# CHAPTER 2. SOCIAL EXPERIMENTS (RANDOMIZED CONTROL TRIALS AND NATURAL EXPERIMENTS)

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#### Randomized Experiments

In the treatment effect approach, a randomized field trial is regarded as the ideal design.

Long **history** of randomized field trials in social welfare in the U.S., beginning in the 1960s (see Moffitt (2003) for a review).

**Encouraged** by U.S. Federal Government, eventually almost mandatory. Legislation introduced in 1988.

**Resistance** from many states on ethical grounds (more so in other countries, where treatment groups are often areas for treatment instead of individuals).

Sometimes experiments are provided by nature: **natural experiments** (e.g. John Snow and the cholera case in SoHo).

## Random Assignment and Treatment Effects

In a controlled experiment, treatment status is **randomly assigned** by the researcher, which by construction, ensures **independence**:

$$Y_{1i}, Y_{0i} \perp \!\!\! \perp D_i$$
.

This eliminates the selection bias (see Chapter 1), and implies  $\alpha_{TT} = \beta$ , as:

$$\mathbb{E}[Y_{0i}|D_i = 1] = \mathbb{E}[Y_{0i}|D_i = 0] = \mathbb{E}[Y_{0i}].$$

Also 
$$\alpha_{ATE} = \alpha_{TT} = \beta$$
, as  $\mathbb{E}[Y_{1i} - Y_{0i}|D_i = 1] = \mathbb{E}[Y_{1i} - Y_{0i}]$ .

Thus, the average treatment effect can be estimated by a simple linear regression of the observed outcome  $Y_i$  on the treatment dummy  $D_i$  and a constant.

### Standard Errors and Inference

The standard default options for regression in statistical packages assume that residuals  $U_i$  are homoskedastic. This implies:

$$Var(Y_i|D_i = 1) = Var(Y_i|D_i = 0) = Var(U_i) = Var(Y_{0i}) = Var(Y_{1i}).$$

In the context of **heterogeneous** treatment effects, this is often violated.

 $Var(Y_{1i})$  can be expressed as:

$$Var(Y_{1i}) = Var(Y_{0i}) + Var(Y_{1i} - Y_{0i}) + 2 Cov(Y_{1i} - Y_{0i}, Y_{0i}),$$

which is obtained by noting that  $Var(Y_{1i}) = Var(Y_{0i} + (Y_{1i} - Y_{0i}))$ .

Homogeneous treatment effects  $\Rightarrow Y_{1i} - Y_{0i}$  is a constant  $\Rightarrow \text{Var}(Y_{1i} - Y_{0i}) = \text{Cov}(Y_{1i} - Y_{0i}, Y_{0i}) = 0$ .

**Heterogeneous treatment effects**  $\Rightarrow$  not necessarily the case (e.g. effect of lottery ticket on wealth).

#### Standard Errors and Inference

Standard error of the ATE is the variance of the difference in means:

$$\operatorname{Var}(\beta^S) = \operatorname{Var}(\bar{Y}_T - \bar{Y}_C) = \operatorname{Var}(\bar{Y}_T) + \operatorname{Var}(\bar{Y}_C) = \frac{\sigma_T^2}{N_1} + \frac{\sigma_C^2}{N_0},$$

where  $\sigma_T^2$  and  $\sigma_C^2$  are sample variances of the outcome computed on treated and control subsamples, and  $N_1$  and  $N_0$  are the sizes of each subsample.

Alternatively, from the regression we can compute robust standard errors:

$$\operatorname{Var}\begin{pmatrix} \hat{\beta}_0\\ \hat{\beta} \end{pmatrix} = \frac{1}{N} \operatorname{\mathbb{E}}[X_i X_i']^{-1} \operatorname{\mathbb{E}}[X_i X_i' \hat{U}_i^2] \operatorname{\mathbb{E}}[X_i X_i']^{-1},$$

where  $X_i \equiv (1, D_i)'$ . The sample analog is:

$$\widehat{\text{Var}} \begin{pmatrix} \widehat{\beta}_0 \\ \widehat{\beta} \end{pmatrix} = \frac{1}{N} \left( \frac{1}{N} \sum_{i=1}^N X_i X_i' \right)^{-1} \left( \frac{1}{N} \sum_{i=1}^N X_i X_i' U_i^2 \right) \left( \frac{1}{N} \sum_{i=1}^N X_i X_i' \right)^{-1}$$

$$= \begin{pmatrix} \frac{\sum_{i:D_i = 0} \widehat{U}_i^2}{N_0^2} & -\frac{\sum_{i:D_i = 0} \widehat{U}_i^2}{N_0^2} \\ -\frac{\sum_{i:D_i = 0} \widehat{U}_i^2}{N_0^2} & \frac{\sum_{i:D_i = 0} \widehat{U}_i^2}{N_0^2} + \frac{\sum_{i:D_i = 1} \widehat{U}_i^2}{N_1^2} \end{pmatrix}.$$

Maybe observations are **not independent**  $\Rightarrow$  **clustering** (e.g. Progresa).

#### Introduction of Additional Regressors

Additional regressors  $W_i$  are not needed for **consistency** as:

$$\gamma \frac{\operatorname{Cov}(W_i, D_i)}{\operatorname{Var}(D_i)} = 0.$$

Yet, it can be interesting to include them for several reasons:

- If they are relevant, they can increase **precision** (Frisch-Waugh Theorem).
- Checking randomization: are there statistical difference in these regressors between treated and controls?
- Used in the randomization (e.g. village-level randomization).

The last two lead to the context of **conditional independence**.

### Warning: Partial Complience

So far we have assumed **perfect complience**: everyone elected takes the treatment and no control takes it.

Now:  $D_i = 1\{\text{treatment taken}\}\$ and  $Z_i = 1\{\text{assigned to treatment}\}\$ .

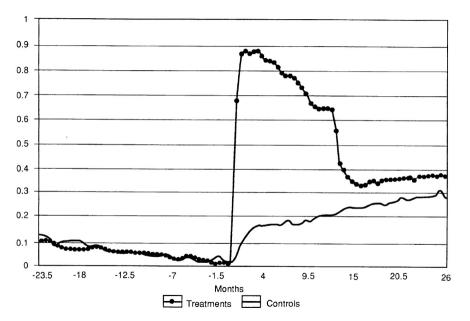
We may have  $D_i = 0$  and  $Z_i = 1$  (no-shows), and  $D_i = 1$  and  $Z_i = 0$  (cross-overs).

Now  $Y_{1i}, Y_{0i} \not\perp\!\!\!\perp D_i$  but  $Y_{1i}, Y_{0i} \perp\!\!\!\perp Z_i$ . The latter can be used in an **IV fashion** to obtain  $\alpha_{TT}$  (Chapter 4), or compute an **intention-to-treat** effect.

### Warning: Longer Run Outcomes

#### National Supported Work program (NSW):

- designed in the U.S. in the mid 1970s
- training and job opportunities to disadvantaged workers
- NSW guaranteed to treated participants 12 months of subsidized employment (as trainees) in jobs with gradual increase in work standards.
- experimental design on women who volunteered for training
- Requirements: unemployed, a long-term AFDC recipient, and have no preschool children
- Participants were randomly assigned to treatment (275) and control groups (266) in 1976-1977
- Training in 1976, and then followed.
- Ham and LaLonde (1996) analyze the effects of the program.



### Effects on Unemployment Rates

Thanks to randomization, comparison of employment rates for treated and control gives an **unbiased estimate** of the effect of the program on employment at different horizons.

Initially, by construction there is a mechanical effect from the fact that treated women are offered a **subsidized job**.

Compliance with the treatment is decreasing over time, as women can decide to **drop from** the subsidized job.

The **employment growth for controls** is a reflection of the program's eligibility criteria.

Importantly, after the program ends, a 9 percentage points difference in employment rates is sustained.

#### Ham and LaLonde's Additional Point

But Ham and LaLonde (1996) make an important additional point: randomization does not guarantee independence for any possible outcomes.

Two examples: wages and unemployment durations (hazards).

Effect of training program on employment rates of the treated  $\Rightarrow$  those who are working are a **selected sample**.

**Notation**:  $W_i$  wages;  $Y_i = 1$  if employed;  $\eta_i = 1$  skilled type.

Suppose:

$$P(Y_i = 1 | D_i = 1, \eta_i = j) > P(Y_i = 1 | D_i = 0, \eta_i = j), \quad j = 0, 1$$

and:

$$\frac{P(Y_i = 1 | D_i = 1, \eta_i = 0)}{P(Y_i = 1 | D_i = 0, \eta_i = 0)} > \frac{P(Y_i = 1 | D_i = 1, \eta_i = 1)}{P(Y_i = 1 | D_i = 0, \eta_i = 1)}.$$

This implies that the **frequency of low skill** will be greater in the group of employed treatments than in the employed controls:

$$P(\eta_i = 0|Y_i = 1, D_i = 1) > P(\eta_i = 0|Y_i = 1, D_i = 0),$$

which is a way to say that  $\eta_i$ , which is unobserved, is **not independent** of  $D_i$  given  $Y_i = 1$ , although, unconditionally,  $\eta_i \perp D_i$ .

Consider the **conditional effects**:

$$\Delta_j \equiv \mathbb{E}[W|Y_i = 1, D_i = 1, \eta_i = j] - \mathbb{E}[W_i|Y_i = 1, D_i = 0, \eta_i = j], \quad j = 0, 1$$

Our effect of interest is:

$$\Delta_{ATE} = \Delta_0 P(\eta_i = 0) + \Delta_1 P(\eta_i = 1),$$

and comparison of average wages between treatments and controls is:

$$\Delta_W = \mathbb{E}[W_i | Y_i = 1, D_i = 1] - \mathbb{E}[W_i | Y_i = 1, D_i = 0] < \Delta_{ATE}.$$

 $\Rightarrow$  may not be possible to correctly measure the effect on wages.