

# JOANNE VARUGHESE

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## ACADEMIC HISTORY

### University of Warwick

2024-2026

Master of Science in Behavioural and Data Science

- Completed modules focused on advanced statistical analysis techniques (e.g., regression, classification) to derive meaningful insights from large, real-world datasets.
- Regularly use Python and R as core languages in data analysis.

### University of Bath

2020-2024

Bachelor of Science in Psychology - Graduated with a 2:1

- Completed a Neuroeconomics module with a focus on behavioural finance concepts, including prospect theory, loss aversion and decision-making under risk.
- Consistently achieved high scores on quantitative research reports utilising statistical modelling

### Sunway College Kuala Lumpur | 2018-2020

2018-2020

Cambridge International A-Levels

- Psychology (A), Mathematics (A), Biology (A), AS Chemistry (A)
- Recipient of the Jeffrey Cheah Merit Scholarship

### Asia Pacific International School | 2017-2018

2017-2018

Cambridge International IGCSE

- 9A\*-B grades, including Mathematics (A\*), English as a First Language (A\*)

## RELEVANT WORK EXPERIENCE

### Lead Behavioural Science Consultant | 2025-Present

Orbit

- Led a cross-functional team to develop a predictive model using Python (PyTorch), identifying target user segments from real-world social media data, translating behavioural trends into actionable insights for strategic decision-making.
- Used behavioural science research to segment users by key individual traits, directly informing the development of personalised features, including targeted email campaigns, to improve user engagement.
- Cleaned real-world datasets using industry-standard techniques (e.g., imputation, consistency checks), ensuring reliability and accuracy of reporting metrics used in internal analysis.
- Facilitated cross-functional meetings to align project goals with broader business objectives, ensuring clear communication and consistent progress tracking across departments.
- Delivered concise project updates to senior stakeholders, integrating feedback to adjust strategy and improve alignment with business priorities.
- Gained hands-on experience with SQL and Tableau for business-focused data analysis and reporting, strengthening the ability to work with BI tools.

### Cyberpsychology Research Analyst | 2022-2023

CybSafe - Science & Research

- Co-authored two industry reports translating complex analyses of cybersecurity behaviours and attitudes into clear and visually engaging insights, which were presented to industry stakeholders and experts at multiple conferences.
- Generated detailed visualisations and descriptive statistics using SPSS, Google Sheets, and Excel, with a strong emphasis on accuracy and clarity.
- Compiled a summary of key insights that was shared with senior report stakeholders, including senior management of the U.S.-based National Cybersecurity Alliance, demonstrating clear, non-technical communication of data insights.
- Designed and analysed a behavioural survey on Gen Z cybersecurity habits, using Python for trend analysis and translating results into a blog post for public and stakeholder audiences.
- Led user research through interviews and surveys, producing thematic analysis of customer feedback that directly informed product and strategy discussions across cross-functional teams.
- Conducted stakeholder segmentation and opportunity analysis using customer and compliance data, delivering strategic insights to support decision-making in the Marketing department.
- Mentored an incoming intern, supporting their integration into the fast-paced startup environment.

## LEADERSHIP EXPERIENCE

### Nudge Team Mentor | March 2025

Warwick Behavioural Insights Team

- Guided interdisciplinary teams in applying behavioural science, contributing to a research-informed solution that received recognition in a competitive innovation challenge.
- Advised teams on interpreting behavioural science theories, translating complex psychological and social research insights into actionable recommendations with practical impact.
- Coached team members in data storytelling and communication, helping refine how they present findings to both technical and non-technical stakeholders, including senior leaders.

### Peer Assisted Learning (PAL) Leader | 2023-2024

University of Bath Peer Support

- Delivered weekly interactive sessions for psychology students, translating complex statistical concepts (e.g. SPSS, survey design) into accessible, applied guidance.
- Collaborated with fellow PAL leaders to design and continuously improve session content, sharing insights through interdisciplinary discussions to improve delivery quality and student engagement.
- Independently designed and led a hands-on SPSS workshop, guiding students through statistical analysis and visualisation with an emphasis on clear interpretation and data ethics.

## AWARDS AND ACHIEVEMENTS

### Finalist of BCSWomen LoveLace Colloquium | 2023

University of Sheffield, British Computing Society for Women

- Selected as the sole psychology student among computer science finalists, demonstrating the ability to bring behavioural science expertise into data-driven, cross-functional discussions on complex technical and strategic challenges.
- Contributed behavioural and social science perspectives in an interdisciplinary finalist cohort, bridging the gap between technical analysis and human decision-making in collaborative problem-solving.
- Actively engaged in cross-disciplinary knowledge exchange on behavioural science in the digital space, strengthening ability to apply communicate behavioural insights effectively across technical and business domains.

### Recipient of the International Duke of Edinburgh Bronze Award | 2018

Asia Pacific International School

- Organised a self-sufficient camping expedition of over 10km in unfamiliar terrain, demonstrating resilience, fast problem-solving, and strategic thinking.
- Volunteered as a teaching assistant, delivering structured academic support and communicating complex material in an accessible format, improving skills related to time management and interpersonal communication
- Delivered detailed summaries of activities and outcomes to evaluators, effectively communicating progress and achievements to diverse audiences.

## EXTRACURRICULARS

### Experienced Nightline Volunteer | 2020-2024

University of Bath Nightline

- Provided confidential, empathetic support to anonymous callers, demonstrating emotional intelligence and the ability to maintain trust and ethical standards.
- Rapidly identified and proposed effective solutions to complex issues, demonstrating strong analytical and decision-making skills.
- Collaborated with fellow volunteers to develop strategies for managing challenging scenarios, reflecting adaptability and cooperative problem-solving in dynamic environments
- Proactively sought out and applied new techniques to enhance communication and reasoning abilities, supporting continuous personal and professional growth.

## ADDITIONAL SKILLS

- **IT Skills:** Proficient in Microsoft Office, Google Workspace, Qualtrics, QuestionPro, Zoom and Slack
- **Software & Coding:** Advanced SPSS and JASP. Intermediate Python and R. Beginner SQL and Tableau.
- **Languages:** English (fluent written and spoken) and Malay (basic written and spoken)

*References are available on request.*