# Final Study Data Analysis

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```
library(ggplot2)
library(data.table)
library(lmtest)
## Loading required package: zoo
##
## Attaching package: 'zoo'
## The following objects are masked from 'package:base':
##
       as.Date, as.Date.numeric
library(pwr)
library(lsr)
library(cobalt)
library(stringr)
library(AER)
## Loading required package: car
## Loading required package: carData
## Loading required package: sandwich
## Loading required package: survival
library(stargazer)
## Please cite as:
   Hlavac, Marek (2018). stargazer: Well-Formatted Regression and Summary Statistics Tables.
  R package version 5.2.2. https://CRAN.R-project.org/package=stargazer
Read in data and reformat
```

```
d2[UserId == 65,]$Q10 <- "In person"</pre>
d2[UserId == 13,]$Q6 <- "Through digital means"</pre>
d2$`Living Situation`[is.na(d2$`Living Situation`)] <- "Other"</pre>
d2\$Age[is.na(d2\$Age)] <- "Other"
d2$Q17[is.na(d2$Q17)] <- "Other"
# stringsAsFactors = F)
names(d2) <- str_replace_all(names(d2), c(" " = "." , "," = "" ))</pre>
# subset d2 for those who responded (Submitted.Data = 1)
# Not applicable = 0
# Through digital means = 1
# In person = 2
# Both in person and through digital means = 3
d2 <- d2[, .(userId = UserId,
             treatment_seq = factor(Treatment.Seq),
             day1_treatment = factor(Q6, levels = c('Not applicable', 'Through digital means', 'In pers
                                                              labels = c(0, 1, 2)),
             day2_treatment = factor(Q10, levels = c('Not applicable', 'Through digital means', 'In per
                                                              labels = c(0, 1, 2),
             day3_treatment = factor(Q14, levels = c('Not applicable', 'Through digital means', 'In per
                                                              labels = c(0, 1, 2)),
             day1_steps = as.numeric(gsub("\\,", "", Q7)),
             day2_steps = as.numeric(gsub("\\,", "", Q11)),
             day3_steps = as.numeric(gsub("\\,", "", Q15)),
             age_range = factor(Age, levels = c('18 - 24',
                                                 "25 - 34".
                                                 "35 - 44",
                                                 "45 - 54",
                                                 "55 - 64",
                                                 "65+", "Other"),
                                labels = c(0, 1, 2, 3, 4, 5, 6)),
             # gender = factor(Gender),
             gender = factor(Gender, levels = c('Male', 'Female', 'Gender non-conforming'),
                                                      labels = c(0, 1, 2)),
             lives_with_others = factor(Living.Situation, levels = c('Alone', 'With others', "Other"),
                                                                 labels = c(0, 1, 2),
             # know_us = factor(Q17),
             know_us = factor(Q17, levels = c('No', 'Yes', "Other"),
                                                       labels = c(0, 1, 2),
             location_lat = as.double(LocationLatitude),
             location_long = as.double(LocationLongitude),
             submitted_data = Submitted.Data
1
## Warning in eval(jsub, SDenv, parent.frame()): NAs introduced by coercion
## Warning in eval(jsub, SDenv, parent.frame()): NAs introduced by coercion
## Warning in eval(jsub, SDenv, parent.frame()): NAs introduced by coercion
head(d2, 5)
```

```
##
      userId treatment_seq day1_treatment day2_treatment day3_treatment
## 1:
          82
                         6
                                        0
                                                        1
                                                                        0
                         3
                                                                        2
## 2:
          57
                                        1
                                                        0
                         4
## 3:
          89
                                      <NA>
                                                     <NA>
                                                                     <NA>
                         3
## 4:
          69
                                        1
                                                        0
                                                                        2
## 5:
          85
                         3
                                        1
                                                        0
                                                                        2
      day1_steps day2_steps day3_steps age_range gender lives_with_others
## 1:
              NA
                      5040
                                  3788
                                                1
                                                       0
## 2:
           21290
                      13959
                                  13717
                                                       0
                                                                          1
## 3:
                                                       0
                                                                          1
              NA
                         NA
                                    NA
                                                1
## 4:
            6343
                       3247
                                 10198
                                                1
                                                       0
                                                                          1
                       5406
           13624
                                  7851
                                                                          1
## 5:
                                                1
                                                       1
##
      know_us location_lat location_long submitted_data
                  41.89250
                                -87.7895
## 1:
           1
## 2:
            1
                  37.75101
                                -97.8220
                                                       1
## 3:
            1
                  37.97240
                               -122.3369
                                                       0
## 4:
                  40.37070
                                                       1
            1
                                -74.0084
## 5:
            1
                  42.41730
                                -71.1087
#Covariate Balance Check 1
bal.tab(as.numeric(treatment_seq) ~ gender + age_range + lives_with_others + know_us + location_lat + 1
       data = d2)
## Balance Measures
                          Type Corr.Un
                        Binary 0.0420
## gender_0
                        Binary -0.0182
## gender_1
## gender_2
                        Binary -0.1035
## age_range_0
                        Binary 0.0345
## age_range_1
                        Binary -0.0282
## age_range_2
                        Binary 0.0465
                        Binary -0.0404
## age_range_3
                        Binary 0.0327
## age_range_4
                        Binary -0.1473
## age_range_5
## age_range_6
                        Binary 0.1688
## lives_with_others_0 Binary 0.0253
## lives_with_others_1 Binary -0.0365
## lives_with_others_2 Binary 0.0327
                        Binary 0.0588
## know_us_0
                        Binary -0.1192
## know_us_1
                        Binary 0.0945
## know_us_2
## location_lat
                       Contin. 0.0157
## location_long
                       Contin. -0.0480
##
## Sample sizes
##
       Total
## All
          75
cov_check <- glm(treatment_seq ~ gender + age_range + lives_with_others + know_us + location_lat + locat</pre>
                data = d2, family = "binomial")
summary(cov_check)
```

```
## glm(formula = treatment_seq ~ gender + age_range + lives_with_others +
      know us + location lat + location long, family = "binomial",
      data = d2)
##
##
## Deviance Residuals:
                        Median
       Min
                  10
                                      30
                                               Max
## -2.38912 0.00013
                       0.44181
                                           1.06273
                                 0.67023
##
## Coefficients:
                       Estimate Std. Error z value Pr(>|z|)
## (Intercept)
                       29.09470 2542.97303 0.011
                                                      0.991
## gender1
                        0.49426
                                   0.72044 0.686
                                                      0.493
## gender2
                       17.75319 6522.63873 0.003
                                                      0.998
## age_range1
                       -1.10826
                                   1.14725 -0.966
                                                      0.334
## age_range2
                       -0.94866
                                   1.60418 -0.591
                                                      0.554
                       -0.67654
                                   1.56728 -0.432
## age_range3
                                                      0.666
## age range4
                       15.75157 6522.63872 0.002
                                                      0.998
                                            0.004
                       16.20801 4588.30570
## age_range5
                                                      0.997
## age range6
                       15.72524 6522.63877
                                             0.002
                                                      0.998
## lives_with_others1 -16.68741 2542.95681 -0.007
                                                      0.995
## lives_with_others2 -0.89821 7000.81744 0.000
                                                      1.000
## know_us1
                                   1.21485 -0.677
                       -0.82234
                                                      0.498
## know us2
                                   1.62619 0.413
                       0.67090
                                                      0.680
## location lat
                       -0.19082
                                   0.18154 - 1.051
                                                      0.293
## location_long
                        0.02415
                                   0.02545 0.949
                                                      0.343
## (Dispersion parameter for binomial family taken to be 1)
##
##
      Null deviance: 65.950 on 74 degrees of freedom
## Residual deviance: 56.106 on 60 degrees of freedom
## AIC: 86.106
## Number of Fisher Scoring iterations: 17
stargazer(cov_check,
          dep.var.labels=c("Treatment sequence"),
         covariate.labels=c("Female", "Gender non-conforming",
                            "Ages 25-34",
                            "Ages 35-44",
                            "Ages 45-54",
                            "Ages 55-64",
                            "Ages 65+", "Agest other",
                             "Has housemates", "Housemates unknown",
                             "Knows authors", "Knows authors unkonwn",
                             "Latitude", "Longitutde"),
          omit.stat=c("all"),
         single.row = TRUE)
```

## Call:

% Table created by stargazer v.5.2.2 by Marek Hlavac, Harvard University. E-mail: hlavac at fas.harvard.edu % Date and time: Sat, Dec 22, 2018 - 02:40:21

Table 1:

| _                     | $Dependent\ variable:$ |  |
|-----------------------|------------------------|--|
|                       | Treatment sequence     |  |
| Female                | 0.494 (0.720)          |  |
| Gender non-conforming | 17.753 (6,522.639)     |  |
| Ages 25-34            | -1.108(1.147)          |  |
| Ages 35-44            | -0.949(1.604)          |  |
| Ages 45-54            | -0.677(1.567)          |  |
| Ages 55-64            | $15.752 \ (6,522.639)$ |  |
| Ages 65+              | 16.208 (4,588.306)     |  |
| Agest other           | $15.725 \ (6,522.639)$ |  |
| Has housemates        | -16.687 (2,542.957)    |  |
| Housemates unknown    | -0.898 $(7,000.817)$   |  |
| Knows authors         | -0.822 (1.215)         |  |
| Knows authors unknnwn | $0.671\ (1.626)$       |  |
| Latitude              | -0.191 (0.182)         |  |
| Longitutde            | $0.024 \ (0.025)$      |  |
| Constant              | 29.095 (2,542.973)     |  |

\*p<0.1; \*\*p<0.05; \*\*\*p<0.01

#### attrition check

```
lm_attrit <- lm(submitted_data ~ treatment_seq + age_range + gender + lives_with_others + know_us + loc
summary(lm_attrit)</pre>
```

```
##
## Call:
## lm(formula = submitted_data ~ treatment_seq + age_range + gender +
      lives_with_others + know_us + location_lat + location_long,
      data = d2)
##
##
## Residuals:
       Min
                1Q
                   Median
                                 3Q
                                        Max
## -1.00766 -0.08803 0.02795 0.20232 0.66351
##
## Coefficients:
##
                    Estimate Std. Error t value Pr(>|t|)
                    -1.603817 0.994669 -1.612 0.112596
## (Intercept)
## treatment_seq2
                   -0.046842 0.155938 -0.300 0.765014
## treatment_seq3
                    -0.013064 0.149640 -0.087 0.930750
                    ## treatment_seq4
## treatment_seq5
                    -0.239999
                              0.149378 -1.607 0.113855
                              0.142557 -1.682 0.098306 .
## treatment_seq6
                    -0.239732
## age_range1
                    0.153469
                              0.116962 1.312 0.194928
                    0.168041 0.170424 0.986 0.328441
## age_range2
## age_range3
                    0.405011 0.176223
                                         2.298 0.025371 *
## age_range4
                   0.327384 0.372228 0.880 0.382943
## age_range5
                    0.265268
                             0.280916 0.944 0.349148
## age_range6
                             0.391906 -0.707 0.482625
                   -0.277031
```

```
## gender2
                     -0.243760 0.399468 -0.610 0.544234
## lives_with_others1 0.153391
                               0.157930 0.971 0.335670
## lives_with_others2 0.472487
                                0.395141
                                           1.196 0.236927
## know_us1
                     0.277886
                                0.134986
                                          2.059 0.044279 *
## know us2
                                0.162941 -3.777 0.000392 ***
                    -0.615430
## location lat
                                 0.018501 2.220 0.030541 *
                    0.041077
                               0.003073 -1.386 0.171432
## location_long
                     -0.004258
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 0.3418 on 55 degrees of freedom
## Multiple R-squared: 0.6063, Adjusted R-squared: 0.4703
## F-statistic: 4.458 on 19 and 55 DF, p-value: 7.006e-06
# know_us is highly predictive of whether or not people attrited. This makes sense.
stargazer(lm attrit,
         dep.var.labels=c("Final survey submitted"),
         covariate.labels=c("Treatment Seq 2", "Treatment Seq 3", "Treatment Seq 4", "Treatment Seq 5"
                            "Ages 25-34",
                            "Ages 35-44",
                            "Ages 45-54",
                            "Ages 55-64",
                            "Ages 65+", "Agest other",
                            "Female", "Gender non-conforming",
                            "Has housemates", "Housemates unknown",
                            "Knows authors", "Knows authors unkonwn",
                            "Latitude", "Longitutde"),
         omit.stat=c("all"),
         single.row = TRUE)
```

0.087380 -0.258 0.797350

## gender1

-0.022546

% Table created by stargazer v.5.2.2 by Marek Hlavac, Harvard University. E-mail: hlavac at fas.harvard.edu % Date and time: Sat, Dec 22, 2018 - 02:40:21

Checking for ordering/priming effect AND adding non-compliant but okay users Is previous day's treatment highly predictive of how many steps are taken today?

```
'%!in%' <- function(x,y)!('%in%'(x,y))
d2 <- d2[submitted_data == 1]

# n = 51
df1 <- d2

# remove subjects/rows who were non-compliant (n = 2)
# n = 49
df1 <- df1[rowSums(is.na(df1[,c(6:8)])) != ncol(df1[,c(6:8)]), ]
head(df1, 5)</pre>
```

Table 2:

|                       | $Dependent\ variable:$ |
|-----------------------|------------------------|
|                       | Final survey submitted |
| Treatment Seq 2       | -0.047 (0.156)         |
| Treatment Seq 3       | -0.013(0.150)          |
| Treatment Seq 4       | -0.054 (0.149)         |
| Treatment Seq 5       | $-0.240\ (0.149)$      |
| Treatment Seq 6       | $-0.240^* (0.143)$     |
| Ages 25-34            | $0.153 \ (0.117)$      |
| Ages 35-44            | $0.168\ (0.170)$       |
| Ages 45-54            | $0.405^{**} (0.176)$   |
| Ages 55-64            | $0.327 \ (0.372)$      |
| Ages 65+              | $0.265 \; (0.281)$     |
| Agest other           | -0.277(0.392)          |
| Female                | $-0.023\ (0.087)$      |
| Gender non-conforming | $-0.244 \ (0.399)$     |
| Has housemates        | $0.153 \ (0.158)$      |
| Housemates unknown    | 0.472(0.395)           |
| Knows authors         | 0.278**(0.135)         |
| Knows authors unknnwn | $-0.615^{***}$ (0.163) |
| Latitude              | 0.041** (0.019)        |
| Longitutde            | $-0.004\ (0.003)$      |
| Constant              | $-1.604\ (0.995)$      |

\*p<0.1; \*\*p<0.05; \*\*\*p<0.01

```
##
      userId treatment_seq day1_treatment day2_treatment day3_treatment
## 1:
                           6
                                           0
                                                           1
                                                                           0
## 2:
           57
                           3
                                           1
                                                           0
                                                                           2
                                                                           2
                           3
## 3:
           69
                                           1
                                                           0
## 4:
           85
                           3
                                                           0
                                                                            2
                                           1
## 5:
                           4
                                           1
                                                           2
##
      day1_steps day2_steps day3_steps age_range gender lives_with_others
               NA
                        5040
                                    3788
                                                          0
## 1:
## 2:
           21290
                       13959
                                   13717
                                                  0
                                                          0
                                                                              1
## 3:
            6343
                        3247
                                   10198
                                                   1
                                                          0
                                                                              1
## 4:
           13624
                        5406
                                    7851
                                                  1
                                                          1
                                                                              1
## 5:
             7016
                        1211
                                    5717
                                                  0
                                                          0
##
      know_us location_lat location_long submitted_data
                   41.89250
## 1:
            1
                                  -87.7895
## 2:
                   37.75101
                                  -97.8220
             1
                                                          1
## 3:
             1
                   40.37070
                                  -74.0084
                                                          1
## 4:
                   42.41730
                                  -71.1087
             1
                                                          1
## 5:
                   42.35760
                                  -71.0514
```

```
# n = 30
```

```
d_followed_treatment_sequence <- rbindlist(list(subset(df1, treatment_seq == 1 & df1$day1_treatment == & df1$day2_treatment == assigned_treatment_seq[1 & df1$day3_treatment == assigned_treatment_seq[1 subset(df1, treatment_seq == 2 & df1$day1_treatment == & df1$day2_treatment == assigned_treatment_seq[2]
```

```
& df1$day3_treatment == assigned_treatment_seq[2
                                                  subset(df1, treatment_seq == 3 & df1$day1_treatment == 
                                                         & df1$day2_treatment == assigned_treatment_seq[3
                                                         & df1$day3_treatment == assigned_treatment_seq[3
                                                  subset(df1, treatment_seq == 4 & df1$day1_treatment == 
                                                         & df1$day2_treatment == assigned_treatment_seq[4
                                                         & df1$day3_treatment == assigned_treatment_seq[4
                                                  subset(df1, treatment_seq == 5 & df1$day1_treatment == ...
                                                         & df1$day2_treatment == assigned_treatment_seq[5]
                                                         & df1$day3_treatment == assigned_treatment_seq[5
                                                  subset(df1, treatment_seq == 6 & df1$day1_treatment == ...
                                                         & df1$day2_treatment == assigned_treatment_seq[6
                                                         & df1$day3_treatment == assigned_treatment_seq[6
))
\# n = 19
d_not_followed_treatment_sequence <- subset(df1, userId "!in" d_followed_treatment_sequence$userId)
d_not_followed_but_ok <- subset(d_not_followed_treatment_sequence, d_not_followed_treatment_sequence$da
                                   d_not_followed_treatment_sequence$day1_treatment != d_not_followed_tr
                                   d_not_followed_treatment_sequence$day2_treatment != d_not_followed_tr
na.omit(d_not_followed_but_ok)
##
      userId treatment_seq day1_treatment day2_treatment day3_treatment
## 1:
                         3
## 2:
          73
                          5
                                         2
                                                                        0
                                                         1
                                         2
## 3:
          75
                          5
                                                         1
                                                                        0
##
      day1_steps day2_steps day3_steps age_range gender lives_with_others
## 1:
            7000
                       5000
                                   6000
                                                1
                                                        1
## 2:
            6050
                        5671
                                   3251
                                                1
                                                        0
                                                                           1
## 3:
           10422
                       5187
                                   9696
      know_us location_lat location_long submitted_data
##
## 1:
            1
                   48.2804
                                  11.5768
## 2:
            1
                   42.3576
                                 -71.0514
                                                        1
## 3:
                   42.3576
                                 -71.0514
d_not_followed_no_NA <- subset(d_not_followed_treatment_sequence, userId "!in", d_not_followed_but_ok$us
d_not_followed_no_NA <- na.omit(d_not_followed_no_NA)</pre>
df <- rbind(d followed treatment sequence, d not followed but ok)</pre>
df2 <- rbind(d_followed_treatment_sequence, d_not_followed_but_ok, d_not_followed_no_NA)
# day 3 steps using day 1 and 2 treatment on complied + people who followed within subject design
m1 <- lm(day3_steps ~ day1_treatment + day2_treatment, df)</pre>
summary(m1)
##
## Call:
```

```
## lm(formula = day3_steps ~ day1_treatment + day2_treatment, data = df)
##
## Residuals:
               1Q Median
##
      Min
                               3Q
                                      Max
## -8011.1 -2215.5 -140.7 1981.6 6162.7
##
## Coefficients:
##
                  Estimate Std. Error t value Pr(>|t|)
## (Intercept)
                     9223
                                 2210
                                       4.173 0.00028 ***
## day1_treatment1
                     -1212
                                 2011 -0.603 0.55174
## day1_treatment2
                     -1422
                                 1694 -0.839 0.40862
                     -1795
                                  2301 -0.780 0.44220
## day2_treatment1
                     -2044
                                 1694 -1.207 0.23799
## day2_treatment2
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 3406 on 27 degrees of freedom
     (1 observation deleted due to missingness)
## Multiple R-squared: 0.06684,
                                   Adjusted R-squared:
## F-statistic: 0.4835 on 4 and 27 DF, p-value: 0.7476
# ATE (standard error)
print(paste0("Estimated effect of day1 treatment: ", signif(m1$coefficients[2], 3),
" (", signif(coef(summary(m1))[2,2], 3), ")"))
## [1] "Estimated effect of day1 treatment: -1210 (2010)"
print(paste0("Estimated effect of day2 treatment: ", signif(m1$coefficients[3], 3),
" (", signif(coef(summary(m1))[3,2], 3), ")"))
## [1] "Estimated effect of day2 treatment: -1420 (1690)"
# include days1,2 steps as covariates to understand
# subjects' step counts have as a function of
# treatment against waht they would typically do
m2 <- lm(day3_steps ~ day1_treatment + day2_treatment + day1_steps + day2_steps, df)</pre>
summary(m2)
##
## Call:
## lm(formula = day3_steps ~ day1_treatment + day2_treatment + day1_steps +
       day2_steps, data = df)
##
##
## Residuals:
               1Q Median
                               ЗQ
                                      Max
## -8433.3 -1006.2
                   120.8 1148.3 5072.7
## Coefficients:
                   Estimate Std. Error t value Pr(>|t|)
##
## (Intercept)
                  2967.7308 2745.2966
                                         1.081
                                                  0.2900
## day1_treatment1 -592.3631 1756.6233 -0.337
                                                  0.7388
## day1_treatment2 -784.1472 1480.5725 -0.530
                                                 0.6010
```

```
## day2_treatment1 -703.6553 2026.6544 -0.347
## day2_treatment2 -134.8561
                             1571.7867 -0.086
                                                 0.9323
## day1 steps
                     0.3476
                                 0.1611
                                          2.158
                                                 0.0408 *
## day2_steps
                     0.2882
                                 0.2121
                                          1.359
                                                 0.1863
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 2944 on 25 degrees of freedom
     (1 observation deleted due to missingness)
## Multiple R-squared: 0.3545, Adjusted R-squared: 0.1996
## F-statistic: 2.288 on 6 and 25 DF, p-value: 0.06743
print(paste0("Estimated effect of day1 treatment: ", signif(m2$coefficients[2], 3),
             " (", signif(coef(summary(m2))[2,2], 3), ")"))
## [1] "Estimated effect of day1 treatment: -592 (1760)"
print(paste0("Estimated effect of day2 treatment: ", signif(m2$coefficients[3], 3),
            " (", signif(coef(summary(m2))[3,2], 3), ")"))
## [1] "Estimated effect of day2 treatment: -784 (1480)"
# day 3 steps using day 1 and 2 treatment on complied + people who followed within subject design + res
m1 <- lm(day3_steps ~ day1_treatment + day2_treatment, df2)</pre>
summary(m1)
##
## lm(formula = day3_steps ~ day1_treatment + day2_treatment, data = df2)
##
## Residuals:
##
      Min
                1Q Median
                                       Max
## -7337.2 -2223.0 -254.6 1440.9 8568.5
## Coefficients:
                  Estimate Std. Error t value Pr(>|t|)
## (Intercept)
                    7565.3
                               1065.7
                                       7.099 1.05e-08 ***
                               1243.9 -0.183
## day1_treatment1
                    -228.2
                                                 0.855
## day1_treatment2
                               1560.4 -0.708
                                                 0.483
                  -1104.7
## day2_treatment1
                    -272.7
                               1452.1 -0.188
                                                 0.852
## day2_treatment2
                    -778.9
                               1242.1 -0.627
                                                 0.534
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 3519 on 42 degrees of freedom
     (1 observation deleted due to missingness)
## Multiple R-squared: 0.01946,
                                   Adjusted R-squared: -0.07393
## F-statistic: 0.2084 on 4 and 42 DF, p-value: 0.9324
# ATE (standard error)
print(paste0("Estimated effect of day1 treatment: ", signif(m1$coefficients[2], 3),
             " (", signif(coef(summary(m1))[2,2], 3), ")"))
```

```
## [1] "Estimated effect of day1 treatment: -228 (1240)"
print(paste0("Estimated effect of day2 treatment: ", signif(m1$coefficients[3], 3),
             " (", signif(coef(summary(m1))[3,2], 3), ")"))
## [1] "Estimated effect of day2 treatment: -1100 (1560)"
# include days1,2 steps as covariates to understand
# subjects' step counts have as a function of
# treatment against waht they would typically do
m2 <- lm(day3_steps ~ day1_treatment + day2_treatment + day1_steps + day2_steps, df2)
summary(m2)
##
## Call:
## lm(formula = day3_steps ~ day1_treatment + day2_treatment + day1_steps +
       day2 steps, data = df2)
##
## Residuals:
      Min
               1Q Median
                                3Q
                                       Max
## -8371.9 -1147.5
                     -9.2 1643.8 4932.4
##
## Coefficients:
##
                   Estimate Std. Error t value Pr(>|t|)
## (Intercept)
                  2681.3421 1180.5601
                                          2.271 0.02859 *
                                        -0.522
## day1_treatment1 -495.0087
                              948.4029
                                                0.60459
                                                0.48292
## day1_treatment2 -841.6432 1188.4174 -0.708
## day2_treatment1 -857.1243
                             1110.6529 -0.772
                                                0.44481
## day2_treatment2 -560.6809
                              951.8148 -0.589
                                                0.55913
## day1_steps
                     0.2537
                                 0.1268
                                          2.001
                                                0.05223 .
                                          3.308 0.00199 **
## day2_steps
                     0.4527
                                 0.1368
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 2675 on 40 degrees of freedom
     (1 observation deleted due to missingness)
## Multiple R-squared: 0.4601, Adjusted R-squared: 0.3792
## F-statistic: 5.682 on 6 and 40 DF, p-value: 0.0002417
print(paste0("Estimated effect of day1 treatment: ", signif(m2$coefficients[2], 3),
             " (", signif(coef(summary(m2))[2,2], 3), ")"))
## [1] "Estimated effect of day1 treatment: -495 (948)"
print(paste0("Estimated effect of day2 treatment: ", signif(m2$coefficients[3], 3),
             " (", signif(coef(summary(m2))[3,2], 3), ")"))
```

## [1] "Estimated effect of day2 treatment: -842 (1190)"

We do not see that the previous days' treatment assignments to predict the last day's step count is highly predictive and significant, which is super for us!

% Table created by stargazer v.5.2.2 by Marek Hlavac, Harvard University. E-mail: hlavac at fas.harvard.edu % Date and time: Sat, Dec 22, 2018 - 02:40:21

Table 3:

|                   | $Dependent\ variable:$    |                         |
|-------------------|---------------------------|-------------------------|
|                   | Steps - Day 3             |                         |
|                   | Short                     | Long                    |
|                   | (1)                       | (2)                     |
| Digital - Day 1   | -228.177(1,243.893)       | -495.009 (948.403)      |
| in person - Day 1 | -1,104.705(1,560.442)     | -841.643 (1,188.417)    |
| Digital - Day 2   | -272.684 (1,452.143)      | $-857.124\ (1,110.653)$ |
| in person - Day 2 | -778.868 (1,242.131)      | -560.681 (951.815)      |
| Steps - Day 1     | ,                         | 0.254*(0.127)           |
| Steps - Day 2     |                           | 0.453***(0.137)         |
| Constant          | 7,565.343**** (1,065.706) | 2,681.342** (1,180.560) |

#### Condense treatment sequence to 1 treatment

```
df1.1 <- df[,-c(4,5,7,8)]
df2.1 <- df[,-c(3,5,6,8)]
df3.1 <- df[,-c(3,4,6,7)]
names(df1.1)[names(df1.1) == "day1_treatment"] = "treatment"
names(df1.1)[names(df1.1) == "day1_steps"] = "steps"
names(df2.1)[names(df2.1) == "day2_treatment"] = "treatment"
names(df2.1)[names(df2.1) == "day2_steps"] = "steps"
names(df3.1)[names(df3.1) == "day3_treatment"] = "treatment"
names(df3.1)[names(df3.1) == "day3_steps"] = "steps"
d <- rbind(df1.1, df2.1, df3.1)
# combine digital and in person treatment as one
d$treatment2 <- ifelse(d$treatment == 0, 0, 1)
d$outcome <- ifelse(d$steps > 5000, 1, 0)
```

```
userId treatment_seq treatment steps age_range gender lives_with_others
##
## 1:
         28
                       1
                                0 13929
## 2:
         56
                       1
                                0 5368
                                                1
                                                      1
                                                                        1
## 3:
         25
                       1
                                0 5802
                                               1
                                                      0
                                                                        1
                                0 5689
         22
                       1
                                                3
                                                       0
                                                                        1
## 4:
```

```
## 5:
                             0 5868
                                                  1
                        1
     know_us location_lat location_long submitted_data treatment2 outcome
                 36.05251
                           -79.1077
                                                     1
                 42.35760
                                -71.0514
                                                                0
## 2:
           1
                                                     1
## 3:
           1
                 42.37700
                               -71.1256
                                                     1
                                                                0
                                                                         1
## 4:
                 42.35760
                               -71.0514
                                                     1
                                                                0
                                                                         1
           1
## 5:
                 42.61240
                                -83.0345
#Covariate Balance Check on treatment = 0,1,2
bal.tab(as.numeric(treatment) ~ gender + age_range + lives_with_others + know_us + location_lat + locat
      data = d
## Balance Measures
##
                         Type Corr.Un
## gender_1
                       Binary
## age_range_0
                       Binary
                                     0
## age_range_1
                       Binary
## age_range_2
                                     0
                       Binary
## age_range_3
                       Binary
## age_range_4
                       Binary
## age_range_5
                       Binary
## lives_with_others_1 Binary
                                     0
## know_us_1
                                    0
                       Binary
## location_lat
                      Contin.
                                     0
## location_long
                      Contin.
##
## Sample sizes
      Total
##
## All
cov_check1 <- glm(treatment ~ gender + age_range + lives_with_others + know_us + location_lat + location</pre>
               data = d, family = "binomial")
summary(cov_check1)
##
## Call:
## glm(formula = treatment ~ gender + age_range + lives_with_others +
      know_us + location_lat + location_long, family = "binomial",
       data = d
##
##
## Deviance Residuals:
      Min
                1Q
                     Median
                                   3Q
                                          Max
## -1.4823 -1.4823
                     0.9005
                              0.9005
                                       0.9005
##
## Coefficients:
                       Estimate Std. Error z value Pr(>|z|)
## (Intercept)
                      6.931e-01 5.308e+00
                                           0.131
                                                      0.896
## gender1
                      2.732e-15 4.935e-01
                                             0.000
                                                      1.000
                     -3.597e-17 6.602e-01
## age_range1
                                             0.000
                                                      1.000
## age_range2
                      4.724e-15 9.772e-01
                                             0.000
                                                      1.000
## age_range3
                      5.482e-15 8.759e-01
                                             0.000
                                                      1.000
## age_range4
                      5.798e-15 1.406e+00 0.000
                                                      1.000
                      9.445e-17 1.402e+00 0.000
## age_range5
                                                      1.000
```

```
## lives_with_others1 1.785e-15 8.347e-01
                                                                                                              0.000
                                                                                                                                   1.000
## know_us1
                                                      7.432e-15 1.054e+00
                                                                                                              0.000
                                                                                                                                   1.000
## location lat
                                                      2.312e-15 1.020e-01
                                                                                                              0.000
                                                                                                                                   1.000
                                                    -3.429e-16 1.617e-02 0.000
                                                                                                                                   1.000
## location_long
## (Dispersion parameter for binomial family taken to be 1)
##
                Null deviance: 126.03 on 98 degrees of freedom
## Residual deviance: 126.03 on 88 degrees of freedom
## AIC: 148.03
##
## Number of Fisher Scoring iterations: 4
#Covariate Balance Check on treatment = 0,1
bal.tab(as.numeric(treatment2) ~ gender + age_range + lives_with_others + know_us + location_lat + location_lat
                data = d)
## Note: estimand and s.d.denom not specified; assuming ATE and pooled.
## Balance Measures
##
                                                             Type Diff.Un
## gender 1
                                                         Binary
## age_range_0
                                                        Binary
                                                                                        0
## age_range_1
                                                        Binary
## age_range_2
                                                                                        0
                                                        Binary
## age_range_3
                                                        Binary
## age_range_4
                                                                                        0
                                                         Binary
## age_range_5
                                                         Binary
## lives_with_others_1 Binary
                                                                                        0
## know_us_1
                                                        Binary
                                                                                        0
## location_lat
                                                       Contin.
## location_long
                                                       Contin.
## Sample sizes
                Control Treated
## All
                            33
cov_check2 <- glm(treatment2 ~ gender + age_range + lives_with_others + know_us + location_lat + locati</pre>
                                    data = d, family = "binomial")
summary(cov_check2)
##
## glm(formula = treatment2 ~ gender + age_range + lives_with_others +
                know_us + location_lat + location_long, family = "binomial",
##
##
                data = d
##
## Deviance Residuals:
                                       1Q Median
                                                                                   3Q
                Min
                                                                                                      Max
## -1.4823 -1.4823 0.9005 0.9005
                                                                                               0.9005
##
## Coefficients:
```

```
##
                        Estimate Std. Error z value Pr(>|z|)
## (Intercept)
                       6.931e-01 5.308e+00
                                              0.131
                                                       0.896
                       2.732e-15 4.935e-01
                                              0.000
                                                       1.000
## gender1
## age_range1
                      -3.597e-17 6.602e-01
                                              0.000
                                                       1.000
## age_range2
                      4.724e-15 9.772e-01
                                             0.000
                                                       1.000
## age range3
                      5.482e-15 8.759e-01
                                             0.000
                                                       1.000
## age range4
                      5.798e-15 1.406e+00
                                             0.000
                                                      1.000
                      9.445e-17 1.402e+00
## age_range5
                                              0.000
                                                       1.000
## lives_with_others1 1.785e-15 8.347e-01
                                              0.000
                                                       1.000
## know_us1
                      7.432e-15 1.054e+00
                                              0.000
                                                       1.000
## location_lat
                       2.312e-15 1.020e-01
                                              0.000
                                                       1.000
                     -3.429e-16 1.617e-02
                                              0.000
                                                       1.000
## location_long
##
## (Dispersion parameter for binomial family taken to be 1)
##
##
       Null deviance: 126.03 on 98 degrees of freedom
## Residual deviance: 126.03 on 88 degrees of freedom
## AIC: 148.03
## Number of Fisher Scoring iterations: 4
stargazer(cov_check2, cov_check1,
          dep.var.labels=c("2 levels treatment", "3 levels treatment"),
          covariate.labels=c("Female",
                             "Ages 25-34",
                             "Ages 35-44",
                             "Ages 45-54",
                             "Ages 55-64",
                             "Ages 65+",
                             "Has housemate", "Knows us", "Latitute", "Longitude", "Constant"),
          omit.stat=c("all"),
          single.row = TRUE)
```

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- % Date and time: Sat, Dec 22, 2018 02:40:21

### Make some pretty plots to show distribution, populatin etc.

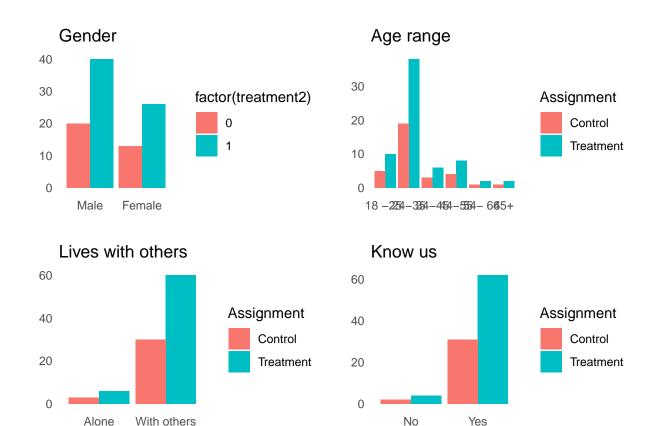
Table 4:

|               | $Dependent\ variable:$ |                    |
|---------------|------------------------|--------------------|
|               | 2 levels treatment     | 3 levels treatment |
|               | (1)                    | (2)                |
| Female        | 0.000 (0.494)          | 0.000 (0.494)      |
| Ages 25-34    | -0.000(0.660)          | -0.000(0.660)      |
| Ages 35-44    | 0.000(0.977)           | 0.000(0.977)       |
| Ages 45-54    | 0.000(0.876)           | 0.000(0.876)       |
| Ages 55-64    | 0.000(1.406)           | 0.000(1.406)       |
| Ages 65+      | 0.000(1.402)           | 0.000(1.402)       |
| Has housemate | 0.000(0.835)           | 0.000(0.835)       |
| Knows us      | 0.000(1.054)           | 0.000(1.054)       |
| Latitute      | 0.000(0.102)           | 0.000(0.102)       |
| Longitude     | -0.000(0.016)          | -0.000(0.016)      |
| Constant      | $0.693\ (5.308)$       | $0.693\ (5.308)$   |

\*p<0.1; \*\*p<0.05; \*\*\*p<0.01

```
guides(fill = guide_legend(title = "Assignment")) +
  scale_fill_discrete(labels = c("Control", "Treatment")) +
  scale_x_discrete(breaks = c(0, 1, 2),
                     labels = c('Male', 'Female', 'Gender\n non-conforming'))
# qqsave("qender.pnq", width = 5, height = 3.5, units = "in", dpi = 300)
p_gender_no_legend <- ggplot(d.gender, aes(x=gender, fill = factor(treatment2))) +</pre>
  geom_bar(stat="count", position=position_dodge()) +
  theme_minimal() + theme(legend.position="right",
                          panel.border = element_blank(),
          panel.grid.major = element_blank(),
          panel.grid.minor = element_blank()) +
  xlab("") + ylab("") + ggtitle("Gender") +
  # guides(fill = guide_legend(title = "Assignment")) +
  # scale_fill_discrete(labels = c("Control", "Treatment")) +
  scale x discrete(breaks = c(0, 1, 2),
                     labels = c('Male', 'Female', 'Gender\n non-conforming'))
d.age <- d[, c("age range", "treatment2")]</pre>
p_age <- ggplot(d.age, aes(x=age_range, fill = factor(treatment2))) +</pre>
  geom_bar(stat="count", position=position_dodge()) +
  theme_minimal() + theme(legend.position="right",
                          panel.border = element_blank(),
          panel.grid.major = element_blank(),
          panel.grid.minor = element_blank()) +
  xlab("") + ylab("") + ggtitle("Age range") +
  guides(fill = guide_legend(title = "Assignment")) +
  scale_fill_discrete(labels = c("Control", "Treatment")) +
  scale_x_discrete(breaks = c(0, 1, 2, 3, 4, 5, 6),
                   labels = c('18 - 24')
                              "25 - 34",
```

```
"35 - 44",
                               "45 - 54",
                              "55 - 64",
                              "65+", "NA"))
d.others <- d[, c("lives_with_others", "treatment2")]</pre>
p_others <- ggplot(d.others, aes(x=lives_with_others, fill = factor(treatment2))) +</pre>
  geom_bar(stat="count", position=position_dodge()) +
 theme_minimal() + theme(legend.position="right",
                          panel.border = element_blank(),
          panel.grid.major = element_blank(),
          panel.grid.minor = element_blank()) +
  xlab("") + ylab("") + ggtitle("Lives with others") +
  guides(fill = guide_legend(title = "Assignment")) +
  scale_fill_discrete(labels = c("Control", "Treatment")) +
  scale_x_discrete(breaks = c(0, 1, 2),
                     labels = c('Alone', 'With others', "NA"))
ggsave("other.png", width = 5, height = 3.5, units = "in", dpi = 300)
d.know us <- d[, c("know us", "treatment2")]</pre>
p_know_us <- ggplot(d.know_us, aes(x=know_us, fill = factor(treatment2))) +</pre>
  geom_bar(stat="count", position=position_dodge()) +
  theme_minimal() + theme(legend.position="right",
                          panel.border = element_blank(),
          panel.grid.major = element_blank(),
          panel.grid.minor = element_blank()) +
  xlab("") + ylab("") + ggtitle("Know us") +
  guides(fill = guide_legend(title = "Assignment")) +
  scale_fill_discrete(labels = c("Control", "Treatment")) +
  scale_x_discrete(breaks = c(0, 1),
                     labels = c('No', 'Yes'))
ggsave("know.png", width = 5, height = 3.5, units = "in", dpi = 300)
grid.arrange(p_gender_no_legend, p_age, p_others, p_know_us,
             ncol = 2)
```



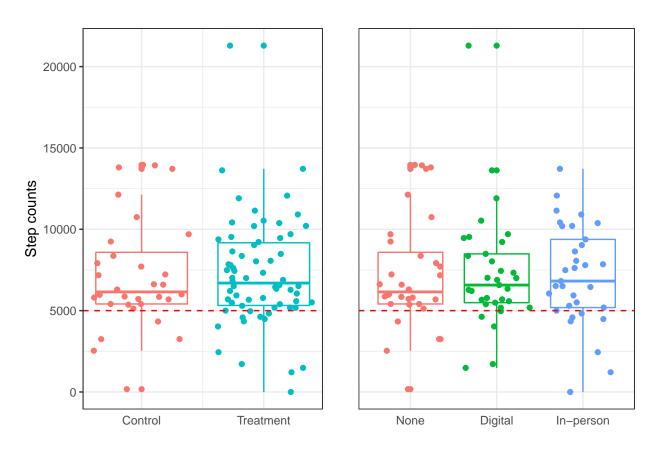
```
# control and digital and in person distribution
dist3 <- ggplot(d, aes(x=treatment, y=steps, colour = factor(treatment))) +</pre>
geom_boxplot() + geom_jitter() +
geom_hline(yintercept=5000, linetype="dashed", color = "red") +
xlab("") + ylab("") + theme_bw() +
   theme(axis.text.y = element_blank(), axis.ticks = element_blank()) +
    scale_x_discrete(breaks = c(0, 1, 2),
                     labels = c('None', 'Digital', "In-person")) +
 theme(legend.position="none")
# control and treatment (digital+in person) when time component removed
dist2 <- ggplot(d, aes(x=treatment2, y=steps, colour = factor(treatment2))) +</pre>
geom_boxplot() + geom_jitter() +
geom_hline(yintercept=5000, linetype="dashed", color = "red") +
xlab("") + ylab("Step counts") + theme_bw() + theme(axis.ticks.x = element_blank()) +
    scale_x_continuous(breaks = c(0, 1),
                     labels = c('Control', 'Treatment')) +
  theme(legend.position="none")
grid.arrange(dist2, dist3,
         ncol = 2)
```

## Warning: Removed 1 rows containing non-finite values (stat\_boxplot).

## Warning: Removed 1 rows containing missing values (geom\_point).

## Warning: Removed 1 rows containing non-finite values (stat\_boxplot).

## Warning: Removed 1 rows containing missing values (geom\_point).



### For control vs digital and control vs in person

```
# d$treatment <- factor(d$treatment)
d$userId <- factor(d$userId)
fit_3 <- lm(outcome ~ treatment + userId , d)
# se clustered based on userID
se_3 <- coeftest(fit_3, vcovHC(fit_3, type = 'HC', cluster = "userID"))
fit_3_covariates <- lm(outcome ~ treatment + age_range + gender + lives_with_others + know_us + location
# robust se
se_3_covariates <- sqrt(diag(vcovHC(fit_3_covariates, type = 'HC')))
# ATE (standard error)
print(paste0("Estimated effect of treatment (control, in person, digital): ", signif(fit_3$coefficients" (", signif(se_3[2,2], 3), ")"))</pre>
```

## [1] "Estimated effect of treatment (control, in person, digital): -0.00142 (0.0652)"

```
print(paste0("Estimated effect of treatment (control, in person, digital) + covariates: ", signif(fit_3
" (", signif(se_3_covariates[2], 3), ")"))
```

## [1] "Estimated effect of treatment (control, in person, digital) + covariates: -0.0884 (0.078)"

```
stargazer(fit_3,
          se=list(se_3[,2]),
          omit = "userId",
          omit.labels = "Subject IDs ommitted",
          dep.var.labels=c("Steps > 5000"),
          covariate.labels=c('Digital commitment', 'In person commitment', "Constant"),
          omit.stat=c("all"),
          single.row = TRUE)
```

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- % Date and time: Sat, Dec 22, 2018 02:40:23

Table 5:

|  | Dependent variable:                               |  |
|--|---|--|
|  | Steps > 5000                                      |  |
| Digital commitment<br>In person commitment<br>Constant | -0.001 (0.065)<br>-0.092 (0.076)<br>0.031 (0.049) |  |
| Subject IDs ommitted                                   | Yes   |  |
| Note:  | *p<0.1; **p<0.05; ***p<0.01                       |  |

```
stargazer(fit_3,
          se=list(se_3[,2]),
          dep.var.labels=c("Steps > 5000"),
          covariate.labels=c('Digital commitment', 'In person commitment', "Constant"),
          omit.stat=c("all"),
          single.row = TRUE)
```

- % Table created by stargazer v.5.2.2 by Marek Hlavac, Harvard University. E-mail: hlavac at fas.harvard.edu
- % Date and time: Sat, Dec 22, 2018 02:40:23

```
stargazer(fit_3, fit_3_covariates,
          se=list(se_3[,2], se_3_covariates),
                    omit = "userId",
          omit.labels = "Subject IDs ommitted",
          dep.var.labels=c("Steps > 5000"),
          column.labels = c("User ID", "Covariates"),
          covariate.labels=c('Digital commitment',
                             'In person commitment',
                             "Ages 25-34",
                             "Ages 35-44",
                             "Ages 45-54",
                             "Ages 55-64",
```

Table 6:

| _                    | $Dependent\ variable:$ |  |
|----------------------|------------------------|--|
|                      | Steps > 5000           |  |
| Digital commitment   | $-0.001 \ (0.065)$     |  |
| In person commitment | $-0.092 \ (0.076)$     |  |
| Constant             | 0.333(0.261)           |  |
| userId3              | $0.667^{***} (0.248)$  |  |
| userId6              | $1.000^{***} (0.035)$  |  |
| userId13             | $1.000^{***} (0.035)$  |  |
| userId14             | $0.333\ (0.261)^{'}$   |  |
| userId17             | 0.333 (0.261)          |  |
| userId19             | $1.000^{***} (0.035)$  |  |
| userId22             | $0.667^{***} (0.248)$  |  |
| userId25             | $1.000^{***} (0.035)$  |  |
| userId26             | $1.000^{***} (0.035)$  |  |
| userId28             | $1.000^{***} (0.035)$  |  |
| userId33             | $1.000^{***} (0.035)$  |  |
| userId39             | 1.000*** (0.035)       |  |
| userId45             | 1.000*** (0.035)       |  |
| userId47             | 0.333 (0.298)          |  |
| userId54             | $1.000^{***} (0.035)$  |  |
| userId56             | $1.000^{***} (0.035)$  |  |
| userId57             | $1.000^{***} (0.035)$  |  |
| userId58             | $0.667^{**} (0.287)$   |  |
| userId59             | $1.000^{***} (0.035)$  |  |
| userId65             | $1.016^{***} (0.046)$  |  |
| userId66             | $0.667^{***} (0.248)$  |  |
| userId68             | $1.000^{***} (0.035)$  |  |
| userId69             | $0.667^{**} (0.287)$   |  |
| userId73             | $0.667^{**} (0.287)$   |  |
| userId75             | $1.000^{***} (0.035)$  |  |
| userId77             | $1.000^{***} (0.035)$  |  |
| userId84             | $1.000^{***} (0.035)$  |  |
| userId85             | $1.000^{***} (0.035)$  |  |
| userId86             | $0.667^{***} (0.248)$  |  |
| userId88             | $1.000^{***} (0.035)$  |  |
| userId91             | $1.000^{***} (0.035)$  |  |
| Constant             | $0.031 \ (0.049)$      |  |
|                      |                        |  |

\*p<0.1; \*\*p<0.05; \*\*\*p<0.01

```
"Ages 65+",

"Female", "Has housemate",

"Knows us",

"Latitute",

"Longitude",

"Constant"),

omit.stat=c("all"),
single.row = TRUE)
```

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Table 7:

|                      | 14610 1.                          |                   |
|----------------------|-----------------------------------|-------------------|
|                      | Dependent variable:  Steps > 5000 |                   |
|                      |                                   |                   |
|                      | User ID                           | Covariates        |
|                      | (1)                               | (2)               |
| Digital commitment   | -0.001 (0.065)                    | 0.003 (0.078)     |
| In person commitment | -0.092(0.076)                     | -0.088(0.092)     |
| Ages 25-34           | , ,                               | 0.157 (0.139)     |
| Ages 35-44           |                                   | $0.156\ (0.141)$  |
| Ages 45-54           |                                   | 0.086(0.157)      |
| Ages 55-64           |                                   | 0.369** (0.144)   |
| Ages 65+             |                                   | 0.340** (0.145)   |
| Female               |                                   | -0.068(0.076)     |
| Has housemate        |                                   | 0.303*(0.160)     |
| Knows us             |                                   | $0.237^* (0.132)$ |
| Latitute             |                                   | $0.030\ (0.019)$  |
| Longitude            |                                   | -0.004(0.003)     |
| Constant             | $0.031 \ (0.049)$                 | $-1.315\ (0.951)$ |
| Subject IDs ommitted | Yes                               | No                |
| Note:                | *p<0.1; **p                       | <0.05; ***p<0.01  |

test hypothesis that telling others make it more likely to take >5000 steps (control vs treatment)

```
#suppress intercept term
fit_2 <- lm(outcome ~ treatment2 + userId, d)
# se clustered based on userID
se_2 <- coeftest(fit_2, vcovHC(fit_2, type = 'HC', cluster = "userID"))
fit_2_covariates <- lm(outcome ~ treatment2 + age_range + gender + lives_with_others + know_us + locati
# robust se
se_2_covariates <- sqrt(diag(vcovHC(fit_2_covariates, type = 'HC')))
# ATE (standard error)</pre>
```

% Table created by stargazer v.5.2.2 by Marek Hlavac, Harvard University. E-mail: hlavac at fas.harvard.edu

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Table 8:

|                      | Dependent variable:         |  |
|----------------------|-----------------------------|--|
|                      | Steps > 5000                |  |
| Social commitment    | -0.047 (0.064)              |  |
| Constant             | $0.031\ (0.045)$            |  |
| Subject IDs ommitted | Yes                         |  |
| Note:                | *p<0.1: **p<0.05: ***p<0.01 |  |

% Table created by stargazer v.5.2.2 by Marek Hlavac, Harvard University. E-mail: hlavac at fas.harvard.edu

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Table 9:

| _                 | $Dependent\ variable:$ |  |
|-------------------|------------------------|--|
|                   | Steps > 5000           |  |
| Social commitment | -0.047 (0.064)         |  |
| Constant          | $0.333 \ (0.260)$      |  |
| userId3           | $0.667^{**}(0.266)$    |  |
| userId6           | $1.000^{***} (0.018)$  |  |
| userId13          | 1.000*** (0.018)       |  |
| userId14          | $0.333\ (0.260)^{'}$   |  |
| userId17          | $0.333\ (0.260)$       |  |
| userId19          | 1.000***(0.018)        |  |
| userId22          | 0.667** (0.266)        |  |
| userId25          | 1.000*** (0.018)       |  |
| userId26          | 1.000*** (0.018)       |  |
| userId28          | $1.000^{***} (0.018)$  |  |
| userId33          | $1.000^{***} (0.018)$  |  |
| userId39          | $1.000^{***} (0.018)$  |  |
| userId45          | $1.000^{***} (0.018)$  |  |
| userId47          | $0.333 \ (0.279)$      |  |
| userId54          | $1.000^{***} (0.018)$  |  |
| userId56          | $1.000^{***} (0.018)$  |  |
| userId57          | $1.000^{***} (0.018)$  |  |
| userId58          | $0.667^{**} (0.285)$   |  |
| userId59          | 1.000*** (0.018)       |  |
| userId65          | $1.016^{***} (0.025)$  |  |
| userId66          | $0.667^{**} (0.266)$   |  |
| userId68          | $1.000^{***} (0.018)$  |  |
| userId69          | $0.667^{**} (0.285)$   |  |
| userId73          | $0.667^{**} (0.285)$   |  |
| userId75          | 1.000***(0.018)        |  |
| userId77          | $1.000^{***} (0.018)$  |  |
| userId84          | $1.000^{***} (0.018)$  |  |
| userId85          | $1.000^{***} (0.018)$  |  |
| userId86          | 0.667** (0.266)        |  |
| userId88          | 1.000*** (0.018)       |  |
| userId91          | 1.000*** (0.018)       |  |
| Constant          | 0.031 (0.045)          |  |

*Note:* \*p<0.1; \*\*p<0.05; \*\*\*p<0.01

```
"Ages 25-34",

"Ages 35-44",

"Ages 45-54",

"Ages 55-64",

"Ages 65+",

"Female",

"Has housemate",

"Knows us",

"Latitute",

"Longitude",

"Constant"),

omit.stat=c("all"),
single.row = TRUE)
```

% Table created by stargazer v.5.2.2 by Marek Hlavac, Harvard University. E-mail: hlavac at fas.harvard.edu % Date and time: Sat, Dec 22, 2018 - 02:40:24

Table 10:

|                      | 10010 10.           |                   |
|----------------------|---------------------|-------------------|
|                      | Dependent variable: |                   |
|                      | Steps > 5000        |                   |
|                      | User ID Covariates  |                   |
|                      | (1)                 | (2)               |
| Social commitment    | -0.047 (0.064)      | -0.043 (0.074)    |
| Ages 25-34           |                     | 0.157 (0.140)     |
| Ages 35-44           |                     | $0.156 \ (0.140)$ |
| Ages 45-54           |                     | 0.086(0.160)      |
| Ages 55-64           |                     | 0.369***(0.143)   |
| Ages 65+             |                     | 0.340** (0.144)   |
| Female               |                     | $-0.068\ (0.076)$ |
| Has housemate        |                     | 0.303*(0.155)     |
| Knows us             |                     | $0.237^* (0.131)$ |
| Latitute             |                     | $0.030\ (0.019)$  |
| Longitude            |                     | -0.004(0.003)     |
| Constant             | $0.031\ (0.045)$    | $-1.315\ (0.970)$ |
| Subject IDs ommitted | Yes                 | No                |
| Note:                | *p<0.1; **]         | p<0.05; ***p<0.01 |

## power calculations

.

.

```
### power analysis
### Control vs treatment (digital + in person)
```

```
effect_size <- cohensD(d[treatment2 == 0]$outcome, d[treatment2 == 1]$outcome)
#power we got from our experiment
pwr.t2n.test(n1 = nrow(d[treatment2 == 0,]), n2 = nrow(d[treatment2 == 1,]), d = effect_size, sig.level
##
##
        t test power calculation
##
##
                n1 = 33
##
                n2 = 66
##
                 d = 0.1042079
##
         sig.level = 0.05
##
             power = 0.07723521
##
       alternative = two.sided
# 80% powered test
pwr.t.test(power = 0.8, d = effect_size, sig.level = 0.05, type = "two.sample")
##
##
        Two-sample t test power calculation
##
##
                 n = 1446.518
##
                 d = 0.1042079
##
         sig.level = 0.05
##
             power = 0.8
##
       alternative = two.sided
##
## NOTE: n is number in *each* group
#
#
#
# ### Control vs in person
# # since we fail to reject the null hypothesis,
# # let's calculate number of subjects needed for 80% power
# effect_size_person <- cohensD(d[treatment == 0]$steps, d[treatment == 2]$steps)
# #power we got from our experiment
\# pwr.t2n.test(n1 = nrow(d[treatment == 0,]), n2 = nrow(d[treatment == 2,]), d = effect_size_person, si
# # 80% powered test
\# pwr.t.test(power = 0.8, d = effect_size_person, sig.level = 0.05, type = "two.sample")
### extra plots
# day1
pd1 <- ggplot(df, aes(x=day1_treatment, y=day1_steps, colour = factor(day1_treatment))) +
  geom_boxplot() + geom_jitter() +
  geom_hline(yintercept=5000, linetype="dashed", color = "red") +
  xlab("") + ylab("Step counts") + theme_bw() +
  scale_x_continuous(breaks = c(0, 1, 2),
                     labels = c(0, 1, 2)) +
  # labels = c('Control', 'In person', 'Through digital means')) +
  theme(legend.position="none") + ggtitle("Step count - day 1")
```

```
# day2
pd2 <- ggplot(df, aes(x=day2_treatment, y=day2_steps, colour = factor(day2_treatment))) +</pre>
geom boxplot() + geom jitter() +
geom_hline(yintercept=5000, linetype="dashed", color = "red") +
xlab("") + ylab("Step counts") + theme_bw() +
    scale_x_continuous(breaks = c(0, 1, 2),
                       labels = c(0, 1, 2)) +
                       labels = c('Control', 'In person', 'Through digital means')) +
 theme(legend.position="none") + ggtitle("Step count - day 2")
# day3
pd3 <- ggplot(df, aes(x=day3_treatment, y=day3_steps, colour = factor(day3_treatment))) +</pre>
geom_boxplot() + geom_jitter() +
geom_hline(yintercept=5000, linetype="dashed", color = "red") +
xlab("") + ylab("Step counts") + theme_bw() +
    scale_x_continuous(breaks = c(0, 1, 2),
                       labels = c(0, 1, 2)) +
                       labels = c('Control', 'In person', 'Through digital means')) +
  theme(legend.position="none") + ggtitle("Step count - day 3")
```