# STRATEGIC COLLABORATION AGREEMENT

#### **PARTIES**

This Strategic Collaboration Agreement ("Agreement") is entered into as of January 22, 2024, by and between:

NEXUS INTELLIGENT SYSTEMS, INC., a Delaware corporation with principal offices at 1200 Innovation Park Drive, San Jose, California 95134 ("Nexus")

AND

[COLLABORATIVE PARTNER NAME], a [STATE] corporation with principal offices at [ADDRESS] ("Partner")

#### RECITALS

WHEREAS, Nexus is a leading enterprise AI services provider specializing in predictive analytics and intelligent automation solutions;

WHEREAS, Partner possesses complementary technological capabilities and market expertise that align with Nexus's strategic growth objectives;

WHEREAS, both parties desire to establish a comprehensive strategic collaboration to develop, market, and implement advanced technological solutions;

NOW, THEREFORE, in consideration of the mutual covenants and agreements hereinafter set forth, the parties agree as follows:

#### 1. DEFINITIONS

- 1 "Collaborative Technologies" shall mean the joint technological developments, intellectual property, and solution frameworks created pursuant to this Agreement.
- 2 "Confidential Information" shall include all proprietary technical, financial, and operational information exchanged between the parties during the collaboration.
- 3 "Effective Date" shall mean the date first written above.

## 2. SCOPE OF COLLABORATION

## 1 Strategic Objectives

The parties shall collaborate to:

- a) Develop integrated AI-powered predictive maintenance platforms
- b) Create joint go-to-market strategies for enterprise digital transformation solutions
- c) Leverage respective technological capabilities to enhance market competitiveness

# 2 Joint Development Initiatives

The parties will:

- Establish a joint technology development team
- Share research and development resources
- Conduct quarterly strategic alignment meetings
- Create integrated solution prototypes

#### 3. INTELLECTUAL PROPERTY

## 1 Ownership

- Pre-existing intellectual property shall remain the exclusive property of its original creator
- Jointly developed intellectual property shall be co-owned with equal rights of use and commercialization

## 2 Licensing

Each party grants the other a non-exclusive, worldwide license to use collaborative technologies developed during the partnership, subject to mutually agreed commercial terms.

# 4. FINANCIAL ARRANGEMENTS

# 1 Cost Sharing

- Initial collaborative research and development costs shall be equally divided
- Future commercialization revenues will be shared based on specific contribution percentages

## 2 Financial Reporting

Quarterly financial reports detailing collaborative project expenses and potential revenue streams shall be exchanged between the parties.

# 5. CONFIDENTIALITY

## 1 Confidential Information

Each party agrees to:

- Maintain strict confidentiality of the other party's proprietary information
- Implement robust security protocols
- Restrict access to confidential materials
- Use confidential information solely for collaboration purposes

#### 2 Duration

Confidentiality obligations shall survive the termination of this Agreement for a period of five (5) years.

## 6. TERM AND TERMINATION

## 1 Initial Term

This Agreement shall remain in effect for an initial period of thirty-six (36) months from the Effective Date.

#### 2 Renewal

The Agreement may be renewed upon mutual written consent, with potential modifications to reflect evolving strategic objectives.

# 3 Termination Conditions

Either party may terminate the Agreement with ninety (90) days written notice if:

- Material breach of agreement terms occurs
- Collaborative objectives become commercially unviable
- Significant strategic misalignment emerges

#### 7. REPRESENTATIONS AND WARRANTIES

1 Each party represents and warrants that:

- They have full corporate power to enter this Agreement
- The execution does not violate any existing contractual obligations
- All provided information is accurate and complete

# 8. DISPUTE RESOLUTION

## 1 Mediation

Any disputes arising from this Agreement shall first be addressed through good-faith negotiation.

#### 2 Arbitration

Unresolved disputes shall be settled through binding arbitration in Santa Clara County, California, following American Arbitration Association rules.

# 9. MISCELLANEOUS PROVISIONS

# 1 Governing Law

This Agreement shall be governed by and construed in accordance with the laws of the State of California.

# 2 Entire Agreement

This document constitutes the complete understanding between the parties, superseding all prior negotiations and agreements.

## **SIGNATURE PAGE**

IN WITNESS WHEREOF, the parties have executed this Strategic Collaboration Agreement as of the Effective Date.

NEXUS INTELLIGENT SYSTEMS, INC.

# By:

Dr. Elena Rodriguez

Chief Executive Officer

[PARTNER COMPANY]

# By:

[Authorized Signatory Name]

[Title]