

Homework 4

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1. Data Exploration

The auto insurance training dataset has 26 variables and 8161 observations. Of the variables, 24 of them are predictors for two responses: TARGET_FLAG and TARGET_AMT is numerical.

To explore the training data: - used the summary function to see means, medians, and quartiles of predictors
- used str function to see the data type of each predictor - explored TARGET_FLAG in relation to some other variables such as AGE and CAR_AGE - looked at distribution of some numerical variables such as AGE and MVR_PTS

From the summary function, the TARGET_FLAG is binary and 26% of the 8161 records were accidents.

2. Data Preparation

This data was prepared to build both a binary logistic model and a multiple linear regression model. The binary logistic model was used to predict the TARGET_FLAG response variable and the multiple linear regression model was used to predict the TARGET_AMT variable.

We want to train the multiple linear regression model on records that actually have a valid TARGET_AMT variable, so its training dataset is a subset of the full dataset where TARGET_FLAG is 1.

We cleaned up INCOME, HOME_VAL, BLUEBOOK, and OLDCLAIM to be numerics instead of factors by stripping out dollar signs and commas.

We made dummy variable columns for all variables that had NA (AGE, YOJ, CAR_AGE) and then filled those columns with their median values.

The training dataset for the binary logistic regression model was labeled train_df. The training dataset for the multiple linear regression model was titled train_amt_df.

3. Build Models

First, we built two models using most predictors as numerics. Then we used the step AIC function to find the best variables for each model.

One model was a Binary Logistic Regression model for the TARGET_FLAG response titled step_BLR. The second model was a Multiple Linear Regression for the TARGET_AMT response titled MLR_all_vars.

4. Select Models

To finally select a model, we used Stepwise AIC (both backward and forward) to do model selection and ended with a Binary Logistic Regression AIC of 8718.2 and a Multiple Linear Regression Multiple R-squared of 0.003804.

Appendix

Import Libraries and Data

```
##
## Attaching package: 'dplyr'

## The following objects are masked from 'package:stats':
##
##   filter, lag

## The following objects are masked from 'package:base':
##
##   intersect, setdiff, setequal, union

## corrrplot 0.84 loaded

##
## Attaching package: 'MASS'

## The following object is masked from 'package:dplyr':
##
##   select

## Loading required package: lattice

## Type 'citation("pROC")' for a citation.

##
## Attaching package: 'pROC'

## The following objects are masked from 'package:stats':
##
##   cov, smooth, var

# Loading the data
git_dir <- 'https://raw.githubusercontent.com/odonnell131/DATA621-HW4/main/data'
#class_data = read.csv(paste(git_dir, "/classification-output-data.csv", sep=""))
train_df = read.csv(paste(git_dir, "/insurance_training_data.csv", sep=""))
test_df = read.csv(paste(git_dir, "/insurance-evaluation-data.csv", sep = ""))
head(train_df, 2)
```

```
## INDEX TARGET_FLAG TARGET_AMT KIDSDRIV AGE HOMEKIDS YOJ INCOME PARENT1
## 1 1 0 0 0 60 0 11 $67,349 No
## 2 2 0 0 0 43 0 11 $91,449 No
## HOME_VAL MSTATUS SEX EDUCATION JOB TRAVTIME CAR_USE BLUEBOOK
## 1 $0 z_No M PhD Professional 14 Private $14,230
## 2 $257,252 z_No M z_High School z_Blue Collar 22 Commercial $14,940
## TIF CAR_TYPE RED_CAR OLDCLAIM CLM_FREQ REVOKED MVR_PTS CAR_AGE
## 1 11 Minivan yes $4,461 2 No 3 18
## 2 1 Minivan yes $0 0 No 0 1
## URBANICITY
## 1 Highly Urban/ Urban
## 2 Highly Urban/ Urban
```

Data Exploration & Preparation

See a summary of each column in the train_df set

```
# view a summary of all columns
summary(train_df)
```

```
## INDEX TARGET_FLAG TARGET_AMT KIDSDRIV
## Min. : 1 Min. :0.0000 Min. : 0 Min. :0.0000
## 1st Qu.: 2559 1st Qu.:0.0000 1st Qu.: 0 1st Qu.:0.0000
## Median : 5133 Median :0.0000 Median : 0 Median :0.0000
## Mean : 5152 Mean :0.2638 Mean : 1504 Mean :0.1711
## 3rd Qu.: 7745 3rd Qu.:1.0000 3rd Qu.: 1036 3rd Qu.:0.0000
## Max. :10302 Max. :1.0000 Max. :107586 Max. :4.0000
##
## AGE HOMEKIDS YOJ INCOME PARENT1
## Min. :16.00 Min. :0.0000 Min. : 0.0 $0 : 615 No :7084
## 1st Qu.:39.00 1st Qu.:0.0000 1st Qu.: 9.0 : 445 Yes:1077
## Median :45.00 Median :0.0000 Median :11.0 $26,840 : 4
## Mean :44.79 Mean :0.7212 Mean :10.5 $48,509 : 4
## 3rd Qu.:51.00 3rd Qu.:1.0000 3rd Qu.:13.0 $61,790 : 4
## Max. :81.00 Max. :5.0000 Max. :23.0 $107,375: 3
## NA's :6 NA's :454 (Other) :7086
## HOME_VAL MSTATUS SEX EDUCATION
## $0 :2294 Yes :4894 M :3786 <High School :1203
## : 464 z_No:3267 z_F:4375 Bachelors :2242
## $111,129: 3 Masters :1658
## $115,249: 3 PhD : 728
## $123,109: 3 z_High School:2330
## $153,061: 3
## (Other) :5391
## JOB TRAVTIME CAR_USE BLUEBOOK
## z_Blue Collar:1825 Min. : 5.00 Commercial:3029 $1,500 : 157
## Clerical :1271 1st Qu.: 22.00 Private :5132 $6,000 : 34
## Professional :1117 Median : 33.00 $5,800 : 33
## Manager : 988 Mean : 33.49 $6,200 : 33
## Lawyer : 835 3rd Qu.: 44.00 $6,400 : 31
## Student : 712 Max. :142.00 $5,900 : 30
## (Other) :1413 (Other):7843
## TIF CAR_TYPE RED_CAR OLDCLAIM CLM_FREQ
```

```
## Min. : 1.000 Minivan :2145 no :5783 $0 :5009 Min. :0.0000
## 1st Qu.: 1.000 Panel Truck: 676 yes:2378 $1,310 : 4 1st Qu.:0.0000
## Median : 4.000 Pickup :1389 $1,391 : 4 Median :0.0000
## Mean : 5.351 Sports Car : 907 $4,263 : 4 Mean :0.7986
## 3rd Qu.: 7.000 Van : 750 $1,105 : 3 3rd Qu.:2.0000
## Max. :25.000 z_SUV :2294 $1,332 : 3 Max. :5.0000
## (Other):3134
## REVOKED MVR_PTS CAR_AGE URBANICITY
## No :7161 Min. : 0.000 Min. : -3.000 Highly Urban/ Urban :6492
## Yes:1000 1st Qu.: 0.000 1st Qu.: 1.000 z_Highly Rural/ Rural:1669
## Median : 1.000 Median : 8.000
## Mean : 1.696 Mean : 8.328
## 3rd Qu.: 3.000 3rd Qu.:12.000
## Max. :13.000 Max. :28.000
## NA's :510
```

Look at the data type of each variable

```
# data type of predictors
str(train_df)
```

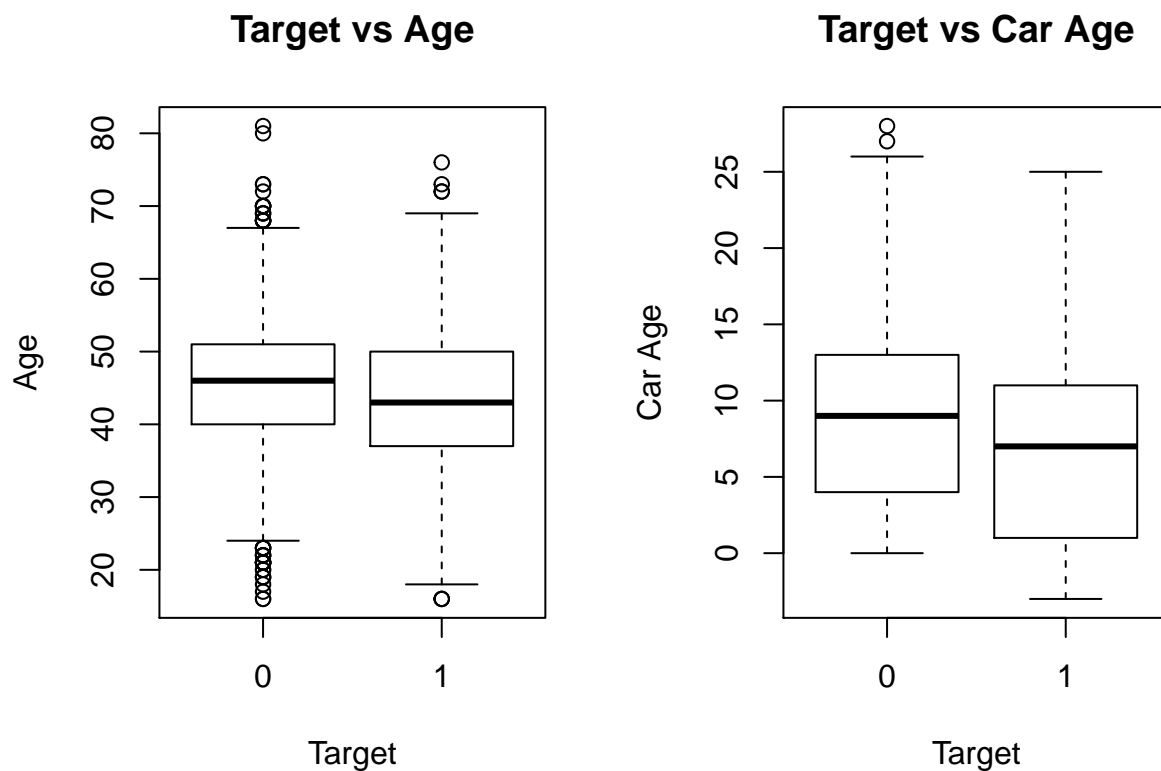
```
## 'data.frame': 8161 obs. of 26 variables:
## $ INDEX : int 1 2 4 5 6 7 8 11 12 13 ...
## $ TARGET_FLAG: int 0 0 0 0 0 1 0 1 1 0 ...
## $ TARGET_AMT : num 0 0 0 0 0 ...
## $ KIDSDRIV : int 0 0 0 0 0 0 0 1 0 0 ...
## $ AGE : int 60 43 35 51 50 34 54 37 34 50 ...
## $ HOMEKIDS : int 0 0 1 0 0 1 0 2 0 0 ...
## $ YOJ : int 11 11 10 14 NA 12 NA NA 10 7 ...
## $ INCOME : Factor w/ 6613 levels "", "$0", "$1,007", ...: 5033 6292 1250 1 509 746 1488 315 4765 28...
## $ PARENT1 : Factor w/ 2 levels "No", "Yes": 1 1 1 1 1 2 1 1 1 1 ...
## $ HOME_VAL : Factor w/ 5107 levels "", "$0", "$100,093", ...: 2 3259 348 3917 3034 2 1 4167 2 2 ...
## $ MSTATUS : Factor w/ 2 levels "Yes", "z_No": 2 2 1 1 1 2 1 1 2 2 ...
## $ SEX : Factor w/ 2 levels "M", "z_F": 1 1 2 1 2 2 2 1 2 1 ...
## $ EDUCATION : Factor w/ 5 levels "<High School", ...: 4 5 5 1 4 2 1 2 2 2 ...
## $ JOB : Factor w/ 9 levels "", "Clerical", ...: 7 9 2 9 3 9 9 9 2 7 ...
## $ TRAVTIME : int 14 22 5 32 36 46 33 44 34 48 ...
## $ CAR_USE : Factor w/ 2 levels "Commercial", "Private": 2 1 2 2 2 1 2 1 2 1 ...
## $ BLUEBOOK : Factor w/ 2789 levels "$1,500", "$1,520", ...: 434 503 2212 553 802 746 2672 701 135 85...
## $ TIF : int 11 1 4 7 1 1 1 1 1 7 ...
## $ CAR_TYPE : Factor w/ 6 levels "Minivan", "Panel Truck", ...: 1 1 6 1 6 4 6 5 6 5 ...
## $ RED_CAR : Factor w/ 2 levels "no", "yes": 2 2 1 2 1 1 1 2 1 1 ...
## $ OLDCLAIM : Factor w/ 2857 levels "$0", "$1,000", ...: 1449 1 1311 1 432 1 1 510 1 1 ...
## $ CLM_FREQ : int 2 0 2 0 2 0 0 1 0 0 ...
## $ REVOKED : Factor w/ 2 levels "No", "Yes": 1 1 1 1 2 1 1 2 1 1 ...
## $ MVR_PTS : int 3 0 3 0 3 0 0 10 0 1 ...
## $ CAR_AGE : int 18 1 10 6 17 7 1 7 1 17 ...
## $ URBANICITY : Factor w/ 2 levels "Highly Urban/ Urban", ...: 1 1 1 1 1 1 1 1 1 2 ...
```

Look at the relationship between TARGET_FLAG and some of the numerical variables.

```

par(mfrow=c(1,2))
# plot response variable "target" against predictor variable "age" and "car_age"
boxplot(AGE ~ TARGET_FLAG, train_df,
        main="Target vs Age",
        xlab="Target",
        ylab="Age")
boxplot(CAR_AGE ~ TARGET_FLAG, train_df,
        main="Target vs Car Age",
        xlab="Target",
        ylab="Car Age")

```



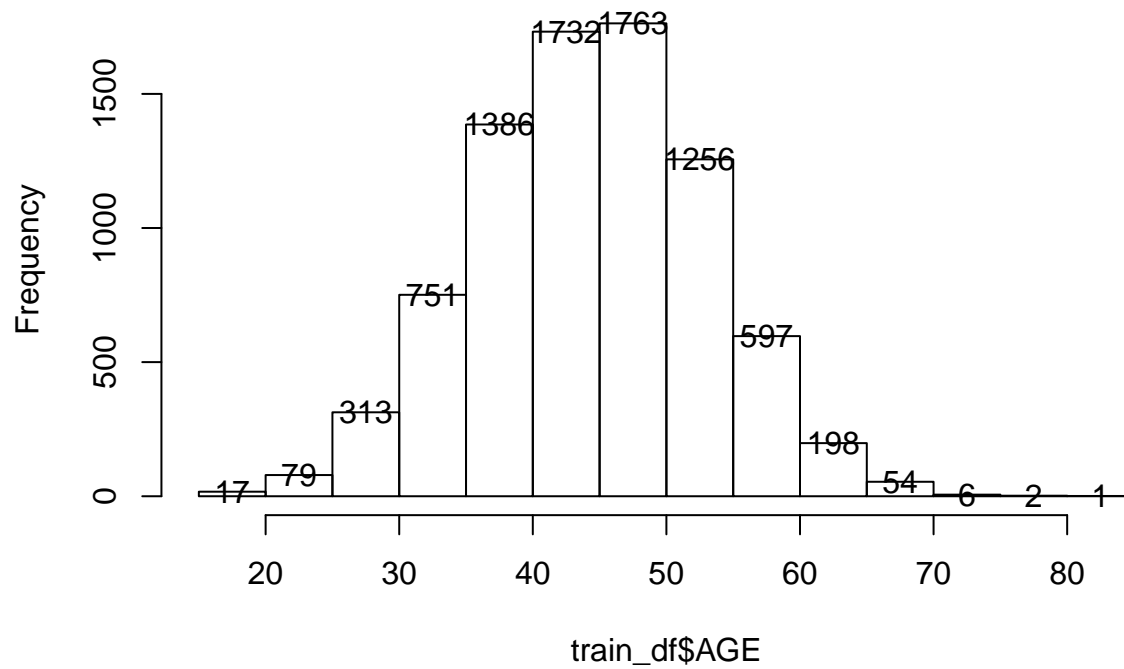
Look at the distribution of some numerical variables.

```

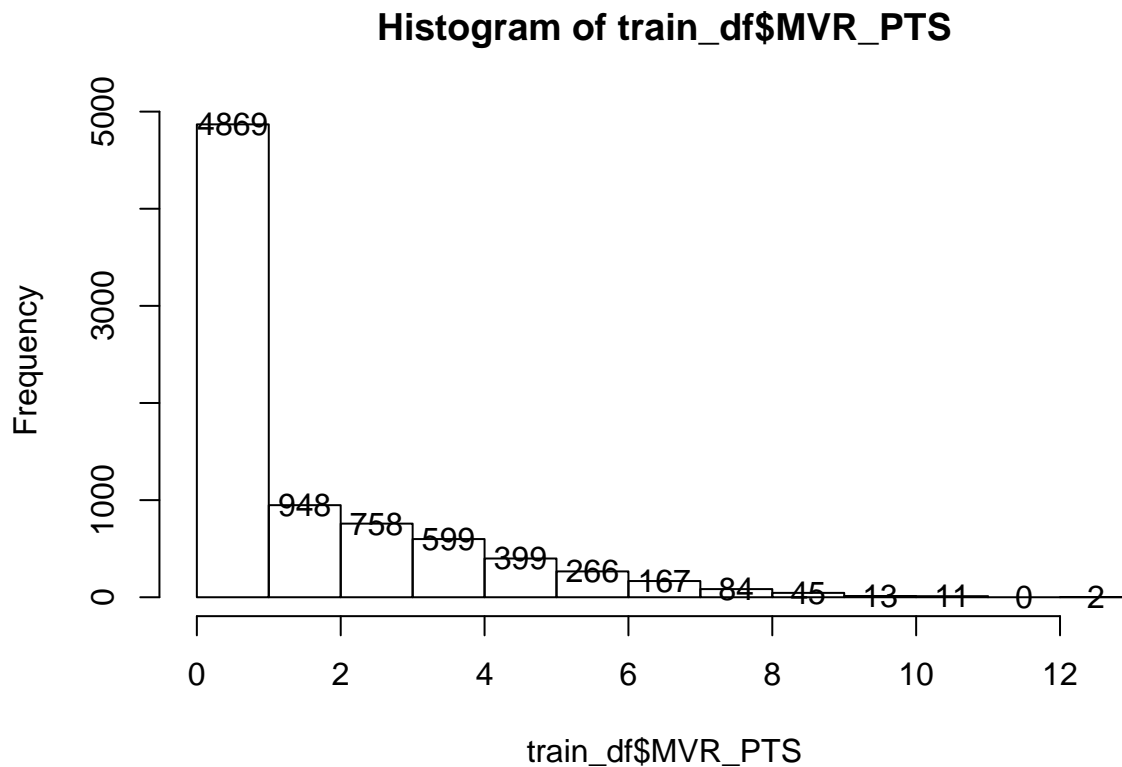
h <- hist(train_df$AGE)
text(h$mids,h$counts,labels=h$counts)

```

Histogram of train_df\$AGE



```
h <- hist(train_df$MVR_PTS)
text(h$mids,h$counts,labels=h$counts)
```



Cleanup INCOME, HOME_VAL, BLUEBOOK, and OLDCLAIM to be numerics by stripping out dollar signs and commas.

```
numeric = function(input) {
  out = sub("\\$", "", input)
  out = as.numeric(sub(",", "", out))
  return(out)
}

train_df = as.tbl(train_df) %>%
  mutate_at(c("INCOME", "HOME_VAL", "BLUEBOOK", "OLDCLAIM"),
            numeric)

test_df = as.tbl(test_df) %>%
  mutate_at(c("INCOME", "HOME_VAL", "BLUEBOOK", "OLDCLAIM"),
            numeric)
```

Check for NA's

```
has_NA = names(which(sapply(train_df, anyNA)))
has_NA
```

```
## [1] "AGE"      "YOJ"      "INCOME"    "HOME_VAL" "CAR_AGE"
```

Check test_df for NA's

```
has_NA_test = names(which(sapply(test_df, anyNA)))
has_NA_test
```

```
## [1] "TARGET_FLAG" "TARGET_AMT" "AGE"          "YOJ"          "INCOME"
## [6] "HOME_VAL"    "CAR_AGE"
```

Since we see our test_df has NAs for the same variables as test, we need to come up with a way to handle making predictions on records that have these values as NA. We will create an "_NA" columns as dummy variables for AGE, YOJ, and CAR_AGE, 1 marking them as NA and 0 if they have a value.

```
for (col in has_NA)
{
  new_col = (paste(col, "_NA", sep=""))
  train_df[,new_col] = as.numeric(is.na(train_df[,col]))
  test_df[,new_col] = as.numeric(is.na(test_df[,col]))
  # fill missing numerics with median value
  train_df[,col][is.na(train_df[,col])] = median(unlist(train_df[,col]), na.rm=TRUE)
  test_df[,col][is.na(test_df[,col])] = median(unlist(test_df[,col]), na.rm=TRUE)
}
```

Create train_amt_df dataframe for multiple linear regression model

```
train_amt_df <- subset(train_df, TARGET_AMT > 0)
summary(train_amt_df$TARGET_FLAG)
```

```
##      Min. 1st Qu.  Median    Mean 3rd Qu.    Max.
##         1         1         1         1         1         1
```

Modeling

1) Binary Logistic Regression

```
# preliminary exploration with one predictor
model1 <- glm(formula = TARGET_FLAG ~ AGE, family = binomial(), data = train_df)
summary(model1)
```

```
##
## Call:
## glm(formula = TARGET_FLAG ~ AGE, family = binomial(), data = train_df)
##
## Deviance Residuals:
##      Min       1Q   Median       3Q      Max
## -1.0728  -0.8042  -0.7403   1.4313   2.0168
##
## Coefficients:
##              Estimate Std. Error z value Pr(>|z|)
## (Intercept)  0.186818   0.131990   1.415    0.157
## AGE         -0.027373   0.002954  -9.265 <2e-16 ***
## ---
```



```
## Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## (Dispersion parameter for binomial family taken to be 1)
##
##      Null deviance: 9418.0  on 8160  degrees of freedom
## Residual deviance: 9330.8  on 8159  degrees of freedom
## AIC: 9334.8
##
## Number of Fisher Scoring iterations: 4
```

Binary Logistic Regression Model with more variables

```
BLR_all_vars = glm(TARGET_FLAG ~ AGE +
                   CAR_AGE +
                   MVR_PTS +
                   YOJ +
                   CLM_FREQ +
                   TIF, family = binomial(), data = train_df)
summary(BLR_all_vars)
```

```
##
## Call:
## glm(formula = TARGET_FLAG ~ AGE + CAR_AGE + MVR_PTS + YOJ + CLM_FREQ +
##      TIF, family = binomial(), data = train_df)
##
## Deviance Residuals:
##      Min       1Q   Median       3Q      Max
## -1.8021  -0.7630  -0.6108   0.9899   2.4099
##
## Coefficients:
##              Estimate Std. Error z value Pr(>|z|)
## (Intercept)  0.095985   0.153832   0.624    0.533
## AGE         -0.019810   0.003107  -6.376 1.82e-10 ***
## CAR_AGE      -0.035902   0.004949  -7.254 4.04e-13 ***
## MVR_PTS       0.147989   0.012363  11.971 < 2e-16 ***
## YOJ          -0.025942   0.006464  -4.013 5.99e-05 ***
## CLM_FREQ      0.293062   0.022906  12.794 < 2e-16 ***
## TIF          -0.045555   0.006689  -6.811 9.72e-12 ***
## ---
## Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## (Dispersion parameter for binomial family taken to be 1)
##
##      Null deviance: 9418.0  on 8160  degrees of freedom
## Residual deviance: 8704.2  on 8154  degrees of freedom
## AIC: 8718.2
##
## Number of Fisher Scoring iterations: 4
```

Step through AIC scores to find best model

```
step_BLR = stepAIC(BLR_all_vars)
```

```
## Start:  AIC=8718.2
## TARGET_FLAG ~ AGE + CAR_AGE + MVR_PTS + YOJ + CLM_FREQ + TIF
##
##           Df Deviance    AIC
## <none>      8704.2 8718.2
## - YOJ       1   8720.1 8732.1
## - AGE       1   8745.2 8757.2
## - TIF       1   8752.2 8764.2
## - CAR_AGE   1   8757.7 8769.7
## - MVR_PTS   1   8847.9 8859.9
## - CLM_FREQ  1   8864.3 8876.3
```

```
summary(step_BLR)
```

```
##
## Call:
## glm(formula = TARGET_FLAG ~ AGE + CAR_AGE + MVR_PTS + YOJ + CLM_FREQ +
##       TIF, family = binomial(), data = train_df)
##
## Deviance Residuals:
##      Min       1Q   Median       3Q      Max
## -1.8021  -0.7630  -0.6108   0.9899   2.4099
##
## Coefficients:
##              Estimate Std. Error z value Pr(>|z|)
## (Intercept)  0.095985   0.153832   0.624   0.533
## AGE         -0.019810   0.003107  -6.376 1.82e-10 ***
## CAR_AGE     -0.035902   0.004949  -7.254 4.04e-13 ***
## MVR_PTS      0.147989   0.012363  11.971 < 2e-16 ***
## YOJ         -0.025942   0.006464  -4.013 5.99e-05 ***
## CLM_FREQ     0.293062   0.022906  12.794 < 2e-16 ***
## TIF         -0.045555   0.006689  -6.811 9.72e-12 ***
## ---
## Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## (Dispersion parameter for binomial family taken to be 1)
##
##      Null deviance: 9418.0  on 8160  degrees of freedom
## Residual deviance: 8704.2  on 8154  degrees of freedom
## AIC: 8718.2
##
## Number of Fisher Scoring iterations: 4
```

2) Multiple Linear Regression

Multiple Linear Regression models with many variables

```
MLR_all_vars = lm(TARGET_AMT ~ AGE +
                  CAR_AGE +
```

```

MVR_PTS +
YOJ +
CLM_FREQ +
TIF, data = train_amt_df)
summary(MLR_all_vars)

##
## Call:
## lm(formula = TARGET_AMT ~ AGE + CAR_AGE + MVR_PTS + YOJ + CLM_FREQ +
##     TIF, data = train_amt_df)
##
## Residuals:
##      Min       1Q   Median       3Q      Max
## -6311  -3111  -1579    160  101042
##
## Coefficients:
##              Estimate Std. Error t value Pr(>|t|)
## (Intercept)  4117.71    892.22   4.615 4.16e-06 ***
## AGE           22.58     17.80   1.268  0.2048
## CAR_AGE      -23.46     31.64  -0.741  0.4586
## MVR_PTS      132.33     68.03   1.945  0.0519 .
## YOJ           56.31     38.36   1.468  0.1423
## CLM_FREQ     -64.15    140.39  -0.457  0.6478
## TIF          -7.77     42.47  -0.183  0.8549
## ---
## Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 7739 on 2146 degrees of freedom
## Multiple R-squared:  0.003804, Adjusted R-squared:  0.001019
## F-statistic: 1.366 on 6 and 2146 DF, p-value: 0.2248

```

Predictions on Evaluation Set

```

# step_BLR prediction on test
test_preds_BLR = round(predict(step_BLR, newdata=test_df, type='response'))
test_df$TARGET_FLAG = test_preds_BLR
test_preds_MLR = predict(MLR_all_vars, newdata=test_df)
test_df$TARGET_AMT = test_preds_MLR

# write out evaluation data with predictions
write.csv(test_df, 'eval_with_preds.csv')

```