

## João V. Guedes-Neto

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CONTACT INFORMATION	<b>joaovictorguedes.com.br</b> joaovictorguedesneto@gmail.com	+55 (11) 9 5654 4708
RECENT APPOINTMENTS	<b>Fundação Getúlio Vargas</b> , São Paulo, Brazil <i>Centro de Política e Economia do Setor Público</i> <b>Postdoctoral Researcher</b>	Fall 2023—now
	<b>Kean University</b> , Union/NJ, US <b>Assistant Professor of Public Administration</b>	Fall 2022—Spring 2023
	<b>Instituto de Pesquisa Econômica Aplicada</b> (Ministry of Planning), Brasília, Brazil <b>Researcher</b> <i>In Portuguese, “Bolsa de Incentivo à Pesquisa II”</i>	January 2023—June 2023
EDUCATION	<b>University of Pittsburgh</b> (Pitt), Pittsburgh/PA, US <b>Ph.D., Political Science</b> Committee: Barry Ames (chair); B. Guy Peters; Steven Finkel; Scott Morgenstern; and John Brehm (external, University of Chicago) <b>Graduate Certificate, Latin American Social &amp; Public Policy</b> <b>Master, Political Science</b> Committee: Barry Ames and Steven Finkel	April 2022 April 2022 April 2019
	<b>Leuphana Universität Lüneburg</b> , Lüneburg, Germany <b>Master, Public Economics, Law, and Politics</b> Helmut Schmidt Program on Public Policy and Good Governance (DAAD) Committee: Ferdinand Müller-Rommel and Christian Welzel	July 2017
	<b>Universidade Federal de Alfenas</b> , Varginha, Brazil <b>Master, Public Management and Society</b> Chair: Michel Deliberali Marson	July 2015
	<b>Universidade Federal de São João del-Rei</b> , São João del-Rei, Brazil <b>Bachelor, Economics</b>	August 2011
AWARDS	<b>Northeast Conference on Public Administration</b> • Best Faculty Paper Award <i>Article: “Do You Love Me? The Effects of Budget Cuts on Intrinsic Motivation in the Public Sector.”</i>	2022
	<b>Center for Latin American Studies, University of Pittsburgh</b> • Cole and Marti Blaiser Award <i>Awarded in recognition for outstanding service to the center.</i>	2022
	<b>Academy of Management</b> • HKUST Best Paper in Global Strategy • Douglas Nigh Award <i>Article: “The Cost of Being Foreign: Evidence from a Nationally Representative Experiment in the US” (with Pedro Makhoul and Aldo Musacchio).</i>	2021

MAIN  
PEER-REVIEWED  
PUBLICATIONS

3. **Guedes-Neto, J.** “Bureaucrats as Legislators: The Conditional Roots of Workplace Descriptive Representation.” *Representation*, vol. 59, n. 4, 2023.
2. **Guedes-Neto, J.** “The Effects of Political Attitudes on Affective Polarization: Survey Evidence from 165 Elections.” *Political Studies Review*, vol. 21, no. 2, 2023.
1. Gentil-Fernandes, L.; **Guedes-Neto, J.**; Incio, J. “From Drug Lords to Police State: The Effects of Order Transition on Local Economies.” *Comparative Political Studies*, vol. 55, no. 10, 2022.

BOOK CHAPTERS

4. Praça, S.; Odilla, F.; **Guedes-Neto, J.** “Patronage Appointments in Brazil, 2011-2019.” In: Panizza, F.; Peters, B. G.; Ramos, C. (Eds.). *The Politics of Patronage Appointments in Latin American Central Administrations*. Pittsburgh: University of Pittsburgh Press, 2022.
3. **Guedes-Neto, J.**; Peters, B. G. “Working, Shirking, and Sabotage in Times of Democratic Backsliding: An Experimental Study in Brazil.” In: Bauer, M.; Peters, B. G.; Pierre, J.; Yesilkagit, K.; Becker, S. (Eds.). *Democratic Backsliding, Populism and Public Administration*. Cambridge: Cambridge University Press, 2021.
2. Peters, B. G.; **Guedes-Neto, J.** “Survey Experiments in Public Administration.” In: Vigoda-Gadot, E.; Vashdi, D. (Eds.). *Handbook of Research Methods in Public Administration, Management and Policy: Towards New Frontiers*. London: Edward Elgar, 2020.
1. Cimini, F.; Santos, M.; **Guedes-Neto, J.** “Grupos de interesse e trajetórias de desenvolvimento no Brasil e Chile.” In: Cimini, F.; Cabria, J.; da Silva, R. (Eds.). *Elites empresariais, estado e mercado na América Latina*. Belo Horizonte: UFMG, 2018.

OTHER  
PEER-REVIEWED  
PUBLICATIONS

14. **Guedes-Neto, J.** “What is Liberalism? A Mixed-Method Study of Ideology and Representation in Latin American Party Systems.” *Dados: Revista de Ciências Sociais*, forthcoming.
13. **Guedes-Neto, J.** “‘Se você é jovem ainda:’ Uma análise sobre os jovens candidatos e eleitos nas eleições proporcionais de 2018.” *Revista de Sociologia e Política*, vol. 30, n. 9, 2022.
12. Bohigues, A.; **Guedes-Neto, J.**; Santos, M. “Political elites’ positions on same-sex marriage, abortion, and drug legalization.” *European Review of Latin American and Caribbean Studies*, n. 114, 2022.
11. **Guedes-Neto, J.** “Mapping the Center of Government in Latin America and the Caribbean: A Typology.” *Revista de Administração Pública*, vol. 55, n. 5, 2021.
10. **Guedes-Neto, J.** “Voto e Identificação Partidária em 2018: Ordenação Social no Brasil.” *Opinião Pública*, vol 26, n. 3, 2020.
9. **Guedes-Neto, J.**; Santos, M. “¿Renovando la política o más de lo mismo? Comparando novatos y políticos tradicionales en las legislaturas latinoamericanas.” *América Latina Hoy*, vol. 81, 2019.

8. **Guedes-Neto, J.**; Bohigues, A. "Status Quo Characteristics or Private Sector Affinity? Explaining Preferences for Safety Nets in Latin American Legislatures." *Teoria & Sociedade*, vol. 26, n. 2, 2018.
7. **Guedes-Neto, J.** "Transformação Intra-Partidária? Um estudo sobre as percepções de poder e gestão entre jovens filiados." *Revista de Sociologia e Política*, vol. 26, n. 68, pp. 43-60, 2018.
6. **Guedes-Neto, J.** "On Social Capital, Creative Class, Emancipative Values, and the Rising Far-Right." *Conjuntura Internacional*, vol. 15, n. 1, pp. 1-12, 2018.
5. **Guedes-Neto, J.** "Pragmatism and Sustainability: Towards an Economically Reasonable and Pro-Environment Scientific Change." *Revista Meio Ambiente e Sustentabilidade*, vol. 12, n. 6, pp. 120-129, 2017.
4. **Guedes-Neto, J.** "International non-governmental organisations: a conceptual discussion." *Conjuntura Global*, vol. 5, n. 2, 2016.
3. **Guedes-Neto, J.** "A Reversed Double Movement in Brazil: the (controversial) evolution of the Partido dos Trabalhadores' education policy since 1980." *Journal of International Studies*, vol. 8, n. 2, pp. 139-154, 2015.
2. **Guedes-Neto, J.**; Ribeiro, W. "Alternativas Educacionais: O Provimento do Ensino Secundário por PPPs em Minas Gerais." *Revista Economia e Gestão*, vol. 14, n. 37, pp. 104-122, 2014.
1. Paiva, D.; Pereira, J.; Pereira, P.; **Guedes-Neto, J.**; Santos, L. "O Programa Microempreendedor Individual: uma alternativa para a redução do emprego informal." *Revista Publicatio Ciências Sociais*, vol. 21, n. 2, pp. 193-201, 2013.

#### BOOK REVIEW

2. **Guedes-Neto, J.** "Asbel Bohigues. Élités, radicalismo y democracia: Un estudio comparado sobre América Latina." *Iberoamericana – Nordic Journal of Latin American and Caribbean Studies*, vol. 51, n. 1, pp. 29-31.
1. **Guedes-Neto, J.** "David Samuels and Cesar Zucco. Partisans, Antipartisans, and Nonpartisans: Voting Behavior in Brazil." *Revista Latinoamericana de Opinión Pública*, vol. 10, n. 1, pp. 185-189, 2021.

#### INVITED TO REVISE & RESUBMIT

3. **Guedes-Neto, J.**; Morgenstern, S. "Frustrated Marriage? The Ideological Distance of Members of Congress from their Parties in Latin America" (R&R at *Party Politics*).
2. Santos, M.; Bohigues, A.; **Guedes-Neto, J.** "As elites parlamentares da América Latina em 3D" (R&R at *Opinião Pública*).
1. **Guedes-Neto, J.** "Do You Love Me? The Effects of Budget Cuts on Intrinsic Motivation in the US Federal Government" (In: *Morais & Gomide, "In the Wake of Illiberal Populism: The Policy Process in Democratic Backsliding."* Palgrave Macmillan).

#### BOOK CONTRACT

1. **Guedes-Neto, J.**; Peters, B. G. "Bureaucratic Resistance to Illiberal Policies" (under contract with the Cambridge University Press for the Cambridge Elements series).

BOOK PROJECTS	2. <b>Guedes-Neto, J.</b> “Bureaucratic Polarization” (under review at Routledge).		
	1. Ames, B.; <b>Guedes-Neto, J.</b> “Inside Brazilian Bureaucracy.”		
WORKING PAPERS	8. <b>Guedes-Neto, J.</b> ; Honeker, A. “‘And some, I assume, are good people’: Contextual Determinants of Elite Rhetoric towards Immigrants and Refugees” (under review, sponsored by the Center for Growth and Opportunity at Utah State University).		
	7. Bueno, L.; Avelino Filho, G.; Biderman, C.; <b>Guedes-Neto, J.</b> “It is not (just) the economy, stupid: Policy Innovation and Retrospective Voting in São Paulo, Brazil” (under review).		
	6. <b>Guedes-Neto, J.</b> ; Fuks, M.; Ferreira M. “Highway to Hell: Pro-Coup Attitudes among Religious Voters” (under review).		
	5. <b>Guedes-Neto, J.</b> “Oversight, Overlap, and Inter-Agency Conflict: Evidence of Bounded-and-Biased Rationality in Brazil” (under review).		
	4. Saguin, K.; Koga, N.; Palotti, P.; <b>Guedes-Neto, J.</b> ; Carneiro, F.; Gontyjo, F. “Variation in evidence use across policy sectors: Analyzing cultures of evidence in Brazil” (under review).		
	3. Hawkins, D.; Beesley, C.; Nielson, D.; <b>Guedes-Neto, J.</b> ; Wolferts, A.; Moffitt, N. “Bureaucratic Interest in Academic Evidence: A Field Experiment in Peru, India and Tanzania.”		
	2. Makhoul, P.; <b>Guedes-Neto, J.</b> ; Musacchio, A. “The Cost of Being Foreign: Evidence from a Nationally Representative Experiment in the US”.		
	1. <b>Guedes-Neto, J.</b> ; McCoy, D. “Shine Bright Like a Diamond: The Consequences of Forced Immigration and Federal Transfers to Local Economies.”		
SCHOLARSHIPS AND GRANTS	<b>Fellowships and Scholarships</b> (Total: \$155,321.50)		
	• <i>Andrew W. Mellon Predoctoral Fellowship</i> , Pitt: \$24,456 + tuition	2021-2022	
	• <i>Humane Studies Fellowship</i> , Inst. for Humane Studies (IHS): \$19,000	2018-2022	
	Incl. \$5,000 (2021-2022); \$7,000 (2020-2021); \$4,000 (2019-2020); \$3,000 (2018-2019)		
	• <i>Adam Smith Fellowship</i> , Mercatus Center: \$5,000	2021-2022	
	• <i>Summer Graduate Research Fellowship</i> , IHS: \$5,000	2021	
	• <i>Social Science Doctoral Dissertation Fellowship</i> , Pitt: \$23,688 + tuition	2020-2021	
	• <i>Don Lavoie Fellowship</i> , Mercatus Center: \$1,250	2020-2021	
	• <i>Arts &amp; Sciences Summer Fellowship</i> , Pitt: \$2,887.50	2019	
	• <i>Latin America Social and Public Policy Fellowship</i> , Pitt: \$23,040 + tuition	2017-2018	
	• <i>Hemult Schmidt Scholarship Program</i> , DAAD: ca. \$40,000	2015-2017	
	• <i>MA Scholarship</i> , FAPEMIG: ca. \$11,000	2013-2015	
	<b>Travel Awards</b> (Total: \$8,001)		
	• <i>ASPA</i> : IHS: \$750; PoliSci/Pitt: \$199	2022	
	• <i>MPSA</i> : IHS: \$750; PoliSci/Pitt: \$228	2022	
	• <i>APSA</i> : IHS: \$750; APSA Travel Award: \$350	2021	
	• <i>Summer Seminar</i> , IHS: \$300	2021	
	• <i>SPSA</i> :		
	IHS: \$690	2020	
	Prestage-Cook Travel Award (SPSA): \$300; IHS: \$300	2019	

- *LASA:*  
LASA Registration Grant: \$80 2022  
PoliSci/Pitt: \$400; IHS: \$300 2019  
CLAS/Pitt: \$500; IHS: \$450; PoliSci/Pitt: \$400 2018
- *Early Graduate Student Career Seminar*, IHS: \$320 2019
- *Fall Graduate Research Colloquium*, IHS: \$320 2018
- *Colloquium ‘Growth of Government,’* IHS: \$264 2018
- *DSA*, IHS: \$350 2016
- Others** (Total: \$7,560)
- *Research Allowance*, CLAS/Pitt (for co-organizing LASPP): \$2,500 2019-2021  
Incl. \$1,000 (2021); \$1,000 (2020); \$500 (2019)
- *Polarization and Contemporary Political Life*, IHS (honorarium): \$310 2021
- *Liberty, Equality, and the Market Order*, IHS/Mercatus (honorarium): \$500 2021
- *Hayek Fund*, IHS (for conducting surveys with bureaucrats): \$750 2020
- *Liberty, Responsibility, and Mental Health*, IHS (honorarium): \$500 2020
- *Field Research in Brazil*, CLAS/Pitt and Tinker Foundation: \$2,800 2018
- *Allowance for Ph.D. Application Fees*, IHS: \$200 2016

## PRESENTATIONS

### Conference Papers

- *Associação Nacional de Pós-Graduação e Pesquisa em Ciências Sociais* (ANPOCS) 2023, 2021
- *Latin American Studies Association* (LASA) 2022, 2021, 2019, 2018
- *Midwest Political Science Association* (MPSA) 2022, 2021
- *American Society of Public Administration* (ASPA) 2022
- *Northeast Conference on Public Administration* (NECoPA) 2022
- *Southern Political Science Association* (SPSA) 2021, 2020, 2019
- *Latin America Social and Public Policy Conference* (LASPP) 2021, 2019, 2018
- *American Political Science Association* (APSA) 2021
- *International Research Society for Public Management* (IRSPM) 2021
- *Political Studies Association* (PSA) 2021
- *Arts & Sciences GSO Virtual Grad Expo* (Pitt) 2021
- *Workshop “Politics of the Migrant/Refugee Binary”* (RefMig Project) 2021
- *Workshop “The Politicization of Bureaucracy”* (University of Oslo, Norway) 2020
- *Midwest Workshop in Empirical Political Science* (MWEPS) 2020
- *Associação Brasileira de Ciência Política* (ABCP) 2020
- *Workshop “Democratic Backsliding and Public Administration”* (European University Institute, Italy) 2019
- *IHS Fall Graduate Research Colloquium* 2018
- *Ohio Latin Americanist Conference* 2018
- *Postgraduates in Latin American Studies* (University of Leeds, UK) 2017
- *Development Studies Association* (Oxford University, UK) 2016
- *International Political Science Association* (IPSA) 2016
- *Graduate Conference in Political Theory* (Sciences Po, France) 2016
- *European Association for Evolutionary Political Economy* (Università degli Studi di Genova, Italy) 2015
- *Education Without Borders* (Higher Colleges of Technology, UAE) 2011
- *MoodleMoot Brasil* (Universidade Presbiteriana Mackenzie, Brazil) 2007

### Invited Presentations

- *The Negative Effects of Elite Attacks on Party Affect: Experimental Evidence from a Three-Wave Panel Study* (NECIP & NIPP, UFSC, Brazil) 2021
- *Bureaucratic Polarization* (EBAPE/FGV-RJ, Brazil) 2021
- *Frustrated Marriage? The Ideological Distance of Members of Congress*

- from their Parties in Latin America* with Scott Morgenstern (Universidad de Salamanca, Spain) 2021
- *Bureaucratic Polarization*, Latin American & Caribbean Competency Virtual Series (CLAS/Pitt) 2021
- *Elites Políticas na América Latina: O Que Sabemos e o Que Podemos Saber sobre os Deputados* with Manoel L. Santos and Rafael Câmara (UFMG, Brazil) 2019
- *Organizações Locais de Gestão de Recursos Hídricos nos Estados Unidos* (Comissão Municipal de Segurança Hídrica, City Government of São Paulo) 2019
- *Mais Além de Coxinhas e Mortadelas: Medindo e Explicando as Diferentes Polarizações Afetivas da Política Brasileira* (UFMG, Brazil) 2019
- *Positivismo, Neoinstitucionalismo e Desenvolvimento Econômico* (UNIFAL, Brazil) 2015
- *Consumo versus Poupança: O Tradeoff entre o Curto e o Longo Prazo* (Associação de Educação do Homem do Amanhã, Brazil) 2014

#### Trainer

- *Workshop: Desafios, Vantagens e Limites da Aplicação de Surveys com a Burocracia Pública* (IPEA, Brazil) 2021
- *Workshop: Introdução a Experimentos em Survey* (IPEA, Brazil) 2021
- *Workshop: Introdução a Experimentos em Survey* (CECOMP/UFMG, Brazil) 2021
- *Youth Participation in Latin America* (IFLRY, Dominican Republic) 2015
- *Youth Participation in Latin America* (IFLRY, Spain) 2015
- *Strategic Planning for Political Organizations* (Youth Democratic Movement Vesna, Russia) 2015
- *Youth Participation in Latin America* (IFLRY, Argentina) 2014
- *Fund-raising for NGOs* (IFLRY, Lebanon) 2010

#### Panel Discussant

- *Openness to Democratic Ideals* (LASA) 2021
- *P11S12: Behavioral and Experimental Public Management* (IRSPM) 2021
- *Undergraduate Posters* (ABCP) 2020
- *De Militancias y Sujetos Políticos* (LASA) 2018
- *Policy Transfer: Political Actors and Institutional Contexts* (IPSA) 2016
- *Reconfigurations of Nation States, National Governments and Subnational Interests* (IPSA) 2016

OTHER TEACHING *Teaching Fellow (instructor of record)*

APPOINTMENTS University of Pittsburgh, Pittsburgh, US Summer 2021, 2020  
Comparative Politics; and Political Attitudes and Public Opinion

#### Adjunct Lecturer

OMMA Business School Madrid, Spain Summer 2017  
*in partnership with* Universidad Francisco Marroquín, Guatemala  
Public Policy (Master in Economics)

Instituto Federal de São Paulo, Jundiaí, Brazil Fall 2014 - Spring 2015  
Introduction to Economics; Principles of Marketing; Financial Mathematics; Corporate Governance and Business Ethics; and Applied Computing  
Community outreach: Economics for Journalists; and Fund-raising for NGOs

#### Teaching Assistant

University of Pittsburgh, Pittsburgh, US Fall 2019  
Comparative Politics (recitations to 100 students), supervised by Laura Paler

Universidade Federal de Alfenas, Varginha, Brazil  
Economic Development, supervised by Michel Deliberali Marson

Spring 2014

OTHER  
EXPERIENCE

**Graduate Research Assistant**

University of Pittsburgh, Pittsburgh, US  
Carmelo Mesa-Lago (Summer, Fall 2020), Scott Morgenstern (Spring, Summer 2020),  
Ariel Armony (Fall 2018, Spring 2019), Barry Ames (Summer 2018, 2019)

**Visiting Researcher**

Summer 2019

Fundação Getúlio Vargas, São Paulo, Brazil  
Supervisor: George Avelino (*Centro de Política e Economia do Setor Público*)

**Economist, part-time**

May 2016 - June 2017

Suntrace, Hamburg, Germany  
Key Responsibilities: Market studies (e.g. macroeconomic, legal, and political analyses) and technical assistance in procurement processes on solar energy (e.g. World Bank, Asian Development Bank)

**Finance and Administrative Coordinator, part-time** October 2015 to May 2016

China Outbound Tourism Research Center, Hamburg, Germany  
Key Responsibilities: Financial and human resources management

**Latin America Program Manager, pro bono**

May 2014 to April 2016

**Treasurer, pro bono**

August 2010 to January 2014

International Federation of Liberal Youth (IFLRY), London, UK  
Key Responsibilities: Fund-raising over 300,000 USD through grants (e.g. Council of Europe, European Union), partnerships and donations; organization and moderation of events in Latin America, Europe and Asia

**Independent Political Consultant**

March 2006 to December 2014

Main Clients: Carlos Melles (*former legislator, Minister of Sports and Tourism, and Secretary of Transportation and Public Works*); Democratas (*political party*)  
Key Responsibilities: Training, international relations, media and public relations, campaign management

OTHERS

**Languages:**

- Portuguese (native), English (fluent), Spanish (advanced), and German (intermediate)

**Computer Skills:**

- L<sup>A</sup>T<sub>E</sub>X, Stata, R, SPSS, Qualtrics, and Mechanical Turk

**Research Consulting:**

- *Center for Growth and Opportunity (Utah State University)*: Contextual Determinants of Elite Rhetoric towards Immigrants and Refugees 2023
- *Fundação Lemann*: Human Resources in the US Federal Government 2021

**Organization of Academic Events:**

- *LASPP Conference* (Pitt) 2021, 2020, 2019, 2018

**Journal Reviewer:**

- Public Administration Review; Electoral Studies; Political Studies Review; British Journal of Politics and International Relations; International Review of Public Administration; Revista de Administração Pública; Revista Latinoamericana de Opinión Pública; Brazilian Political Science Review; Dados; América Latina Hoy; Revista de Ciências Sociais; Revista de Sociologia e Política; Teoria & Sociedade; and Revista Debate Econômico

**Academic Supervision and Committees:**

- Undergraduate research assistant: Gabriella Manresa (Kean, Spring/Summer 2023); Alina Ali (Kean, Fall 2022); Dara J. Dawson (Pitt, Spring 2021)
- External committee member (bachelor's thesis): Laura Beghini Chelidonopoulos (UFMG, January 2022)
- External committee member (master's thesis): Marcelo Mello Alves Pereira (FGV, August 2023); José Renato Fragoso Lobo (FGV, June 2022)

**Media Interviews:**

- Folha de São Paulo; Valor Econômico; Revista Exame; TV Assembleia (Minas Gerais); Hoje em Dia; and Estado de Minas

**Opinion Editorials:**

- Valor Econômico; Estado de Minas; O Tempo; Jornal do Brasil; Revista Veja; and Jornal do Commercio

## REFERENCES

**Barry Ames**

Andrew W. Mellon Professor Emeritus  
University of Pittsburgh  
*ames.barry@gmail.com*

**Scott Morgenstern**

Professor  
University of Pittsburgh  
*smorgens@pitt.edu*

**B. Guy Peters**

Maurice Falk Professor of  
American Government  
University of Pittsburgh  
*bgpeters@pitt.edu*

**George Avelino**

Professor  
Fundação Getúlio Vargas  
*George.Avelino@fgv.br*