

Investor Relations Quarterly Presentation

Confidential Corporate Document

Nexus Intelligent Systems, Inc.

Q4 2023 Investor Update

1. EXECUTIVE SUMMARY

1 This Quarterly Investor Presentation (the "Presentation") provides a comprehensive overview of Nexus Intelligent Systems, Inc.'s ("Nexus" or the "Company") financial performance, strategic initiatives, and forward-looking projections for the quarter ending December 31, 2023.

2 The information contained herein is confidential and prepared exclusively for authorized investors and potential strategic partners, subject to the confidentiality provisions outlined in Section 7 of this document.

2. FINANCIAL PERFORMANCE HIGHLIGHTS

1 Quarterly Financial Metrics

- Total Revenue: \$3.75M (Q4 2023)
- Year-over-Year Growth: 42.3%
- Gross Margin: 68.5%
- Operating Expenses: \$2.4M
- Net Income: \$875,000

2 Revenue Segment Breakdown

- Enterprise AI Services: 52%
- Predictive Maintenance Platforms: 33%
- Consulting & Implementation: 15%

3. STRATEGIC INITIATIVES

1 Technology Development

- Launched next-generation machine learning diagnostic toolkit
- Expanded AI model training capabilities for industrial predictive maintenance
- Increased R&D investment by 27% compared to previous quarter

2 Market Expansion

- Secured three new enterprise contracts in energy and manufacturing sectors
- Expanded geographical presence into APAC region
- Initiated strategic partnership discussions with two Fortune 500 industrial manufacturers

4. OPERATIONAL METRICS

1 Customer Acquisition

- New Enterprise Clients: 7
- Total Active Client Portfolio: 42
- Customer Retention Rate: 94.6%

2 Talent Acquisition

- Total Headcount: 87
- New Technical Hires: 12
- Average Employee Tenure: 2.3 years

5. FINANCIAL PROJECTIONS

1 Annual Revenue Forecast

- Projected 2024 Revenue: \$16.5M - \$18.2M
- Anticipated Growth Rate: 35-40%

2 Investment and Capitalization

- Current Cash Position: \$4.3M
- Burn Rate: \$650,000/month
- Projected Runway: 18-24 months

6. RISK FACTORS AND MITIGATION

1 Identified Risks

- Competitive technology landscape
- Potential talent acquisition challenges
- Macroeconomic uncertainty in enterprise technology spending

2 Mitigation Strategies

- Continuous technology innovation
- Competitive compensation and equity packages
- Diversified revenue streams across multiple industry verticals

7. CONFIDENTIALITY AND DISCLAIMER

1 This document is strictly confidential and intended solely for the use of authorized investors and potential strategic partners.

2 All forward-looking statements are subject to inherent risks and uncertainties. Actual results may differ materially from projections.

3 Recipients are prohibited from reproducing, distributing, or sharing this document without explicit written consent from Nexus Intelligent Systems, Inc.

8. EXECUTION

Prepared By: Dr. Elena Rodriguez, Chief Executive Officer

Date of Presentation: January 22, 2024

Location: Company Headquarters, San Francisco, California

9. LEGAL DISCLAIMER

1 This document does not constitute an offer of securities or solicitation of investment.

2 All financial projections are based on current management expectations and are subject to change.

Confidential - For Authorized Investor Use Only