

## Detailed Annotation Guideline

### ***Brief Annotation Plan (taken from Project Proposal)***

Given our limited time and team size, we will focus on a single high-value annotation strategy. We have below three approaches that we have considered, from which we will select one based on feasibility and impact (we've bolded what we believe is the most feasible for this project):

- *Document-Level Factuality & Misleading Language*: Instead of verifying each claim individually, we would assess the overall credibility of an article using a factuality rating scale (1 = would be completely false, 5 = fully factual). We could also mark whether the article uses misleading tactics such as exaggeration, emotional manipulation, lack of sources, or logical fallacies, although this may be time-consuming and difficult to operationalize.
- *Source Attribution & Citation Behavior*: alternatively, we plan on annotating whether news articles include citations, whether those citations are real, and whether they reference authoritative sources. This approach will help assess the reliability of AI-generated news, and is quite feasible at a document-level.
- ***Persuasive Framing & Emotional Appeal***: **We could alternatively categorize the dominant rhetorical techniques used in each article/piece, identifying whether the primary persuasive strategy is logical argumentation (logos), emotional appeal (pathos), authority-based persuasion (ethos), or sensationalism. This would allow us to compare how AI and human writers may structure persuasive narratives differently, and also allows us to use this type of annotation across news articles and opinion pieces alike.**

### **Annotation Guideline:**

We will perform annotations on Persuasive Framing and Emotional Appeal. Given a body of text (length should be less than 60 words), we will ask the annotator to label the text categorized as one of:

- Logical Argument (Logos)
- Emotional Appeal (Pathos)
- Authority-Based Persuasion (Ethos)

We will use a combination of expert annotations (i.e. annotations done by us) and annotations done by MTurk workers on Cloud Research. If necessary, we are also considering utilizing LLM to automate part of the annotation process, providing the model with few shot prompting to ensure high quality, accurate annotation. Moreover, we will also conduct 2 manual evaluation on the annotated data:

1. For MTurk worker-labelled annotations, we (the experts) will randomly sample part of the annotated data and compare against results we obtain. If the inter-annotator agreement score (e.g. Cohen's Kappa) is high, we can verify with confidence that the annotation done by the worker is of high quality.
2. To verify the quality of the annotation done by GPT, we will also conduct random sampling, perform annotations, and calculate inter-annotator agreement score and precision/recall and F1-scores. If the inter-annotator agreement is high and the F1-scores are also reasonable, we can assume our LLM model performed reasonably well at annotating.

The annotators should be from an English-speaking nation, and speak English as their primary language. They should also have an approval rating of 90 or higher and have performed at least over 1000 annotation tasks on the platform.

Example:

Say for example, we have 1000 items to annotate (HITs - Human Intelligence Tasks).

1. We will split our annotation task into 5 batches, each part having 200 unique items to annotate. We (experts) will manually annotate 10% (i.e. 20 HITs) and calculate the inter annotator agreement for each of the 5 batches.
2. If the agreement score is high, we will release another 10% for each batch to be annotated by MTurk workers (there should be 3 workers who annotate the same task for majority voting), annotate it also ourselves, and calculate the annotator agreement between the workers and ourselves, as well as among the 3 workers.
3. If the agreement score is high, we will use GPT-4o to annotate the rest, sample 10% and do another calculation of agreement scores and also calculate Precision/Recall and F1 scores.
4. If time permits, we can use a different LLM model to annotate the same HITs annotated by GPT-4o and compare results similarly.

Alternative Example:

5. We will split our annotation task into 4 batches, each part having 250 unique items to annotate. Instead of manually annotating them, we will follow the following guideline:
  - a. David/Daoming will annotate the same 25 examples from batches 1 and 2.
  - b. Jacob/Nicole will annotate the same 25 examples from batches 3 and 4
  - c. In total, each of us would have annotated 50.
  - d. We'll compare the annotator score between the annotations
6. If the agreement score is high, we'll use GPT-4o to annotate the rest, sample 10% and do another calculation of agreement scores and also calculate Precision/Recall and F1 scores.

## Difference Between Pathos, Ethos, and Logos

\*\*\* If a review doesn't fall under any of these examples, simply leave it empty.

\*\*\* If a review is not in english, simply leave it empty

### 1. Pathos (Emotional Appeal)

- Appeals to emotions and feelings.
- Used to evoke sympathy, excitement, nostalgia, or any emotional response from the audience.
- Example: A movie review that describes how a film made the reviewer cry, laugh, or feel deeply connected to the characters.

### 2. Ethos (Credibility/Authority)

- Establishes the credibility or expertise of the reviewer.
- Uses personal experience, professional background, or external validation to justify opinions.
- Example: A review written by a well-known film critic or someone with experience in filmmaking.

### 3. Logos (Logical Appeal)

- Uses logic, facts, and reasoning to support an argument.
- May include comparisons, statistics, or objective analysis.
- Example: A review discussing the film's cinematography, screenplay structure, or historical accuracy with evidence.

## Examples in the Context of a Movie Review (e.g., reviewing Oppenheimer)

### Pathos (Emotional Appeal)

*"Oppenheimer is a haunting masterpiece that left me emotionally wrecked. When the bomb test scene played out, I felt the weight of history crushing me. The combination of Ludwig Göransson's score and Cillian Murphy's tormented performance made my heart race—I could almost feel the explosion in my chest."*

### Ethos (Credibility)

*“As a film studies professor who has analyzed Christopher Nolan’s work for over a decade, I can confidently say that Oppenheimer is his most mature and thought-provoking film yet. Nolan’s meticulous attention to detail, from practical effects to non-linear storytelling, showcases his evolution as a filmmaker.”*

### **Logos (Logical Appeal)**

*“Nolan’s choice to shoot in IMAX 65mm film significantly enhances the visual storytelling, immersing the audience in the scale of the Manhattan Project. The film’s structure, jumping between different timelines, mirrors the fragmented nature of Oppenheimer’s own moral dilemmas, making it a masterclass in non-linear storytelling.”*