

João V. Guedes-Neto

CONTACT INFORMATION	Hynes Hall (504I), 1011 Morris Ave, Union, NJ joaovictorguedes.com.br	+1 (412) 583 7760 jguedesn@kean.edu
CURRENT APPOINTMENTS	Kean University , Union/NJ, US Assistant Professor of Public Administration Fall 2022—now Instituto de Pesquisa Econômica Aplicada (Ministry of Planning), Brasília, Brazil Researcher (12-month project) January 2023—now <i>In Portuguese, “Bolsa de Incentivo à Pesquisa II”</i>	
EDUCATION	University of Pittsburgh (Pitt), Pittsburgh/PA, US Ph.D., Political Science April 2022 Committee: Barry Ames (chair); B. Guy Peters; Steven Finkel; Scott Morgenstern; and John Brehm (external, University of Chicago) Graduate Certificate, Latin American Social & Public Policy April 2022 Master, Political Science April 2019 Committee: Barry Ames and Steven Finkel Leuphana Universität Lüneburg , Lüneburg, Germany Master, Public Economics, Law, and Politics July 2017 Helmut Schmidt Program on Public Policy and Good Governance (DAAD) Committee: Ferdinand Müller-Rommel and Christian Welzel Universidade Federal de Alfenas , Varginha, Brazil Master, Public Management and Society July 2015 Chair: Michel Deliberali Marson Universidade Federal de São João del-Rei , São João del-Rei, Brazil Bachelor, Economics August 2011	
AWARDS	Northeast Conference on Public Administration 2022 • Best Faculty Paper Award <i>Article: “Do You Love Me? The Effects of Budget Cuts on Intrinsic Motivation in the Public Sector.”</i> Center for Latin American Studies, University of Pittsburgh 2022 • Cole and Marti Blaiser Award <i>Awarded in recognition for outstanding service to the center.</i> Academy of Management 2021 • HKUST Best Paper in Global Strategy • Douglas Nigh Award <i>Article: “The Cost of Being Foreign: Evidence from a Nationally Representative Experiment in the US” (with Pedro Makhoul and Aldo Musacchio).</i>	
MAIN PEER-REVIEWED PUBLICATIONS	3. Guedes-Neto, J. “The Effects of Political Attitudes on Affective Polarization: Survey Evidence from 165 Elections.” <i>Political Studies Review</i> , forthcoming. 2. Guedes-Neto, J. “Bureaucrats as Legislators: The Conditional Roots of Workplace Descriptive Representation.” <i>Representation</i> , forthcoming.	

1. Gentil-Fernandes, L.; **Guedes-Neto, J.**; Incio, J. “From Drug Lords to Police State: The Effects of Order Transition on Local Economies.” *Comparative Political Studies*, vol. 55, no. 10, 2022.

BOOK CHAPTERS

4. Praça, S.; Odilla, F.; **Guedes-Neto, J.** “Patronage Appointments in Brazil, 2011-2019.” In: Panizza, F.; Peters, B. G.; Ramos, C. (Eds.). *The Politics of Patronage Appointments in Latin American Central Administrations*. Pittsburgh: University of Pittsburgh Press, 2022.
3. **Guedes-Neto, J.**; Peters, B. G. “Working, Shirking, and Sabotage in Times of Democratic Backsliding: An Experimental Study in Brazil.” In: Bauer, M.; Peters, B. G.; Pierre, J.; Yesilkagit, K.; Becker, S. (Eds.). *Democratic Backsliding, Populism and Public Administration*. Cambridge: Cambridge University Press, 2021.
2. Peters, B. G.; **Guedes-Neto, J.** “Survey Experiments in Public Administration.” In: Vigoda-Gadot, E.; Vashdi, D. (Eds.). *Handbook of Research Methods in Public Administration, Management and Policy: Towards New Frontiers*. London: Edward Elgar, 2020.
1. Cimini, F.; Santos, M.; **Guedes-Neto, J.** “Grupos de interesse e trajetórias de desenvolvimento no Brasil e Chile.” In: Cimini, F.; Cabria, J.; da Silva, R. (Eds.). *Elites empresariais, estado e mercado na América Latina*. Belo Horizonte: UFMG, 2018.

OTHER PEER-REVIEWED PUBLICATIONS

14. **Guedes-Neto, J.** “What is Liberalism? A Mixed-Method Study of Ideology and Representation in Latin American Party Systems.” *Dados: Revista de Ciências Sociais*, forthcoming.
13. **Guedes-Neto, J.** “‘Se você é jovem ainda:’ Uma análise sobre os jovens candidatos e eleitos nas eleições proporcionais de 2018.” *Revista de Sociologia e Política*, vol. 30, n. 9, 2022.
12. Bohigues, A.; **Guedes-Neto, J.**; Santos, M. “Political elites’ positions on same-sex marriage, abortion, and drug legalization.” *European Review of Latin American and Caribbean Studies*, n. 114, 2022.
11. **Guedes-Neto, J.** “Mapping the Center of Government in Latin America and the Caribbean: A Typology.” *Revista de Administração Pública*, vol. 55, n. 5, 2021.
10. **Guedes-Neto, J.** “Voto e Identificação Partidária em 2018: Ordenação Social no Brasil.” *Opinião Pública*, vol 26, n. 3, 2020.
9. **Guedes-Neto, J.**; Santos, M. “¿Renovando la política o más de lo mismo? Comparando novatos y políticos tradicionales en las legislaturas latinoamericanas.” *América Latina Hoy*, vol. 81, 2019.
8. **Guedes-Neto, J.**; Bohigues, A. “Status Quo Characteristics or Private Sector Affinity? Explaining Preferences for Safety Nets in Latin American Legislatures.” *Teoria & Sociedade*, vol. 26, n. 2, 2018.
7. **Guedes-Neto, J.** “Transformação Intra-Partidária? Um estudo sobre as percepções de poder e gestão entre jovens filiados.” *Revista de Sociologia e Política*, vol. 26, n. 68, pp. 43-60, 2018.

6. **Guedes-Neto, J.** "On Social Capital, Creative Class, Emancipative Values, and the Rising Far-Right." *Conjuntura Internacional*, vol. 15, n. 1, pp. 1-12, 2018.
5. **Guedes-Neto, J.** "Pragmatism and Sustainability: Towards an Economically Reasonable and Pro-Environment Scientific Change." *Revista Meio Ambiente e Sustentabilidade*, vol. 12, n. 6, pp. 120-129, 2017.
4. **Guedes-Neto, J.** "International non-governmental organisations: a conceptual discussion." *Conjuntura Global*, vol. 5, n. 2, 2016.
3. **Guedes-Neto, J.** "A Reversed Double Movement in Brazil: the (controversial) evolution of the Partido dos Trabalhadores' education policy since 1980." *Journal of International Studies*, vol. 8, n. 2, pp. 139-154, 2015.
2. **Guedes-Neto, J.;** Ribeiro, W. "Alternativas Educacionais: O Provimento do Ensino Secundário por PPPs em Minas Gerais." *Revista Economia e Gestão*, vol. 14, n. 37, pp. 104-122, 2014.
1. Paiva, D.; Pereira, J.; Pereira, P.; **Guedes-Neto, J.;** Santos, L. "O Programa Microempreendedor Individual: uma alternativa para a redução do emprego informal." *Revista Publicatio Ciências Sociais*, vol. 21, n. 2, pp. 193-201, 2013.

BOOK REVIEW

2. **Guedes-Neto, J.** "Asbel Bohigues. Éléites, radicalismo y democracia: Un estudio comparado sobre América Latina." *Iberoamericana – Nordic Journal of Latin American and Caribbean Studies*, vol. 51, n. 1, pp. 29-31.
1. **Guedes-Neto, J.** "David Samuels and Cesar Zucco. Partisans, Antipartisans, and Nonpartisans: Voting Behavior in Brazil." *Revista Latinoamericana de Opinión Pública*, vol. 10, n. 1, pp. 185-189, 2021.

INVITED TO REVISE & RESUBMIT

4. Makhoul, P.; **Guedes-Neto, J.;** Musacchio, A. "The Cost of Being Foreign: Evidence from a Nationally Representative Experiment in the US" (R&R at *Journal of Management Studies*).
3. **Guedes-Neto, J.;** Morgenstern, S. "Frustrated Marriage? The Ideological Distance of Members of Congress from their Parties in Latin America" (R&R at *Party Politics*).
2. **Guedes-Neto, J.** "Staying, Moving, and Quitting: Bureaucratic Response to Partisan Favoritism in US Federal Agencies" (R&R at *American Politics Research*).
1. **Guedes-Neto, J.** "Do You Love Me? The Effects of Budget Cuts on Intrinsic Motivation in the US Federal Government" (*In: Moraes & Gomide, "In the Wake of Illiberal Populism: The Policy Process in Democratic Backsliding."* Palgrave Macmillan).

BOOK PROJECTS

3. **Guedes-Neto, J.** "Bureaucratic Polarization."
2. Ames, B.; **Guedes-Neto, J.** "Inside Brazilian Bureaucracy."
1. **Guedes-Neto, J.;** Peters, B. G. "Bureaucratic Resistance to Illiberal Policies."

WORKING PAPERS

4. **Guedes-Neto, J.** “Oversight, Overlap, and Inter-Agency Conflict: Evidence of Bounded-and-Biased Rationality in Brazil” (under review).
3. Santos, M.; Bohigues, A.; **Guedes-Neto, J.** “As elites parlamentares da América Latina em 3D” (under review).
2. **Guedes-Neto, J.;** Honeker, A. “‘And some, I assume, are good people’: Contextual Determinants of Elite Rhetoric towards Immigrants and Refugees.”
1. **Guedes-Neto, J.;** McCoy, D. “Shine Bright Like a Diamond: The Consequences of Forced Immigration and Federal Transfers to Local Economies.”

SCHOLARSHIPS
AND GRANTS**Fellowships and Scholarships** (Total: \$155,321.50)

- *Andrew W. Mellon Predoctoral Fellowship*, Pitt: \$24,456 + tuition 2021-2022
- *Humane Studies Fellowship*, Inst. for Humane Studies (IHS): \$19,000 2018-2022
Incl. \$5,000 (2021-2022); \$7,000 (2020-2021); \$4,000 (2019-2020); \$3,000 (2018-2019)
- *Adam Smith Fellowship*, Mercatus Center: \$5,000 2021-2022
- *Summer Graduate Research Fellowship*, IHS: \$5,000 2021
- *Social Science Doctoral Dissertation Fellowship*, Pitt: \$23,688 + tuition 2020-2021
- *Don Lavoie Fellowship*, Mercatus Center: \$1,250 2020-2021
- *Arts & Sciences Summer Fellowship*, Pitt: \$2,887.50 2019
- *Latin America Social and Public Policy Fellowship*, Pitt:
\$23,040 + tuition 2017-2018
- *Hemult Schmidt Scholarship Program*, DAAD: ca. \$40,000 2015-2017
- *MA Scholarship*, FAPEMIG: ca. \$11,000 2013-2015

Travel Awards (Total: \$8,001)

- *ASPA*: IHS: \$750; PoliSci/Pitt: \$199 2022
- *MPSA*: IHS: \$750; PoliSci/Pitt: \$228 2022
- *APSA*: IHS: \$750; APSA Travel Award: \$350 2021
- *Summer Seminar*, IHS: \$300 2021
- *SPSA*:
IHS: \$690 2020
Prestage-Cook Travel Award (SPSA): \$300; IHS: \$300 2019
- *LASA*:
LASA Registration Grant: \$80 2022
PoliSci/Pitt: \$400; IHS: \$300 2019
CLAS/Pitt: \$500; IHS: \$450; PoliSci/Pitt: \$400 2018
- *Early Graduate Student Career Seminar*, IHS: \$320 2019
- *Fall Graduate Research Colloquium*, IHS: \$320 2018
- *Colloquium ‘Growth of Government,’* IHS: \$264 2018
- *DSA*, IHS: \$350 2016

Others (Total: \$7,560)

- *Research Allowance*, CLAS/Pitt (for co-organizing LASPP): \$2,500 2019-2021
Incl. \$1,000 (2021); \$1,000 (2020); \$500 (2019)
- *Polarization and Contemporary Political Life*, IHS (honorarium): \$310 2021
- *Liberty, Equality, and the Market Order*, IHS/Mercatus (honorarium): \$500 2021
- *Hayek Fund*, IHS (for conducting surveys with bureaucrats): \$750 2020
- *Liberty, Responsibility, and Mental Health*, IHS (honorarium): \$500 2020
- *Field Research in Brazil*, CLAS/Pitt and Tinker Foundation: \$2,800 2018
- *Allowance for Ph.D. Application Fees*, IHS: \$200 2016

PRESENTATIONS

Conference Papers

- *Latin American Studies Association (LASA)* 2022, 2021, 2019, 2018
- *Midwest Political Science Association (MPSA)* 2022, 2021
- *American Society of Public Administration (ASPA)* 2022
- *Northeast Conference on Public Administration (NECoPA)* 2022
- *Southern Political Science Association (SPSA)* 2021, 2020, 2019
- *Latin America Social and Public Policy Conference (LASPP)* 2021, 2019, 2018
- *American Political Science Association (APSA)* 2021
- *International Research Society for Public Management (IRSPM)* 2021
- *Political Studies Association (PSA)* 2021
- *Arts & Sciences GSO Virtual Grad Expo (Pitt)* 2021
- *Workshop “Politics of the Migrant/Refugee Binary” (RefMig Project)* 2021
- *Workshop “The Politicization of Bureaucracy” (University of Oslo, Norway)* 2020
- *Midwest Workshop in Empirical Political Science (MWEPS)* 2020
- *Associação Brasileira de Ciência Política (ABCP)* 2020
- *Workshop “Democratic Backsliding and Public Administration” (European University Institute, Italy)* 2019
- *IHS Fall Graduate Research Colloquium* 2018
- *Ohio Latin Americanist Conference* 2018
- *Postgraduates in Latin American Studies (University of Leeds, UK)* 2017
- *Development Studies Association (Oxford University, UK)* 2016
- *International Political Science Association (IPSA)* 2016
- *Graduate Conference in Political Theory (Sciences Po, France)* 2016
- *European Association for Evolutionary Political Economy (Universita degli Studi di Genova, Italy)* 2015
- *Education Without Borders (Higher Colleges of Technology, UAE)* 2011
- *MoodleMoot Brasil (Universidade Presbiteriana Mackenzie, Brazil)* 2007

Invited Presentations

- *The Negative Effects of Elite Attacks on Party Affect: Experimental Evidence from a Three-Wave Panel Study (NECIP & NIPP, UFSC, Brazil)* 2021
- *Bureaucratic Polarization (EBAPE/FGV-RJ, Brazil)* 2021
- *Frustrated Marriage? The Ideological Distance of Members of Congress from their Parties in Latin America with Scott Morgenstern (Universidad de Salamanca, Spain)* 2021
- *Bureaucratic Polarization, Latin American & Caribbean Competency Virtual Series (CLAS/Pitt)* 2021
- *Elites Políticas na América Latina: O Que Sabemos e o Que Podemos Saber sobre os Deputados with Manoel L. Santos and Rafael Câmara (UFMG, Brazil)* 2019
- *Organizações Locais de Gestão de Recursos Hídricos nos Estados Unidos (Comissão Municipal de Segurança Hídrica, City Government of São Paulo)* 2019
- *Mais Além de Coxinhas e Mortadelas: Medindo e Explicando as Diferentes Polarizações Afetivas da Política Brasileira (UFMG, Brazil)* 2019
- *Positivismo, Neoinstitucionalismo e Desenvolvimento Econômico (UNIFAL, Brazil)* 2015
- *Consumo versus Poupança: O Tradeoff entre o Curto e o Longo Prazo (Associação de Educação do Homem do Amanhã, Brazil)* 2014

Trainer

- *Workshop: Desafios, Vantagens e Limites da Aplicação de Surveys com a Burocracia Pública (IPEA, Brazil)* 2021
- *Workshop: Introdução a Experimentos em Survey (IPEA, Brazil)* 2021
- *Workshop: Introdução a Experimentos em Survey (CECOMP/UFMG, Brazil)* 2021
- *Youth Participation in Latin America (IFLRY, Dominican Republic)* 2015

- *Youth Participation in Latin America* (IFLRY, Spain) 2015
- *Strategic Planning for Political Organizations* (Youth Democratic Movement Vesna, Russia) 2015
- *Youth Participation in Latin America* (IFLRY, Argentina) 2014
- *Fund-raising for NGOs* (IFLRY, Lebanon) 2010

Panel Discussant

- *Openness to Democratic Ideals* (LASA) 2021
- *P11S12: Behavioral and Experimental Public Management* (IRSPM) 2021
- *Undergraduate Posters* (ABCP) 2020
- *De Militancias y Sujetos Políticos* (LASA) 2018
- *Policy Transfer: Political Actors and Institutional Contexts* (IPSA) 2016
- *Reconfigurations of Nation States, National Governments and Subnational Interests* (IPSA) 2016

OTHER TEACHING *Teaching Fellow (instructor of record)*

APPOINTMENTS [University of Pittsburgh](#), Pittsburgh, US Summer 2021, 2020
Comparative Politics; and Political Attitudes and Public Opinion

Adjunct Lecturer

[OMMA Business School](#) Madrid, Spain Summer 2017
in partnership with [Universidad Francisco Marroquín](#), Guatemala
Public Policy (Master in Economics)

[Instituto Federal de São Paulo](#), Jundiaí, Brazil Fall 2014 - Spring 2015
Introduction to Economics; Principles of Marketing; Financial Mathematics; Corporate Governance and Business Ethics; and Applied Computing
Community outreach: Economics for Journalists; and Fund-raising for NGOs

Teaching Assistant

[University of Pittsburgh](#), Pittsburgh, US Fall 2019
Comparative Politics (recitations to 100 students), supervised by [Laura Paler](#)

[Universidade Federal de Alfenas](#), Varginha, Brazil Spring 2014
Economic Development, supervised by [Michel Deliberali Marson](#)

OTHER

EXPERIENCE

Graduate Research Assistant

[University of Pittsburgh](#), Pittsburgh, US
[Carmelo Mesa-Lago](#) (Summer, Fall 2020), [Scott Morgenstern](#) (Spring, Summer 2020),
[Ariel Armony](#) (Fall 2018, Spring 2019), [Barry Ames](#) (Summer 2018, 2019)

Visiting Researcher

Summer 2019

[Fundação Getúlio Vargas](#), São Paulo, Brazil
Supervisor: [George Avelino](#) (*Centro de Política e Economia do Setor Público*)

Economist, part-time

May 2016 - June 2017

[Suntrace](#), Hamburg, Germany
Key Responsibilities: Market studies (e.g. macroeconomic, legal, and political analyses) and technical assistance in procurement processes on solar energy (e.g. World Bank, Asian Development Bank)

Finance and Administrative Coordinator, part-time October 2015 to May 2016

[China Outbound Tourism Research Center](#), Hamburg, Germany
Key Responsibilities: Financial and human resources management

Latin America Program Manager, *pro bono* May 2014 to April 2016
Treasurer, *pro bono* August 2010 to January 2014

International Federation of Liberal Youth (IFLRY), London, UK

Key Responsibilities: Fund-raising over 300,000 USD through grants (e.g. Council of Europe, European Union), partnerships and donations; organization and moderation of events in Latin America, Europe and Asia

Independent Political Consultant March 2006 to December 2014

Main Clients: **Carlos Melles** (*former legislator, Minister of Sports and Tourism, and Secretary of Transportation and Public Works*); **Democratas** (*political party*)

Key Responsibilities: Training, international relations, media and public relations, campaign management

OTHERS

Languages:

- Portuguese (native), English (fluent), Spanish (advanced), and German (intermediate)

Computer Skills:

- L^AT_EX, Stata, R, SPSS, Qualtrics, and Mechanical Turk

Research Consulting:

- *Fundação Lemann*: Human Resources in the US Federal Government 2021

Organization of Academic Events:

- *LASPP Conference* (Pitt) 2021, 2020, 2019, 2018

Journal Reviewer:

- Public Administration Review; Electoral Studies; British Journal of Politics and International Relations; International Review of Public Administration; Revista de Administração Pública; Revista Latinoamericana de Opinión Pública; Brazilian Political Science Review; Dados; América Latina Hoy; Revista de Ciências Sociais; Revista de Sociologia e Política; Teoria & Sociedade; and Revista Debate Econômico

Academic Supervision and Committees:

- Undergraduate research assistant: Alina Ali (Kean, Fall 2022); Dara J. Dawson (Pitt, Spring 2021)
- External committee member (bachelor's thesis): Laura Beghini Chelidonopoulos (UFMG, January 2022)
- External committee member (master's thesis): José Renato Fragoso Lobo (FGV, June 2022)

Media Interviews:

- Folha de São Paulo; Valor Econômico; Revista Exame; TV Assembleia (Minas Gerais); Hoje em Dia; and Estado de Minas

Opinion Editorials:

- Valor Econômico; Estado de Minas; O Tempo; Jornal do Brasil; Revista Veja; and Jornal do Commercio

REFERENCES

Barry Ames

Andrew W. Mellon Professor Emeritus
University of Pittsburgh
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Scott Morgenstern

Professor
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B. Guy Peters

Maurice Falk Professor of American Government
University of Pittsburgh
bgpeters@pitt.edu