

CUSTOMER CONTRACT REVENUE SCHEDULE

DeepShield Systems, Inc.

For the Period Ending December 31, 2023

Prepared January 11, 2024

1. OVERVIEW AND DEFINITIONS

1 This Customer Contract Revenue Schedule ("Schedule") sets forth the contractually committed revenue from customer agreements for DeepShield Systems, Inc. ("Company") as of December 31, 2023.

2 For purposes of this Schedule:

- "ARR" means Annual Recurring Revenue
- "MRR" means Monthly Recurring Revenue
- "Term" means the contractually committed period
- "Platform Services" means the Company's integrated industrial cybersecurity platform
- "Professional Services" means implementation, training, and consulting services

2. ENTERPRISE LICENSE AGREEMENTS

1 Tier 1 Enterprise Customers (>\$1M ARR)

| Customer ID | Industry | Contract Term | Annual Value | Renewal Date |

|-----|-----|-----|-----|-----|

| ENT-2301 | Energy | 36 months | \$2,450,000 | 03/31/2025 |

| ENT-2302 | Maritime | 48 months | \$1,875,000 | 06/30/2026 |

| ENT-2303 | Manufacturing | 36 months | \$1,650,000 | 09/30/2024 |

| ENT-2304 | Utilities | 48 months | \$1,325,000 | 12/31/2025 |

2 Tier 2 Enterprise Customers (\$500K-\$1M ARR)

| Customer ID | Industry | Contract Term | Annual Value | Renewal Date |

|-----|-----|-----|-----|-----|

| ENT-2305 | Oil & Gas | 24 months | \$875,000 | 06/30/2024 |

| ENT-2306 | Infrastructure | 36 months | \$725,000 | 09/30/2025 |

| ENT-2307 | Manufacturing | 24 months | \$650,000 | 03/31/2024 |
| ENT-2308 | Maritime | 36 months | \$575,000 | 12/31/2024 |

3. SUBSCRIPTION AGREEMENTS

1 Premium Tier Subscriptions

Customer ID	Industry	MRR	Contract Term	Renewal Date
SUB-2301	Manufacturing	\$35,000	24 months	03/31/2024
SUB-2302	Energy	\$32,500	24 months	06/30/2024
SUB-2303	Maritime	\$28,750	12 months	12/31/2023
SUB-2304	Infrastructure	\$27,500	24 months	09/30/2024

2 Standard Tier Subscriptions

Customer ID	Industry	MRR	Contract Term	Renewal Date
SUB-2305	Manufacturing	\$18,500	12 months	03/31/2024
SUB-2306	Utilities	\$16,750	12 months	06/30/2024
SUB-2307	Oil & Gas	\$15,000	24 months	09/30/2024
SUB-2308	Maritime	\$12,500	12 months	12/31/2023

4. PROFESSIONAL SERVICES AGREEMENTS

1 Implementation Services

Customer ID	Project Scope	Contract Value	Completion Date
PS-2301	Platform Implementation	\$450,000	03/31/2024
PS-2302	Security Integration	\$375,000	06/30/2024
PS-2303	Network Configuration	\$325,000	02/28/2024
PS-2304	System Migration	\$275,000	04/30/2024

2 Consulting Services

Customer ID	Service Type	Contract Value	Duration
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CS-2301	Security Assessment	\$225,000	6 months
CS-2302	Architecture Review	\$185,000	4 months
CS-2303	Compliance Audit	\$165,000	3 months
CS-2304	Performance Optimization	\$145,000	3 months

5. REVENUE RECOGNITION POLICIES

- 1 Platform Services revenue is recognized ratably over the subscription term.
- 2 Professional Services revenue is recognized using the percentage-of-completion method based on actual hours incurred relative to total estimated hours.
- 3 Implementation fees are recognized over the expected customer relationship period, typically 36 months.

6. CONTRACTUAL OBLIGATIONS

- 1 Service Level Agreements (SLAs)
 - Platform Availability: 99.99% uptime guarantee
 - Incident Response: 15-minute response time for critical issues
 - Resolution Time: 4 hours for severe incidents
- 2 Performance Guarantees
 - Threat Detection: <1 minute for known threats
 - False Positive Rate: <0.1% for automated alerts
 - System Latency: <50ms for real-time monitoring

7. REVENUE SUMMARY

- 1 Total Contracted Revenue by Category (2023)
 - Enterprise License Agreements: \$13,875,000
 - Subscription Agreements: \$8,450,000
 - Professional Services: \$2,145,000
 - Total Annual Contracted Revenue: \$24,470,000

2 Revenue Distribution

- Recurring Revenue: 92%
- Non-recurring Revenue: 8%
- Average Contract Term: 31 months

8. CERTIFICATION

The undersigned hereby certifies that this Schedule accurately reflects all material customer contracts and associated revenue commitments of DeepShield Systems, Inc. as of December 31, 2023.

Dated: January 11, 2024

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Robert Kessler

Chief Financial Officer

DeepShield Systems, Inc.

9. DISCLAIMERS

1 This Schedule is confidential and proprietary to DeepShield Systems, Inc.

2 All financial figures are unaudited and subject to adjustment during regular financial closing procedures.

3 Forward-looking revenue projections are based on existing contracts and do not include potential renewals or new business.

4 This Schedule should be reviewed in conjunction with the Company's complete financial statements and related disclosures.