**Daniel Andreasen**

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**Education**

**University of Kentucky |** Lexington KY

Bachelor of Business Administration | May 2016 Major: Finance

Minor: Economics

**Professional Summary**

Business professional with five years of account management experience specializing in supply planning, operations, inventory management, customer service, sales analysis, forecasting and project management. Thrives in a fast-paced and ever-changing business environment, with the organization and expertise to handle multiple projects, meeting and exceeding expectations on deadlines, and working in a team-centered environment.

**Experience**

**Toyota Tsusho |** Georgetown, KY

**Account Representative |** April 2018- Present

* Successfully lead a cross-functional team that launched 60 unique new products in 2019 from concept to completion and was responsible with the quoting of material, system setup, organization of stakeholder roles, and ensuring a successful order flow to delivery.
* Identify and understand cost and complexity drivers of new and existing programs and lead projects by working with customers, stakeholders and internal departments based on needs.
* Led an ad-hoc kaizen efficiency project by implementing a cost savings freight structure that increased monthly gross profits by 20% month over month.
* Use existing systems for reporting and data storage and prepare price and cost analysis comparisons to ensure budgeted profits are met.

**Fifth Third Bank |** Lexington, KY

**Personal Banker |** June 2016- April 2018

* Experienced in analyzing both quarterly and yearly P&L reports, then utilizing that knowledge to generate monthly forecast reports, highlighting key areas of focus.
* Managed a book of business with over 500 clients, providing individual assessment and action plans, with an emphasis on upselling and customer service.
* Analyzed branch cash levels based on monthly trends and procured bills and coins from the Federal Reserve to ensure branch cash levels stayed at optimal levels.

**First Investors Corporation |** Lexington, KY

**Financial Advisor Intern |** May 2015- March 2016

* Consulted with clients to recommend retirement income strategies and retirement planning based on market trend analysis.
* Explained and documented for clients the various products and services provided for their individualized financial plans.