

## João V. Guedes-Neto

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CONTACT INFORMATION	<b>joaovictorguedes.com.br</b> joaovictorguedesneto@gmail.com	+55 (11) 9 5654 4708
RECENT APPOINTMENTS	<b>Fundação Getúlio Vargas</b> , São Paulo, Brazil <i>Centro de Política e Economia do Setor Público</i> <b>Postdoctoral Researcher</b>	Fall 2023—now
	<b>Kean University</b> , Union/NJ, US <b>Assistant Professor of Public Administration</b>	Fall 2022—Spring 2023
	<b>Instituto de Pesquisa Econômica Aplicada</b> (Ministry of Planning), Brasília, Brazil <b>Researcher</b> <i>In Portuguese, “Bolsa de Incentivo à Pesquisa II”</i>	January 2023—June 2023
EDUCATION	<b>University of Pittsburgh</b> (Pitt), Pittsburgh/PA, US <b>Ph.D., Political Science</b> Committee: Barry Ames (chair); B. Guy Peters; Steven Finkel; Scott Morgenstern; and John Brehm (external, University of Chicago) <b>Graduate Certificate, Latin American Social &amp; Public Policy</b> <b>Master, Political Science</b> Committee: Barry Ames and Steven Finkel	April 2022 April 2022 April 2019
	<b>Leuphana Universität Lüneburg</b> , Lüneburg, Germany <b>Master, Public Economics, Law, and Politics</b> Helmut Schmidt Program on Public Policy and Good Governance (DAAD) Committee: Ferdinand Müller-Rommel and Christian Welzel	July 2017
	<b>Universidade Federal de Alfenas</b> , Varginha, Brazil <b>Master, Public Management and Society</b> Chair: Michel Deliberali Marson	July 2015
	<b>Universidade Federal de São João del-Rei</b> , São João del-Rei, Brazil <b>Bachelor, Economics</b>	August 2011
AWARDS	<b>Northeast Conference on Public Administration</b> • Best Faculty Paper Award <i>Article: “Do You Love Me? The Effects of Budget Cuts on Intrinsic Motivation in the Public Sector.”</i>	2022
	<b>Center for Latin American Studies, University of Pittsburgh</b> • Cole and Marti Blaiser Award <i>Awarded in recognition for outstanding service to the center.</i>	2022
	<b>Academy of Management</b> • HKUST Best Paper in Global Strategy • Douglas Nigh Award <i>Article: “The Cost of Being Foreign: Evidence from a Nationally Representative Experiment in the US” (with Pedro Makhoul and Aldo Musacchio).</i>	2021

MAIN  
PEER-REVIEWED  
PUBLICATIONS

4. **Guedes-Neto, J.** “Bureaucrats as Legislators: The Conditional Roots of Workplace Descriptive Representation.” *Representation*, vol. 59, n. 4, 2023.
3. **Guedes-Neto, J.** “The Effects of Political Attitudes on Affective Polarization: Survey Evidence from 165 Elections.” *Political Studies Review*, vol. 21, no. 2, 2023.
2. Gentil-Fernandes, L.; **Guedes-Neto, J.**; Incio, J. “From Drug Lords to Police State: The Effects of Order Transition on Local Economies.” *Comparative Political Studies*, vol. 55, no. 10, 2022.
1. **Guedes-Neto, J.** “Mapping the Center of Government in Latin America and the Caribbean: A Typology.” *Revista de Administração Pública*, vol. 55, n. 5, 2021.

BOOK CHAPTERS

4. Praça, S.; Odilla, F.; **Guedes-Neto, J.** “Patronage Appointments in Brazil, 2011-2019.” In: Panizza, F.; Peters, B. G.; Ramos, C. (Eds.). *The Politics of Patronage Appointments in Latin American Central Administrations*. Pittsburgh: University of Pittsburgh Press, 2022.
3. **Guedes-Neto, J.**; Peters, B. G. “Working, Shirking, and Sabotage in Times of Democratic Backsliding: An Experimental Study in Brazil.” In: Bauer, M.; Peters, B. G.; Pierre, J.; Yesilkagit, K.; Becker, S. (Eds.). *Democratic Backsliding, Populism and Public Administration*. Cambridge: Cambridge University Press, 2021.
2. Peters, B. G.; **Guedes-Neto, J.** “Survey Experiments in Public Administration.” In: Vigoda-Gadot, E.; Vashdi, D. (Eds.). *Handbook of Research Methods in Public Administration, Management and Policy: Towards New Frontiers*. London: Edward Elgar, 2020.
1. Cimini, F.; Santos, M.; **Guedes-Neto, J.** “Grupos de interesse e trajetórias de desenvolvimento no Brasil e Chile.” In: Cimini, F.; Cabria, J.; da Silva, R. (Eds.). *Elites empresariais, estado e mercado na América Latina*. Belo Horizonte: UFMG, 2018.

OTHER  
PEER-REVIEWED  
PUBLICATIONS

13. **Guedes-Neto, J.** “What is Liberalism? A Mixed-Method Study of Ideology and Representation in Latin American Party Systems.” *Dados: Revista de Ciências Sociais*, vol. 67, n. 3, 2023.
12. **Guedes-Neto, J.** “‘Se você é jovem ainda.’ Uma análise sobre os jovens candidatos e eleitos nas eleições proporcionais de 2018.” *Revista de Sociologia e Política*, vol. 30, n. 9, 2022.
11. Bohigues, A.; **Guedes-Neto, J.**; Santos, M. “Political elites’ positions on same-sex marriage, abortion, and drug legalization.” *European Review of Latin American and Caribbean Studies*, n. 114, 2022.
10. **Guedes-Neto, J.** “Voto e Identificação Partidária em 2018: Ordenação Social no Brasil.” *Opinião Pública*, vol 26, n. 3, 2020.
9. **Guedes-Neto, J.**; Santos, M. “¿Renovando la política o más de lo mismo? Comparando novatos y políticos tradicionales en las legislaturas latinoamericanas.” *América Latina Hoy*, vol. 81, 2019.

8. **Guedes-Neto, J.**; Bohigues, A. "Status Quo Characteristics or Private Sector Affinity? Explaining Preferences for Safety Nets in Latin American Legislatures." *Teoria & Sociedade*, vol. 26, n. 2, 2018.
7. **Guedes-Neto, J.** "Transformação Intra-Partidária? Um estudo sobre as percepções de poder e gestão entre jovens filiados." *Revista de Sociologia e Política*, vol. 26, n. 68, pp. 43-60, 2018.
6. **Guedes-Neto, J.** "On Social Capital, Creative Class, Emancipative Values, and the Rising Far-Right." *Conjuntura Internacional*, vol. 15, n. 1, pp. 1-12, 2018.
5. **Guedes-Neto, J.** "Pragmatism and Sustainability: Towards an Economically Reasonable and Pro-Environment Scientific Change." *Revista Meio Ambiente e Sustentabilidade*, vol. 12, n. 6, pp. 120-129, 2017.
4. **Guedes-Neto, J.** "International non-governmental organisations: a conceptual discussion." *Conjuntura Global*, vol. 5, n. 2, 2016.
3. **Guedes-Neto, J.** "A Reversed Double Movement in Brazil: the (controversial) evolution of the Partido dos Trabalhadores' education policy since 1980." *Journal of International Studies*, vol. 8, n. 2, pp. 139-154, 2015.
2. **Guedes-Neto, J.**; Ribeiro, W. "Alternativas Educacionais: O Provimento do Ensino Secundário por PPPs em Minas Gerais." *Revista Economia e Gestão*, vol. 14, n. 37, pp. 104-122, 2014.
1. Paiva, D.; Pereira, J.; Pereira, P.; **Guedes-Neto, J.**; Santos, L. "O Programa Microempreendedor Individual: uma alternativa para a redução do emprego informal." *Revista Publicatio Ciências Sociais*, vol. 21, n. 2, pp. 193-201, 2013.

#### BOOK REVIEW

2. **Guedes-Neto, J.** "Asbel Bohigues. Élités, radicalismo y democracia: Un estudio comparado sobre América Latina." *Iberoamericana – Nordic Journal of Latin American and Caribbean Studies*, vol. 51, n. 1, pp. 29-31.
1. **Guedes-Neto, J.** "David Samuels and Cesar Zucco. Partisans, Antipartisans, and Nonpartisans: Voting Behavior in Brazil." *Revista Latinoamericana de Opinión Pública*, vol. 10, n. 1, pp. 185-189, 2021.

#### INVITED TO REVISE & RESUBMIT

4. Saguin, K.; Koga, N.; Palotti, P.; **Guedes-Neto, J.**; Carneiro, F.; Gontyjo, B. "Variation in evidence use across policy sectors: Analyzing cultures of evidence in Brazil" (R&R at *Policy & Society*).
3. **Guedes-Neto, J.**; Morgenstern, S. "Frustrated Marriage? The Ideological Distance of Members of Congress from their Parties in Latin America" (R&R at *Party Politics*).
2. Santos, M.; Bohigues, A.; **Guedes-Neto, J.** "As elites parlamentares da América Latina em 3D" (R&R at *Opinião Pública*).
1. **Guedes-Neto, J.** "Do You Love Me? The Effects of Budget Cuts on Intrinsic Motivation in the US Federal Government" (In: *Morais & Gomide, "In the Wake of Illiberal Populism: The Policy Process in Democratic Backsliding."* Palgrave Macmillan).

BOOK CONTRACTS	2. <b>Guedes-Neto, J.</b> ; Peters, B. G. “Bureaucratic Resistance to Illiberal Policies” (under contract with the Cambridge University Press for the Cambridge Elements series).
	1. <b>Guedes-Neto, J.</b> “Bureaucratic Polarization: How Workplace Identity and Intergroup Conflict Shape Policy Implementation” (under contract with Taylor & Francis for the Routledge Research in Public Administration and Public Policy series).
BOOK PROJECT	1. Ames, B.; <b>Guedes-Neto, J.</b> “Inside Brazilian Bureaucracy.”
WORKING PAPERS	5. Makhoul, P.; <b>Guedes-Neto, J.</b> ; Musacchio, A. “Leveraging Online Experiments to Improve Causal Identification in International Management Research.”.
	4. <b>Guedes-Neto, J.</b> ; Honeker, A. “‘And some, I assume, are good people’: Contextual Determinants of Elite Rhetoric towards Immigrants and Refugees” (sponsored by the Center for Growth and Opportunity at Utah State University).
	3. <b>Guedes-Neto, J.</b> ; Fuks, M.; Ferreira M. “Highway to Hell: Pro-Coup Attitudes among Religious Voters.”
	2. <b>Guedes-Neto, J.</b> ; McCoy, D. “Shine Bright Like a Diamond: The Consequences of Forced Immigration and Federal Transfers to Local Economies.”
	1. Bueno, L.; Avelino Filho, G.; Biderman, C.; <b>Guedes-Neto, J.</b> “It is not (just) the economy, stupid: Policy Innovation and Retrospective Voting in São Paulo, Brazil.”
SCHOLARSHIPS AND GRANTS	<b>Fellowships and Scholarships</b> (Total: \$155,321.50)
	<ul style="list-style-type: none"> <li>• <i>Andrew W. Mellon Predoctoral Fellowship</i>, Pitt: \$24,456 + tuition 2021-2022</li> <li>• <i>Humane Studies Fellowship</i>, Inst. for Humane Studies (IHS): \$19,000 2018-2022 Incl. \$5,000 (2021-2022); \$7,000 (2020-2021); \$4,000 (2019-2020); \$3,000 (2018-2019)</li> <li>• <i>Adam Smith Fellowship</i>, Mercatus Center: \$5,000 2021-2022</li> <li>• <i>Summer Graduate Research Fellowship</i>, IHS: \$5,000 2021</li> <li>• <i>Social Science Doctoral Dissertation Fellowship</i>, Pitt: \$23,688 + tuition 2020-2021</li> <li>• <i>Don Lavoie Fellowship</i>, Mercatus Center: \$1,250 2020-2021</li> <li>• <i>Arts &amp; Sciences Summer Fellowship</i>, Pitt: \$2,887.50 2019</li> <li>• <i>Latin America Social and Public Policy Fellowship</i>, Pitt: \$23,040 + tuition 2017-2018</li> <li>• <i>Hemult Schmidt Scholarship Program</i>, DAAD: ca. \$40,000 2015-2017</li> <li>• <i>MA Scholarship</i>, FAPEMIG: ca. \$11,000 2013-2015</li> </ul>
	<b>Travel Awards</b> (Total: \$8,001)
	<ul style="list-style-type: none"> <li>• <i>ASPA</i>: IHS: \$750; PoliSci/Pitt: \$199 2022</li> <li>• <i>MPSA</i>: IHS: \$750; PoliSci/Pitt: \$228 2022</li> <li>• <i>APSA</i>: IHS: \$750; APSA Travel Award: \$350 2021</li> <li>• <i>Summer Seminar</i>, IHS: \$300 2021</li> <li>• <i>SPSA</i>: IHS: \$690 2020 Prestage-Cook Travel Award (SPSA): \$300; IHS: \$300 2019</li> <li>• <i>LASA</i>: LASA Registration Grant: \$80 2022 PoliSci/Pitt: \$400; IHS: \$300 2019 CLAS/Pitt: \$500; IHS: \$450; PoliSci/Pitt: \$400 2018</li> </ul>

- *Early Graduate Student Career Seminar*, IHS: \$320 2019
- *Fall Graduate Research Colloquium*, IHS: \$320 2018
- *Colloquium ‘Growth of Government,’* IHS: \$264 2018
- *DSA*, IHS: \$350 2016

**Others (Total: \$7,560)**

- *Research Allowance*, CLAS/Pitt (for co-organizing LASPP): \$2,500 2019-2021  
Incl. \$1,000 (2021); \$1,000 (2020); \$500 (2019)
- *Polarization and Contemporary Political Life*, IHS (honorarium): \$310 2021
- *Liberty, Equality, and the Market Order*, IHS/Mercatus (honorarium): \$500 2021
- *Hayek Fund*, IHS (for conducting surveys with bureaucrats): \$750 2020
- *Liberty, Responsibility, and Mental Health*, IHS (honorarium): \$500 2020
- *Field Research in Brazil*, CLAS/Pitt and Tinker Foundation: \$2,800 2018
- *Allowance for Ph.D. Application Fees*, IHS: \$200 2016

PRESENTATIONS

**Conference Papers**

- *Associação Nacional de Pós-Graduação e Pesquisa em Ciências Sociais* (ANPOCS) 2023, 2021
- *Latin American Studies Association* (LASA) 2022, 2021, 2019, 2018
- *Midwest Political Science Association* (MPSA) 2022, 2021
- *American Society of Public Administration* (ASPA) 2022
- *Northeast Conference on Public Administration* (NECoPA) 2022
- *Southern Political Science Association* (SPSA) 2021, 2020, 2019
- *Latin America Social and Public Policy Conference* (LASPP) 2021, 2019, 2018
- *American Political Science Association* (APSA) 2021
- *International Research Society for Public Management* (IRSPM) 2021
- *Political Studies Association* (PSA) 2021
- *Arts & Sciences GSO Virtual Grad Expo* (Pitt) 2021
- *Workshop “Politics of the Migrant/Refugee Binary”* (RefMig Project) 2021
- *Workshop “The Politicization of Bureaucracy”* (University of Oslo, Norway) 2020
- *Midwest Workshop in Empirical Political Science* (MWEPS) 2020
- *Associação Brasileira de Ciência Política* (ABCP) 2020
- *Workshop “Democratic Backsliding and Public Administration”* (European University Institute, Italy) 2019
- *IHS Fall Graduate Research Colloquium* 2018
- *Ohio Latin Americanist Conference* 2018
- *Postgraduates in Latin American Studies* (University of Leeds, UK) 2017
- *Development Studies Association* (Oxford University, UK) 2016
- *International Political Science Association* (IPSA) 2016
- *Graduate Conference in Political Theory* (Sciences Po, France) 2016
- *European Association for Evolutionary Political Economy* (Università degli Studi di Genova, Italy) 2015
- *Education Without Borders* (Higher Colleges of Technology, UAE) 2011
- *MoodleMoot Brasil* (Universidade Presbiteriana Mackenzie, Brazil) 2007

**Invited Presentations**

- *The Negative Effects of Elite Attacks on Party Affect: Experimental Evidence from a Three-Wave Panel Study* (NECIP & NIPP, UFSC, Brazil) 2021
- *Bureaucratic Polarization* (EBAPE/FGV-RJ, Brazil) 2021
- *Frustrated Marriage? The Ideological Distance of Members of Congress from their Parties in Latin America* with Scott Morgenstern (Universidad de Salamanca, Spain) 2021
- *Bureaucratic Polarization*, Latin American & Caribbean Competency Virtual Series (CLAS/Pitt) 2021

- *Elites Políticas na América Latina: O Que Sabemos e o Que Podemos Saber sobre os Deputados* with Manoel L. Santos and Rafael Câmara (UFMG, Brazil) 2019
- *Organizações Locais de Gestão de Recursos Hídricos nos Estados Unidos* (Comissão Municipal de Segurança Hídrica, City Government of São Paulo) 2019
- *Mais Além de Coxinhas e Mortadelas: Medindo e Explicando as Diferentes Polarizações Afetivas da Política Brasileira* (UFMG, Brazil) 2019
- *Positivismo, Neoinstitucionalismo e Desenvolvimento Econômico* (UNIFAL, Brazil) 2015
- *Consumo versus Poupança: O Tradeoff entre o Curto e o Longo Prazo* (Associação de Educação do Homem do Amanhã, Brazil) 2014

#### Trainer

- *Workshop: Desafios, Vantagens e Limites da Aplicação de Surveys com a Burocracia Pública* (IPEA, Brazil) 2021
- *Workshop: Introdução a Experimentos em Survey* (IPEA, Brazil) 2021
- *Workshop: Introdução a Experimentos em Survey* (CECOMP/UFMG, Brazil) 2021
- *Youth Participation in Latin America* (IFLRY, Dominican Republic) 2015
- *Youth Participation in Latin America* (IFLRY, Spain) 2015
- *Strategic Planning for Political Organizations* (Youth Democratic Movement Vesna, Russia) 2015
- *Youth Participation in Latin America* (IFLRY, Argentina) 2014
- *Fund-raising for NGOs* (IFLRY, Lebanon) 2010

#### Panel Discussant

- *Openness to Democratic Ideals* (LASA) 2021
- *P11S12: Behavioral and Experimental Public Management* (IRSPM) 2021
- *Undergraduate Posters* (ABCP) 2020
- *De Militancias y Sujetos Políticos* (LASA) 2018
- *Policy Transfer: Political Actors and Institutional Contexts* (IPSA) 2016
- *Reconfigurations of Nation States, National Governments and Subnational Interests* (IPSA) 2016

OTHER TEACHING *Teaching Fellow (instructor of record)*

APPOINTMENTS [University of Pittsburgh](#), Pittsburgh, US Summer 2021, 2020  
Comparative Politics; and Political Attitudes and Public Opinion

#### *Adjunct Lecturer*

[OMMA Business School](#) Madrid, Spain Summer 2017  
*in partnership with* [Universidad Francisco Marroquín](#), Guatemala  
Public Policy (Master in Economics)

[Instituto Federal de São Paulo](#), Jundiaí, Brazil Fall 2014 - Spring 2015  
Introduction to Economics; Principles of Marketing; Financial Mathematics; Corporate Governance and Business Ethics; and Applied Computing  
Community outreach: Economics for Journalists; and Fund-raising for NGOs

#### *Teaching Assistant*

[University of Pittsburgh](#), Pittsburgh, US Fall 2019  
Comparative Politics (recitations to 100 students), supervised by [Laura Paler](#)

[Universidade Federal de Alfenas](#), Varginha, Brazil Spring 2014  
Economic Development, supervised by [Michel Deliberali Marson](#)

OTHER  
EXPERIENCE

#### Graduate Research Assistant

University of Pittsburgh, Pittsburgh, US  
 Carmelo Mesa-Lago (Summer, Fall 2020), Scott Morgenstern (Spring, Summer 2020),  
 Ariel Armony (Fall 2018, Spring 2019), Barry Ames (Summer 2018, 2019)

**Visiting Researcher** Summer 2019

Fundação Getúlio Vargas, São Paulo, Brazil  
 Supervisor: George Avelino (*Centro de Política e Economia do Setor Público*)

**Economist, part-time** May 2016 - June 2017

Suntrace, Hamburg, Germany  
 Key Responsibilities: Market studies (e.g. macroeconomic, legal, and political analyses) and technical assistance in procurement processes on solar energy (e.g. World Bank, Asian Development Bank)

**Finance and Administrative Coordinator, part-time** October 2015 to May 2016

China Outbound Tourism Research Center, Hamburg, Germany  
 Key Responsibilities: Financial and human resources management

**Latin America Program Manager, pro bono** May 2014 to April 2016

**Treasurer, pro bono** August 2010 to January 2014

International Federation of Liberal Youth (IFLRY), London, UK  
 Key Responsibilities: Fund-raising over 300,000 USD through grants (e.g. Council of Europe, European Union), partnerships and donations; organization and moderation of events in Latin America, Europe and Asia

**Independent Political Consultant** March 2006 to December 2014

Main Clients: Carlos Melles (*former legislator, Minister of Sports and Tourism, and Secretary of Transportation and Public Works*); Democratas (*political party*)  
 Key Responsibilities: Training, international relations, media and public relations, campaign management

OTHERS

**Languages:**

- Portuguese (native), English (fluent), Spanish (advanced), and German (intermediate)

**Computer Skills:**

- L<sup>A</sup>T<sub>E</sub>X, Stata, R, SPSS, Qualtrics, and Mechanical Turk

**Research Consulting:**

- *Center for Growth and Opportunity (Utah State University)*: Contextual Determinants of Elite Rhetoric towards Immigrants and Refugees 2023
- *Fundação Lemann*: Human Resources in the US Federal Government 2021

**Organization of Academic Events:**

- *LASPP Conference* (Pitt) 2021, 2020, 2019, 2018

**Journal Reviewer:**

- Public Administration Review; Electoral Studies; Political Studies Review; British Journal of Politics and International Relations; International Review of Public Administration; Revista de Administração Pública; Revista Latinoamericana de Opinión Pública; Brazilian Political Science Review; Dados; América Latina Hoy; Revista de Ciências Sociais; Revista de Sociologia e Política; Teoria & Sociedade; and Revista Debate Econômico

**Academic Supervision and Committees:**

- Undergraduate research assistant: Gabriella Manresa (Kean, Spring/Summer 2023); Alina Ali (Kean, Fall 2022); Dara J. Dawson (Pitt, Spring 2021)
- External committee member (bachelor's thesis): Laura Beghini Chelidonopoulos (UFMG, January 2022)

- External committee member (master's thesis): Marcelo Mello Alves Pereira (FGV, August 2023); José Renato Fragoso Lobo (FGV, June 2022)

**Media Interviews:**

- Folha de São Paulo; Valor Econômico; Revista Exame; TV Assembleia (Minas Gerais); Hoje em Dia; and Estado de Minas

**Opinion Editorials:**

- Valor Econômico; Estado de Minas; O Tempo; Jornal do Brasil; Revista Veja; and Jornal do Commercio

REFERENCES

**Barry Ames**

Andrew W. Mellon Professor Emeritus  
University of Pittsburgh  
*ames.barry@gmail.com*

**Scott Morgenstern**

Professor  
University of Pittsburgh  
*smorgens@pitt.edu*

**B. Guy Peters**

Maurice Falk Professor of  
American Government  
University of Pittsburgh  
*bgpeters@pitt.edu*

**George Avelino**

Professor  
Fundação Getúlio Vargas  
*George.Avelino@fgv.br*