Jeff Normile

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PROFESSIONAL EXPERIENCE

Leadership Experience
- Managed the day-to-day priorities of teams of 15-25 team members
- Developed staffing plan and actively participated in the cultivation of new talent via interviews and campus recruiting
- Fostered a community of growth and talent retainment by mentoring team members in leadership competencies, directly resulting in the promotion of five direct reports
- Led partnerships with local community groups and recruited 30 volunteers for outreach events

Communication Experience
- Compiled and presented data-driven narratives on sales performance and customer satisfaction
- Conducted training sessions for new hires and team members seeking to develop new skills
- De-escalated tense customer service situations and derived reasonable solutions
- Negotiated with vendors to broker deals satisfactory to both them and company shareholders

Technical Experience
- Drafted curricular blueprint and hands-on activities for new platform to be used in the teaching of an introductory programming course
- Designed platform and edited content for public, web-facing development blog
- Wrote and implemented source code for programming activities designed to teach students computer science fundamentals in Python and version control (GitHub)
- Directed research into topics such as database management for course learning platform

EMPLOYMENT HISTORY

Technical Leader, Allegheny College (Meadville, PA)	2022 - Current
Senior Team Leader, Target (Caledonia, MI; Mount Pleasant, MI; Erie, PA)	2014 - 2021
Team Leader/Team Member, Target (Caledonia, MI)	2012 - 2014

EDUCATION

Bachelor of Science in Computer Science, Allegheny College (Meadville, PA)	May 2024
Micro-credentials: *Data Analysis with Python and R*, & *Programming with Web Technologies*	GPA: 4.0

PROJECTS

"term-world" Curricular Platform, https://github.com/term-world	Ongoing
Development Blog for "term-world", https://blog.theterm.world/	Ongoing

SKILLS & PROFICIENCIES

Languages: Python, C, HTML/CSS, JavaScript, & R

Platforms: GitHub, Docker, & Microsoft Office Suite