## SERIES C INVESTMENT TERMS SHEET

# SERIES C PREFERRED STOCK INVESTMENT

NaviFloor Robotics, Inc.

**Delaware Corporation** 

**Date: January 11, 2024** 

## 1. OFFERING TERMS

## 1.1 Security

Series C Convertible Preferred Stock (the "Series C Preferred")

#### 1.2 Investment Amount

Up to \$75,000,000 in aggregate

#### 1.3 Price Per Share

\$12.50 per share (the "Original Purchase Price"), representing a pre-money valuation of \$425,000,000

## 1.4 Capitalization

Post-financing fully-diluted capitalization of approximately 40,000,000 share

## 2. RIGHTS, PREFERENCES, AND PRIVILEGES

## 2.1 Dividend Rights

8% non-cumulative dividend preference relative to Common Stock, when an

declared by the Board of Directors

## 2.2 Liquidation Preference

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5x Original Purchase Price plus declared but unpaid dividends, with participation

## 2.3 Conversion Rights

Initially convertible 1:1 to Common Stock, subject to anti-dilution adjustment

#### 2.4 Anti-dilution Protection

Broad-based weighted average anti-dilution protection for issuances below the Original Purchase Price

## 3. VOTING RIGHTS AND GOVERNANCE

## 3.1 Board Composition

## **3.2 Protective Provisions**

Series Capproval required for:
-
Changes to certificate of incorporation
-
Issuance of senior/pari passu securities
-
Material acquisitions or asset sales
-
Increase in stock option pool
-
Changes to board composition

# 4. FINANCIAL INFORMATION RIGHTS

# **4.1 Information Rights**

Investors entitled to:
-
Audited annual financial statements (within 90 days)
-
Unaudited quarterly financial statements (within 45 days)
-
Monthly management reports
-
Annual operating budget and forecasts

## **5. REGISTRATION RIGHTS**

## **5.1 Demand Rights**

Two (2) demand registrations after earliest of:

- 6 -

IPO

-

Fifth anniversary of closing

-

Qualified acquisition

## 5.2 Piggyback Rights

Pro rata participation rights in company registrations

## **6. PREEMPTIVE RIGHTS**

## 6.1 Pro Rata Rights

Investors have pro rata right to participate in subsequent equity financings

## 7. RIGHT OF FIRST REFUSAL AND CO-SALE

#### **7.1 ROFR**

Company first and investors second have right to purchase shares proposed transferred by founders

#### 7.2 Co-Sale

Investors have pro rata right to participate in founders' transfers

## 8. CLOSING CONDITIONS

## 8.1 Due Diligence

Satisfactory completion of legal, financial, and technical due diligence

#### 8.2 Documentation

Execution of definitive agreements including:
-
Stock Purchase Agreement
-
Amended and Restated Certificate of Incorporation
-
Investors' Rights Agreement
-
Right of First Refusal and Co-Sale Agreement
-
Voting Agreement

# **8.3** Corporate Matters

- -9-

Board and stockholder approval

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Valid corporate authorization

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Regulatory clearances

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Third-party consents

# 9. EXCLUSIVITY

90-day exclusive negotiating period

## 10. CONFIDENTIALITY

Terms are confidential and subject to mutual NDA
11. EXPIRATION
This term sheet expires if not accepted within 15 business days
NAVIFLOOR ROBOTICS, INC.
By:
Name: Dr. Sarah Chen
Title: Chief Executive Officer
Date: _
LEAD INVESTOR

Title: _
Date: _
This term sheet is non-binding and for discussion purposes only, except for t

**By:** -11-

Name: \_

