

JUSTIN MIRFIELD

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PROJECTS

Twitter Clone – Chirpy | MongoDB, Express, ReactJS, & NodeJS

<https://chirpy-clone-twitter.herokuapp.com/>

- Twitter clone built with MERN stack
- Features tweet feed, user authentication (Sign In & Sign Up), tweet functionality including making new tweets, liking, retweeting, and replying, following and searching for other users, and viewing user profiles

Pokémon Search App | NextJS & Typescript

<https://pokesearch-mirf.netlify.app/>

- Leveraged PokeAPI (<https://pokeapi.co/>)
- Practiced Typescript with NextJS SSR capabilities

WORK EXPERIENCE

FoodTec Solutions

Needham, MA

Installation Specialist

Jul 2021 – Present

- Assisted restaurants throughout the United States with installation and support for our POS systems including both hardware and software

Dell Technologies

Franklin, MA

Inside Account Manager – Enterprise Sales

Feb 2020 – Apr 2021

- Coordinated directly with enterprise account executives from the inside to help with demand generation, streamlining internal account operations, and managing customer & partner relationships
- Assisted in closing \$12m throughout the fiscal year while building pipeline of around \$500k

Dell EMC

Franklin, MA

Emerging Tech Specialist – Business Development

Jul 2019 – Jan 2020

- Throughout two quarters, \$2.75m in pipeline was developed through setting up over 60 meetings averaging a 29% conversion rate

EDUCATION

Wagner College

Staten Island, NY

Bachelor of Science

Aug 2016 – Jun 2019

Major: Business Administration | Concentration in Finance

- Cumulative GPA: 3.81 | Major GPA: 3.95 | Dean's List
- Scholarship NCAA Division I Track & Field Athlete

Relevant Coursework – Principles of Finance, Business Statistics, Economics, Accounting, Management

SUNY University at Buffalo, School of Engineering & Applied Sciences

Buffalo, NY

Bachelor of Computer Science

Aug 2015 – Jun 2016

Major: Computer Science

- Cumulative GPA: 3.6 | Major GPA: 3.7 | Dean's List

Relevant Coursework – Programming Fundamentals, Data Structures & Algorithms, Java, Calculus I & II

LEADERSHIP & ACTIVITIES

NCAA Division I Track & Field

Staten Island, NY

Athlete

Aug 2016 – Jun 2019

SKILLS: JavaScript, NodeJS, ReactJS, NextJS, MongoDB, MaterialUI, Docker, & Kubernetes