STATEMENT OF WORK

Digital Workplace Transformation Initiative

Summit Digital Solutions, Inc.

Effective Date: January 15, 2024

SOW Reference: SDS-DWT-2024-001

Master Services Agreement Reference: MSA-2023-156

1. OVERVIEW

1 This Statement of Work ("SOW") details the Digital Workplace Transformation services to be provided by Summit Digital Solutions, Inc. ("Provider") utilizing the Peak Performance Platform(TM) and associated methodologies.

2 This SOW is governed by the terms and conditions of the Master Services Agreement dated October 1, 2023, between the parties ("MSA").

2. SCOPE OF SERVICES

1 **Assessment and Planning Phase**

- Enterprise digital maturity assessment
- Current state workflow analysis
- Technology stack evaluation
- IoT integration opportunity mapping
- Digital transformation roadmap development
- ROI modeling and benefits analysis

2 **Implementation Phase**

- Peak Performance Platform(TM) deployment
- AI/ML model configuration and training
- IoT sensor network implementation
- Process automation development
- Systems integration and API development
- Legacy system modernization

- Data migration and validation
- 3 **Optimization Phase**
- Performance metrics tracking
- Machine learning model refinement
- Process optimization iterations
- User adoption monitoring
- System performance tuning
- Analytics dashboard deployment

3. DELIVERABLES

- 1 **Documentation Deliverables**
- Digital transformation strategy document
- Technical architecture specifications
- Implementation project plan
- Process optimization maps
- Training materials and user guides
- Performance baseline reports
- Monthly progress reports
- 2 **Technical Deliverables**
- Configured Peak Performance Platform(TM) instance
- Trained AI/ML models
- Automated workflow engines
- IoT sensor network
- Integration APIs
- Analytics dashboards
- Mobile workforce applications

4. TIMELINE AND MILESTONES

1 **Project Duration:** 12 months

2 **Key Milestones:**

- Month 1: Assessment completion and roadmap approval
- Month 3: Platform configuration and initial deployment
- Month 6: IoT network implementation
- Month 9: Process automation deployment
- Month 12: Optimization completion and handover

5. PRICING AND PAYMENT TERMS

1 **Fixed Fee Components**

- Assessment and Planning: \$450,000
- Platform Implementation: \$1,200,000
- IoT Network Deployment: \$750,000
- Process Automation: \$600,000
- Training and Documentation: \$200,000

2 **Variable Fee Components**

- Optimization Services: \$15,000 per month
- Additional Custom Development: \$250 per hour
- Emergency Support: \$350 per hour

3 **Payment Schedule**

- 25% upon SOW execution
- 25% upon platform deployment
- 25% upon IoT network completion
- 25% upon final acceptance

6. RESOURCES AND RESPONSIBILITIES

1 **Provider Resources**

- 1 Program Director
- 2 Technical Architects
- 4 Implementation Engineers
- 2 Data Scientists

- 3 Process Automation Specialists
- 1 Change Management Lead

2 **Client Responsibilities**

- Executive sponsor assignment
- Stakeholder participation
- Access to systems and data
- Timely review and approval
- Resource allocation
- Infrastructure requirements

7. ACCEPTANCE CRITERIA

1 **Platform Performance**

- 99.9% system availability
- Sub-second response time
- 95% automation accuracy
- Data processing within 60 seconds

2 **Business Outcomes**

- 30% process efficiency improvement
- 25% reduction in manual operations
- 15% cost savings in targeted areas
- 90% user adoption rate

8. TERMS AND CONDITIONS

1 **Change Management**

Changes to this SOW shall be managed through the change control process defined in the MSA.

2 **Intellectual Property**

All intellectual property rights in the deliverables shall be governed by the terms of the MSA.

3 **Confidentiality**

All information exchanged under this SOW is subject to the confidentiality provisions of the MSA.

9. AUTHORIZATION

IN WITNESS WHEREOF, the parties have executed this Statement of Work as of the Effective
Date.
Summit Digital Solutions, Inc.
By:
Name: Dr. Alexandra Reeves
Title: Chief Executive Officer
Date:
[CLIENT NAME]
By:
Name:
Title:
Date: