

Exploring the Impact of Social Influence Mechanisms on Societal Polarization

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ABSTRACT

We present an agent-based model, inspired by the opinion dynamics (OD) literature, to explore the underlying behaviors that may induce societal polarization. Our agents interact on a social network, in which adjacent nodes can influence each other, and each agent holds an array of continuous opinion values (on a 0-1 scale) on a number of separate issues. We use two measures as a proxy for the virtual society's "polarization:" the average assortativity of the graph with respect to the agents' opinions, and the number of issues on which agents have persistent disagreement even after the model reaches an equilibrium.

We look at two model parameters that affect polarization. The first is the density of edges in the network: this corresponds to the average number of meaningful social connections that agents in a society have. Contrary to our early hypothesis, we find that lower edge density results in higher levels of assortativity. The second is the "openness" of agents to differing opinions; *i.e.*, how close a neighboring node's opinion on an issue must be to an agent's own before the agent will adjust its opinion on a different issue. We refer to this novel mechanism as cross-issue influence. Through this mechanism, we find that when agents in the model are less open to new opinions, there will be less consensus on any given issue for all agents in the model.

KEYWORDS

opinion dynamics, echo-chambers, binary voter model, social networks, polarization

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1 INTRODUCTION

The recent events that transpired at the U.S. Capitol on January 6th were a vivid reminder of the deep divide within the nation. There are signs that the United States is experiencing political polarization now like it has never seen before. As individuals stormed the Capitol,

Americans watched in horror. Although this singular event is now in the past, the underlying tension that preceded it still remains.

Polarization – reflected in echo chambers, entrenched views, and the vilification of those whose opinion differs – can be harmful to a democratic society. It can inhibit the reaching of consensus and compromise upon which a democracy is built, and can result in even greater amounts of damage than what ensued in the U.S. on January 6th if left unchecked. Further, polarization affects not only political actors, but also the interpersonal relationships among the rank and file citizens of a country which bolster and strengthen society.

In my research, I look at multiple societal variables that I believe may significantly impact polarization in a society. The first is the density of social connections: in other words, the average number of social ties a member of that society has. The second is the degree of "openness" in the society: namely, how willing its members are to consider changing their views. The third is the degree of "disgust" in the society: namely, how easily its members are disgusted by opposing views. In addition, I look at two different influence mechanisms. I suspect that these factors play a role in determining the aggregate polarization of a society.

In order to explore these phenomena, I created an Agent-Based Model (ABM) of heterogeneous agents in the spirit of much of the Opinion Dynamics (OD) literature. These agents interact with each other on a random, static social network and change their opinions on issues over time based on the opinions of their network neighbors. One novel feature of our model, termed cross-issue influence, is the way agents influence one another: one agent will not allow another agent to influence its opinion on an issue (the influence issue) unless the two agents already have sufficient agreement on another randomly chosen issue (the comparison issue). Additionally, the agent may potentially be repelled away from its neighbor's opinion on the influence issue if the difference in their opinions is far enough away on the comparison issue. The justification for this is related to the well-known observation of "homophily" in social psychology: people are prone to trust those who already agree with them on something, and hence are more likely to be persuaded by them on other matters.

The goal of my research is to determine what micro behaviors of individuals are sufficient to produce a change in the degree of political polarization in the society. As explained below, we choose to measure polarization in two different ways: the average similarity of an agent to its neighbors (called "assortativity" in social network terminology), and the number of distinct opinion buckets in the society. literature).

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2 TOPIC INTRODUCTION

2.1 Modeling and Simulation

First, modeling and simulation is the large field that my research falls under. Modeling and simulation is a rapidly expanding field where the goal is to model an environment to explore phenomena or effects that occur (or will occur) in the real-world. Models can be made to explain or predict real-world behavior. In the field of modeling and simulation, professionals in many disciplines have used methods to simulate complex real-world systems. For example, many people benefit from these types of simulations every day when they check weather applications. Weather apps take in large amounts of data from live feeds in the environment. Then, researchers use the data to create a simulated environment where they can observe and predict future weather outcomes. Another area where this type of model is used is in the predictions of stock prices. Economists are able to input large amounts of data into a model which can predict the direction of stock prices. These types of simulations that are created to be as close to real-world systems as possible are called facsimiles. They are extremely complex and require large amounts of data to retain their predictive power. The models that I wish to do research on are different from these complex and costly models. My goal is not to create a one-to-one model of the United States in 2010 and see if political polarization develops by 2021. This would not be feasible as I would need to model the United States in 2010 which is an impossible task. Instead, I will create a simulation where agents (who represent people) interact on a social network and slowly change the views of those around them in what is called an **Agent-Based Model**.

2.2 Modeling Techniques

Within the field of modeling and simulation, there are many techniques that have been used to model complex systems. One such technique is discrete event simulation (or DES). In DES, states are modeled as atomic representations of the environment. For example, travel can be modeled with DES. A traveler starts in one location *A*, flies to another location *B*, and then drives to the final location *C*. Another modeling technique is system dynamics (or SD). SD is a more calculus-centered approach. These models are often used to measure continuous relationships between entities in fields like industrial economics, environmental policy, and demography.

2.3 Agent-Based Modeling

Although DES and SD are useful modeling techniques, they are not applicable for every complex system. These traditional modeling techniques are useful in the aggregate; however, they often fail to capture the impact of agent heterogeneity. For example, macroeconomic models assume that all agents are homogenous which allows for a simpler model. Such models allow for conclusions about the equilibrium conditions of an economy. Although these equilibrium conclusions are helpful for policy decisions, homogenous agents limit the complexity and authenticity of a simulation of human behavior because real people are neither carbon copies of one another, nor totally deterministic in their relationships and choices. Given my research topic of political polarization, a DES or SD model would not be the right approach. The method that I use

is **agent-based modeling** which is commonly called an ABM for agent-based model. ABMs allow agents to have their own behavior according to characteristics that are unique to that particular agent which is extremely beneficial in simulating a social network.

Agent-Based modeling is a technique that is growing in popularity. Historically, agent-based modeling has not been a widely used approach in the field of modeling and simulation due to computing power restrictions. Large agent-based models generally suffer from the issues of high space and time complexity. In the past, agent-based models were even simulated by researchers calculating mathematical results by hand without the aid of computer programs. With 21st century technology, we are able to simulate large systems using ABMs of heterogeneous agents.

Some common uses of ABMs are in the study of social and cultural phenomena in economics, demography, and sociology. Additionally, ABMs are used to study natural phenomenon in fields like biology and epidemiology. With the Covid-19 pandemic, the popularity of ABMs have soared due to their ability to model disease transmission through a population where individuals respond differently to policy decisions like lockdowns and mask mandates and to health offerings like vaccines.

Using an ABM, my aim is "...to 'grow' certain social structures in the computer...the aim being to discover fundamental local or micro mechanisms that are sufficient to *generate* the macroscopic social structures and collective behaviors of interest"(Joshua Epstein in *Growing Artificial Societies* **need citation). I attempt to discover the micro mechanisms that are sufficient to produce the social and cultural phenomenon of political polarization. I pull from other disciplines such as sociology and psychology for theories of human behavior that I will implement on the micro level. I use various computer science and statistics techniques for implementation and analysis of the macro level phenomena that occur in the model.

In addition to the large benefit of being able to explore macro level phenomena accurately, ABMs are also a practical approach to modeling due to the simple nature of their code implementation. Those that are familiar with the modern object-oriented programming approach (or OOP) may already see the connection between ABMs and OOP. In OOP, objects have instance variables and functions that are unique to that object. Objects are often contained in data structures (which may even be an instance variable of another class).

Using OOP, I can create an agent class. The agent class may contain instance variables that are useful in modeling such as the age, wealth, location, and neighbors (other agents in the model) of that particular agent object. These agent objects represent entities that exist within the physical or abstract environment of the model. In my case, the agents will represent people, but its possible for agents to be animals, companies, or biological organisms. Often times, an ABM also has a model class that follows the singleton design pattern. This model class generally contains many agents in a data structure. The encapsulation in OOP greatly aids in the development of a large ABM. With the encapsulation of agent objects in a model object, I am able to create model-level functions that provide high-level insights into the behavior of the agent objects. Using an ABM, I will study the **opinion dynamics** of an artificial society that interacts on a social network.

2.4 Opinion Dynamics

Opinion dynamics is the study of how opinions spread throughout a society. Agent-based models are especially useful for studying opinion dynamics because researchers are able to design agents and tailor their behavior. Researchers are able to test the consequences on a society of specific agent behaviors by studying how opinions flow from agent to agent. In my case, I will be designing agents to follow an influence mechanism. Then, I will observe how opinions flow throughout the society.

2.5 Modeling Terminology

Parameter Suite and **Parameter Sweep**: To get robust results when investigating my hypothesis, I ran parameter suites which are batches of models that are run with the same values for each parameter in the model. With results from a parameter suite, I am able to minimize the impact of randomness and outliers. Another useful modeling technique is the parameter sweep. Parameter sweeps allow me to vary one (or multiple) parameter(s) of the model to see how the output of the simulation varies with the parameter. Parameter sweeps consist of many parameter suites. It is helpful to think of parameter suites like playing a game against an opponent X times to find the true outcome of the game. Parameter sweeps are like playing against every opponent X times to capture the full impact of varying the opponent on your average outcome when playing the game.

3 VARIABLES

In this section we define the two important independent variables whose effect on the model's behavior we seek to discover, and the two dependent variables we measure at simulation's end.

3.1 Independent variables

3.1.1 Openness. As mentioned earlier, research shows that **openness** plays a crucial role in an individual's ability to relate to others, as well how easily they adopt outside ideas as their own. To quantify this as a model parameter, we incorporate openness as a threshold on a continuum from 0 to 1; this threshold is used to compare agent opinions during their pairwise interactions. Low levels of openness produce models in which agents only very rarely change their opinions (namely, only when encountering neighboring agents whose opinion on another issue is very close to their own). High levels produce models in which agents eagerly incorporate the opinions of others on almost every interaction.

3.1.2 Edge probability. The other parameter represented in our model is the *density* of social connections. To implement the concept of different degrees of social connection, we used the Erdős-Rényi graph generation algorithm to generate a random graph of connected nodes. With the Erdős-Rényi graph generation algorithm, we can specify the **edge probability** which represents the probability that there will be an edge between any two given nodes. Using the edge probability, we can control the density of the resulting graph. As a result, edge probability directly corresponds to the density of social connections in our model.

3.2 Dependent variables

3.2.1 Graph assortativity. One way we measure the simulated society's polarization is through the resulting network's "assortative mixing," or simply graph **assortativity**. This represents the degree to which an agent's opinions will have similar values to those of its network neighbors, on average.

The assortativity of a network has a value between -1 and 1 , where 1 indicates "perfect assortative mixing" – *i.e.*, a situation where every agent's opinions are identical to each of its graph neighbors'. An assortativity of 0 indicates that the agents' social connections have no correlation at all with their opinion values: having a social tie with another agent does not mean an agent is any more (or less) likely to have opinions similar to that agent. This will be approximately true when the model is initialized and before the iterative process begins. (Negative assortativity values correspond to networks in which an agent is *less* likely to agree with its network neighbors than with agents in general.)

Assortativity is thus a way to measure the extent to which agents become surrounded by (only) like-minded agents, and are therefore no longer exposed to alternative points of view. Since we need to obtain the graph's assortativity with respect to *multiple* attributes (*i.e.*, the opinions an agent has on all of the issues), we simply compute the network's assortativity for each issue separately (as defined in [?], p.5) and average it over all the issues.

3.2.2 Opinion clustering. The second dependent variable of our model is opinion **clustering**. This measures how often the opinions that agents have on a given issue fail to converge to a uniform value, instead remaining bifurcated among two or more values in perpetuity. Each group of agents who, at simulation's end, have the same opinion on an issue (within some small tolerance ϵ) are termed an "opinion cluster" (a term used by [?]) on that issue.

For clarity, we refer to any issue on which all agent opinions eventually converge to the same value as a "**uniform issue**," and any issue that instead produces opinion clusters as a "**clustered issue**."

One challenge is defining what qualifies as a clustered issue, given that agent opinions are represented as real numbers that may asymptotically converge to, but never actually reach, the same value. We use the following mechanism. To calculate the number of clusters for an issue, we add agents to a cluster after every step of the model. If the absolute value of the difference between an agent's opinion and the average opinion of a pre-existing cluster is within a threshold (0.05), the agent is added to that cluster. If this is not the case, the agent is added to a new cluster in which it is the first occupant.

4 MODEL

The model is presented using an abbreviated version of the ODD protocol[?].

4.1 Purpose

The model simulates interactions on a random social network of agents, each with an array of continuous, numeric **opinion** attributes. Its purpose is to investigate the way in which multiple factors contribute to the emergence of polarization in the network:

the **edge_probability**, a value reflecting the density of social connections in the network; the **openness** threshold, a value representing how closely one of an agent's opinions must be to that of a potential influencer in order to accept influence; the **disgust** threshold, a value representing how far away one of an agent's opinions must be to that of a potential influencer in order to be repelled away on an issue; and the presence of agents following the cross-issue influence mechanism or the same-issue influence mechanism. (See Section 4.3, below.)

Using the model, we hope to gain general insight on the emergence of this polarization within social networks and how different parameters affect this.

4.2 Entities, State Variables and Scales

The entities within the model are Agents, having the following attributes:

ID A unique ID for the agent.

Opinions An array of numbers, representing opinions on issues, each having a value between 0 and 1. This represents the degree to which the agent "agrees" or "disagrees" with an issue, with 0.5 being neutral.

Neighbors A subset of the other agents in the model, to whom this Agent has a social connection. The entire set of Agents and their social connections form an undirected graph (*i.e.*, all social connections are bidirectional) and the graph is fixed throughout the simulation.

4.3 Process Overview and Scheduling

After the model has been initialized, the following sequence is executed for each of a fixed number of steps in the simulation for cross-issue influence agents:

- (1) An agent X is chosen at random.
- (2) A neighbor of X (call it Y) is chosen at random.
- (3) An issue I_1 is chosen at random.
- (4) The absolute difference between X 's opinion on I_1 and Y 's opinion on I_1 is measured.
- (5) Another opinion I_2 ($\neq I_1$) is chosen at random.
- (6) If the difference between X 's and Y 's opinion on issue I_1 is less than or equal to the model's **openness** threshold, set X 's opinion on I_2 to be the average of X 's and Y 's current I_2 opinions.
- (7) If the difference between X 's and Y 's opinion on issue I_1 is greater than or equal to the model's **disgust** threshold, set X 's opinion on I_2 to be the difference between X 's opinion and the average of X 's and Y 's current I_2 opinions plus X 's previous opinion. Note that in this case, X 's opinion will move away from Y 's on I_2 .

For same-issue influence agents, the following sequence is executed:

- (1) An agent X is chosen at random.
- (2) A neighbor of X (call it Y) is chosen at random.
- (3) An issue I_1 is chosen at random.
- (4) The absolute difference between X 's opinion on I_1 and Y 's opinion on I_1 is measured.

- (5) If the difference between X 's and Y 's opinion on issue I_1 is less than or equal to the model's **openness** threshold, set X 's opinion on I_1 to be the average of X 's and Y 's current I_1 opinions.
- (6) If the difference between X 's and Y 's opinion on issue I_1 is greater than or equal to the model's **disgust** threshold, set X 's opinion on I_1 to be the difference between X 's opinion and the average of X 's and Y 's current I_1 opinions plus X 's previous opinion. Note that in this case, X 's opinion will move away from Y 's on I_1 .

4.4 Initialization

The simulation is initialized with 100 agents, each having a variable number of opinions set to independent uniform random values between 0 and 1. The model is initialized with all agents either following the cross-issue influence mechanism or the same-issue influence mechanism. The agents are then connected to each other using a random undirected Erdős-Rényi graph[?] with parameters $N = 100, p = \text{edge_probability}$. (If the graph is not connected, a new random graph is generated until a connected one is obtained.)

An openness threshold and disgust threshold, each having a value between 0 and 1, will be set such that the openness threshold is always less than the disgust threshold.

The model's step limit is usually set to 1000, as most change in the agent's opinions after 1000 steps is negligible.

5 HYPOTHESIS

We form the following hypotheses about the model's behavior.

Hypothesis 1a: (H_{1a}). Mean assortativity will increase with the edge probability of an Erdős-Rényi graph.

Hypothesis 1b: (H_{1b}). Mean assortativity will increase when the openness parameter of agents in the model is lower.

Hypothesis 2a: (H_{2a}). The number of clustered issues will be negatively correlated with the edge probability of an Erdős-Rényi graph.

Hypothesis 2b: (H_{2b}). The number of clustered issues will increase when the openness parameter is lower for all agents in the model.

For H_{1a} , we hypothesize that increasing the connectivity of an Erdős-Rényi graph by raising the edge probability will result in higher assortativity. This hypothesis is based mainly on real-world observations: the number of social connections available to those with Internet access has increased in the past few decades (due to social media[?]), and the degree of homophily exhibited in members of a social circle has also (at least anecdotally) increased. Since both the density of connections and the homophily of those joined by such connections has increased in the real world, we presume the same effect will follow in our model.

For H_{1b} , we hypothesize that when agents in the model are less open to new opinions, there will be a higher average assortativity and therefore polarization. When all agents have a lower level of openness, they will only be interacting with agents that have opinions similar to their own; therefore, we expect to see higher levels of assortativity.

For H_{2a} , we assume that raising the connectivity of an Erdős-Rényi graph by increasing the edge probability will result in fewer

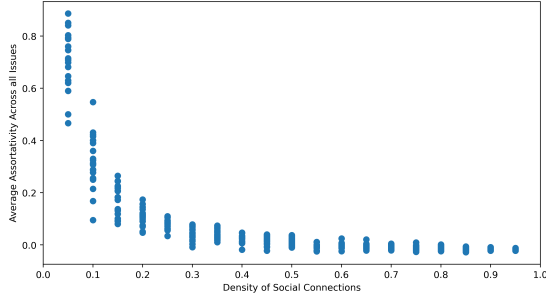


Figure 1: Average Assortativity across all Issues and Edge Probability

clustered issues. As a graph becomes more densely connected, agents will have a wider variety of neighbors to receive influence from. As a result, agents should merge to the consensus opinion for any given issue more often in a more densely connected graph.

For H_{2b} , we believe that lowering the openness parameter of agents in the model will result in more clustered issues across the model. When agents are less open to distant opinions, there will be more variety of opinion for any given issue.

6 RESULTS

6.1 H_{1a} and H_{1b}

To test H_{1a} , we first establish a model with 50 agents, 5 issues, and an openness parameter of 0.40. In order to measure the impact of varying edge probability on average assortativity across all issues, we run each combination of parameters 20 times starting with an edge probability of 0.05 and ending with an edge probability of 0.95, in increments of .05. The results of this model run are shown in Figure 1.

We see that as the edge probability (or density of social connections) increases, the average assortativity across all issues decreases. This is the exact opposite of our hypothesis. One possible explanation for this result is that when connections are more dense, there is a higher chance that agents will be exposed to a more diverse set of opinions. There is thus a higher chance that agents will be pulled to the ‘average’ opinion for a given issue, which would produce lower assortativity. From this finding, we may be able to infer that societies where individuals are more densely connected may experience less polarization than more sparsely-connected societies do.

In addition to the negative correlation between density of social connections and polarization, we also see that the relationship between these two variables appears negative-exponential in nature. The variance was too high, however, for us to draw a solid conclusion on whether the relationship truly conforms to a negative-exponential, a power-law, or any other standard distribution.

To test H_{1b} , we first establish a model with 50 agents, 5 issues, and an edge probability of 0.50. In order to measure the impact of varying the openness parameter on average assortativity across all issues, we ran each combination of inputs 20 times with an openness parameter ranging from 0.05 to 0.95 in increments of .05. The results

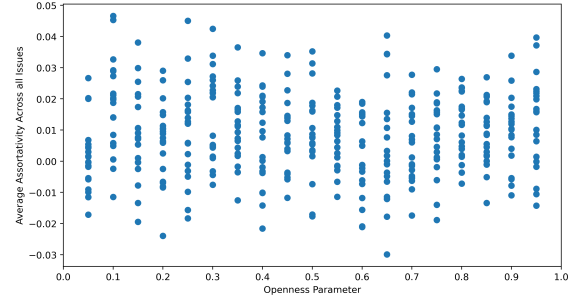


Figure 2: Average Assortativity across all Issues and Openness Parameter

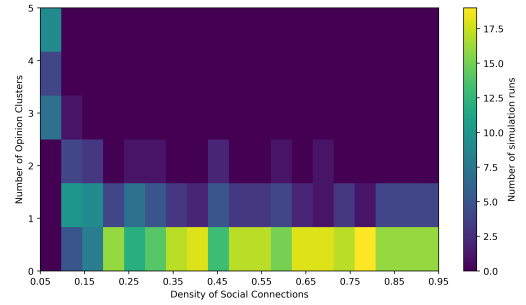


Figure 3: Number of Opinion Clusters and Edge Probability (0.05 - 0.95)

of this model run are shown in Figure 2. As is depicted, there is no obvious relationship at all between the openness parameter and the average assortativity across all issues.

This is an interesting result. Agents in the model are influenced when they are close in opinion (within our openness parameter) to another agent on the same issue. Therefore, we believed that openness would play a role in determining the assortativity of a society. It should be noted that we tested this hypothesis with multiple different values of the edge probability (0.15, 0.40, and 0.50), to ensure that the edge probability was not having an impact on our results. Even still, we hope to investigate this hypothesis further in future research.

6.2 H_{2a} and H_{2b}

To test H_{2a} , we establish a model with 50 agents, 5 issues, and an openness parameter of 0.30. First, we ran a parameter sweep varying the edge probability from 0.05 to 0.95 to measure the impact of this parameter on the number of opinion clusters. The results of this parameter sweep are shown in Figure 3.

We noticed that as with H_{2a} , there appears to be a tipping point with the number of opinion clusters and the edge probability. To further explore this hypothesis, we ran another parameter sweep, this time varying the edge probability from 0.05 to 0.40 incrementing by

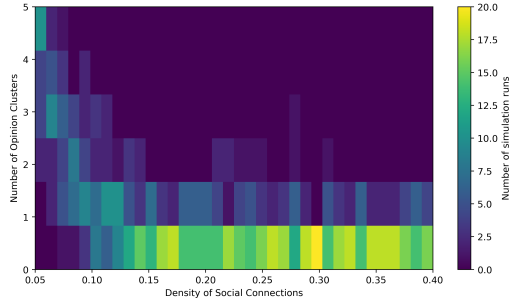


Figure 4: Number of Opinion Clusters and Edge Probability (0.05 - 0.40)

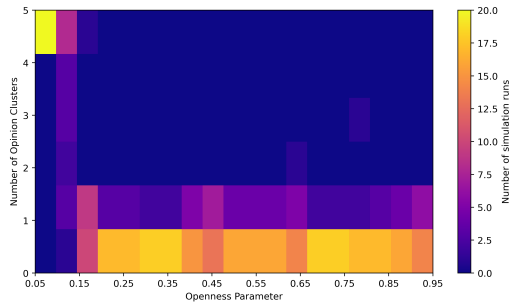


Figure 5: Number of Opinion Clusters and the Openness Parameter (0.05 - 0.95)

0.01 for each suite of 20 model runs. The results of this parameter sweep are depicted in Figure 4.

Our results confirm H_{2a} ; the number of opinion clusters and edge probability have a negative relationship. We believe this may be explained by the implications of a high density for a graph of nodes. For example, when a graph of 50 nodes has a density of 0.05, the average number of social connections will be 2.5. We are able to calculate the average number of social connections by multiplying the chance there will be an edge between any two nodes (edge probability) and the number of nodes. When the edge probability, or density of the graph, increases slightly to 0.2, the average number of social connections will rise to 10 connections. As a result, the geodesic distance between two nodes decreases rapidly because each node is proportionately connected to more nodes in the graph. This may reveal why we saw that only a certain level of density is required for the number of opinion clusters to drop sharply. Undeniably, a tipping point exists with the number of opinion clusters when increasing the density of an Erdős-Rényi graph in our model.

To test H_{2b} , we establish a model with 50 agents, 5 issues, and an edge probability of 0.50. First, we ran a parameter sweep varying the openness parameter from 0.05 to 0.95 to measure the impact of varying the openness parameter on the number of opinion clusters. The results of this parameter sweep are shown in Figure 5.

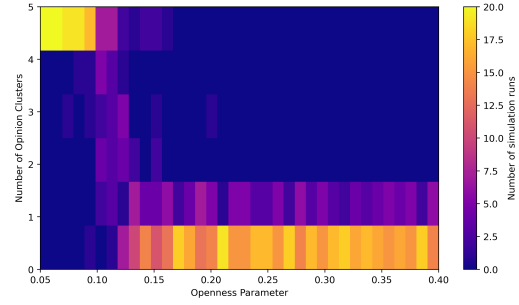


Figure 6: Number of Opinion Clusters and Openness (0.05 - 0.40)

We noticed that there was little to no difference between an openness parameter of 0.5 and 0.7. However, we observed that the openness parameter had more impact on the number of opinion clusters when the parameter was closer to 0.10. To further explore this result, we ran another parameter sweep with 50 agents, 5 issues, an edge probability of 0.50, and a suite size of 20. This time, we varied the openness parameter from 0.05 to 0.40. Our results are depicted in Figure 6.

This graph indicates that there is a tipping point for the openness parameter. When the openness for agents in the model is very low, the agents did not agree on many issues. However, as Figure 6 indicates, when we increase the openness parameter slightly, the number of opinion clusters across the model quickly drops. As a result, we can infer that low levels of openness in a society may induce more polarized societies. When agents in the model are less open to distant opinions, there are more opinion clusters for any given issue. However, the tipping point leads us to believe that slightly higher levels of openness are sufficient to reach uniformity on a given issue for all agents in the model. To conclude, when using the cross-issue influence mechanism, marginally higher levels of openness led to less polarization in the model.

7 DISCUSSION AND FUTURE WORK

Multiple results in this research surprised us. Firstly, the results from testing H_{1a} did not reflect our anecdotal experiences. When increasing the density of a society's connection, we instead saw *lower* assortativity. We believe this may be due to the static nature of the model's social network. In the real world, homophily not only causes existing friends to become more like each other, but also causes people to select (or reject) friends based on their similarity. In future work, we intend to add this feature to the model, producing a dynamic graph, and discover whether this addition is sufficient to produce a positive density/assortativity relationship.

The lack of a relationship for H_{1b} was another surprising result. We extensively tested this hypothesis, but the results did not indicate any statistically significant relationship. This result remains unexplained.

The tipping points observed when testing hypotheses H_{2a} and H_{2b} were compelling results. When even slightly increasing the density of a graph, the number of clustered issues can drop quickly.

This would seem to indicate that the degree to which a society forms consensus can be quite sensitive to the average number of social connections people maintain, at least within a certain range. Too, the openness of a society's members – however that might be quantified in a real population – produced an even steeper tipping point. One interpretation would be that even small changes in the tolerance people have for dissenting views can produce great gains in reducing polarization. We also plan to investigate the behavior of models with agents that are heterogeneous with respect to openness, since OE and other traits are obviously not uniform across a real population.

Another mechanism we hope to explore more in future research is cross-issue influence. This concept is an extension of Hegselmann and Krause's bounded-confidence mechanism. In this research we explore cross-issue influence with only attracting forces. However, we hope to investigate the results that would be produced when a repelling force is implemented into the cross-issue influence mechanism. Rather than only having agents move closer to one another on issue X, we could also have them be pushed away from each other on issue X if they disagree above a certain threshold on a separate issue Y.