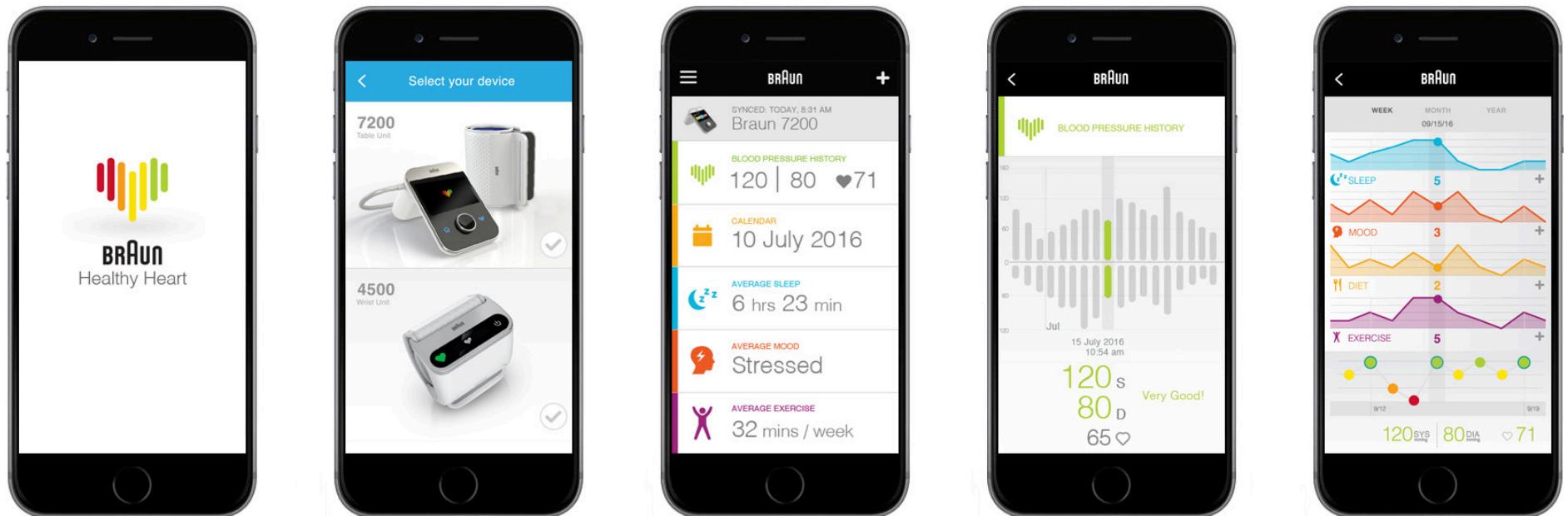


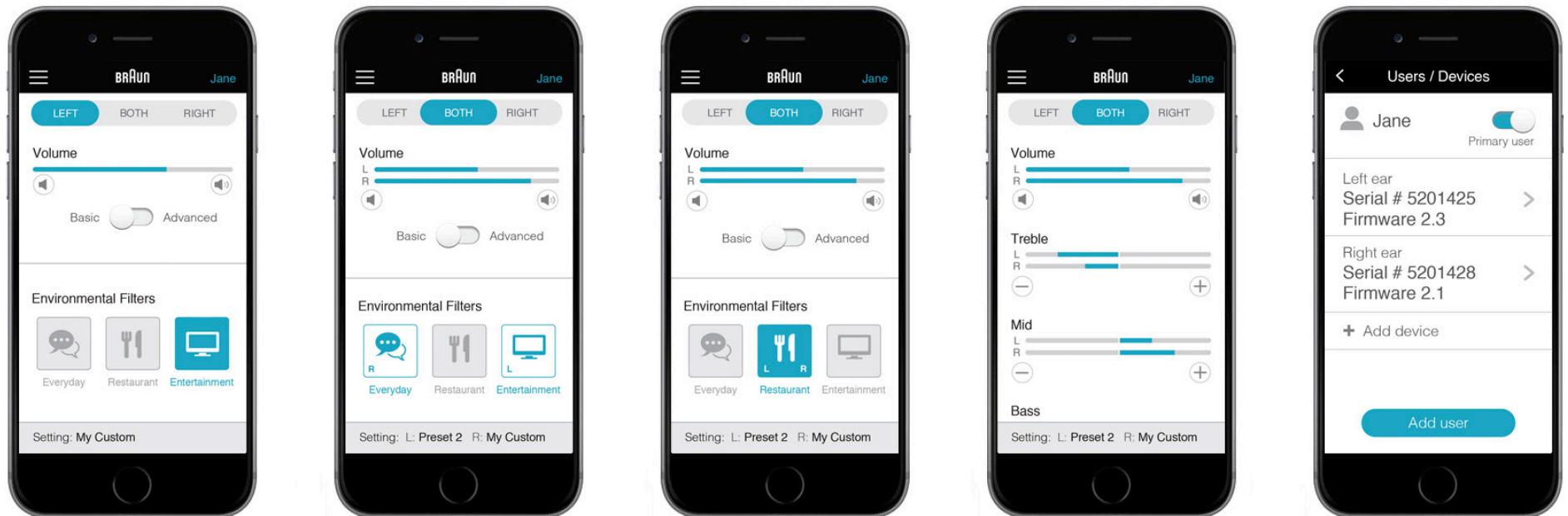
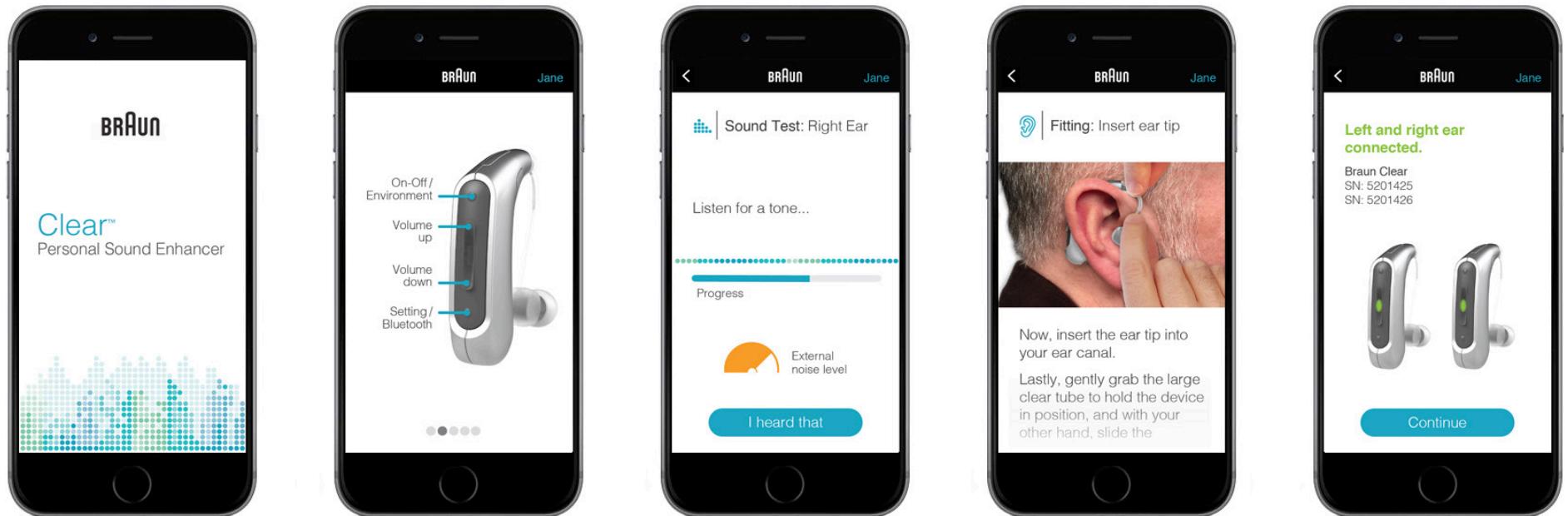
John Morris is a multi-disciplinary designer specializing in UX and interface design for digital products ranging from mobile apps to content-heavy, data-rich web applications.

John Michael Morris

morrisj68@gmail.com / 201-736-5467 / johnmichaelmorris.com

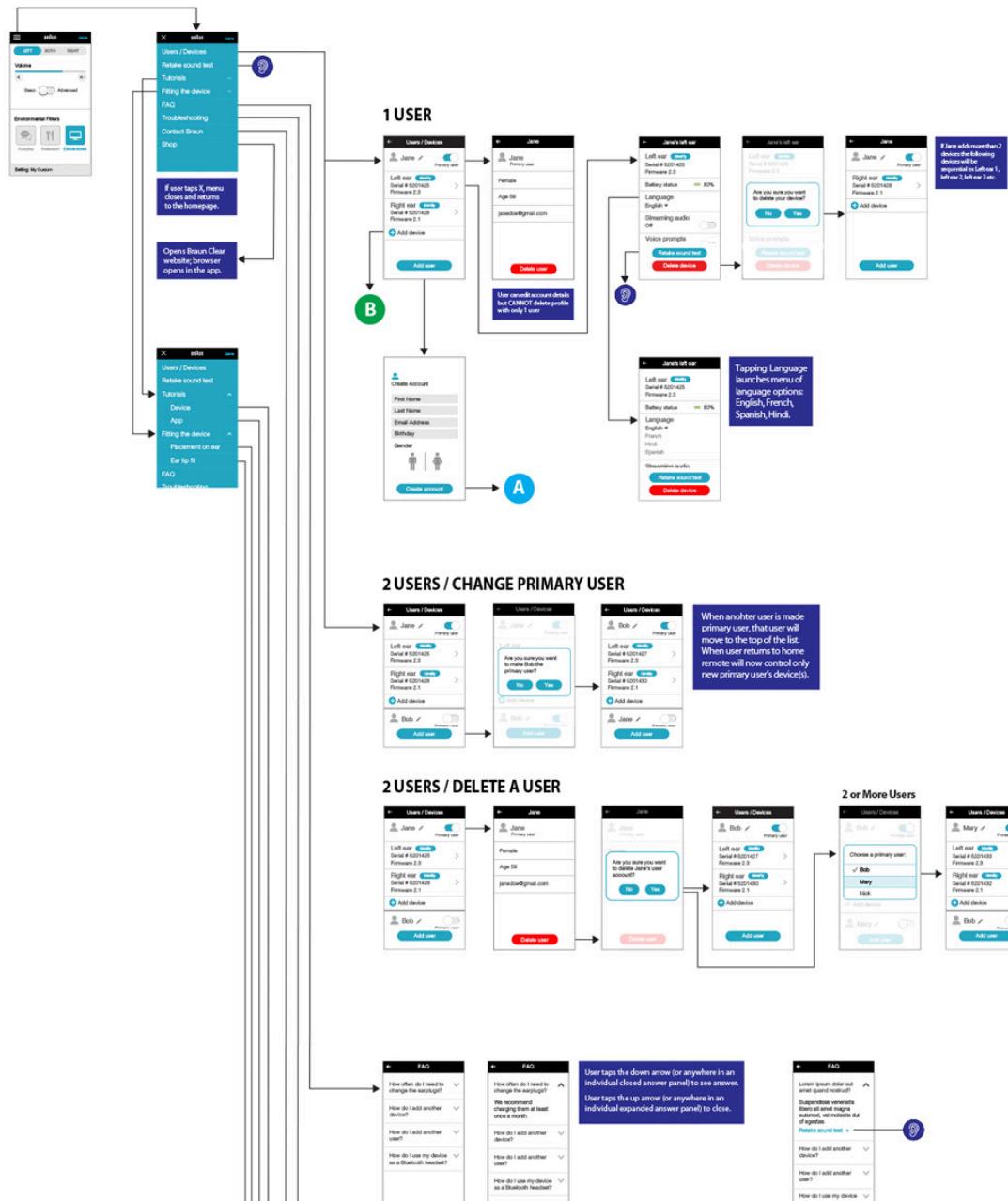


Braun / Mobile apps

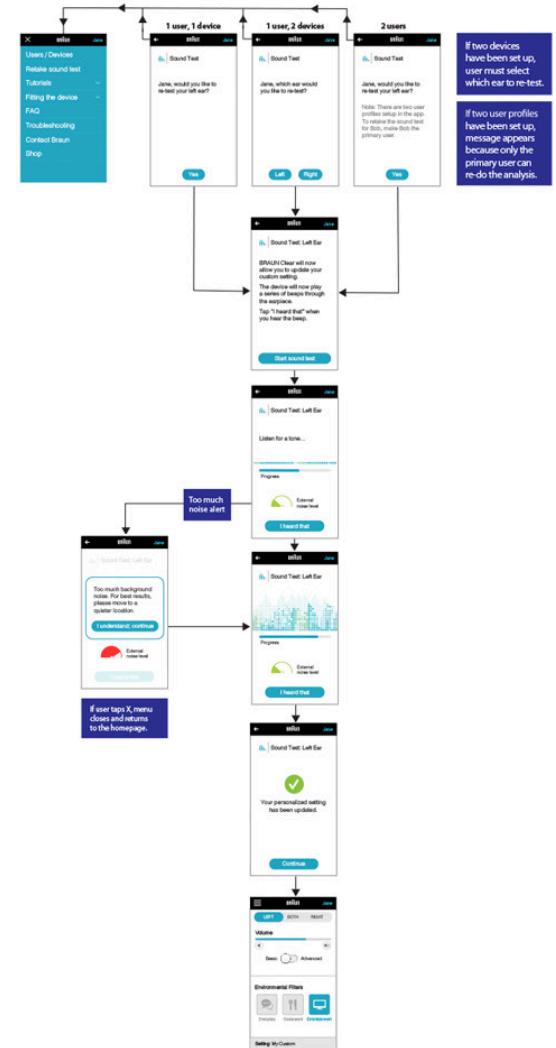


Braun / Mobile app

More Menu



Sound Test



The image is a composite screenshot of the Collector IQ website. At the top left is the 'Collector' logo. Top right navigation includes 'Plans', 'Blog', 'Create Free Account', and 'Sign In'. Below the header, a large section titled 'Collect Wisely' highlights 'The only integrated collection management, pricing database, market research and services solution for fine art.' A 'Create free account' button is present. To the right is a tablet displaying a dashboard with portfolio statistics (14 items, \$138.0M value), collection breakdowns (My Works 0%, My United 0%, My Painted 69%, My Printed 69%), and a 'Your Alerts & Notifications' section. Logos for Sotheby's, U.S. TRUST, Tate, and GURJOHNS are shown. The middle section, 'Simplify Art Market Research', shows a tablet displaying search results for artworks. Below it, 'Manage Your Collection from Anywhere' shows a smartphone displaying collection management. The bottom section, 'A Platform for Professionals', shows a desktop monitor displaying the full platform interface. A 'Request a demo' button is located at the bottom right of the main content area.

Collector™

Collect Wisely

The only integrated collection management, pricing database, market research and services solution for fine art.



[Create free account](#)

✓ Unparalleled data on over 320,000 artists and 6.5 million works of art.

✓ Trusted with over \$1 billion in collection assets.

✓ Highest level of security and confidentiality.

Sotheby's



TATE



GURJOHNS

Simplify Art Market Research

Make better buying and selling decisions with instant auction price comparables and sale trends.

Assess the strength of an artist's secondary market using our proprietary, Liquidity and Market Trend Scores.

Easily discover and share auction results using unlimited searches of our extensive pricing database.



Manage Your Collection from Anywhere

Digitize and store all artwork records for easy and secure retrieval from any device.

Stay informed of upcoming and recent sales for the artists that you care about with automated alerts.

Simplify managing your collection with integrated art services, including shipping, storage, insurance and lending.



Collector^{IQ}

Plans Blog Create Free Account Sign in

[Annual Subscription](#)

[Monthly Subscription](#)

Collector^{IQ} Insights Edition

Research and follow the markets of artists that matter to you with our comprehensive pricing database and proprietary analytics.

\$500 per year
(\$42 / month)

[Sign up](#)

Collector^{IQ} Collector Edition

Securely and discreetly manage your art collection with actionable market insights and timely alerts.

Intro \$1,000 per year
(\$83 / month)

[Sign up](#)

Collector^{IQ} Advisor Edition

Maintain multiple collections and connect with your clients around the artists and works they care about.

[Contact us for pricing](#)

[Schedule a demo](#)

Collector^{IQ} Enterprises

Leverage the power of our integrated art market research, collection management and client engagement platform through enterprise licensing and custom applications.

[Request a quote](#)

[Contact us](#)

Insights features include:

- Unlimited searches of price database with over 320,000 artists
- Receive email alerts about upcoming and recent sales
- Create custom shareable lists of artworks
- Track artist auction market performance with Total/Average Sales, Sell-Through Rates, and Realized Price Over Estimate
- Access proprietary Liquidity and Market Trend scores
- Filter and sort upcoming and past auction sales
- Understand what similar works have sold for with automated comparables
- Works on desktop, mobile web, and via iOS / Android app

Collector features include:

- All Insights features
- Securely manage your collection in one place
- Track physical attributes, purchase details, location, appraisal and more
- Store appraisals, invoices, hi-res images, and other collection documents
- Generate reports and sheets
- Access your collection via desktop, mobile web, or iOS / Android app
- Coming soon: access art services such as shipping, storage insurance and lending directly from the application

Advisor features include:

- All Insights and Collector features
- Maintain all client collections in one secure platform that is accessible from anywhere
- Help your clients make better buy, sell, tax, and philanthropic decisions through comprehensive market research
- Gain new clients by sharing your unique view on the market through custom lists and reports

Enterprise solutions include:

- Bulk license deployment and multi-user management of our Insights, Collector and Advisor products
- White-labeling the platform for client-facing applications
- Custom integrations with existing systems that leverage our underlying market data (concentration and risk for art-backed lending and insurance, integration with wealth management systems, connection to CRM, etc...)

Artist Alert Account

Get notified of upcoming sales for artists you're interested in and search historical sales with our free account.

[Create free account](#)

Need additional services?

CollectorIQ can provide expert art services for a wide range of collection needs.

Onsite inventory services

We'll inventory your collection and input your works into CollectorIQ.

IRS-qualified appraisals

Fastest, most affordable IRS-qualified appraisals.

Tax & donation advisory

Expert consultation on tax-advantaged donations.

[Contact us](#)

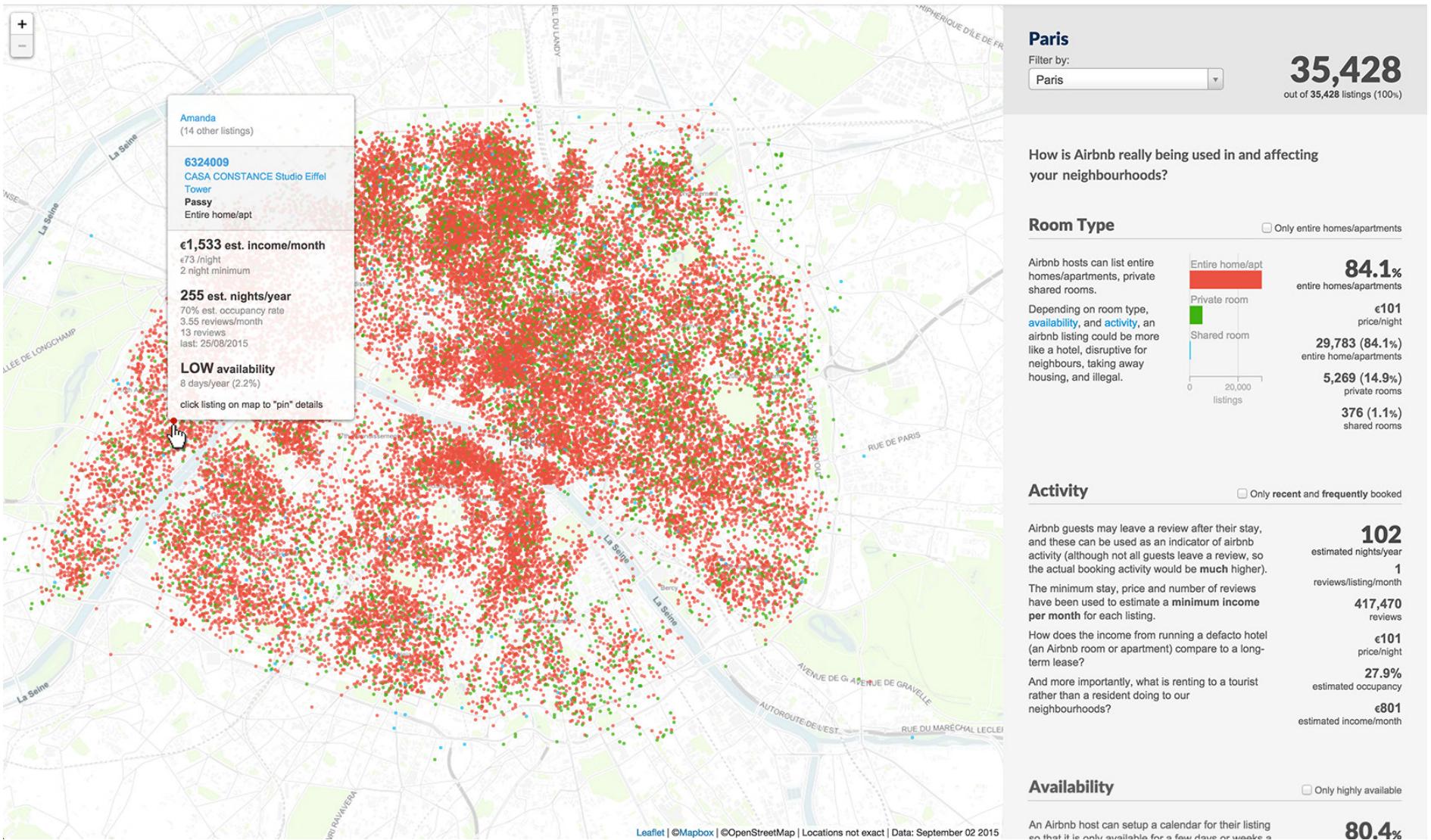
1

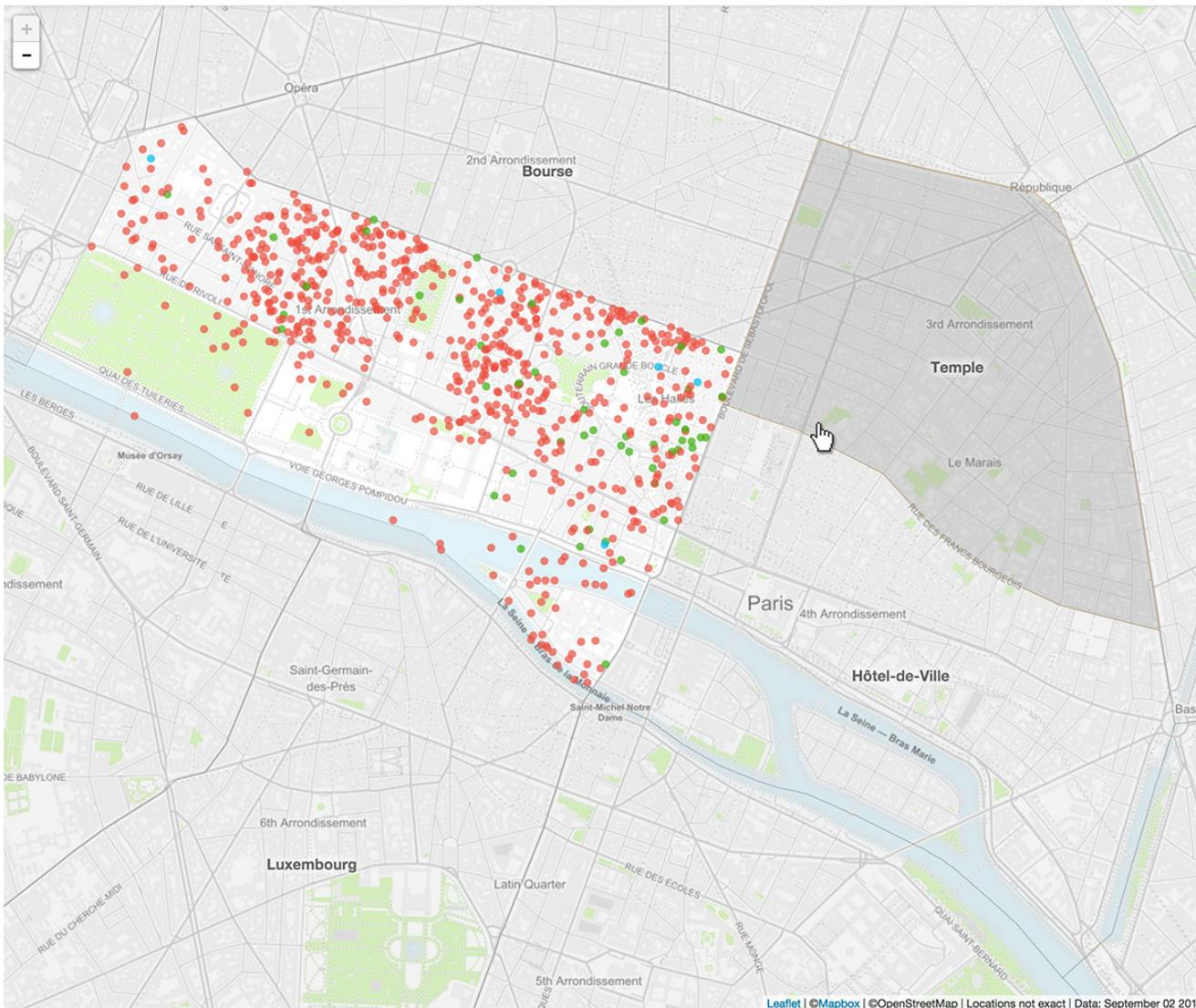
Terms of Service

Privacy Policy

Contact Us

- Collector®**
Plans
Annual Subscription Monthly Subscription
- Collector® Insights Edition**
- Collector® Collector Edition**
- Collector® Advisor Edition**
Maintain multiple collections and connect with your clients around the artists and works they care about.
[Contact us for pricing](#)
[Schedule a demo](#)
- Advisor features include:**
 - All Insights and Collector features
 - Manage all client collections from a single secure platform that is accessible from anywhere
 - Help your clients make better buy, sell, tax and philanthropic decisions through comprehensive market research
 - Gain new clients by sharing your unique view on the market through custom lists and reports
- Collector® Enterprises**
- Artist Alert Account**
Get notified of upcoming sales for artists you're interested in and search historical sales with our free account.
[Create free account](#)
- Need additional services?**
CollectorIQ can provide expert art services for a wide range of collection needs.
- Onsite inventory services**
We'll inventory your collection and input your works into CollectorIQ.
 - IRS-qualified appraisals
 - Fastest, most affordable IRS-qualified appraisals.
- Tax & donation advisory**
Expert consultation on tax-deductible donations.
- [Contact us](#)





Paris

Filter by:

Louvre

703

out of 703 listings (100%)

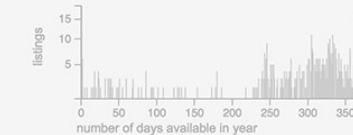
Availability

Only highly available

An Airbnb host can setup a calendar for their listing so that it is only available for a few days or weeks a year.

Other listings are available all year round (except for when it is already booked).

Entire homes or apartments **highly available** year-round for tourists, probably don't have the owner present, could be illegal, and more importantly, are displacing residents.



Only multi-listings

Some Airbnb hosts have multiple listings.

A host may list separate rooms in the same apartment, or multiple apartments or homes available in their entirety.

Hosts with multiple listings are more likely to be running a business and could be doing so without a license or paying taxes.



[^ Hide top hosts](#)

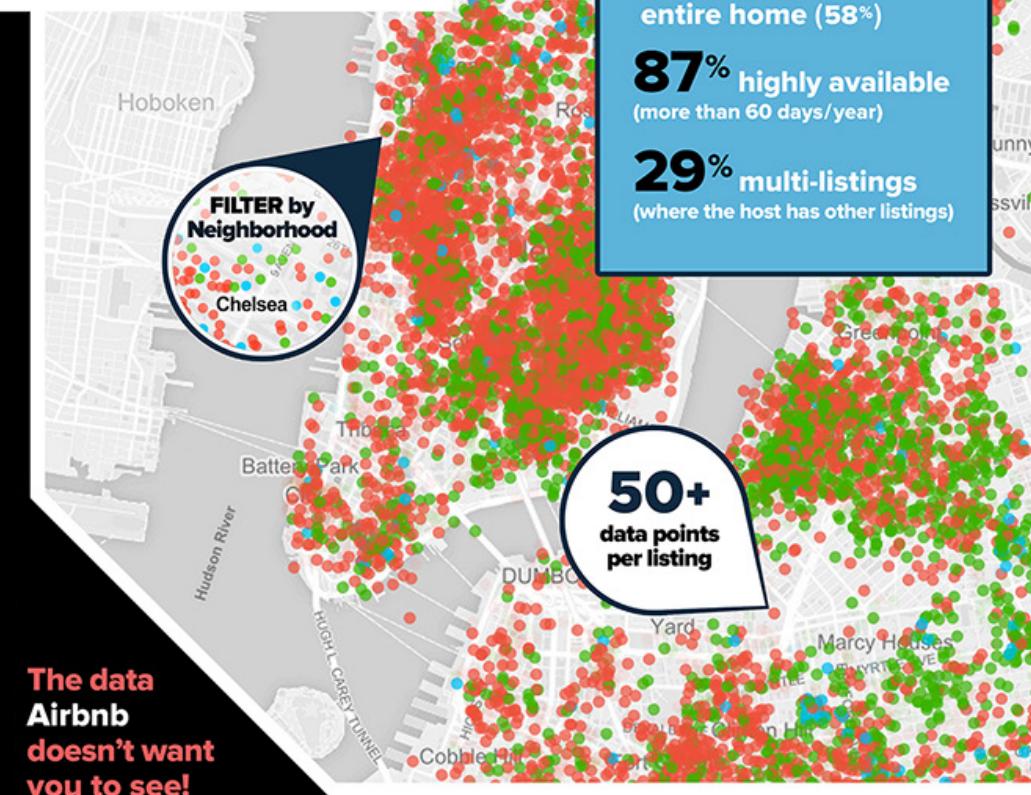
Host Name	#Listings
Fabien	8
Olivier	5

Inside Airbnb

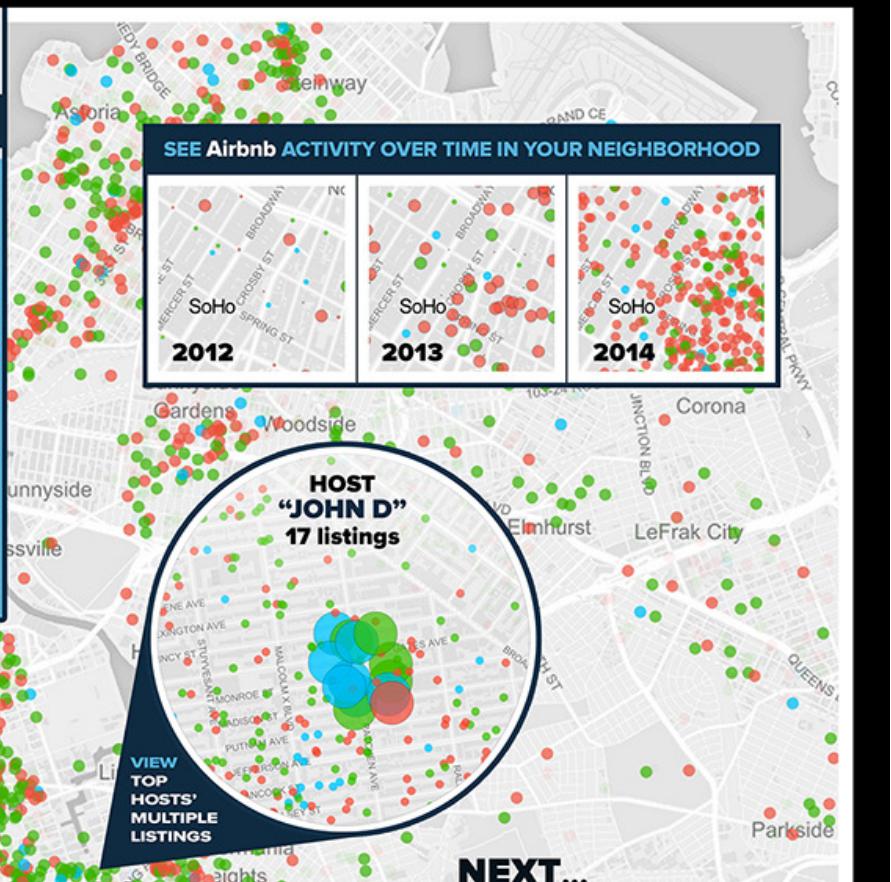
Adding data to the debate

INDEPENDENT, NON-COMMERCIAL,
OPEN SOURCE DATA TOOL

How is Airbnb really
being used in and affecting
your neighborhood?



The data
Airbnb
doesn't want
you to see!



NEXT...

- VISIT [insideairbnb.com](#)
- SHARE it widely
 - f
 - t

#insideairbnb #illegalhotels
#affordablehousing #nyc
- DOWNLOAD the data
(open source; 50+ data points per listing)

HigdonPartnersLLC

About

Our Team

Successful Completions

Clients

Celebrating 30 years of global leadership in executive search for the financial services industry

Founded in 1986, Higdon Partners is focused exclusively on the investment management industry has earned an excellent reputation serving clients globally.

By specializing, Higdon Partners can provide its clients an informed perspective based on firsthand knowledge of organizations, trends, and individual players, including compensation and other parameters.

With search consultants in our New York and Charlottesville offices, we work on a select number of search assignments in order to provide the firm's full attention and resources each client assignment

Our experience spans a range of client types and job functions, giving us a deep network and access investment leaders and professionals throughout the industry.

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info@higdonpartners.com

Charlottesville

200 Harris Street, Suite 200
Charlottesville, VA 22903

Phone: (434) 977-0061

info@higdonpartners.com

HigdonPartnersLLC

About Our Team

Successful Completions

Clients

The following highlights are a small sample of successful searches we have completed.

CEO and other Organizational Leaders

- Chief Executive Officer, \$18 billion endowment
- President and Chief Operating Officer, multibillion-dollar family office
- Chief Financial and Administrative Officer, \$4 billion emerging markets private equity firm
- President, North America, \$5 billion investment division of a global financial services firm
- Chief Financial Officer, \$60 billion investment management firm
- President and Chief Operating Officer, multibillion-dollar family office

Chief Investment Officer

Portfolio Management/Research

Marketing/Sales/Client Service Professionals

Risk Management

Board Members/Trustees

Portfolio Research

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New York, NY 10169

Phone: (212) 986-4662

info@higdonpartners.com

Charlottesville

200 Harris Street, Suite 203
Charlottesville, VA 22903

Phone: (434) 977-0061

info@higdonpartners.com

	<p>Laurie Anne Emma Director of Research</p> <p>Laurie Anne, who joined the firm in 2000, is involved in all phases of the search process, providing counsel on traditional and alternative investment management firms, personnel moves, and market performance across industry developments. She also prepares the consultants for business development meetings and assists with establishing a search plan and strategy at the beginning of each new assignment.</p>		<p>Henry G. "Hank" Higdon Chairman</p>		<p>Jane Bierwirth Partner</p>		<p>Maryann Bovich Partner</p>		<p>Beverley Averbuch Senior Executive Assistant</p>
	<p>Edward Fowler Partner</p>		<p>Margaret Dimeling Morris Senior Vice President</p>		<p>Laurie Anne Emma Director of Research</p>		<p>Lorraine Brennan Partner, Administration</p>		<p>Lorraine Brennan Partner, Administration</p>
	<p>Eileen Cruz Director of Office Services</p>		<p>Mary Zimmy Controller</p>						

BEFORE

BEFORE

BEFORE

GROTE AT A GLANCE

FOUNDED
1901



\$200 MM
ANNUAL REVENUE



4TH GENERATION
FAMILY-OWNED & OPERATED

Design, manufacture,
& distribute vehicle
visibility systems



OVER 1,300
EMPLOYEES



Grote

GROTE MEXICO

MONTERREY, MEXICO



"We're the choice for fleets that are highly sophisticated, safety-conscious, and environmentally aware."

Grote

THE GROTE DIFFERENCE



Grote

GROTE EUROPE

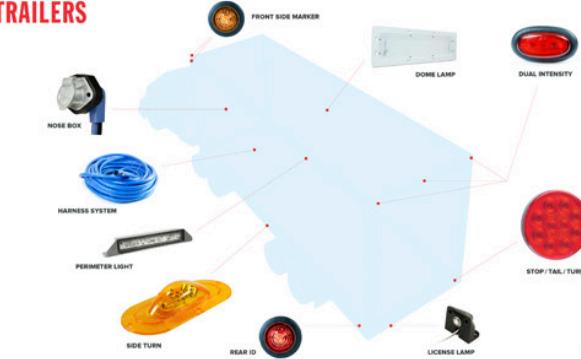
BOGEN, GERMANY



"We are bringing leading-edge LED technology to the European market."

Grote

TRAILERS



Grote

GROTE HEADQUARTERS

MADISON, INDIANA, USA



In a continued effort to exceed SAE and FMVSS quality & performance standards, we became the first manufacturer in our industry to receive TS16949.

Grote

BEFORE

Product Testing & Verification

- SAE Certified Lab
- Contributed FMVSS 108
- Photometric testing
- Mechanical inspection/C.M.M.
- Physical testing
- Environmental testing
- Thermal Electrical and Transient Testing



Customer Area



Sensors integration – Food Safety Modernization Act



GROTE AT A GLANCE

FOUNDED
1901

PRIMARY EXPERTISE
HEAVY DUTY

\$200 MM
ANNUAL REVENUE



4TH GENERATION
FAMILY-OWNED & OPERATED



BILL GROTE
Chairman of
the Board
JOHN GROTE
Global Vice President
Sales & Marketing
DOMINIC GROTE
President
and CEO
MIKE GROTE
Grote Asia
General Manager

Design, manufacture,
& distribute vehicle
visibility systems

 **LED**
SYSTEMS
PIONEER

OVER 1,300
EMPLOYEES 

 GLOBAL MANUFACTURER

Grote

GROTE HEADQUARTERS

MADISON, INDIANA, USA



In a continued effort to exceed SAE and FMVSS quality & performance standards, we became the first manufacturer in our industry to receive TS16949.

Grote

THE GROTE DIFFERENCE



GROTE EUROPE

BOGEN, GERMANY



“We are bringing leading-edge LED technology to the European market.

Grote

SIMPLE ADVANCED **+ New Goal**

Search for a goal or campaign

All Goals

- > **CPM** **Amet Quandu Goal**
- > **CPC** **Abdoc Folarsut Goal**
- > **CPM** **Lorek Goal**
- > **CPC** **Lorem Goal**
- > **CPC** **Lorem Ipsum Goal**
- > **CPM** **Lorem Ipsup Goal**
- > **CPM** **Lorem Ipsur Goal**
- > **CPC** **Lorem Ipsuv Goal**
- > **CPM** **H Amet Quandu Goal**
- > **CPC** **H Abdoc Folarsut Goal**
- > **CPM** **H Lorek Goal**
- > **CPC** **H Lorem Goal**
- > **CPC** **H Lorem Ipsum Goal**
- > **CPM** **H Lorem Ipsup Goal**
- > **CPM** **H Lorem Ipsur Goal**
- > **CPC** **H Lorem Ipsuv Goal**

3 Goals or Campaigns in need of attention

Campaign Solar Quad | [Edit Campaign](#)
Pacing too fast; nearing budget

Goalname Sut Dolar Quand | [Edit Goal](#)
Nearing end date of 09/11/2013

Goalname Alors Nostrud | [Edit Goal](#)
Didn't spend yesterday wtf is going on

All Goals

Goals: 12 | Budget: \$2,285.500 | Spend: \$1,793,000

Today Last 30 MTD 11/21/2013 - 12/04/2013

	IMPRESSIONS	CPA
CLICKS	103,962	\$0.08
CONVERSIONS	10,630	\$1.40
TOTAL SPEND	\$1,793,000	0.35
	REVENUE	\$1,145,350

Pacing at 83% of \$370,500 max

Chart View: Cost / Revenue

Performance Overview **Goal Performance** View by alphabetical A-Z

Goal Performance

Goal 1: Lorem Ipsum Dollar Goal

CPA: \$11.25 Sept 2012

Pacing at 82% of Total Budget

\$10,325 Remaining budget 72 Days remaining

	IMPRESSIONS	CLICKS
CLICK CONVERSIONS	103,962	10,630
	2 000	2 000

Goal 2: Lorem Ipsum Dollar Goal

CPA: \$11.25 Sept 2012

Pacing at 82% of Total Budget

\$10,325 Remaining budget 72 Days remaining

	IMPRESSIONS	CLICKS
CLICK CONVERSIONS	103,962	10,630
	2 000	2 000

Goal 3: Lorem Ipsum Dollar Goal

CPA: \$11.25 Sept 2012

Pacing at 82% of Total Budget

\$10,325 Remaining budget 72 Days remaining

	IMPRESSIONS	CLICKS
CLICK CONVERSIONS	103,962	10,630
	2 000	2 000

MBuy/Mediaocean / Advertising technology platform

Top Audience Segments

Select a range of audience segments

Above average | Below average

TARGUSinfo Audience Element #137
**Affluent, Suburban, College Degree
Married, Home Owner, Car Owner**
Index: 122 % of Pop.: 0.7%
Avg. Income Range: \$150k +
Avg. Age Range: 50-64
Home Owner/Renter: Owner
Neighborhood Type: Urban-Core
Likelihood of Children: With and with
Marital Status: Separated

Index

Audience Segments

Select segments

Segments selected for targeting

Number of Segments	10	% of Conversions	6.4%	Estimated RPM	\$0.95
Index of Audience	124	% of Population	41.7%	Save	

Edit assumptions

Select individual audience segments

Audience Segment and Details	Index	% of Conv.	% of Pop.
<input checked="" type="checkbox"/> TARGUSinfo #137: Indigent, Urban, College Dropout, Unmarried, Parents' basement...	149	3.7%	0.4%
<input checked="" type="checkbox"/> TARGUSinfo #84: Affluent, Suburban, College Degree, Car Owner, Renter	147	4.2%	0.9%
<input checked="" type="checkbox"/> Exelate: Destitute, Suburban, College Degree, separated, Renter, Graduate Degree...	141	4.2%	0.9%
<input checked="" type="checkbox"/> TARGUSinfo #109: Affluent, Suburban, College Degree, Married, Home Owner...	138	3.7%	0.4%
<input checked="" type="checkbox"/> Exelate: Affluent, Suburban, College Degree, Car Owner, Renter	133	4.2%	0.9%
<input checked="" type="checkbox"/> Exelate: Affluent, Suburban, College Degree, separated, Car Owner	126	4.2%	0.9%
<input checked="" type="checkbox"/> TARGUSinfo #72: Affluent, Suburban, College Degree, Married, Home Owner...	125	3.7%	0.4%
<input checked="" type="checkbox"/> Exelate: Affluent, Suburban, College Degree, Car Owner, Renter	124	4.2%	0.9%
<input checked="" type="checkbox"/> TARGUSinfo #24: Affluent, Suburban, College Degree, separated	124	4.2%	0.9%
<input checked="" type="checkbox"/> TARGUSinfo #151: Affluent, Suburban, College Degree, Married, Home Owner...	121	3.7%	0.4%
<input type="checkbox"/> TARGUSinfo #134: Affluent, Suburban, College Degree, Car Owner, Renter	117	4.2%	0.9%
<input type="checkbox"/> Exelate: Affluent, Suburban, College Degree, separated, Renter	114	4.2%	0.9%
<input type="checkbox"/> TARGUSinfo #135: Affluent, Suburban, College Degree, separated, Renter	106	4.2%	0.9%

TIMEFRAME [Clear Timeframe](#)Select period 01/01/2014 - 12/31/2014 FILTERS [Clear Filters](#)

> Locations

> Service Lines

> Payers

INDICATORS

Revenue

Active Patients

Billable Encounters

Average Cost/ Encounter

Amt Billed vs Amt Received

Insured Encounters

Medical Encounters

Non-medical Encounter Oppty

Cost & Productivity

Direct Cost/ Patient

Direct Profit/ Patient

Key Revenue Indicators

New Patients

↑ 361

Key Cost & Productivity Indicators

Direct Cost per Patient

↓ \$250

Key Quality Indicators

Clinical Quality Index

↑ 50%

Billable Encounters

↑ 18,500

Direct Profit per Patient

\$25

Patient Satisfaction

↓ 4.5%

Average Fee per Visit

\$125

Productivity

↑ 85%

Quality Cash Incentives

↑ 85%

Dashboard Measures Patients Task Manager Susan Valdez

Susan Valdez
April 7, 2015 6 Encounters 2 New Patients 19 Actions Needed

Time Last Name First Name Birthdate Reason for Visit Last Visit

> 8:30 AM Dixon Daryl 12/07/65 1 Year Checkup 03/14/15

Allergies
Penicillin
Peanuts
Primary Diagnoses
Hypertension
Hyperlipidemia
Smoker
Substance Abuse

Vitals Result Date
Weight 165 lbs. 03/19/15
BMI 31 03/19/15
BP 155 / 90 03/19/15
PHQ Score 1 03/19/15
Smoking Status Positive 03/19/15

Actions Needed (14)
Diabetes (1)
HbA1c Control 8.2%
LDL Control 230 mg/dl
Cardiovascular Disease (1)
Depression (1)
Prevention & Screening (1)

> 9:15 AM Koeningshausen Klaus 12/07/65 Hypertension 03/14/15

Allergies
Penicillin
Peanuts
Primary Diagnoses
Hypertension
Hyperlipidemia

Vitals Result Date
Weight 165 lbs. 03/19/15
BMI 22 03/19/15
BP 170 / 105 03/19/15
PHQ score 1 03/19/15
Smoking Status Negative 03/19/15

Actions Needed (12)
Diabetes (1)
HbA1c Control 10.2%
LDL Control 211 mg/dl
Cardiovascular Disease (1)
Depression (1)
Prevention & Screening (1)

> 10:00 AM Porawski John 12/07/65 1 yr checkup 03/14/15

Allergies
Penicillin
Peanuts
Primary Diagnoses
Hypertension
Hyperlipidemia

Vitals Result Date
Weight 365 lbs. 03/19/15
BMI 29 03/19/15
BP 155 / 95 03/19/15
PHQ score 1 03/19/15
Smoking Status Negative 03/19/15

Actions Needed (3)
Diabetes (1)
Cardiovascular Disease (1)
Depression (1)
Prevention & Screening (1)

Provider Performance Clinic Performance Intelligent Registry User Management

Intelligent Registry

Showing Patients with the Most Care Gaps

Filter by Category (4) Filter by Actions Needed (3) Filter by Age Enter dates of birth for filter range
01/01/2014 to 12/31/2014

Filter by Location (7) Filter by Payer Filter by Date of Last Visit Enter dates of last visit for filter range
01/01/2013 to 12/31/2013

Apply Clear All

Last Name	First Name	Birthdate	Last Visit	Actions Needed	Showing 114 Records
Dixon	Daryl	12/07/65	03/14/15	23	
Koeningshausen	Klaus	12/07/65	03/14/15	13	
Porawski	John	12/07/65	03/14/15	1	
Weathersby	Dawn	12/07/65	03/14/15	1	
Michaelson	Joanne	12/07/65	03/14/15	1	
Thompson	Duane	12/07/65	03/14/15	1	

Dashboard Measures Patients Task Manager Susan Valdez

Susan Valdez April 7, 2015 6 Encounters 2 New Patients 19 Actions Needed

Time + Last Name First Name Birthdate Reason for Visit Last Visit

8:30 AM Dixon Daryl 12/07/65 1 Year Checkup 03/14/15

Allergies Vitals Result Date
Penicillin Weight 165 lbs. 03/19/15
Peanuts BMI 31 03/19/15
Primary Diagnoses BP 155 / 95 03/19/15
Hypertension PHQ Score 1 03/19/15
Hyperlipidemia Smoking Status Positive 03/19/15

Actions Needed (14)
Diabetes (1)
HbA1c Control 8.2%
LDL Control 235 mg/dl
Cardiovascular Disease (1)
Depression (1)
Prevention & Screening (1)

9:15 AM Koeningshausen Klaus 12/07/65 Hypertension 03/14/15

Allergies Vitals Result Date
Penicillin Weight 165 lbs. 03/19/15
Peanuts BMI 22 03/19/15
Primary Diagnoses BP 170 / 105 03/19/15
Hypertension PHQ score 1 03/19/15
Hyperlipidemia Smoking Status Negative 03/19/15

Actions Needed (31)
Diabetes (1)
HbA1c Control 10.2%
LDL Control 211 mg/dl
Cardiovascular Disease (1)
Depression (1)
Loren Ipsum Dolar 134
Dolar Sut Amet Quand 54
Nostrud Lorem Ipsum 67
Loren Ipsum Dolar 12.1
Prevention & Screening (1)
Loren Ipsum Dolar 14
Dolar Sut Amet Quand 23.5
Nostrud Lorem Ipsum 8.0

Medications Dosage Order Date Prescription Status
Lipitor 10 mg once daily 01/11/14 Expired
Chantex 0.5 mg once daily x3 days 03/19/15 Expired
0.5 mg twice daily x4 days
1.0 mg twice daily x11 wks.

Diagnostics Order Date Result Date
Labs Lipid Profile 03/19/15 03/22/15
Urine Drug Screen 03/19/15 No Results

Radiology Order Date Result Date
Chest X-ray 03/19/15 03/19/15

EHR Record Number: 0000000026402

Referrals Referral Date Result Date
Greater Atlanta Mental Health 03/19/15 03/27/15

Admissions Admission Date Discharge Date
Emergency Department 05/12/15 05/12/15
Inpatient 05/12/15 05/15/15

Clinical Care Assessment Form

10:00 AM Porawski John 12/07/65 1 yr checkup 03/14/15

Allergies Vitals Result Date
Penicillin Weight 365 lbs. 03/19/15
Peanuts BMI 29 03/19/15
Primary Diagnoses BP 155 / 95 03/19/15
Hypertension PHQ score 1 03/19/15
Hyperlipidemia Smoking Status Negative 03/19/15

Actions Needed (1)
Diabetes (1)
Cardiovascular Disease (1)
Depression (1)
Prevention & Screening (1)

Provider Performance Clinic Performance Intelligent Registry User Management

Intelligent Registry

Showing Patients with the Most Care Gaps

Filter by Category (4) Filter by Actions Needed (3) Filter by Age Enter dates of birth for filter range
Filter by Location (7) Filter by Payer 01/01/2014 to 12/31/2014
Filter by Date of Last Visit Enter dates of last visit for filter range
09/01/2013 to 12/01/2013 Apply Clear All

Last Name	First Name	Birthdate	Last Visit	Actions Needed	Showing 114 Records
Dixon	Daryl	12/07/65	03/14/15	23	
Koeningshausen	Klaus	12/07/65	03/14/15	13	

Patient Information
EHR Record #: 000000000264020
PCP: Herschel Greene
Last Seen Provider: Margaret Ray
Insurance: Uninsured
Language: Spanish
Telephone: 415-524-0973

Call Notes

Actions Needed (19)
Diabetes (1)
HbA1c Control 10.2%
LDL Control 211 mg/dl
Cardiovascular Disease (1)
Depression (1)
Loren Ipsum Dolar 134
Dolar Sut Amet Quand 54
Nostrud Lorem Ipsum 67
Loren Ipsum Dolar 12.1
Prevention & Screening (1)
Loren Ipsum Dolar 14
Dolar Sut Amet Quand 23.5
Nostrud Lorem Ipsum 8.0

Diagnoses & Risks
Super Utilizer
Hyperlipidemia
Hypertension
Depression

Appointments Last 12 Months
Total Appointments 5
No Shows 2
Late Shows 1

Reminders
Sept 12: Call patient to have them arrange transportation

Appointment Access Barriers
Getting Transportation Concerns
Getting Time Off Work
Childcare Issues
Needs Spanish Interpreter

Add Barrier:

Patient Payer Incentives
Human Patient Incentives
Provider Assessment Form
Anti-Thrombotic Therapy (CVD)
BP Control (CVD)
BP Documentation (CVD)
LDL Control (CVD)
LDL Documentation (CVD)
Lipid Therapy (CVD)

Actions Patient Incentives

Allergies	Vitals	Result	Date	Diagnostics	Labs	Order Date	Result Date
Penicillin Peanuts	Weight 165 lbs. BMI 22 BP 170 / 105 PHQ score 1 Smoking Status Negative	03/19/15 03/19/15 03/19/15 03/19/15 03/19/15	03/19/15 03/19/15 03/19/15 03/19/15 03/19/15	PCP: Herschel Greene Providers seen in the last 12 months: Herschel Greene David Collins Mary Hernandez EHR Record Number: 0000000026402	Lipid Profile Urine Drug Screen	03/19/15 03/19/15	03/22/15 No Results

Medications	Dosage	Order Date	Status	Referrals	Referral Date	Result Date
Lipitor Chantex	10 mg once daily 0.5 mg once daily x3 days 0.5 mg twice daily x4 days 1.0 mg twice daily x11 wks.	01/11/14 03/19/15 03/19/15 03/19/15	Expired Expired	Greater Atlanta Mental Health	03/19/15	03/27/15

Admissions	Admission Date	Discharge Date	Admissions	Admission Date	Discharge Date
Emergency Department	05/12/15	05/12/15	Emergency Department	05/12/15	05/12/15
Inpatient	05/12/15	05/15/15	Inpatient	05/12/15	05/15/15

Clinical Care Assessment Form

Referrals	Referral Date	Result Date
Greater Atlanta Mental Health	03/19/15	03/27/15

Porawski John 12/07/65 1 yr checkup 03/14/15

Weathersby Dawn 12/07/65 03/14/15

Michaelson Joanne 12/07/65 03/14/15

Thompson Duane 12/07/65 03/14/15

TIMEFRAME Clear Timeframe

Select period

01/01/2014 - 12/31/2014

FILTERS Clear Filters

- > Locations
- > Service Lines
- > Payers

INDICATORS

- Revenue
 - Active Patients
 - Billable Encounters
 - Average Cost/ Encounter
 - Amt Billed vs Amt Received
- Insured Encounters
 - Medical Encounters
 - Non-medical Encounter Opty
- Cost & Productivity
 - Direct Cost/ Patient
 - Direct Profit/ Patient
 - Patient Risk Scoring
 - Provider Prod & Demand
 - Same Day Utilization
- Overall Utilization Add to Dashboard

 - 3rd Next Available Appointment
 - No-show & Late Arrival
 - Total Cycle Time
 - Care Continuity

- Quality
 - Quality of Care
- Patient Satisfaction
 - Total Cycle Time
 - Provider Productivity & Efficiency
 - Patient Risk Scoring
- MediQuire
 - Net MQ Benefit
 - Subscription Cost
 - Gross Benefit

menu of pre-defined time periods

- Select period
- Year to Date
- Quarter to Date
- Month to Date
- Last 12 Months
- Last 3 Months
- Last 1 Month

System needs to enforce that if any items have been selected in any of the three filters, user cannot collapse that section; it remains open if anything is checked.

Selected state

Hover state reveals "+" icon; user clicks for menu allowing adding indicator to dashboard. System remembers the user's configuration on next visit.

Hover state reveals check mark icon because this indicator is already included on dashboard. User can add and remove indicator cards.

TIMEFRAME Clear Timeframe

Select period

01/01/2014 - 12/31/2014

FILTERS Clear Filters

- > Locations
- > Service Lines
 - All Service Lines
 - Medical – Adult
 - All Medical
 - Medical – Pediatric
 - Dental
 - Behavioral Health
- > Payers

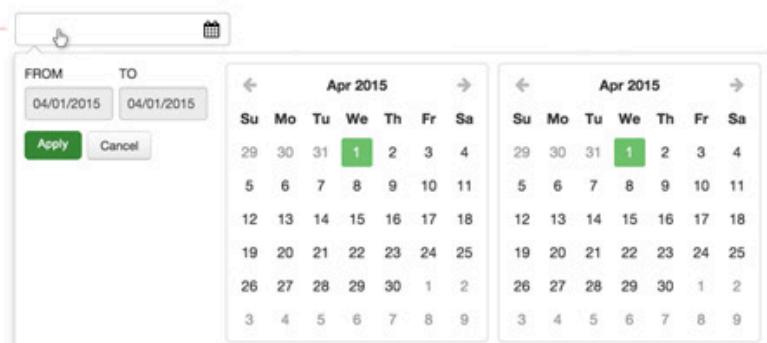
INDICATORS

- Revenue
 - Active Patients
 - Billable Encounters
 - Average Cost/ Encounter
 - Amt Billed vs Amt Received
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Calendar interface for choosing from and to dates



Clinical Quality Index

↑ 50%

Individual card regular, non-hover state.
lightest cool gray: #f8f9fa

Clinical Quality Index

↑ 50%

Individual card hover state.
Clicking anywhere on the card sends user to the page for that particular Indicator.
hover state: #eeeeff

Clinical Quality Index

Quality Cash Incentives consist of lorem ipsum dolor sit amet, consectetur and adipiscing elit. Curabitur euismod ante quis leo dapibus feugiat.

Morbi faucibus maximus felis id interdum. Pellentesque vel ante convallis, vulputate est a, finibus dui. Nullam viverra egestas luctus. Morbi vitae est ornare ullam.

Information icon hover state



DEWITT TISHMAN ARCHITECTS

770 Lexington Avenue, 12th Floor New York, NY 10065 212.317.0088

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DEWITT TISHMAN ARCHITECTS

**Peter DeWitt AIA**
PARTNER

A 1976 graduate of University of Pennsylvania Graduate School of Fine Arts, Peter DeWitt has practiced architecture in New York for over 30 years. Early in his career Mr. DeWitt spent eleven years at Beyer Blinder Belle, becoming a partner in the firm in 1988. While at Beyer Blinder Belle, he directed the critically acclaimed design of the Temple Hoyne Buell Theater at the Denver Arts Center and a library and atrium gallery for the Japan Society in Manhattan. While at 609 Mr. DeWitt designed the architectural component of the first Barneys Women's Store at 17th Street and Seventh Avenue in New York, where his distinctive sweeping stair created an exciting shopping scene in the 1980's. Other design work included the retail component of the Museum Block at the acclaimed South Street Seaport, and a new lobby and exterior facade in the style of the neighboring Rockefeller Center at 609 Fifth Avenue.

Completed large-scale projects include the design of the 333 River Street, a 525-unit residential building in Hoboken, New Jersey, the Gotham, a 220-unit building in Jersey City, the Constitution, a 325-unit residential and retail complex in Hoboken, Chancery Square, a 135-unit building in the downtown historic district of Morristown, New Jersey as well as Hudson Square South, a 150-unit residential building also in Hoboken. The New York City Landmarks Preservation Commission commended Mr. DeWitt's design for a new 25-unit loft building in the Tribeca historic district, completed in 2000. Current projects include Trump Plaza, a pair of 35-story residential towers in Jersey City, and three neighboring 12-story buildings for Toll Brothers in Hoboken. Smaller scale work includes numerous private residences and estates including the AIA Award-winning North Castle Farms, and homes in Aspen, Colorado, East Hampton, New York, and Short Hills, New Jersey.

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DEWITT TISHMAN ARCHITECTS

PROJECTS / Multi-family / Trump Plaza, Jersey City, NJ

Trump Plaza
Jersey City, NJ
2007

◀ ▶ 1 of 8



Topping out at 55 floors, Trump Plaza is the tallest residential building in New Jersey. A second 30-story tower will result in a total of 862 apartments. A striking combination of buff and white brick, with a white crown that extends down the east and west sides, emphasizes the building's slenderness and height.



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DEWITT TISHMAN ARCHITECTS

PROJECTS / Single-family / House Addition, East Hampton

House Addition
East Hampton, NY
1995, 2001

◀ ▶ 1 of 3



This family room addition to a single-style house in Long Island combines the traditional elements of the style with a more contemporary treatment. Steel tie-rods stabilize the roof structure, which is supported by timber from an antique barn. Clerestory windows punctuate three walls at three heights, while a trellis glass pediment caps the



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color modes

projected color
reflected color
color modes comparison

Color is generated in one of two ways: an object either reflects it or radiates it.

Objects such as desks and computers are called nonluminous, because they are colored by the light they reflect. Surfaces such as the screen you are viewing are called luminous, because they project their own light. Thus the need to distinguish between reflected (subtractive) color and projected (additive) color.

The painters referred to as the Impressionists, including **Monet**, **Renoir**, **Degas**, and **Manet**, also sought to achieve an illusory optical effect. Like Seurat, they focused more on capturing the immediate visual impression of reflected light than on the actual representative colors of an observed object. Rather than mix colors on their palettes, they applied or colors to the canvas in small, the colors blended in the viewer's eye.

Many post-impressionist artists more structure and emotion to their paintings, and thereby powerfully influenced the current of expressionism in art.

Paul Cézanne is often described as the father of modern art, as giants such as Picasso and Matisse greatly admired his innovative use of perspective, composition, and especially color.

In simplifying scenes to their fundamentals, Paul Gauguin used color to convey intangible rather than surface appearances by massing his colors into large, flat areas.

Dutch painter **Vincent Van Gogh** used swirling, contoured brushwork to apply striking colors to convey an oft-anguished mental state: "Instead of trying to render things I see before me, I use color in an arbitrary way to express myself."

The color wheel illustrates the relationships among the colors in the visible spectrum.

Primary colors mix to form all other colors.

Secondary colors are mixtures of two primaries.

Tertiary colors are made up of a primary and a secondary color.

Complementary colors have the most contrast.

Analogous colors are adjacent to each other, and thus share the same undertones.

Incongruous colors are discordant color pairs.

Triad Harmony involves any three hues equally spaced on the color wheel.

Color Game 2: Color Connotations

What does color say to you? Create your own palette for each word by dragging swatches from the right, and compare your choices with ours.

drama

When finished, click here to view our color interpretation.

1 2 3 4 5 6 7 8 9 10

In the early 20th century, a small band of artists called the **Fauves** carried Van Gogh's revolution further by translating their feelings into paint with a brash, vibrant style. Endowed with an emotional force, the Fauves experiment with radical new styles in which colors representational qualities and became pure color. The Fauves shunned detail, favoring bold and robust strokes to convey meaning.

The Fauvist movement included **Henri Matisse**, **Maurice de Vlaminck**, and **André Derain**. Their love of unbridled color and disregard for natural forms has come to be recognized as one of the major early forces which drive modern art.

Some of the first art to move beyond pictorial toward pure form sought a spiritual through explorations of form and color.

Utrillo became focused in his work on a universal harmony. His increasingly compositions evolved into color and studies in which placing one dominant and movement yet equilibrium.

Expressionist **Wassily Kandinsky** felt that every color held its own expressive value; art could more effectively communicate meaning through abstract form and color than by literal depiction of observed subjects.

Color Game 1: Middle Mixtures

The middle mixture is equidistant from either of its parent colors. Drag a diamond to find the color which creates the most convincing blend.

1 2 3 4 5 6 7 8 9 10



Kohler / Animated LCD information panel for Robern bathroom mirrors

Citigroup Private Bank Research

The VIEW

15 MAY - 15 JUN 2002

Global Investment Outlook

The Dollar's New Math

(View column)

In our March View, we had one note of concern for formulating our investment strategy for the year ahead, as well as for our investment process. That concern was one sentence: As this issue, we identified several risks around the potential for a significant slowdown in economic growth. This month, Citi View will call your attention to another risk, one posed by the high US dollar. We'll also take a look at the dollar's recent decline against the yen and the euro, which could represent a significant change in the investing fundamentals.

Any dollar strength could take away the benefit of the dollar's strength, but here's a key feature of the economic landscape for much of the past twelve years. From its low in 1985, the dollar has appreciated over 40% (see chart page 4). This is due to the dollar's long surge against most of the world's trading currencies helped the US maintain a favorable balance of trade, as well as capital and labor in economic growth. The dollar has been moving for such an extended period of time, so it's hard to imagine that it would have come to take this strength for granted.

Several developments lead us to believe that the dollar's days of political leadership in coming world events, as the previous edition.

Continued on next page

By Clark Winter
Chief Global Economist, Strategic
Private Banking Group

Clark Winter

citigroup
private bank

Global Investment Outlook

The Dollar's New Math

(View column)

Strength of the current year gives way to a more skeptical view of the dollar's future. In this issue, we identified several risks around the potential for a significant slowdown in economic growth. This month, Citi View will call your attention to another risk, one posed by the high US dollar. We'll also take a look at the dollar's recent decline against the yen and the euro, which could represent a significant change in the investing fundamentals.

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Continued on next page

By Clark Winter
Chief Global Economist, Strategic
Private Banking Group

Clark Winter

At a Glance

A summary of our investment opinions across asset classes, regions, asset classes, and countries.

Global

Equities

Fixed Income

Latin America

Asia Pacific

Latin America

Equities

Latin America and Mexico equity markets are likely showing an accelerated resilience to the problems in Argentina.

Near-Term Implications

World Bank estimates show Latin American economies growing at 3.5% in 2002, while the percentage of foreign direct investment (FDI) flows will cover 10% of GDP. The real estate and banking sectors are the main contributors to Brazil's growth, as Brazil's central bank has adopted a new policy of monetary expansion. In Chile, the economy is recovering from a period of inflationary pressure. This is evident in the increasing in a few months in the value of the Chilean peso. Brazil's real estate market is also recovering, as the government has recently announced a new tax on real estate transfers. This is evident in the increasing in a few months in the value of the Chilean peso.

Long-Term Outlook

We have limited positive on Latin American markets for the long term, based on an increasing trend of inflation and interest rates. The real estate and banking sectors are the main contributors to Brazil's growth, as Brazil's central bank has adopted a new policy of monetary expansion. This is evident in the increasing in a few months in the value of the Chilean peso.

Fixed Income

Current bond markets in the local place and cities in the middle of their interest rate cycle, and increasing inflation, will likely support bond performance through 2002.

Near-Term Implications

Argentina's economy is likely to continue to show higher inflation rates, as the central bank continues to increase interest rates. The real estate and banking sectors are the main contributors to Brazil's growth, as Brazil's central bank has adopted a new policy of monetary expansion. This is evident in the increasing in a few months in the value of the Chilean peso.

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Asia Pacific

Equities

Asia is important for us to average in global economic resilience and focus on select groups that demonstrate the ability to withstand the challenges of a high-risk environment in the fourth quarter.

Near-Term Implications

China's economy is likely to continue to show higher inflation rates, as the central bank continues to increase interest rates. The real estate and banking sectors are the main contributors to Brazil's growth, as Brazil's central bank has adopted a new policy of monetary expansion. This is evident in the increasing in a few months in the value of the Chilean peso.

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Fixed Income

Given the stability of the local bond market, we are likely to see a decline in yields. Higher yield bonds should also find their place in a diversified portfolio on the basis of declining global interest rates in 2002.

Near-Term Implications

While regional economic activity in the first and second quarters of 2002 remains relatively stable, the third quarter shows signs of improvement, with the fourth quarter showing signs of further improvement. We expect continued FDI inflows and moderate real estate price increases in the fourth quarter.

Long-Term Outlook

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Citigroup Private Bank / Brochure