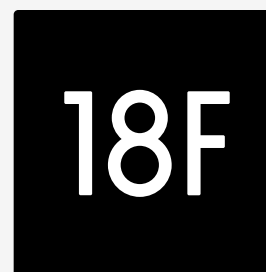# One highly-effective way
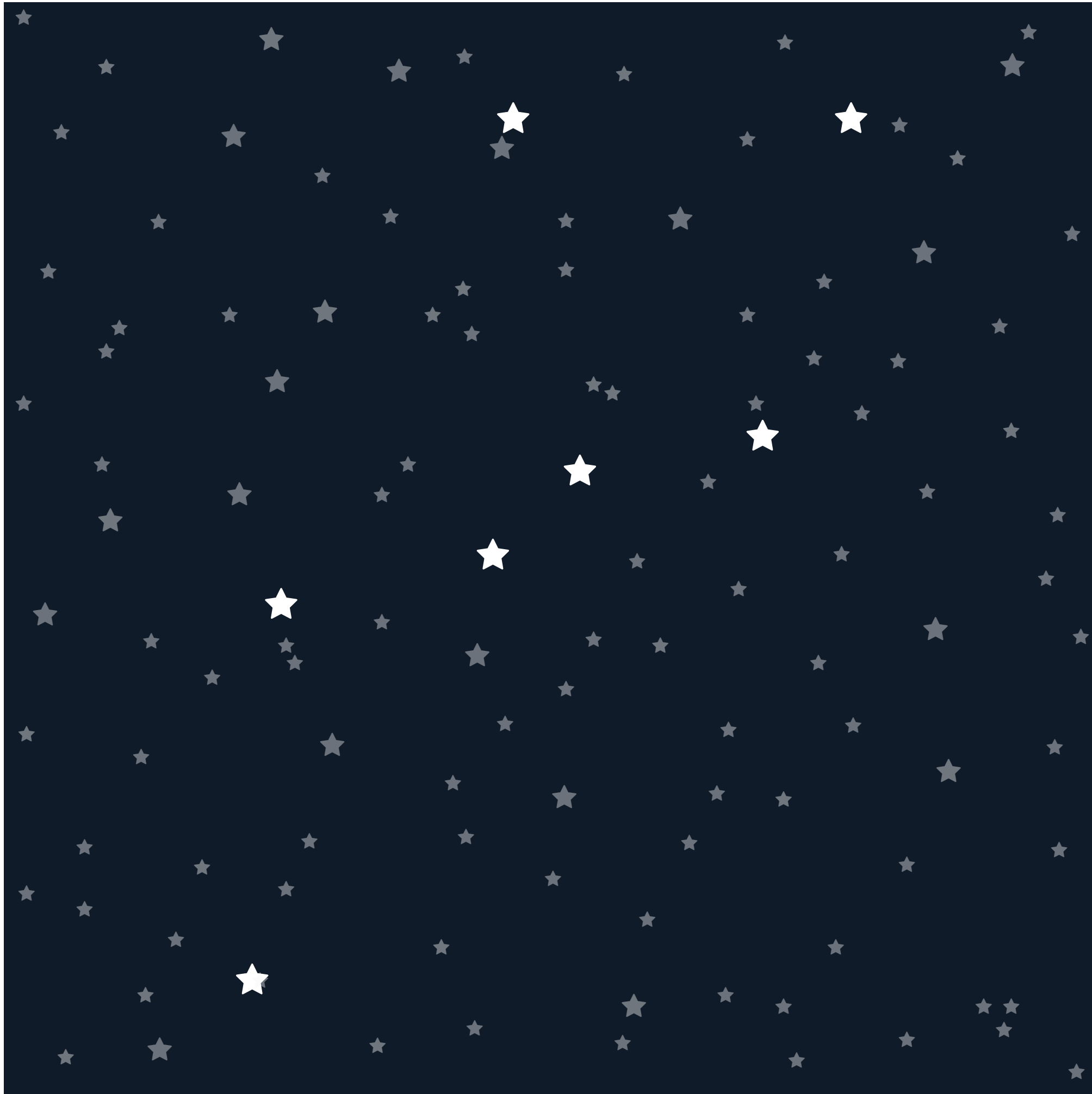# of choosing a super-star vendor

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The process of finding and awarding the best contractor for a particular job is daunting.

There are thousands of companies out there. Even if you do have a smaller group to work with, you may not know who is the best.

So how do we choose?

One of the best ways is to create a **Qualified Vendor Pool**.

A **Qualified Vendor Pool** is a pre-approved group of vendors that we can use to help us tackle the wide array tasks we might need during the life of a project.

By creating this QVP, we are
- Speeding up the RFP process
- Reducing cost
- Getting high quality work
- Lowering risk of failure

Qualified Vendor Pool

1. We start by identifying potential vendors who are adept with agile development methodologies.

2. Then we test them with a practical demonstration of those skills as a pass/fail culling. "Show us, not just tell us!"

3. Now that we know the who, we can use traditional means of evaluation like past performance, management, and pricing.