

# CONTROLSYNC SOLUTIONS

## CAPITALIZATION TABLE

**As of January 1, 2023**

### 1.0 Company Overview

ControlSync Solutions is a Delaware corporation incorporated on March 15, 2016, with its principal place of business located in Austin, Texas. The company is an industrial automation software enterprise specializing in enterprise SaaS platforms for operational intelligence and predictive maintenance solutions.

#### 1.1 Corporate Incorporation Details

- State of Incorporation: Delaware
- Date of Incorporation: March 15, 2016
- Corporate Jurisdiction: United States

#### 1.2 Authorized Share Structure

- Total Authorized Shares: 10,000,000
- Common Stock: 8,000,000 shares
- Preferred Stock: 2,000,000 shares

#### 1.3 Outstanding Shares

- Total Outstanding Shares: 6,425,000
- Common Stock: 5,125,000 shares
- Preferred Stock: 1,300,000 shares

### 2.0 Equity Ownership Summary

#### 2.1 Founder Ownership

- Marcus Reyes (CEO): 2,150,000 shares (33.5%)
- Elena Chen (CTO): 1,075,000 shares (16.7%)
- Combined Founder Ownership: 50.2%

#### 2.2 Investor Equity Stakes

- Seed Investors: 1,075,000 shares (16.7%)

- Series A Investors: 1,300,000 shares (20.2%)

## **2.3 Employee Stock Option Pool**

- Total Reserved: 900,000 shares (14%)
- Currently Granted: 625,000 shares
- Available for Future Grants: 275,000 shares

## **3.0 Share Class Definitions**

### **3.1 Common Stock**

- Voting Rights: One vote per share
- No liquidation preferences
- Standard transfer restrictions

### **3.2 Preferred Stock (Series A)**

- Liquidation Preference: 1x
- Conversion Rights: Convertible to common stock
- Anti-dilution protection
- Voting rights on specific material events

## **4.0 Investor Capitalization**

### **4.1 Series A Investment Details**

- Lead Investor: Horizon Ventures
- Total Investment: \$5,200,000
- Equity Stake: 20.2% (1,300,000 shares)
- Price Per Share: \$4.00

### **4.2 Investor Rights**

- Pro-rata participation rights
- Information rights
- Registration rights
- Board observation rights

## **5.0 Fully Diluted Capitalization**

### **5.1 Outstanding Securities**

- Common Shares: 5,125,000
- Preferred Shares: 1,300,000

- Options/Warrants: 625,000

## **5.2 Potential Dilution Scenario**

- Total Fully Diluted Shares: 7,050,000
- Potential Additional Dilution: 15.4%

## **6.0 Historical Equity Transactions**

### **6.1 Funding Round History**

- Seed Round (2016): \$750,000
- Series A (2022): \$5,200,000

### **6.2 Significant Transfers**

- Founder equity restructuring (2019)
- Employee stock option grants (annual)

## **Exhibits**

### **Exhibit A: Detailed Share Allocation**

[Comprehensive share allocation breakdown]

### **Exhibit B: Investor Capitalization Details**

[Detailed investor ownership information]

## **Appendices**

### **Appendix 1: Calculation Methodology**

Detailed methodology for equity calculations and dilution projections.

### **Appendix 2: Ownership Verification**

Certification of share count accuracy and ownership verification process.

**Disclaimer:** This capitalization table represents the company's equity structure as of January 1, 2023, and is subject to change based on future financing activities, stock option exercises, and other corporate transactions.