# Final Study Data Analysis

April Kim, Jennifer Podracky, Saurav Datta

```
library(ggplot2)
library(data.table)
library(lmtest)
## Loading required package: zoo
##
## Attaching package: 'zoo'
## The following objects are masked from 'package:base':
##
##
       as.Date, as.Date.numeric
library(pwr)
library(lsr)
library(cobalt)
library(stringr)
library(AER)
## Loading required package: car
## Loading required package: carData
## Loading required package: sandwich
## Loading required package: survival
library(stargazer)
##
## Please cite as:
   Hlavac, Marek (2018). stargazer: Well-Formatted Regression and Summary Statistics Tables.
## R package version 5.2.2. https://CRAN.R-project.org/package=stargazer
library(pander)
```

#### Read in data and reformat

```
assigned_treatment_seq <- data.frame(seq_id = c(1,2,3,4,5,6),
                                     day1 = c(0,0,1,1,2,2),
                                     day2 = c(1,2,0,2,0,1),
                                     day3 = c(2,1,2,0,1,0))
d2 <- fread("241 Participant List - Final Study Results - 20181215.csv", na.strings=c("","NA"))
d2[UserId == 65,]$Q10 <- "In person"</pre>
d2[UserId == 13,]$Q6 <- "Through digital means"</pre>
d2$`Living Situation`[is.na(d2$`Living Situation`)] <- "Other"</pre>
d2$Age[is.na(d2$Age)] <- "Other"
d2$Q17[is.na(d2$Q17)] <- "Other"
# stringsAsFactors = F)
names(d2) <- str_replace_all(names(d2), c(" " = "." , "," = "" ))
# subset d2 for those who responded (Submitted.Data = 1)
# Not applicable = 0
# Through digital means = 1
# In person = 2
# Both in person and through digital means = 3
d2 <- d2[, .(userId = UserId,
             treatment_seq = as.integer(Treatment.Seq),
             day1_treatment = factor(Q6, levels = c('Not applicable', 'Through digital means', 'In pers
                                                              labels = c(0, 1, 2)),
             day2_treatment = factor(Q10, levels = c('Not applicable', 'Through digital means', 'In per
                                                              labels = c(0, 1, 2)),
             day3_treatment = factor(Q14, levels = c('Not applicable', 'Through digital means', 'In per
                                                              labels = c(0, 1, 2),
             day1_steps = as.numeric(gsub("\\,", "", Q7)),
             day2_steps = as.numeric(gsub("\\,", "", Q11)),
             day3_steps = as.numeric(gsub("\\,", "", Q15)),
             age_range = factor(Age, levels = c('18 - 24',
                                                 "25 - 34",
                                                 "35 - 44".
                                                 "45 - 54",
                                                 "55 - 64",
                                                 "65+", "Other"),
                                labels = c(0, 1, 2, 3, 4, 5, 6)),
             # gender = factor(Gender),
             gender = factor(Gender, levels = c('Male', 'Female', 'Gender non-conforming'),
                                                      labels = c(0, 1, 2)),
             lives_with_others = factor(Living.Situation, levels = c('Alone', 'With others', "Other"),
                                                                 labels = c(0, 1, 2)),
             # know_us = factor(Q17),
             know_us = factor(Q17, levels = c('No', 'Yes', "Other"),
                                                       labels = c(0, 1, 2)),
             location_lat = as.double(LocationLatitude),
             location_long = as.double(LocationLongitude),
             submitted_data = Submitted.Data
)]
```

## Warning in eval(jsub, SDenv, parent.frame()): NAs introduced by coercion

## Warning in eval(jsub, SDenv, parent.frame()): NAs introduced by coercion

#### head(d2, 5)userId treatment\_seq day1\_treatment day2\_treatment day3\_treatment ## 1: 6 0 ## 2: 57 3 2 0 1 ## 3: 89 4 <NA><NA><NA> ## 4: 69 3 1 0 2 3 1 day1\_steps day2\_steps day3\_steps age\_range gender lives\_with\_others ## 1: NA 5040 3788 1 0 ## 2: 21290 13959 13717 0 0 ## 3: NA NA NA 1 0 ## 4: 6343 3247 10198 1 0 13624 5406 7851 1 ## 5: 1 know\_us location\_lat location\_long submitted\_data ## 1: 1 41.89250 -87.7895 ## 2: 37.75101 1 -97.8220 ## 3: 1 37.97240 -122.33690 40.37070 ## 4: 1 -74.0084 ## 5: 1 42.41730 -71.1087 #Covariate Balance Check 1 bal.tab(treatment\_seq ~ gender + age\_range + lives\_with\_others + know\_us + location\_lat + location\_long data = d2)

```
## Balance Measures
##
                        Type Corr.Un
## gender_0
                       Binary 0.0420
## gender 1
                     Binary -0.0182
                      Binary -0.1035
## gender 2
## age_range_0
                     Binary 0.0345
## age_range_1
                     Binary -0.0282
                      Binary 0.0465
## age_range_2
## age_range_3
                       Binary -0.0404
                       Binary 0.0327
## age_range_4
                       Binary -0.1473
## age_range_5
                       Binary 0.1688
## age_range_6
## lives_with_others_0 Binary 0.0253
## lives_with_others_1 Binary -0.0365
## lives_with_others_2 Binary 0.0327
                       Binary 0.0588
## know us 0
                      Binary -0.1192
## know_us_1
## know us 2
                     Binary 0.0945
                    Contin. 0.0157
## location_lat
## location_long
                      Contin. -0.0480
##
## Sample sizes
##
      Total
## All
```

```
cov_check <- lm(treatment_seq ~ gender + age_range + lives_with_others + know_us + location_lat + locat</pre>
summary(cov_check)
##
## lm(formula = treatment_seq ~ gender + age_range + lives_with_others +
##
      know_us + location_lat + location_long, data = d2)
##
## Residuals:
##
     Min
             1Q Median
                           3Q
## -3.002 -1.277 0.000 1.455 2.576
## Coefficients:
##
                      Estimate Std. Error t value Pr(>|t|)
                                 4.806096
## (Intercept)
                      0.746226
                                          0.155
                                                    0.877
## gender1
                     0.005063
                                 0.460705
                                           0.011
                                                    0.991
## gender2
                     -1.697377
                                 2.019568 -0.840
                                                    0.404
## age_range1
                     -0.157079
                                0.608945 -0.258
                                                    0.797
## age_range2
                     -0.037232
                                0.894025 -0.042
                                                    0.967
                                          0.022
## age_range3
                     0.019278
                                0.893476
                                                    0.983
## age_range4
                     0.568742
                                 1.949203
                                          0.292
                                                    0.771
## age_range5
                     -1.491405
                                1.416542 -1.053
                                                    0.297
## age_range6
                      2.505524
                               1.973739 1.269
                                                    0.209
## lives_with_others1 -0.316032  0.829493 -0.381
                                                    0.705
                                                    0.908
## lives_with_others2 0.240428
                                2.063283
                                           0.117
## know_us1
                     0.021548
                               0.683657
                                          0.032
                                                    0.975
## know us2
                      0.383130
                                0.861277
                                          0.445
                                                    0.658
## location_lat
                    0.061884
                                 0.093322 0.663
                                                    0.510
## location_long
                     -0.007443
                               0.015649 -0.476
                                                    0.636
##
## Residual standard error: 1.832 on 60 degrees of freedom
## Multiple R-squared: 0.07962,
                                   Adjusted R-squared:
## F-statistic: 0.3707 on 14 and 60 DF, p-value: 0.9783
```

Checking for ordering/priming effect AND adding non-compliant but okay users Is previous day's treatment highly predictive of how many steps are taken today?

```
'%!in%' <- function(x,y)!('%in%'(x,y))
d2 <- d2[submitted_data == 1]

# n = 51
df1 <- d2

# remove subjects/rows who were non-compliant (n = 2)
# n = 49
df1 <- df1[rowSums(is.na(df1[,c(6:8)])) != ncol(df1[,c(6:8)]), ]
head(df1, 5)</pre>
```

```
## 1:
                                                                         0
          82
                          6
                                                         1
                          3
                                                                         2
## 2:
          57
                                                         0
                          3
                                                         0
                                                                         2
## 3:
          69
                                         1
                          3
                                                                         2
## 4:
          85
                                         1
                                                         0
## 5:
          66
                          4
                                         1
                                                         2
                                                                         0
##
      day1_steps day2_steps day3_steps age_range gender lives_with_others
## 1:
              NA
                        5040
                                   3788
                                                 1
                                                        0
## 2:
           21290
                       13959
                                  13717
                                                        0
                                                                           1
                        3247
                                                        0
## 3:
            6343
                                  10198
                                                 1
                                                                           1
## 4:
           13624
                        5406
                                   7851
                                                 1
                                                        1
                                                                           1
            7016
                        1211
                                   5717
                                                 0
## 5:
##
      know_us location_lat location_long submitted_data
## 1:
            1
                  41.89250
                                 -87.7895
## 2:
            1
                  37.75101
                                 -97.8220
                                                        1
## 3:
            1
                  40.37070
                                 -74.0084
                                                        1
## 4:
                                 -71.1087
                                                        1
            1
                  42.41730
## 5:
                  42.35760
                                 -71.0514
# n = 30
d_followed_treatment_sequence <- rbindlist(list(subset(df1, treatment_seq == 1 & df1$day1_treatment == -
                                                         & df1$day2_treatment == assigned_treatment_seq[1
                                                         & df1$day3_treatment == assigned_treatment_seq[1
                                                  subset(df1, treatment_seq == 2 & df1$day1_treatment == ...
                                                         & df1$day2_treatment == assigned_treatment_seq[2
                                                         & df1$day3_treatment == assigned_treatment_seq[2
                                                  subset(df1, treatment_seq == 3 & df1$day1_treatment == 
                                                         & df1$day2_treatment == assigned_treatment_seq[3
                                                         & df1$day3_treatment == assigned_treatment_seq[3
                                                  subset(df1, treatment_seq == 4 & df1$day1_treatment == 
                                                         & df1$day2_treatment == assigned_treatment_seq[4
                                                         & df1$day3_treatment == assigned_treatment_seq[4]
                                                  subset(df1, treatment_seq == 5 & df1$day1_treatment == 
                                                         & df1$day2_treatment == assigned_treatment_seq[5]
                                                         & df1$day3_treatment == assigned_treatment_seq[5]
                                                  subset(df1, treatment_seq == 6 & df1$day1_treatment == 
                                                         & df1$day2_treatment == assigned_treatment_seq[6]
                                                         & df1$day3_treatment == assigned_treatment_seq[6]
))
\# n = 19
d_not_followed_treatment_sequence <- subset(df1, userId %!in% d_followed_treatment_sequence$userId)</pre>
d_not_followed_but_ok <- subset(d_not_followed_treatment_sequence, d_not_followed_treatment_sequence$da
                                   d_not_followed_treatment_sequence$day1_treatment != d_not_followed_tr
                                   d_not_followed_treatment_sequence$day2_treatment != d_not_followed_tr
na.omit(d_not_followed_but_ok)
##
      userId treatment_seq day1_treatment day2_treatment day3_treatment
## 1:
           3
                                          1
          73
                          5
                                         2
                                                                         0
## 2:
                                                         1
## 3:
                          5
                                          2
                                                                         0
##
      day1_steps day2_steps day3_steps age_range gender lives_with_others
```

userId treatment\_seq day1\_treatment day2\_treatment day3\_treatment

```
## 1:
            7000
                       5000
                                  6000
                                               1
                                                      1
                                                                         1
## 2:
            6050
                       5671
                                  3251
                                                      0
                                               1
                                                                         1
           10422
## 3:
                       5187
                                  9696
                                               2
                                                       0
     know_us location_lat location_long submitted_data
##
## 1:
           1
                   48.2804
                                 11.5768
                   42.3576
                                -71.0514
## 2:
           1
                                                       1
## 3:
                   42.3576
                                -71.0514
d_not_followed_no_NA <- subset(d_not_followed_treatment_sequence, userId "!in", d_not_followed_but_ok$us
d_not_followed_no_NA <- na.omit(d_not_followed_no_NA)</pre>
# n = 33
df <- rbind(d_followed_treatment_sequence, d_not_followed_but_ok)</pre>
df2 <- rbind(d_followed_treatment_sequence, d_not_followed_but_ok, d_not_followed_no_NA)
# day 3 steps using day 1 and 2 treatment on complied + people who followed within subject design
m1 <- lm(day3_steps ~ day1_treatment + day2_treatment, df)</pre>
summary(m1)
##
## Call:
## lm(formula = day3 steps ~ day1 treatment + day2 treatment, data = df)
## Residuals:
       Min
                1Q Median
                                3Q
                                       Max
## -8011.1 -2215.5 -140.7 1981.6 6162.7
##
## Coefficients:
##
                   Estimate Std. Error t value Pr(>|t|)
## (Intercept)
                      9223
                                  2210
                                        4.173 0.00028 ***
## day1_treatment1
                      -1212
                                  2011 -0.603 0.55174
                      -1422
                                  1694 -0.839 0.40862
## day1_treatment2
## day2_treatment1
                      -1795
                                  2301 -0.780 0.44220
## day2_treatment2
                      -2044
                                  1694 -1.207 0.23799
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 3406 on 27 degrees of freedom
     (1 observation deleted due to missingness)
## Multiple R-squared: 0.06684,
                                    Adjusted R-squared:
                                                        -0.0714
## F-statistic: 0.4835 on 4 and 27 DF, p-value: 0.7476
# ATE (standard error)
print(paste0("Estimated effect of day1 treatment: ", signif(m1$coefficients[2], 3),
" (", signif(coef(summary(m1))[2,2], 3), ")"))
## [1] "Estimated effect of day1 treatment: -1210 (2010)"
print(paste0("Estimated effect of day2 treatment: ", signif(m1$coefficients[3], 3),
```

"(", signif(coef(summary(m1))[3,2], 3), ")"))

```
## [1] "Estimated effect of day2 treatment: -1420 (1690)"
# include days1,2 steps as covariates to understand
# subjects' step counts have as a function of
# treatment against want they would typically do
m2 <- lm(day3 steps ~ day1 treatment + day2 treatment + day1 steps + day2 steps, df)
summary(m2)
##
## Call:
## lm(formula = day3_steps ~ day1_treatment + day2_treatment + day1_steps +
       day2_steps, data = df)
## Residuals:
      Min
               1Q Median
                               30
                                      Max
## -8433.3 -1006.2 120.8 1148.3 5072.7
## Coefficients:
                   Estimate Std. Error t value Pr(>|t|)
##
                  2967.7308 2745.2966 1.081 0.2900
## (Intercept)
## day1_treatment1 -592.3631 1756.6233 -0.337
                                                0.7388
## day1_treatment2 -784.1472 1480.5725 -0.530
                                                0.6010
## day2_treatment1 -703.6553 2026.6544 -0.347
                                                0.7313
## day2_treatment2 -134.8561
                             1571.7867 -0.086
                                                 0.9323
## day1_steps
                     0.3476
                                0.1611
                                         2.158
                                                 0.0408 *
                     0.2882
                                0.2121
                                         1.359
                                                 0.1863
## day2_steps
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 2944 on 25 degrees of freedom
     (1 observation deleted due to missingness)
## Multiple R-squared: 0.3545, Adjusted R-squared: 0.1996
## F-statistic: 2.288 on 6 and 25 DF, p-value: 0.06743
print(paste0("Estimated effect of day1 treatment: ", signif(m2$coefficients[2], 3),
             " (", signif(coef(summary(m2))[2,2], 3), ")"))
## [1] "Estimated effect of day1 treatment: -592 (1760)"
print(paste0("Estimated effect of day2 treatment: ", signif(m2$coefficients[3], 3),
            "(", signif(coef(summary(m2))[3,2], 3), ")"))
## [1] "Estimated effect of day2 treatment: -784 (1480)"
# day 3 steps using day 1 and 2 treatment on complied + people who followed within subject design + res
m1 <- lm(day3_steps ~ day1_treatment + day2_treatment, df2)</pre>
summary(m1)
##
## Call:
## lm(formula = day3_steps ~ day1_treatment + day2_treatment, data = df2)
```

```
##
## Residuals:
      Min
               1Q Median
## -7337.2 -2223.0 -254.6 1440.9 8568.5
## Coefficients:
                  Estimate Std. Error t value Pr(>|t|)
                                       7.099 1.05e-08 ***
## (Intercept)
                    7565.3
                               1065.7
## day1_treatment1 -228.2
                               1243.9 -0.183
                                                 0.855
## day1_treatment2 -1104.7
                               1560.4 -0.708
                                                 0.483
## day2_treatment1 -272.7
                               1452.1 -0.188
                                                 0.852
                    -778.9
                               1242.1 -0.627
## day2_treatment2
                                                 0.534
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 3519 on 42 degrees of freedom
     (1 observation deleted due to missingness)
## Multiple R-squared: 0.01946,
                                   Adjusted R-squared: -0.07393
## F-statistic: 0.2084 on 4 and 42 DF, p-value: 0.9324
# ATE (standard error)
print(paste0("Estimated effect of day1 treatment: ", signif(m1$coefficients[2], 3),
            " (", signif(coef(summary(m1))[2,2], 3), ")"))
## [1] "Estimated effect of day1 treatment: -228 (1240)"
print(paste0("Estimated effect of day2 treatment: ", signif(m1$coefficients[3], 3),
             " (", signif(coef(summary(m1))[3,2], 3), ")"))
## [1] "Estimated effect of day2 treatment: -1100 (1560)"
# include days1,2 steps as covariates to understand
# subjects' step counts have as a function of
# treatment against waht they would typically do
m2 <- lm(day3_steps ~ day1_treatment + day2_treatment + day1_steps + day2_steps, df2)</pre>
summary(m2)
##
## Call:
## lm(formula = day3_steps ~ day1_treatment + day2_treatment + day1_steps +
##
      day2_steps, data = df2)
##
## Residuals:
      Min
##
               1Q Median
                               3Q
                                      Max
## -8371.9 -1147.5
                   -9.2 1643.8 4932.4
##
## Coefficients:
##
                   Estimate Std. Error t value Pr(>|t|)
## (Intercept)
                  2681.3421 1180.5601
                                       2.271 0.02859 *
## day1_treatment1 -495.0087 948.4029 -0.522 0.60459
## day1_treatment2 -841.6432 1188.4174 -0.708 0.48292
## day2_treatment1 -857.1243 1110.6529 -0.772 0.44481
```

```
## day2_treatment2 -560.6809
                              951.8148 -0.589 0.55913
## day1_steps
                     0.2537
                                0.1268
                                         2.001 0.05223 .
## day2 steps
                     0.4527
                                0.1368
                                         3.308 0.00199 **
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 2675 on 40 degrees of freedom
     (1 observation deleted due to missingness)
## Multiple R-squared: 0.4601, Adjusted R-squared: 0.3792
## F-statistic: 5.682 on 6 and 40 DF, p-value: 0.0002417
print(paste0("Estimated effect of day1 treatment: ", signif(m2$coefficients[2], 3),
             " (", signif(coef(summary(m2))[2,2], 3), ")"))
## [1] "Estimated effect of day1 treatment: -495 (948)"
print(paste0("Estimated effect of day2 treatment: ", signif(m2$coefficients[3], 3),
             " (", signif(coef(summary(m2))[3,2], 3), ")"))
```

## [1] "Estimated effect of day2 treatment: -842 (1190)"

We do not see that the previous days' treatment assignments to predict the last day's step count is highly predictive and significant, which is super for us!

% Table created by stargazer v.5.2.2 by Marek Hlavac, Harvard University. E-mail: hlavac at fas.harvard.edu % Date and time: Fri, Dec 21, 2018 - 11:19:11

## Condense treatment sequence to 1 treatment

```
df1.1 <- df[,-c(4,5,7,8)]
df2.1 <- df[,-c(3,5,6,8)]
df3.1 <- df[,-c(3,4,6,7)]
names(df1.1) [names(df1.1) == "day1_treatment"] = "treatment"
names(df1.1) [names(df1.1) == "day1_steps"] = "steps"
names(df2.1) [names(df2.1) == "day2_treatment"] = "treatment"
names(df2.1) [names(df2.1) == "day2_steps"] = "steps"
names(df3.1) [names(df3.1) == "day3_treatment"] = "treatment"
names(df3.1) [names(df3.1) == "day3_steps"] = "steps"
d <- rbind(df1.1, df2.1, df3.1)
# combine digital and in person treatment as one
d$treatment2 <- ifelse(d$treatment == 0, 0, 1)
d$outcome <- ifelse(d$steps > 5000, 1, 0)
```

Table 1:

| Dependent variable: Steps - Day 3 |   |
|-----------------------------------|---|
|                                   |   |
| -228.177                          | -495.009  |
| (1,243.893)                       | (948.403)   |
| -1.104.705                        | -841.643  |
| (1,560.442)                       | (1,188.417)   |
| -272.684                          | -857.124  |
| (1,452.143)                       | (1,110.653)   |
| -778.868                          | -560.681  |
| (1,242.131)                       | (951.815)   |
|                                   | 0.254*  |
|                                   | (0.127)   |
|                                   | 0.453***  |
|                                   | (0.137)   |
| 7.565.343***                      | 2,681.342**   |
| (1,065.706)                       | (1,180.560)   |
|                                   |   |
| *p<0.1; **p<0.05; ***p<0.01       |   |
|                                   | Steps - (1)  -228.177 (1,243.893)  -1,104.705 (1,560.442)  -272.684 (1,452.143)  -778.868 (1,242.131)  7,565.343*** (1,065.706) |

```
userId treatment_seq treatment steps age_range gender lives_with_others
## 1:
                                  0 13929
                       1
                                                  0
## 2:
                        1
                                  0 5368
                                  0 5802
                                                         0
## 3:
         25
                        1
                                                  1
                                                                           1
## 4:
         22
                        1
                                  0 5689
                                                  3
                                                         0
                                                                           1
## 5:
                                  0 5868
                                                         0
         86
                        1
                                                  1
     know_us location_lat location_long submitted_data treatment2 outcome
                               -79.1077
## 1:
          1
                 36.05251
                                                     1
## 2:
           1
                 42.35760
                               -71.0514
                                                     1
                                                                0
                               -71.1256
                                                                0
                                                                        1
## 3:
           1
               42.37700
                                                     1
## 4:
           1
                 42.35760
                               -71.0514
                                                     1
                                                                0
                                                                        1
## 5:
                 42.61240
                               -83.0345
                                                                0
                                                                        1
           1
                                                     1
#Covariate Balance Check
bal.tab(treatment_seq ~ gender + age_range + lives_with_others + know_us + location_lat + location_long
## Balance Measures
                         Type Corr.Un
##
## gender_1
                       Binary 0.0468
                      Binary -0.1057
## age_range_0
                       Binary -0.1500
## age_range_1
                       Binary 0.3433
## age_range_2
## age_range_3
                       Binary 0.0649
                       Binary 0.0846
## age_range_4
                       Binary -0.1301
## age_range_5
## lives_with_others_1 Binary 0.0407
## know us 1
                     Binary 0.1098
## location_lat
                      Contin. -0.0359
                      Contin. -0.0897
## location_long
##
## Sample sizes
      Total
##
## All
cov_check <- lm(treatment_seq ~ gender + age_range + lives_with_others + know_us + location_lat + locat</pre>
               data = d
summary(cov_check)
##
## Call:
## lm(formula = treatment_seq ~ gender + age_range + lives_with_others +
      know_us + location_lat + location_long, data = d)
##
## Residuals:
                 1Q
                     Median
                                   3Q
## -2.73874 -0.75965 0.01215 0.96941 2.87003
## Coefficients:
##
                     Estimate Std. Error t value Pr(>|t|)
## (Intercept)
                     -5.30851
                                 3.79799 -1.398 0.165712
## gender1
                     0.09370
                                 0.35312 0.265 0.791372
## age_range1
                      0.19380
                               0.47242
                                          0.410 0.682637
```

```
## age range2
                     2.82460
                               0.69922 4.040 0.000114 ***
## age_range3
                     0.80369
                               0.62673 1.282 0.203088
## age range4
                    1.22946 1.00572 1.222 0.224794
                    -0.85548 1.00349 -0.853 0.396250
## age_range5
## lives_with_others1 0.28776
                              0.59722 0.482 0.631126
## know us1
                    1.95432 0.75396 2.592 0.011169 *
## location lat
                    0.10738 0.07298 1.471 0.144762
                    -0.02045
                               0.01157 -1.767 0.080618 .
## location long
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 1.518 on 88 degrees of freedom
## Multiple R-squared: 0.245, Adjusted R-squared: 0.1592
## F-statistic: 2.856 on 10 and 88 DF, p-value: 0.00399
```

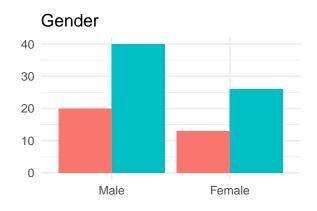
Make some pretty plots to show distribution, populatin etc.

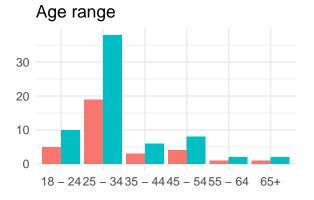
```
# population that actually responded to data collection survey
require(gridExtra)
```

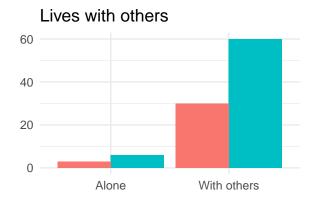
## Loading required package: gridExtra

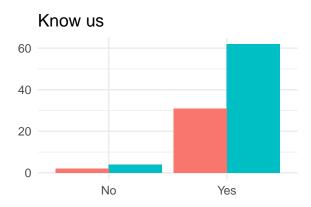
```
d.gender <- d[, c("gender", "treatment2")]</pre>
p_gender <- ggplot(d.gender, aes(x=gender, fill = factor(treatment2))) +</pre>
  geom bar(stat="count", position=position dodge()) +
  theme_minimal() + theme(legend.position="right") +
  xlab("") + ylab("") + ggtitle("Gender") +
  guides(fill = guide_legend(title = "Assignment")) +
  scale_fill_discrete(labels = c("Control", "Treatment")) +
  scale x discrete(breaks = c(0, 1, 2),
                     labels = c('Male', 'Female', 'Gender\n non-conforming'))
p_gender_no_legend <- ggplot(d.gender, aes(x=gender, fill = factor(treatment2))) +</pre>
  geom_bar(stat="count", position=position_dodge()) +
  theme_minimal() + theme(legend.position="none") +
  xlab("") + ylab("") + ggtitle("Gender") +
  # quides(fill = quide_legend(title = "Assignment")) +
  # scale_fill_discrete(labels = c("Control", "Treatment")) +
  scale_x_discrete(breaks = c(0, 1, 2),
                     labels = c('Male', 'Female', 'Gender\n non-conforming'))
d.age <- d[, c("age_range", "treatment2")]</pre>
p age <- ggplot(d.age, aes(x=age range, fill = factor(treatment2))) +</pre>
  geom_bar(stat="count", position=position_dodge()) +
  theme_minimal() + theme(legend.position="none") +
  xlab("") + ylab("") + ggtitle("Age range") +
  # quides(fill = quide legend(title = "Assignment")) +
  # scale_fill_discrete(labels = c("Control", "Treatment")) +
  scale_x_discrete(breaks = c(0, 1, 2, 3, 4, 5, 6),
                   labels = c('18 - 24')
```

```
"25 - 34",
                               "35 - 44",
                               "45 - 54",
                               "55 - 64",
                               "65+", "NA"))
d.others <- d[, c("lives_with_others", "treatment2")]</pre>
p_others <- ggplot(d.others, aes(x=lives_with_others, fill = factor(treatment2))) +</pre>
  geom_bar(stat="count", position=position_dodge()) +
  theme_minimal() + theme(legend.position="none") +
  xlab("") + ylab("") + ggtitle("Lives with others") +
  # quides(fill = quide_legend(title = "Assignment")) +
  # scale_fill_discrete(labels = c("Control", "Treatment")) +
  scale_x_discrete(breaks = c(0, 1, 2),
                     labels = c('Alone', 'With others', "NA"))
d.know_us <- d[, c("know_us", "treatment2")]</pre>
p_know_us <- ggplot(d.know_us, aes(x=know_us, fill = factor(treatment2))) +</pre>
  geom_bar(stat="count", position=position_dodge()) +
  theme_minimal() + theme(legend.position="none") +
  xlab("") + ylab("") + ggtitle("Know us") +
  # guides(fill = guide_legend(title = "Assignment")) +
  # scale_fill_discrete(labels = c("Control", "Treatment")) +
  scale_x_discrete(breaks = c(0, 1),
                     labels = c('No', 'Yes'))
# p_gender
grid.arrange(p_gender_no_legend, p_age, p_others, p_know_us,
             ncol = 2)
```



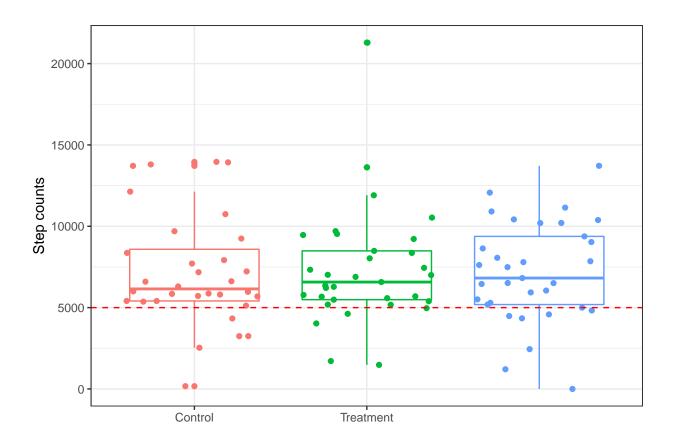




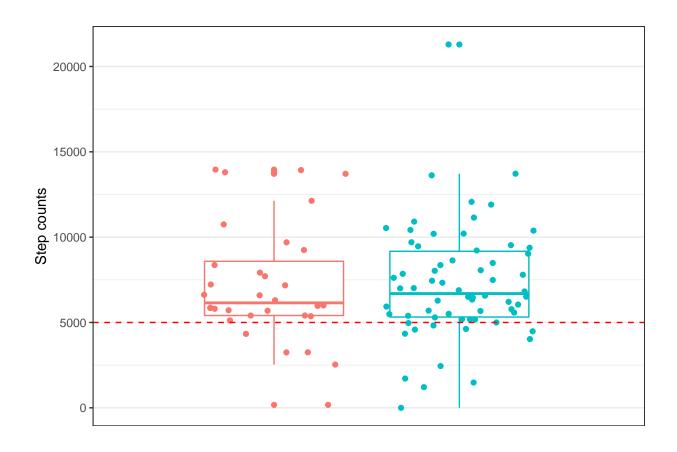


## Warning: Removed 1 rows containing non-finite values (stat\_boxplot).

## Warning: Removed 1 rows containing missing values (geom\_point).



- ## Warning: Removed 1 rows containing non-finite values (stat\_boxplot).
- ## Warning: Removed 1 rows containing missing values (geom\_point).



# For control vs digital and control vs in person

```
# d$treatment <- factor(d$treatment)</pre>
d$userId <- factor(d$userId)</pre>
fit_3 <- lm(outcome ~ treatment + userId , d)</pre>
# se clustered based on userID
se_3 <- coeftest(fit_3, vcovHC(fit_3, type = 'HC', cluster = "userID"))</pre>
fit_3_covariates <- lm(outcome ~ treatment + age_range + gender + lives_with_others + know_us + location
# robust se
se_3_covariates <- sqrt(diag(vcovHC(fit_3_covariates, type = 'HC')))</pre>
# ATE (standard error)
print(paste0("Estimated effect of treatment (control, in person, digital): ", signif(fit_3$coefficients
" (", signif(se_3[2,2], 3), ")"))
## [1] "Estimated effect of treatment (control, in person, digital): -0.00142 (0.0652)"
print(paste0("Estimated effect of treatment (control, in person, digital) + covariates: ", signif(fit_3
" (", signif(se_3_covariates[2], 3), ")"))
## [1] "Estimated effect of treatment (control, in person, digital) + covariates: -0.0884 (0.078)"
```

% Table created by stargazer v.5.2.2 by Marek Hlavac, Harvard University. E-mail: hlavac at fas.harvard.edu % Date and time: Fri, Dec 21, 2018 - 11:19:13

% Table created by stargazer v.5.2.2 by Marek Hlavac, Harvard University. E-mail: hlavac at fas.harvard.edu % Date and time: Fri, Dec 21, 2018 - 11:19:13

test hypothesis that telling others make it more likely to take >5000 steps (control vs treatment)

```
#suppress intercept term
fit_2 <- lm(outcome ~ treatment2 + userId, d)</pre>
# se clustered based on userID
se_2 <- coeftest(fit_2, vcovHC(fit_2, type = 'HC', cluster = "userID"))</pre>
fit_2_covariates <- lm(outcome ~ treatment2 + age_range + gender + lives_with_others + know_us + locati
# robust se
se_2_covariates <- sqrt(diag(vcovHC(fit_2_covariates, type = 'HC')))</pre>
# ATE (standard error)
print(paste0("Estimated effect of treatment (control, treatment): ", signif(fit_2$coefficients[2], 3),
" (", signif(se_2[2], 3), ")"))
## [1] "Estimated effect of treatment (control, treatment): -0.0469 (-0.0469)"
print(paste0("Estimated effect of treatment (control, treatment) + covariates: ", signif(fit_2_covariat
" (", signif(se_2_covariates[2], 3), ")"))
## [1] "Estimated effect of treatment (control, treatment) + covariates: -0.0429 (0.0737)"
stargazer(fit_2,
          se=list(se_2[,2]),
          dep.var.labels=c("Steps > 5000"),
          # covariate.labels=c("Social commitment", "User ID"),
          omit.stat=c("all"))
```

Table 2:

| Table 2:            |                         |  |  |  |  |
|---------------------|-------------------------|--|--|--|--|
| Dependent variable: |                         |  |  |  |  |
| _                   | Steps > 5000            |  |  |  |  |
| treatment1          | -0.001                  |  |  |  |  |
|                     | (0.065)                 |  |  |  |  |
| treatment2          | -0.092                  |  |  |  |  |
|                     | (0.076)                 |  |  |  |  |
| uganId9             | 0.333                   |  |  |  |  |
| userId2             | (0.261)                 |  |  |  |  |
|                     | , ,                     |  |  |  |  |
| userId3             | 0.667***                |  |  |  |  |
|                     | (0.248)                 |  |  |  |  |
| userId6             | 1.000***                |  |  |  |  |
|                     | (0.035)                 |  |  |  |  |
| userId13            | 1.000***                |  |  |  |  |
|                     | (0.035)                 |  |  |  |  |
| userId14            | 0.333                   |  |  |  |  |
| useria14            | (0.261)                 |  |  |  |  |
|                     | , ,                     |  |  |  |  |
| userId17            | 0.333                   |  |  |  |  |
|                     | (0.261)                 |  |  |  |  |
| userId19            | 1.000***                |  |  |  |  |
|                     | (0.035)                 |  |  |  |  |
| userId22            | 0.667***                |  |  |  |  |
|                     | (0.248)                 |  |  |  |  |
| userId25            | 1.000***                |  |  |  |  |
| dbelld25            | (0.035)                 |  |  |  |  |
| 1 100               | 1 000***                |  |  |  |  |
| userId26            | $1.000^{***}$ $(0.035)$ |  |  |  |  |
|                     | ,                       |  |  |  |  |
| userId28            | 1.000***                |  |  |  |  |
|                     | (0.035)                 |  |  |  |  |
| userId33            | 1.000***                |  |  |  |  |
|                     | (0.035)                 |  |  |  |  |
| userId39            | 1.000***                |  |  |  |  |
|                     | (0.035)                 |  |  |  |  |
| userId45            | 1.000***                |  |  |  |  |
| user1d45            | (0.035)                 |  |  |  |  |
|                     | ,                       |  |  |  |  |
| userId47            | 0.333 $(0.298)$         |  |  |  |  |
|                     | (0.298)                 |  |  |  |  |
| userId54            | 18 1.000***             |  |  |  |  |
|                     | (0.035)                 |  |  |  |  |
| userId56            | 1.000***                |  |  |  |  |
|                     |                         |  |  |  |  |

Table 3:

| Table 3:          |                      |               |
|-------------------|----------------------|---------------|
|                   | Depend               | ent variable: |
|                   |                      | 0s > 5000     |
|                   | User ID              | Covariates    |
|                   | (1)                  | (2)           |
| treatment1        | -0.001               | 0.003         |
|                   | (0.065)              | (0.078)       |
| treatment2        | -0.092               | -0.088        |
|                   | (0.076)              | (0.092)       |
| userId2           | 0.333                |               |
|                   | (0.261)              |               |
| userId3           | 0.667***             |               |
|                   | (0.248)              |               |
| userId6           | 1.000***             |               |
|                   | (0.035)              |               |
| userId13          | 1.000***             |               |
|                   | (0.035)              |               |
| userId14          | 0.333                |               |
|                   | (0.261)              |               |
| userId17          | 0.333                |               |
|                   | (0.261)              |               |
| userId19          | 1.000***             |               |
|                   | (0.035)              |               |
| userId22          | 0.667***             |               |
|                   | (0.248)              |               |
| userId25          | 1.000***             |               |
| and in the second | (0.035)              |               |
| userId26          | 1.000***             |               |
|                   | (0.035)              |               |
| userId28          | 1.000***             |               |
| -                 | (0.035)              |               |
| userId33          | 1.000***             |               |
|                   | (0.035)              |               |
| userId39          | 1.000***             |               |
|                   | (0.035)              |               |
| userId45          | 1.000***             |               |
|                   | (0.035)              |               |
| userId47          | 0 333                |               |
| aborrari          | $^{01333}_{(0.298)}$ |               |
| userId54          | 1.000***             |               |
| u5C11U04          | 1.000                |               |

(0.035)

Table 4:

| Table 4:            |                        |  |  |  |
|---------------------|------------------------|--|--|--|
| Dependent variable: |                        |  |  |  |
|                     | Steps > 5000           |  |  |  |
| treatment2          | -0.047 (0.064)         |  |  |  |
| userId2             | 0.333<br>(0.260)       |  |  |  |
| userId3             | 0.667**<br>(0.266)     |  |  |  |
| userId6             | 1.000***<br>(0.018)    |  |  |  |
| userId13            | 1.000***<br>(0.018)    |  |  |  |
| userId14            | 0.333 $(0.260)$        |  |  |  |
| userId17            | 0.333 $(0.260)$        |  |  |  |
| userId19            | 1.000***<br>(0.018)    |  |  |  |
| userId22            | 0.667**<br>(0.266)     |  |  |  |
| userId25            | 1.000***<br>(0.018)    |  |  |  |
| userId26            | 1.000***<br>(0.018)    |  |  |  |
| userId28            | 1.000***<br>(0.018)    |  |  |  |
| userId33            | 1.000***<br>(0.018)    |  |  |  |
| userId39            | 1.000***<br>(0.018)    |  |  |  |
| userId45            | 1.000***<br>(0.018)    |  |  |  |
| userId47            | 0.333 $(0.279)$        |  |  |  |
| userId54            | 1.000***<br>(0.018)    |  |  |  |
| userId56            | 20 1.000***<br>(0.018) |  |  |  |
| userId57            | 1.000***               |  |  |  |

% Table created by stargazer v.5.2.2 by Marek Hlavac, Harvard University. E-mail: hlavac at fas.harvard.edu % Date and time: Fri, Dec 21, 2018 - 11:19:13

% Table created by stargazer v.5.2.2 by Marek Hlavac, Harvard University. E-mail: hlavac at fas.harvard.edu % Date and time: Fri, Dec 21, 2018 - 11:19:13

### power calculations

```
### Control vs digital
# since we fail to reject the null hypothesis,
# let's calculate number of subjects needed for 80% power
effect_size_digital <- cohensD(d[treatment == 0]$steps, d[treatment == 1]$steps)
#power we got from our experiment
pwr.t2n.test(n1 = nrow(d[treatment == 0,]), n2 = nrow(d[treatment == 1,]), d = effect_size_digital, sig
##
##
        t test power calculation
##
##
                n1 = 33
##
                n2 = 33
##
                 d = 0.03394626
##
         sig.level = 0.05
##
             power = 0.05211626
##
       alternative = two.sided
# 80% powered test
pwr.t.test(power = 0.8, d = effect_size_digital, sig.level = 0.05, type = "two.sample")
##
##
        Two-sample t test power calculation
##
##
                 n = 13623.33
##
                 d = 0.03394626
         sig.level = 0.05
##
##
             power = 0.8
       alternative = two.sided
##
##
## NOTE: n is number in *each* group
#
#
#
```

Table 5:

|            | Table 5:            |                     |  |
|------------|---------------------|---------------------|--|
|            |                     | Dependent variable: |  |
|            |                     | ps > 5000           |  |
|            | User ID             | Covariates          |  |
|            | (1)                 | (2)                 |  |
| treatment2 | -0.047              | -0.043              |  |
|            | (0.064)             | (0.074)             |  |
| userId2    | 0.333               |                     |  |
|            | (0.260)             |                     |  |
| userId3    | 0.667**             |                     |  |
| n2c11d9    | (0.266)             |                     |  |
|            | ,                   |                     |  |
| userId6    | 1.000***            |                     |  |
|            | (0.018)             |                     |  |
| userId13   | 1.000***            |                     |  |
|            | (0.018)             |                     |  |
| userId14   | 0.333               |                     |  |
| useria14   | (0.260)             |                     |  |
|            | ,                   |                     |  |
| userId17   | 0.333               |                     |  |
|            | (0.260)             |                     |  |
| userId19   | 1.000***            |                     |  |
|            | (0.018)             |                     |  |
| userId22   | 0.667**             |                     |  |
| userru22   | (0.266)             |                     |  |
|            | ,                   |                     |  |
| userId25   | 1.000***            |                     |  |
|            | (0.018)             |                     |  |
| userId26   | 1.000***            |                     |  |
|            | (0.018)             |                     |  |
| userId28   | 1.000***            |                     |  |
| u5511U20   | (0.018)             |                     |  |
|            |                     |                     |  |
| userId33   | 1.000***            |                     |  |
|            | (0.018)             |                     |  |
| userId39   | 1.000***            |                     |  |
|            | (0.018)             |                     |  |
| userId45   | 1.000***            |                     |  |
| u5C11U40   | (0.018)             |                     |  |
|            |                     |                     |  |
| userId47   | 0.333               |                     |  |
|            | (0.279)             |                     |  |
| userId54   | 1.000***            |                     |  |
|            | (0.018)             |                     |  |
| T 150      | 1 000***            |                     |  |
| userId56   | 1.000***<br>(0.018) |                     |  |
|            | (0.010)             |                     |  |

```
### Control vs in person
# since we fail to reject the null hypothesis,
# let's calculate number of subjects needed for 80% power
effect_size_person <- cohensD(d[treatment == 0]$steps, d[treatment == 2]$steps)
#power we got from our experiment
pwr.t2n.test(n1 = nrow(d[treatment == 0,]), n2 = nrow(d[treatment == 2,]), d = effect_size_person, sig.
##
##
        t test power calculation
##
                n1 = 33
##
##
                n2 = 33
                 d = 0.01871318
##
##
         sig.level = 0.05
##
             power = 0.05064253
##
       alternative = two.sided
# 80% powered test
pwr.t.test(power = 0.8, d = effect_size_person, sig.level = 0.05, type = "two.sample")
##
##
        Two-sample t test power calculation
##
##
                 n = 44828.14
##
                 d = 0.01871318
##
         sig.level = 0.05
##
             power = 0.8
##
       alternative = two.sided
## NOTE: n is number in *each* group
### extra plots
# day1
pd1 <- ggplot(df, aes(x=day1_treatment, y=day1_steps, colour = factor(day1_treatment))) +
  geom_boxplot() + geom_jitter() +
  geom_hline(yintercept=5000, linetype="dashed", color = "red") +
 xlab("") + ylab("Step counts") + theme_bw() +
 scale_x_continuous(breaks = c(0, 1, 2),
                     labels = c(0, 1, 2)) +
  # labels = c('Control', 'In person', 'Through digital means')) +
 theme(legend.position="none") + ggtitle("Step count - day 1")
# day2
pd2 <- ggplot(df, aes(x=day2_treatment, y=day2_steps, colour = factor(day2_treatment))) +
geom_boxplot() + geom_jitter() +
geom_hline(yintercept=5000, linetype="dashed", color = "red") +
xlab("") + ylab("Step counts") + theme_bw() +
    scale_x_continuous(breaks = c(0, 1, 2),
                       labels = c(0, 1, 2)) +
                       labels = c('Control', 'In person', 'Through digital means')) +
 theme(legend.position="none") + ggtitle("Step count - day 2")
# day3
pd3 <- ggplot(df, aes(x=day3_treatment, y=day3_steps, colour = factor(day3_treatment))) +</pre>
```