DANNE XIAO

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SUMMARY

- Transitioning to product/program management with a Master's Degree in Engineering Management and focus in business and data analytics, building on 5+ years engineering design and management experience
- 5+ years of experience delivering cross functional engineering projects at scale across 7 industries globally; 3+ years of experience in managing and coordinating with 5 departments of tech & non-tech co-workers in large global company
- Generated \$4M+ revenue and saved \$1M+ design cost for company thru effective strategic planning and communications

PROFESSIONAL EXPERIENCE

SAP, Durham, NC

Product Management Student Consultant

09/2010 - Current

Discover, define and document features to be improved for pre-launch MVP based on gamification to drive mass adoption

Talespin, Los Angeles, CA

Student Consultant

08/2010 - Current

- Recommend most promising 5-year strategic plans for monetization and UX improvement of pre-launch AR/VR product
- Prioritize value exchanges by empathizing different personas, market analyzing and positioning to develop product roadmaps

Ghafari Associates, Dearborn, MI

Mechanical Engineer

10/2016 - 08/2020

- Led and designed 10+ cross functional engineering projects across industries, generating \$4M+ revenue and saving \$1M+ design cost
- Managed and coordinated with 5 departments (10+ people, technical and non-technical), estimating budget, scheduling, and strategically prioritized design sequences, saving 50% of company's budgeted hours (est. \$600k+) on one project
- Communicated and articulated complex engineering solutions weekly with customers & contractors through visualization of complicated 3D models, saving \$6M+ capital costs in construction and operation costs by improving operation efficiency by 1000+%
- Expanded company's commercial & real estate market by leading 27k ft2 high-end building (went on cover of Crane's Detroit Business)

The University of Texas at Austin, Austin, TX

Undergraduate Tutor

01/2014 - 05/2014

Instructed course in coding and algorithms (MATLAB & Fortran 95), supporting class to achieve average grade of 90% 'A'

Lin Heng Investment & Development Co., Ltd., China

Project Management Intern

07 - 08/2013, 12/2013 - 01/2014

- Oversaw construction works of contractor on 6m ft² Ling Heng Center Mall and affiliated residential buildings
- Maintained effective supply chain management during construction and delivery project designs and requirements

VOLUNTEER & LEADERSHIP

Duke MEMPDC Product Management Club

Executive Board Member

09/2020 - Current

Plan and organize guest-speaker lectures to educate students on product management frameworks and interviewing tips

Duke MEMPDC Creative Communications Club

Executive Board Member

09/2020 - Current

Advertise MEM activities on social media platforms; host events to teach students professional and effective communication skills

Detroit Chinese Alliance Church - New Journey Fellowship

05/2019 - Current

- Establish networking platform for 250+ local young professionals; assist sourcing executive managers for professional events
- Raised \$12k+ and delivered 7845 PPEs to 7 hospitals and 20 doctors to mitigate PPE shortages during COVID-19 outbreak period

UT Austin InterVarsity International Student Ministry

Core leader

Core leader

Planted new chapter tailored for international students (from 7 countries) and helped students overcome cultural shock

SKILLS

Languages

Python, Java, SQL, Tableau, R, HTML, MATLAB, Fortran 95

Software & Tools

Microsoft Suite, Photoshop, Mural, Miro, Jira, Trello, 3D Modeling, Gamification, Agile Software Development

English (Fluent), Chinese (Mandarin & Cantonese, Native)

Multilingual **EDUCATION**

Duke University

Master of Engineering Management, 2020-2021 (Expected Dec 2021)

Certificate

Al Foundations for Product Innovation (Expected Dec 2021)

Course

 Marketing Consulting Practicum

• Competitive Strategies • Data Sourcing for Analytics

The University of Texas at Austin

Bachelor of Science - Architectural Engineering, 2012-2016 (University Honors)

Major GPA: 3.52 /4.00

CREDENTIALS

US Green Building Council - LEED Accredited Professional, Building Design + Construction (AP, BD+C)

04/30/18 - Current

INTERESTS