The European Public-Firm Audit Market:

Some exploratory insights

Joachim Gassen

TRR 266 Accounting for Transparency

Humboldt-Universität zu Berlin

gassen@wiwi.hu-berlin.de

December 18, 2021

Abstract

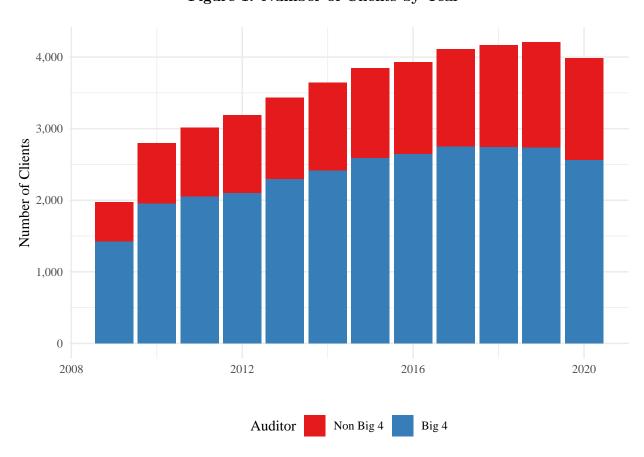
Building on a sample of European publicly-listed clients and their audit fees I explore the market share of Big 4 auditing firm across time, countries and industries. I further assess the audit fee premium of Big 4 Auditing firms.

Table 1: Descriptive Statistics

	N	Mean	Std. dev.	Min.	25~%	Median	75 %	Max.
$Audit\ fees$	42,313	1.057	4.565	0.000	0.041	0.135	0.473	330.0
Assets	42,313	11,282.094	92,313.816	0.001	31.605	174.905	1,143.705	2,488,491.0
Revenues	42,313	2,161.241	10,427.672	0.000	15.106	89.804	563.992	365,634.6
$Market\ Capitalization$	42,313	$2,\!285.312$	10,333.478	0.000	22.230	116.105	725.368	441,075.4
Big 4	$42,\!313$	0.667	0.471	0.000	0.000	1.000	1.000	1.0

Notes: The data is obtained from Audit Analytics EU as provided by WRDS. The sample covers the periods 2009 to 2020 and 4,889 unique clients form 12 countries. Countries with less than 1,000 client-fiscal year observations are excluded. For audits involving multiple audit firms audit fees are aggregated at the client-fiscal year level so that Audit fees represents the audit fees that the client incurred during a fiscal year. Assets and Market Capitalization are client values and measured at the fiscal year end. Revenues reresents client net sales during the fiscal year. All values are measured in Mio. Euro. Big 4 is a binary variable taking the value of one whenever a Big 4 auditing firm (KPMG, PWC, EY or Deloitte) is involved in the audit.

Figure 1: Number of Clients by Year



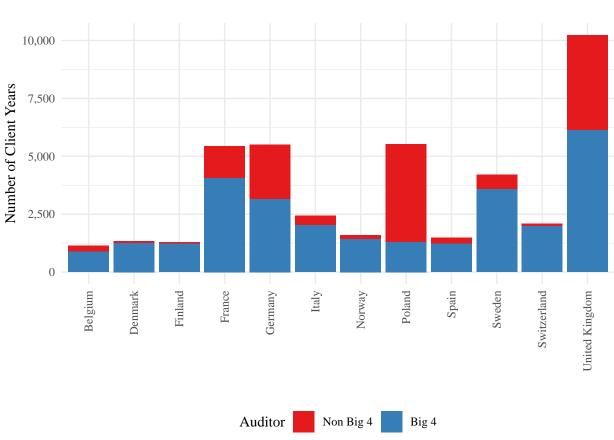


Figure 2: Number of Client Years by Country

Wholesale, Retail, and Some Services Utilities Telephone and Television Transmission Other Oil, Gas, and Coal Extraction and Products Manufacturing Healthcare, Medical Equipment, and Drugs Finance Consumer NonDurables Consumer Durables Chemicals and Allied Products **Business Equipment** 0 2,500 5,000 7,500 10,000 Number of Client Years Auditor Non Big 4 Big 4

Figure 3: Number of Client Years by Industry

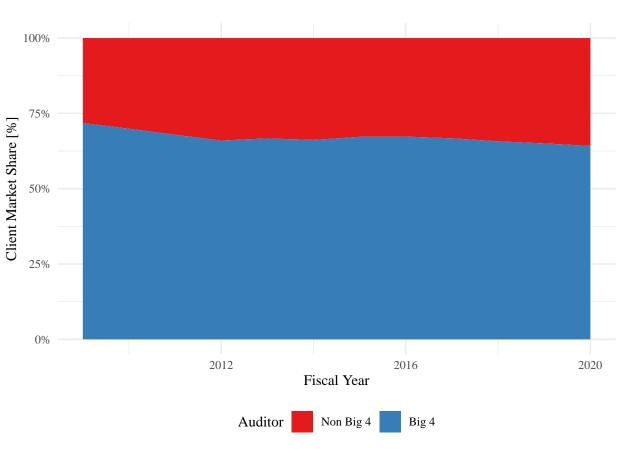


Figure 4: Realtive Client Market Share Over Time

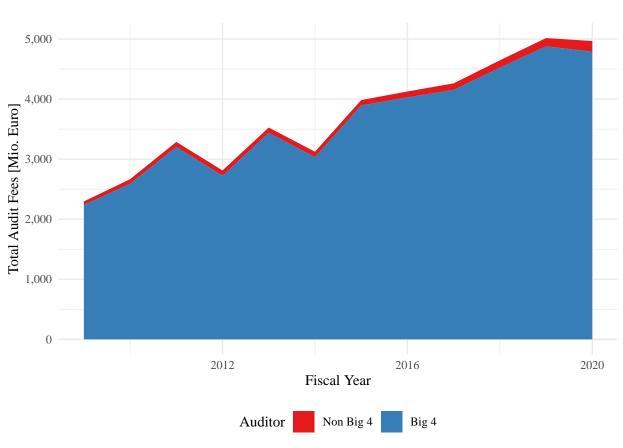


Figure 5: Absolute Fee Market Share Over Time

100%

75%

50%

2012

Fiscal Year

Auditor

Non Big 4

Big 4

Figure 6: Realtive Fee Market Share Over Time

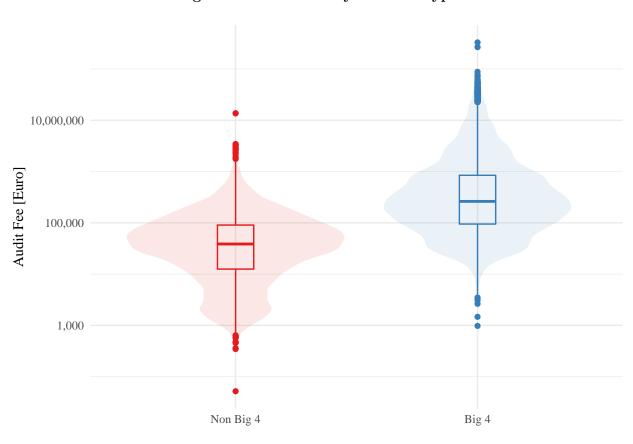


Figure 7: Audit Fees by Auditor Type

10,000,000

1,000

1,000

100,000,000

Total Assets [Euro]

Auditor • Non Big 4 • Big 4

Figure 8: Audit Fees by Firm Size \mathbf{S}

Table 2: Correlations

	A	В	С	D	Ε
A: Ln(Audit fees)		0.84	0.82	0.81	0.55
B: Ln(Assets)	0.83		0.86	0.89	0.53
C: Ln(Revenues)	0.84	0.88		0.80	0.48
D: Ln(Market Capitalization)	0.78	0.90	0.83		0.54
E: Big 4	0.56	0.56	0.51	0.55	

Notes: This table reports Pearson correlations above and Spearman correlations below the diagonal. Number of observations: 42,313. Correlations with significance levels below 5% appear in bold print.

Table 3: Audit Fee Premium Regressions

	Dependent variable: Ln(Audit fees)					
	(1)	(2)	(3)	(4)		
Big 4	0.578***	0.454***	0.234***	0.233***		
	(0.013)	(0.012)	(0.018)	(0.018)		
Ln(Assets)	0.553***	0.237***	0.306***	0.263***		
	(0.002)	(0.004)	(0.014)	(0.015)		
Ln(Revenues)		0.214***		0.065***		
,		(0.003)		(0.007)		
Ln(Market Capitalization)		0.157***		-0.013		
		(0.004)		(0.008)		
Constant	0.921***	0.215***				
	(0.038)	(0.038)				
Estimator	ols	ols	ols	ols		
Fixed effects	None	None	Client, Year	Client, Year		
Std. errors clustered	No	No	Client, Year	Client, Year		
Observations	$42,\!313$	$42,\!313$	$42,\!313$	$42,\!313$		
R^2	0.722	0.763	0.183	0.195		
Adjusted R^2	0.722	0.763	0.076	0.090		

Notes: This table presents the results of four OLS regressions regressing audit fees on various sets of covariates. The sample and all variables are as defined in Table 1. Standard errors are presented in parentheses below the coefficients. */**/*** indicate two-sided significance levels below 10/5/1 %, respectively.