

# J. MAXWELL GORODESKY

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## Full Stack Web Developer

Creative, tech-savvy, and detail oriented Full Stack Web Developer with Bachelors' of science degree from Penn State University and recently graduated from the University of Denver with a professional certificate in Full Stack Web Development. Excellent problem solving, teamwork, and communication skills with the ability to work under pressure and meet aggressive deadlines in a fast paced environment. Eager to deliver efficient, effective, and scalable software solutions for your company while expanding my programming skills and computer science knowledge in an ever evolving industry.

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### SKILLS

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**Technical:** Javascript, Git, Github, MongoDB, Node.js, Express.js, Bash, CSS, SQL, MySQL, Bootstrap, HTML5, GraphQL, React.js, Insomnia, Vue.js, Apollo Client/Server, Heroku

**Hard:** Debugging, Object-oriented programming, API's, UX/UI Design, Optimization, Unit Testing, Algorithms, Troubleshooting, Database Management, Revenue Generation, Sales Management, Project Management, Business Acumen

**Soft:** Innovative, Creative, Tech-Driven, Proactive, Imaginative, Accountable, Empathetic, Outgoing, Excellent Communication Skills, Open to Feedback, Leadership Skills, Team Player

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### EDUCATION

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**University of Denver**, Denver, CO - Full Stack Web Development Boot Camp Certificate

**Penn State University**, University Park, PA - Bachelor of Science, Recreation, Parks and Tourism Management

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### PROJECTS

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**Cache Bandit : Subscription Tracking Service** - Helped design and create an application made from scratch that tracks any and all subscription services someone may be subscribed to, and tells them when payments may be due. Written with JavaScript, HTML, and CSS.

**Pantry Chef** - Helped design and create an application from scratch that allows you to input any ingredients you may have in your pantry, and figure out a new recipe to make using the ingredients you currently have. Made using API calls, Handlebars, JavaScript, HTML, and CSS.

**Vibe Lounge** - Helped Design and create a website from scratch that acts as place you can curate a vibe depending on your current mood. Made using API calls, JavaScript, HTML, and CSS.

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### PROFESSIONAL EXPERIENCE

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#### LICENSED SALES PROFESSIONAL

2020-2022

**Allstate Insurance Company**, Denver, CO

- Sold all property and casualty lines of insurance as well as Life products.
- Exceeded all monthly quotas.
- Calculated quotes and educated potential customers on their insurance options.
- Tracked progress of all outstanding insurance claims.
- Contact underwriters to resolve any potential issues that may come up with policies.
- Developed good relationships with clients to establish trust in letting Allstate insure their property.

## Professional Experience Continued

**SALES REPRESENTATIVE**

2018 - 2020

**Colorado Athletic Club, Boulder, CO**

- Sold anywhere from 20 to 60 memberships per month, each running at \$137+ per month.
- Notable achievements while in the position included:
  - Sold 3-times the monthly quota during the first 2 weeks on the position.
  - Consistently earned 105% to 130% of the defined monthly quota.

**GENERAL MANAGER**

2017 - 2018

**Doctor's Garden Recreational Dispensary/Green Natural Solutions, Denver, CO**

- Maintained full responsibility for all of the daily operations, including revenue generation/sales, inventory, ordering, scheduling, financial close, METRC cleanup, and customer service duties.
- Assembled and developed a high performing team through proactive training and development to drive increases in both individual and team performance.
- Proactively trained new staff in up-selling techniques and incremental add-ons to produce increases store sales.
- Created standard operating procedures (SOPs) for both shops within the first months of employment to drive operational efficiency.

**GENERAL MANAGER**

2016-2017

**Green Dragon Breckenridge, Breckenridge, CO**

- Maintained full responsibility for all of the daily operations, including revenue generation/sales, inventory, ordering, scheduling, financial close, METRC cleanup, and customer service duties.
- Assembled and developed a high performing team through proactive training and development to drive increases in both individual and team performance.
- Transferred all product inventory between the Breckenridge Cannabis Club to Green Dragon, achieving zero METRC.