

# Hans Peter Jonas Hagh-Noori

Fin-tech professional with 5 years experience in software and project management, I have recently decided to make a career change and pivot into software development. Part of this change is driven by an urge to work in a more creative role where I can engineer helpful solutions for society. I am interested in the fin-tech space as this is where I cut my teeth, especially for companies who aim to make finance more accessible for all.

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## ON-GOING PROJECTS

### **NFT Squad** — *Social media and trading platform*

A platform with a unique selling point as a forum where one can create, investigate, communicate, and eventually accumulate non-fungible tokens.

### **WorkBuddies** — *Virtual web development teaching assistant*

A free online platform that allows web developers to query and work on projects with available teachers- globally.

### **GitHub** — Please check for other repositories with small projects within

## EXPERIENCE

### **Sconenborn Immobilien Beratungs, Berlin** — *Project Manager (Finance)*

October 2019 - Jan 2021

Private family construction firm specializing in premium retirement homes for the German market. My role as finance manager was to work alongside the head of finance in sourcing multiple finance options for ongoing projects, and business development opportunities with our commercial patterns.

### **Capitalise.com, London** — *Capital Advisory Manager (Enterprise)*

March 2018 - September 2019

Enterprise SaaS; new business, onboarding, and partnership roll out across my target audience of U.K top 100 accountancies. My role specialized in guiding business advisory and corporate finance teams in developing new revenue services from their clients. In addition, product recommendations for our development team were a key part of my role.

### **DueDil, London** — *Business development manager*

August 2017 - April 2018

Enterprise SaaS: Working within a pod of three in market mapping and deal acquisition.

## SKILLS

Project management.

C- Level negotiation

CRM Analytics

Git, Github, technical workflow

Javascript

Ruby

React

Redux

## AWARDS

UK Foreign & Commonwealth Office - Diplomacy in the 21st Century (94%) - 2019

Linkedin - SCRUM- 2020

Linkedin - Agile- 2020

Udemy - Python for Data Analytics - 2020

Udemy - Data Science- 2020

## LANGUAGES

Danish - conversational

English - native

German - conversational

## **Carisbrook Partners, London — *Headhunter (technology)***

August 2016 - April 2017

Given the opportunity to set up and run the technology placement at Carisbrook. While this was a short-lived experience I got my first taste in 360 sales, field-based negotiations in the London fin-tech space, and commercial relations I carried with me through my career.

## **EDUCATION**

### **Le Wagon, London — *Web development***

January 2021 - June 2021

25-week part-time intensive coding Bootcamp learning

Front end: HTML, CSS, Bootstrap, Javascript ES6.

React & Redux

Back end: Ruby on Rails, Heroku

Database: SQL, Relational database, Postgres

Git & GitHub

Test-Driven development

3 projects see GitHub Account: jnoori31

### **Roskilde University, Copenhagen — *Masters (MSc)***

Chinese Political economy - Distinction

September 2014 - September 2016

### **Manchester Metropolitan University, Manchester — *Bachelors BA (Hons)***

Politics - 2.1

September 2010 - August 2013

## **VOLUNTEER EXPERIENCE**

### **Afrika Kontakt — Copenhagen, Denmark**

Graduate Research Assistant

The effects of the Transatlantic Trade & Investment Partnership on the Schengen area

Project coordination of a student street awareness sit-in