## DEEPSHIELD SYSTEMS, INC.

## **Balance Sheet and Income Statement**

For the Year Ended December 31, 2023

(Unaudited - Expressed in US Dollars)

## CONSOLIDATED BALANCE SHEET

## **ASSETS**

#### **Current Assets**

- Cash and cash equivalents: \$8,745,320

- Short-term investments: \$5,250,000

- Accounts receivable (net): \$7,832,450

- Unbilled revenue: \$2,145,890

- Prepaid expenses: \$875,640

- Other current assets: \$445,230

Total Current Assets: \$25,294,530

#### Non-Current Assets

- Property and equipment (net): \$3,245,780

- Capitalized software development: \$12,450,890

- Patents and intellectual property: \$4,875,320

- Goodwill: \$2,750,000

- Long-term investments: \$1,500,000

Other non-current assets: \$845,670

Total Non-Current Assets: \$25,667,660

**TOTAL ASSETS: \$50,962,190** 

## LIABILITIES AND STOCKHOLDERS' EQUITY

## **Current Liabilities**

- Accounts payable: \$3,245,780

- Accrued expenses: \$2,875,430

- Deferred revenue: \$4,250,890

- Current portion of long-term debt: \$1,500,000

- Other current liabilities: \$785,320

Total Current Liabilities: \$12,657,420

#### Non-Current Liabilities

- Long-term debt: \$8,500,000

- Deferred tax liabilities: \$1,245,670

- Other non-current liabilities: \$875,430

**Total Non-Current Liabilities: \$10,621,100** 

## Stockholders' Equity

- Common stock (\$0.001 par value): \$187,000

- Additional paid-in capital: \$22,450,890

- Retained earnings: \$5,045,780

Total Stockholders' Equity: \$27,683,670

# TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY: \$50,962,190

## CONSOLIDATED INCOME STATEMENT

## Revenue

- Software licenses and subscriptions: \$18,745,320

- Professional services: \$8,875,430

- Maintenance and support: \$4,879,250

**Total Revenue: \$32,500,000** 

## **Cost of Revenue**

- Software hosting and infrastructure: \$3,245,780

- Professional services delivery: \$4,875,320

- Customer support: \$2,145,890

- Other direct costs: \$1,245,670

Total Cost of Revenue: \$11,512,660

**Gross Profit: \$20,987,340** 

## **Operating Expenses**

Research and development: \$5,875,430

- Sales and marketing: \$4,245,890

- General and administrative: \$3,875,320

- Depreciation and amortization: \$1,245,670

**Total Operating Expenses: \$15,242,310** 

Operating Income: \$5,745,030

## **Other Income (Expense)**

- Interest income: \$245,890

- Interest expense: (\$875,430)

- Other income (expense): \$125,670

Total Other Income (Expense): (\$503,870)

**Income Before Income Taxes: \$5,241,160** 

**Income Tax Expense: \$1,572,348** 

Net Income: \$3,668,812

#### NOTES AND DISCLAIMERS

This financial statement has been prepared in accordance with U.S. Generally Accepted Accounting Principles (GAAP).

All figures are preliminary and subject to audit adjustments.

Certain reclassifications have been made to prior period amounts to conform to current period presentation.

This document contains forward-looking statements that involve risks and uncertainties.

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DeepShield Systems, Inc.

Date: January 15, 2024

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