# <Justin Nichols/> <Full-Stack Developer/>

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# **Work History:**

# K-Designers / Regional Sales Manager

November 2018 - July 2019

Burnsville, MN.

- Managed a team of ten Sales Consultants across the 5 state region.
- Developed relationships with local families to serve as marketing partners.

## Firefly Credit Union / Commercial Lending Officer

July 2017 - November 2018 Chanhassen, MN.

- Proactively updated book of business, outbound calls, and weekly reports.
- Initiated financial relationships with clients, that lead to more informed financial outcomes.

## Fred Haas Toyota Country / Sales Consultant

September 2016 - July 2017 Tomball, Texas

- Maintained daily sales records and sent daily/weekly reports to the owner and management.
- Boosted dealership's sales by recommending new pricing strategies that were subsequently implemented.

## United States Marine Corps / Sergeant of Marines (0621)

September 2011 - September 2016

Okinawa, JP / Camp Lejeune, NC

- Lead and conducted training of both US and Foreign Service Personnel, in operations pertaining to; Weapons Systems, Urban Warfare, and Tactical Communications Systems Operation.
- Oversaw the Maintenance cycle, Security, and Accountability of over 10 million dollars in Government Assets.

#### **Education:**

- Lambda School (July 2019 April 2020);
- University of Houston (2015-2017);

#### Tech Stack:

HTML / CSS / JavaScript / PythonReact / Redux / Thunk Axios / Yup / Jest / Amazon Web Services / Formik / Emotion Moment / Material UI / Oauth / Semantic UI / AG Grid GraphQL / SASS / NPM / Yarn Node.js / Express / SQLite3 Knex / MongoDB / Postgres/ Dotenv Bcrypt.js / Helmet SuperTest JSONwebtoken / Django / Flask

## My Projects:

Well-Done:

Our backer: https://welldone.org/

**Tech -Stack:** React, Redux, AG Grid, SASS, Semantic UI, ReactStrap, Node Js, Express, Knex, SQL, Postgres.

Video Overview: https://youtu.be/7EnnwSb3-D8
Deployed project: https://welldone.netlify.com/

**Repo:**https://github.com/Lambda-School-Labs/well-done-fe

**Overview:** Built an IoT Web application, for Well-Done an international non-profit based in California."

#### Contributions:

- Built an activity calendar that uses color to indicate the status by day for an individual sensor and water pump.
- A grid to display all of the organizations, currently using Well-Done's device in pumps they are maintaining or have installed. With the ability to export and download the information as a PDF.
- Implemented foreign keys on an existing database, to enhance API functionality.

#### **Food Truck Tracker:**

 $\textbf{My Position on the Team:} \ \ \mathsf{Back\text{-}End \ Developer}.$ 

**Tech-Stack:** Node, express, knex, SQL, SuperTest.

Repo: https://github.com/food-truck-trackr/back-end

## **Deployed Project:**

(API):https://food-truck-trakr.herokuapp.com/

**Overview:** As a team we were given four days to build an application that allows users to find their favorite food trucks.

#### **Contributions:**

- Created and deployed a fully-functional CRUD API and database.
- Used foreign keys throughout my database's table structure.
- Implemented multiple role based & many to one relationships.
- Built Tests for API functions.
- Experimented with Dynos.