dodge()) +
 theme_minimal() + theme(legend.position="none") +
 xlab("") + ylab("") + ggtitle("Know us") +
  # guides(fill = guide_legend(title = "Assignment")) +
  # scale_fill_discrete(labels = c("Control", "Treatment")) +
  scale_x_continuous(breaks = c(0, 1),
                     labels = c('No', 'Yes'))
# p_gender
grid.arrange(p_gender_no_legend, p_age, p_others, p_know_us,
           ncol = 2)
```



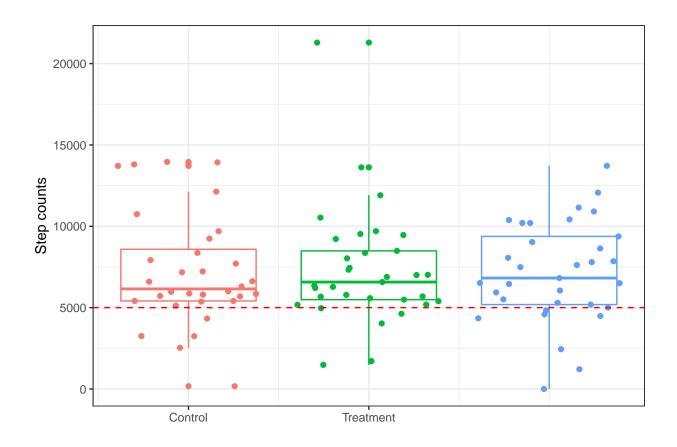




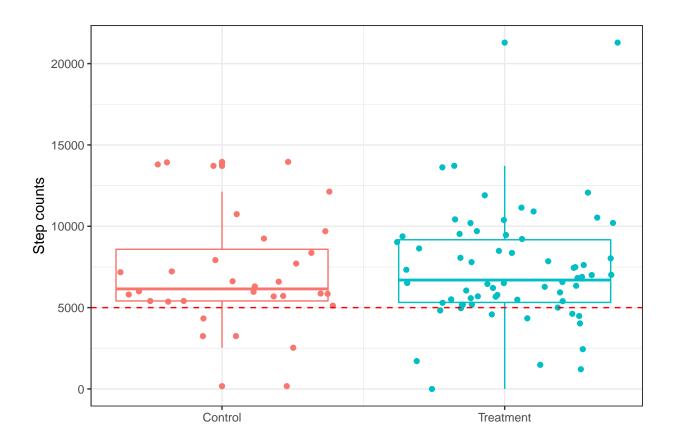


Warning: Removed 1 rows containing non-finite values (stat_boxplot).

Warning: Removed 1 rows containing missing values (geom_point).



- ## Warning: Removed 1 rows containing non-finite values (stat_boxplot).
- ## Warning: Removed 1 rows containing missing values (geom_point).



For control vs digital and control vs in person

```
# d$treatment <- factor(d$treatment)</pre>
d$userId <- factor(d$userId)</pre>
fit_3 <- lm(outcome ~ treatment + userId , d)</pre>
# se clustered based on userID
se_3 <- coeftest(fit_3, vcovHC(fit_3, type = 'HC', cluster = "userID"))</pre>
fit_3_covariates <- lm(outcome ~ treatment + age_range + gender + lives_with_others + know_us + location
# robust se
se_3_covariates <- sqrt(diag(vcovHC(fit_3_covariates, type = 'HC')))</pre>
# ATE (standard error)
print(paste0("Estimated effect of treatment (control, in person, digital): ", signif(fit_3$coefficients
" (", signif(se_3[2,2], 3), ")"))
## [1] "Estimated effect of treatment (control, in person, digital): -0.0465 (0.0379)"
print(paste0("Estimated effect of treatment (control, in person, digital) + covariates: ", signif(fit_3
" (", signif(se_3_covariates[2], 3), ")"))
## [1] "Estimated effect of treatment (control, in person, digital) + covariates: 0.0468 (0.0465)"
```

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test hypothesis that telling others make it more likely to take >5000 steps (control vs treatment)

```
#suppress intercept term
fit_2 <- lm(outcome ~ treatment2 + userId, d)</pre>
# se clustered based on userID
se_2 <- coeftest(fit_2, vcovHC(fit_2, type = 'HC', cluster = "userID"))</pre>
fit_2_covariates <- lm(outcome ~ treatment2 + age_range + gender + lives_with_others + know_us + locati
# robust se
se_2_covariates <- sqrt(diag(vcovHC(fit_2_covariates, type = 'HC')))</pre>
# ATE (standard error)
print(paste0("Estimated effect of treatment (control, treatment): ", signif(fit_2$coefficients[2], 3),
" (", signif(se_2[2], 3), ")"))
## [1] "Estimated effect of treatment (control, treatment): -0.0469 (-0.0469)"
print(paste0("Estimated effect of treatment (control, treatment) + covariates: ", signif(fit_2_covariat
" (", signif(se_2_covariates[2], 3), ")"))
## [1] "Estimated effect of treatment (control, treatment) + covariates: -0.0447 (0.073)"
stargazer(fit_2,
          se=list(se_2[,2]),
          dep.var.labels=c("Steps > 5000"),
          # covariate.labels=c("Social commitment", "User ID"),
          omit.stat=c("all"))
```

Table 2:

| | Table 2. |
|-----------|-------------------------|
| | Dependent variable: |
| | Steps > 5000 |
| treatment | -0.047 (0.038) |
| userId2 | 0.333 (0.254) |
| userId3 | $0.667^{***} \ (0.254)$ |
| userId6 | 1.000*** (0.031) |
| userId13 | 1.000*** (0.031) |
| userId14 | $0.333 \ (0.254)$ |
| userId17 | $0.333 \ (0.254)$ |
| userId19 | 1.000*** (0.031) |
| userId22 | $0.667^{***} \ (0.254)$ |
| userId25 | 1.000*** (0.031) |
| userId26 | 1.000*** (0.031) |
| userId28 | 1.000*** (0.031) |
| userId33 | 1.000*** (0.031) |
| userId39 | 1.000*** (0.031) |
| userId45 | 1.000*** (0.031) |
| userId47 | 0.333 (0.292) |
| userId54 | 1.000*** (0.031) |
| userId56 | 16 1.000*** (0.031) |
| userId57 | 1.000*** |

Table 3:

| | Table 3: | 14 • 11 |
|-----------|-----------------------------|-------------------------|
| | | lent variable: |
| | Ste _l User ID | 0s > 5000 Covariates |
| | (1) | (2) |
| treatment | -0.047 | -0.045 |
| oreaument | (0.038) | (0.046) |
| | | |
| userId2 | 0.333 | |
| | (0.254) | |
| userId3 | 0.667*** | |
| | (0.254) | |
| userId6 | 1.000*** | |
| userido | (0.031) | |
| | , , | |
| userId13 | 1.000*** | |
| | (0.031) | |
| userId14 | 0.333 | |
| - | (0.254) | |
| 7.1 | | |
| userId17 | 0.333 | |
| | (0.254) | |
| userId19 | 1.000*** | |
| | (0.031) | |
| userId22 | 0.667*** | |
| useriuzz | (0.254) | |
| | , , | |
| userId25 | 1.000*** | |
| | (0.031) | |
| userId26 | 1.000*** | |
| asc11420 | (0.031) | |
| | | |
| userId28 | 1.000*** | |
| | (0.031) | |
| userId33 | 1.000*** | |
| | (0.031) | |
| T 100 | 1 000*** | |
| userId39 | 1.000^{***} (0.031) | |
| | (0.031) | |
| userId45 | 1.000*** | |
| | (0.031) | |
| userId47 | 0.333 | |
| use1104/ | (0.292) | |
| | | |
| userId54 | 1.000*** | |
| | (0.031) | |
| userId56 | 1.000*** | |
| | (0.031) | |

Table 4:

| | 1able 4: | | |
|------------|---------------------|--|--|
| | Dependent variable: | | |
| | Steps > 5000 | | |
| treatment2 | -0.047 | | |
| | (0.064) | | |
| userId2 | 0.333 | | |
| useriaz | (0.260) | | |
| | (0.200) | | |
| userId3 | 0.667** | | |
| | (0.266) | | |
| userId6 | 1.000*** | | |
| userido | (0.018) | | |
| | (0.0-0) | | |
| userId13 | 1.000*** | | |
| | (0.018) | | |
| userId14 | 0.333 | | |
| usciiui4 | (0.260) | | |
| | () | | |
| userId17 | 0.333 | | |
| | (0.260) | | |
| userId19 | 1.000*** | | |
| useriara | (0.018) | | |
| | () | | |
| userId22 | 0.667** | | |
| | (0.266) | | |
| userId25 | 1.000*** | | |
| aberra=0 | (0.018) | | |
| | , , | | |
| userId26 | 1.000*** | | |
| | (0.018) | | |
| userId28 | 1.000*** | | |
| | (0.018) | | |
| | | | |
| userId33 | 1.000*** | | |
| | (0.018) | | |
| userId39 | 1.000*** | | |
| | (0.018) | | |
| T 145 | 1 000*** | | |
| userId45 | 1.000*** (0.018) | | |
| | (0.010) | | |
| userId47 | 0.333 | | |
| | (0.279) | | |
| ugonIdE4 | 1.000*** | | |
| userId54 | (0.018) | | |
| | (0.010) | | |
| userId56 | 18 1.000*** | | |
| | (0.018) | | |
| ugorId57 | 1.000*** | | |
| userId57 | 1.000 | | |

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power calculations

```
### Control vs digital
# since we fail to reject the null hypothesis,
# let's calculate number of subjects needed for 80% power
effect_size_digital <- cohensD(d[treatment == 0]$steps, d[treatment == 1]$steps)
#power we got from our experiment
pwr.t2n.test(n1 = nrow(d[treatment == 0,]), n2 = nrow(d[treatment == 1,]), d = effect_size_digital, sig
##
##
        t test power calculation
##
##
                n1 = 33
##
                n2 = 33
##
                 d = 0.03394626
##
         sig.level = 0.05
##
             power = 0.05211626
##
       alternative = two.sided
# 80% powered test
pwr.t.test(power = 0.8, d = effect_size_digital, sig.level = 0.05, type = "two.sample")
##
##
        Two-sample t test power calculation
##
##
                 n = 13623.33
##
                 d = 0.03394626
         sig.level = 0.05
##
             power = 0.8
##
       alternative = two.sided
##
##
## NOTE: n is number in *each* group
#
#
#
```

Table 5:

| | Table 5: | |
|-----------------|---------------------|----------------|
| | Depend | dent variable: |
| | | ps > 5000 |
| | User ID | Covariates |
| | (1) | (2) |
| treatment2 | -0.047 | -0.045 |
| | (0.064) | (0.073) |
| userId2 | 0.333 | |
| | (0.260) | |
| userId3 | 0.667** | |
| asorras | (0.266) | |
| ugamId <i>C</i> | 1.000*** | |
| userId6 | (0.018) | |
| | , , | |
| userId13 | 1.000*** | |
| | (0.018) | |
| userId14 | 0.333 | |
| | (0.260) | |
| userId17 | 0.333 | |
| | (0.260) | |
| userId19 | 1.000*** | |
| userId19 | (0.018) | |
| T 100 | 0.005** | |
| userId22 | 0.667** (0.266) | |
| | , , | |
| userId25 | 1.000*** | |
| | (0.018) | |
| userId26 | 1.000*** | |
| | (0.018) | |
| userId28 | 1.000*** | |
| | (0.018) | |
| ugorId22 | 1.000*** | |
| userId33 | (0.018) | |
| | | |
| userId39 | 1.000*** (0.018) | |
| | (0.013) | |
| userId45 | 1.000*** | |
| | (0.018) | |
| userId47 | 0.333 | |
| | (0.279) | |
| userId54 | 1.000*** | |
| | (0.018) | |
| I 15 <i>C</i> | 1 000*** | |
| userId56 | 1.000*** | |

(0.018)

```
### Control vs in person
# since we fail to reject the null hypothesis,
# let's calculate number of subjects needed for 80% power
effect_size_person <- cohensD(d[treatment == 0]$steps, d[treatment == 2]$steps)
#power we got from our experiment
pwr.t2n.test(n1 = nrow(d[treatment == 0,]), n2 = nrow(d[treatment == 2,]), d = effect_size_person, sig.
##
##
        t test power calculation
##
##
                n1 = 33
                n2 = 33
##
                 d = 0.01871318
##
         sig.level = 0.05
##
##
             power = 0.05064253
##
       alternative = two.sided
# 80% powered test
pwr.t.test(power = 0.8, d = effect_size_person, sig.level = 0.05, type = "two.sample")
##
##
        Two-sample t test power calculation
##
##
                 n = 44828.14
##
                 d = 0.01871318
##
         sig.level = 0.05
##
             power = 0.8
##
       alternative = two.sided
## NOTE: n is number in *each* group
### extra plots
# day1
pd1 <- ggplot(df, aes(x=day1_treatment, y=day1_steps, colour = factor(day1_treatment))) +
  geom_boxplot() + geom_jitter() +
  geom_hline(yintercept=5000, linetype="dashed", color = "red") +
 xlab("") + ylab("Step counts") + theme_bw() +
 scale_x_continuous(breaks = c(0, 1, 2),
                     labels = c(0, 1, 2)) +
  # labels = c('Control', 'In person', 'Through digital means')) +
 theme(legend.position="none") + ggtitle("Step count - day 1")
# day2
pd2 <- ggplot(df, aes(x=day2_treatment, y=day2_steps, colour = factor(day2_treatment))) +
geom_boxplot() + geom_jitter() +
geom_hline(yintercept=5000, linetype="dashed", color = "red") +
xlab("") + ylab("Step counts") + theme_bw() +
    scale_x_continuous(breaks = c(0, 1, 2),
                       labels = c(0, 1, 2)) +
                       labels = c('Control', 'In person', 'Through digital means')) +
 theme(legend.position="none") + ggtitle("Step count - day 2")
# day3
pd3 <- ggplot(df, aes(x=day3_treatment, y=day3_steps, colour = factor(day3_treatment))) +</pre>
```