# CUSTOMER CONTRACT REVENUE SCHEDULE

# DeepShield Systems, Inc.

For the Period Ending December 31, 2023

Prepared January 11, 2024

#### 1. OVERVIEW AND DEFINITIONS

1 This Customer Contract Revenue Schedule ("Schedule") sets forth the contractually committed revenue from customer agreements for DeepShield Systems, Inc. ("Company") as of December 31, 2023.

2 For purposes of this Schedule:

- "ARR" means Annual Recurring Revenue
- "MRR" means Monthly Recurring Revenue
- "Term" means the contractually committed period
- "Platform Services" means the Company's integrated industrial cybersecurity platform
- "Professional Services" means implementation, training, and consulting services

### 2. ENTERPRISE LICENSE AGREEMENTS

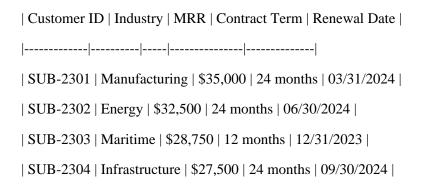
1 Tier 1 Enterprise Customers (>\$1M ARR)

| ENT-2306 | Infrastructure | 36 months | \$725,000 | 09/30/2025 |

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| ENT-2307 | Manufacturing | 24 months | $650,000 | 03/31/2024 | 
| ENT-2308 | Maritime | 36 months | $575,000 | 12/31/2024 |
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## 3. SUBSCRIPTION AGREEMENTS

1 Premium Tier Subscriptions

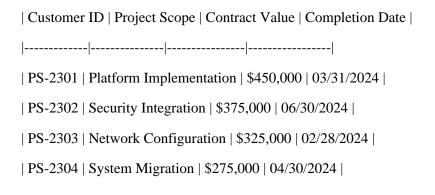


2 Standard Tier Subscriptions



#### 4. PROFESSIONAL SERVICES AGREEMENTS

1 Implementation Services



2 Consulting Services

## 5. REVENUE RECOGNITION POLICIES

1 Platform Services revenue is recognized ratably over the subscription term.

2 Professional Services revenue is recognized using the percentage-of-completion method based on actual hours incurred relative to total estimated hours.

3 Implementation fees are recognized over the expected customer relationship period, typically 36 months.

#### 6. CONTRACTUAL OBLIGATIONS

1 Service Level Agreements (SLAs)

- Platform Availability: 99.99% uptime guarantee

- Incident Response: 15-minute response time for critical issues

- Resolution Time: 4 hours for severe incidents

#### 2 Performance Guarantees

- Threat Detection: <1 minute for known threats

- False Positive Rate: <0.1% for automated alerts

- System Latency: <50ms for real-time monitoring

#### 7. REVENUE SUMMARY

1 Total Contracted Revenue by Category (2023)

- Enterprise License Agreements: \$13,875,000

- Subscription Agreements: \$8,450,000

- Professional Services: \$2,145,000

- Total Annual Contracted Revenue: \$24,470,000

2 Revenue Distribution

- Recurring Revenue: 92%

- Non-recurring Revenue: 8%

- Average Contract Term: 31 months

## 8. CERTIFICATION

The undersigned hereby certifies that this Schedule accurately reflects all material customer contracts and associated revenue commitments of DeepShield Systems, Inc. as of December 31, 2023.

Dated: January 11, 2024

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Robert Kessler

Chief Financial Officer

DeepShield Systems, Inc.

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## 9. DISCLAIMERS

1 This Schedule is confidential and proprietary to DeepShield Systems, Inc.

2 All financial figures are unaudited and subject to adjustment during regular financial closing procedures.

3 Forward-looking revenue projections are based on existing contracts and do not include potential renewals or new business.

4 This Schedule should be reviewed in conjunction with the Company's complete financial statements and related disclosures.