

Enterprise Software Licensing Revenue Forecast

Confidential Prospective Financial Analysis

Prepared for Potential Investor Due Diligence

1. PRELIMINARY DEFINITIONS

1 "Company" shall mean Nexus Intelligent Systems, Inc., a Delaware corporation with principal offices located at 1200 Technology Park Drive, Austin, Texas 78758.

2 "Forecast Period" refers to the consecutive 36-month period commencing January 1, 2024 and terminating December 31, 2026.

3 "Enterprise Software License" means proprietary software platforms developed by the Company for predictive maintenance and intelligent automation solutions.

2. REVENUE PROJECTION METHODOLOGY

1 Forecasting Approach

The revenue projections contained herein have been developed utilizing:

- Historical revenue performance from 2021-2023
- Current enterprise sales pipeline
- Projected market penetration rates
- Anticipated product development milestones
- Comprehensive market research analysis

2 Revenue Segmentation

Projected licensing revenues are categorized across the following market verticals:

- a) Manufacturing Sector: Estimated 42% of total projected revenue
- b) Energy Infrastructure: Estimated 28% of total projected revenue
- c) Transportation & Logistics: Estimated 18% of total projected revenue
- d) Additional Enterprise Segments: Estimated 12% of total projected revenue

3. FINANCIAL PROJECTIONS

1 Baseline Revenue Forecast

| Fiscal Year | Projected Licensing Revenue | Growth Rate |

|-----|-----|-----|

| 2024 | \$18,750,000 | 50% |

| 2025 | \$26,250,000 | 40% |

| 2026 | \$35,437,500 | 35% |

2 Conservative Scenario Adjustments

The Company has incorporated potential market contraction scenarios, with downside projections reducing expected revenues by up to 15% in each forecasted year.

4. KEY ASSUMPTIONS AND LIMITATIONS

1 Material Assumptions

- Continued technological innovation in AI-driven predictive platforms
- Stable macroeconomic conditions in target market segments
- Maintenance of current sales and marketing infrastructure
- No significant disruption to existing enterprise customer relationships

2 Forecast Limitations

This financial projection represents management's best estimate based on currently available information. Actual results may differ materially due to:

- Unexpected market shifts
- Technological disruption
- Competitive landscape changes
- Unforeseen regulatory developments

5. DISCLAIMER AND LEGAL PROVISIONS

1 Confidentiality

This document is strictly confidential and prepared solely for potential investor evaluation.

Unauthorized reproduction or distribution is prohibited.

2 No Warranty

The Company expressly disclaims any warranty or representation regarding the absolute accuracy of these projections. Potential investors are advised to conduct independent due diligence.

3 Forward-Looking Statement Notice

Certain statements herein constitute forward-looking statements subject to safe harbor provisions under the Private Securities Litigation Reform Act.

6. CERTIFICATION

I, Dr. Elena Rodriguez, Chief Executive Officer of Nexus Intelligent Systems, Inc., hereby certify that the foregoing financial projections have been prepared in good faith and represent the Company's reasonable best estimate of potential future performance.

—

Dr. Elena Rodriguez

Chief Executive Officer

Nexus Intelligent Systems, Inc.

Date: January 22, 2024

7. APPENDICES

Detailed supporting documentation, including historical financial statements and market research reports, are available upon execution of a non-disclosure agreement.