

CONTROLSYNC SOLUTIONS CORPORATE ORGANIZATIONAL CHART

PREAMBLE

This Corporate Organizational Chart represents the comprehensive structural and operational framework of ControlSync Solutions as of January 1, 2023, providing a definitive overview of the company's organizational composition, leadership structure, and strategic alignment.

DEFINITIONS

- **SaaS:** Software as a Service
- **ARR:** Annual Recurring Revenue
- **PLC:** Programmable Logic Controller
- **SCADA:** Supervisory Control and Data Acquisition

1.0 CORPORATE OVERVIEW

ControlSync Solutions is a registered corporate entity incorporated in the State of Texas, with primary headquarters located in Austin. Established in 2016, the company specializes in industrial automation software, providing enterprise-level SaaS platforms for operational intelligence and predictive maintenance solutions.

Legal Registration Details: - Corporate Name: ControlSync Solutions, Inc. - State of Incorporation: Texas - Date of Formation: March 15, 2016 - Federal Tax ID: 87-2394561

Organizational Structure: - Corporate Type: Delaware C-Corporation - Total Employees: 85 - Operational Footprint: North American market with global technology partnerships

2.0 EXECUTIVE LEADERSHIP

Executive Management Team

1. Dr. Elena Rodriguez - Chief Executive Officer - Founding member with 15 years of industrial automation experience - Ph.D. in Mechanical Engineering from Stanford University - Direct oversight of strategic vision and corporate development

2. Michael Chen - Chief Technology Officer - Lead architect of ControlSync's core software platform - Previous experience with Rockwell Automation engineering teams - Responsible for technology strategy and product innovation
3. Sarah Thompson - Chief Financial Officer - 20 years of financial leadership in technology sectors - Manages financial operations, investor relations, and strategic funding

Board of Directors

- 5 total board members
- 3 independent directors
- 2 founding executive representatives
- Quarterly strategic review meetings

3.0 DEPARTMENTAL STRUCTURE

Organizational Units

1. Engineering Department - Software Development Team (25 employees) - Systems Integration Group (12 employees) - Quality Assurance Division (8 employees)
2. Sales and Marketing - Enterprise Sales Team (15 employees) - Marketing and Communication Group (7 employees) - Customer Success Division (10 employees)
3. Operations - Customer Support (8 employees) - Professional Services (5 employees) - Administrative Support (5 employees)

4.0 OWNERSHIP AND EQUITY STRUCTURE

Shareholder Composition

- Founder Ownership: 52%
- Venture Capital Investors: 38%
- Employee Stock Options: 10%

Funding Details

- Current Stage: Series A
- Total Funding Raised: \$8.5 million
- Primary Investors:
- TechVest Capital

- Industrial Innovation Fund

5.0 OPERATIONAL DIVISIONS

Product Lines

1. ControlSync Insight Platform - Real-time operational monitoring - Predictive maintenance solutions - Cloud-based analytics engine
2. Industrial Integration Services - Custom integration consulting - Hardware-software compatibility solutions

Revenue Segments

- SaaS Subscription: 68%
- Professional Services: 22%
- Hardware Integration: 10%

6.0 TECHNOLOGY AND INTEGRATION ECOSYSTEM

Core Technology Platform

- Cloud-native architecture
- Microservices-based design
- Real-time data processing capabilities

Key Integration Partners

- Rockwell Automation
- Allen-Bradley Control Systems
- SCADA Infrastructure Providers

Technical Infrastructure

- Multi-cloud deployment
- ISO 27001 Security Certification
- Scalable enterprise architecture

EXHIBITS

Exhibit A: Detailed Organizational Chart Exhibit B: Leadership Biographical Summaries
Exhibit C: Technology Integration Roadmap

APPENDICES

Appendix 1: Departmental Headcount Details Appendix 2: Equity Distribution Breakdown
Appendix 3: Technology Platform Specifications