



**Tennessee**  
**TECH**

# What is finance?

- ❖ Finance is a discipline resulting from the application of economic theory to accounting data.
- ❖ It deals with the allocation of resources-including acquiring, investing and managing resources.



# Fundamental Decisions in Financial Management

- ❖ 1. Capital Budgeting decisions: Planning, evaluating, comparing and selecting the long long-term projects of the company
- ❖ 2: Financing Decisions: Determine how the firm should pay for its business activities
- ❖ 3. Working Capital Management: Determine how the day-to-day will be managed to keep the firm in business





# Forms of Business Organization: Sole Proprietorship/Partnership

- Unincorporated business owned by

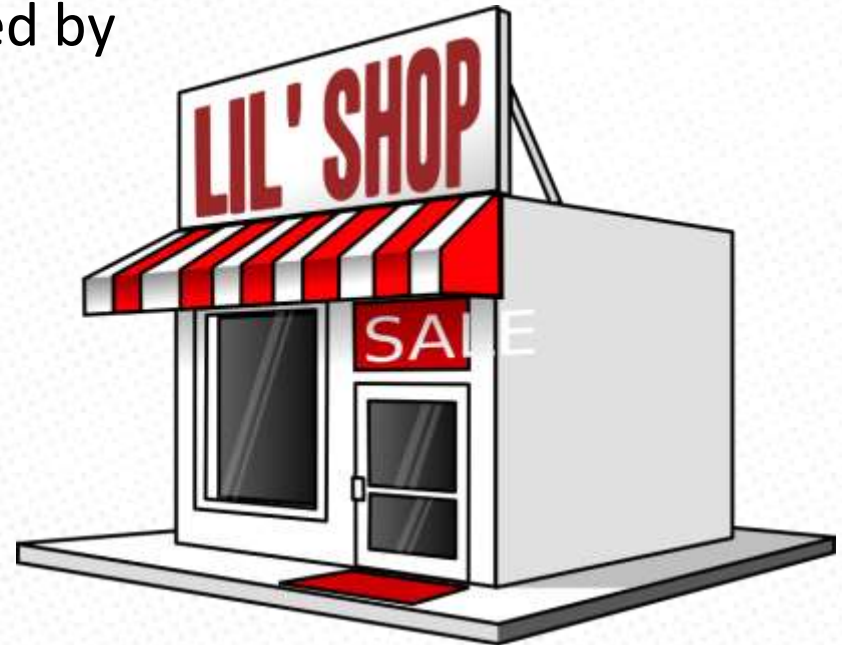
- 1 individual (sole proprietor)
- More than 1 individual (partnership)

- Advantages

- Easy and independent
- Few government regulations
- Lower taxes

- Disadvantages

- Unlimited personal liability
- Firm's life=owner's life
- Difficult to obtain capital



# Forms of Business Organization: Corporation

- Legal entity created by a state, separate and distinct from its owners and managers



- Advantages
  - Limits losses to initial investment
  - Unlimited life
  - Easy to transfer shares
  - Easier to raise capital
- Disadvantages
  - Higher taxes-subject to double taxation



**From here on, corporations only**





# The goal of the financial manager

- ❖ The primary goal for managers of publicly owned companies is to maximize shareholder value/wealth
- ❖ Therefore, the manager's goal should be to maximize the long-run value of a firm's stock
- ❖ The long-run value of a firm's stock depends on managerial actions, the economic environment, taxes and the political environment



# Intrinsic value versus stock price

- Intrinsic value: estimate of a stock's “true” value using “true” cash flows and “true” risk
- However, no one knows the “true” value or “true” risk.
- A stock's market price is the actual market price which is based on perceived but possibly incorrect cash flow and risk information
- Therefore, **theoretically, the manager's goal is to maximize a firm's intrinsic value but practically the manager's goal is to maximize the stock's long-run market price.**

