

Para tener más ideas de preguntas, buscar de acuerdo a Keywords

- **9 - What's Patagonian headcount?**
 - We are constantly growing, which is why we can say that we currently have 180+ talented and diverse people.

- **1 - What services do you provide?**
 - We offer three great services that make us different:
 - Product Discovery ([Link](#))
 - Software Development ([Link](#))
 - Talent Augmentation ([Link](#))

- **3 - What is the length of your experience?**
 - We have been in the technology business since 2013, therefore we have 10 years of experience behind us.

- **4 - What tech stack do you use?**
 - Our versatile and multidisciplinary team is well acquainted with the latest technologies and methods on the market so that is always ready to deliver first-class solutions. **Contact us for any special requirements.**

- **2 - What methodologies do you use?**
 - Patagonian combines Agile practices with Design Thinking to ensure the customer remains the central focus during the product development lifecycle.

- **Have you worked with X technology?**
 - Yes. Throughout our 10 years of experience, we have worked with various technologies, so we have a wide range of tools with which we have worked. **SEE MORE LINK**

- **8 - What's the approximate staffing time?**
 - We have a large work team ready to join the objective project. Our average staffing time is 3.5 weeks.

- **5 - Do you provide maintenance services for existing products?**
 - Of course, we collaborate from the gestation of a project to the maintenance of one already underway. According to your needs, our primary services are: Product Discovery, Software Development, Talent Augmentation. **LINK TO OUR SERVICES**
 - From bug fixing and solving incidents, to preventing future issues and adding new functionalities to existing products, our clients rely on our tech expertise to maintain their software in a pristine state in the post-release stage.

- **Where are your offices located?**
 - We have four offices in Argentina: General Roca, Mendoza, Buenos Aires, and Villa la Angostura. We also count on professionals working remotely from different parts of Argentina. About two years ago, we opened our Colombia chapter, with brand new offices in Cali and engineers working remotely from several other locations.

- **6 - Do you work onshore or nearshore?**
 - We offer nearshoring services which allows us to exploit our advantages such as: Timezone, Work ethos, Cost Effective, Education, English Proficiency, Cultural Alignment.

- **Cómo se conforma el equipo de desarrollo/los equipos en cada servicio/discovery/en el servicio de talent augmentation?**
 - Creo que es una pregunta muy específica. Mejor para hablarla con el cliente.

- **7 - Diversity and inclusion**
 - We take pride in saying our company qualifies as a "Women's business enterprise," as defined by IDB's supplier diversity policies. Our company has been qualified by IDB

standards as a “Gender Diverse” company because of the gender balance of our employees and especially our Senior Management. Women account for over 21% of our staff.

- **How is the company funded?**
 - Patagonian is 100% privately owned. We started as the garage tech project of two engineers that did not want to leave their hometown in Patagonia - Argentina, and have since evolved into a multinational tech company.
- **10 - What time zone is your development team located in?**
 - Our offices are just a few hours away at most from our clients' time zones, making nearshore a reality (GMT-3 & GMT-5).
- **11- What is the English proficiency in Patagonian?**
 - Our employees have professional English proficiency, with a well-adjusted and easy-to-understand accent.

Some other suggestions

Do you provide end-to-end software delivery?

A project starts with an idea, an image that is the starting point for our development and design teams to begin shaping the client’s needs and build an engaging product that materializes that original concept.

We provide end to end **Services** in product development. We begin by eliciting a client’s technological and business needs, all the way to the production of the screen that users will end up experiencing. This results in a coherent construction process with no perceivable *gap between design and development*.

How much does customs software cost?

Dependerá del alcance, complejidad, roles y recursos asignados al proyecto.

There’s no straight answer to this honestly! The cost of a custom software depends on several factors – the kind of framework and technology used, the competency of engineers and seniority of resources required and most importantly, the tailored capabilities that the project requires to have an edge of competitors. However, we do ensure that our pricing is the best in the market – just like our quality!

How do we assure privacy and confidentiality?

We sign Mutual Non-Disclosure Agreements with each client.

Which Software Development Methodology do you follow?

Our Work Methodology combines two complementary processes: Design Thinking and Agile Software Development. The former encourages exploration in the definition of the concept, and the latter ensures that its construction is executed according to expectations, with a focus on quality.

Do you ensure quality software delivery? What mechanisms do you have in place to ensure quality?

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Questions:

1. Where is your company registered to do business?
2. Please provide examples of relevant, similar projects.
3. Please describe your track record / expertise in WordPress development and
4. maintenance.
5. Please describe your intake and development process.
6. Please describe your QA practices and testing policies. Do you follow a discipline such
7. as Test Driven Design?
8. Please describe your team configuration. Who would we likely interact with and at what
9. frequency?
10. Please describe the engineering talent onboarding process. Does it include Resume reviews and developer interviews?
11. What is your customer satisfaction methodology? How do you handle process changes, scope changes, etc? How do you define success?

12. Please describe your work method. What project management tool(s) do you use? What is the likely day-to-day, week-to-week interaction? What meetings and communication processes are likely.

Request for Proposal: WordPress Multisite Updates

1. What communication and management tools are used throughout the development process? Discogs uses Jira, Slack and email.
2. Please describe your software development methodology and why you prefer it.
3. How are errors, bugs, and other unforeseen situations addressed?
4. Please describe your quality and code review process. How are you evaluating style, architecture, clarity, performance, etc.
5. Please describe your experience with Accessibility concerns (ADA / WCAG...)
6. Please describe your relevant pricing methodologies.
7. Can we begin the engagement with a 60-90 day trial / probationary period?
8. Please describe your expertise in other disciplines (e.g. Python, Kafka, AWS, GraphQL, HTML, CSS, JavaScript, React)
9. NPS Score
10. Turnover Rate