

## João V. Guedes-Neto

---

CONTACT INFORMATION	<b>joaovictorguedes.com.br</b> joaovictorguedesneto@gmail.com	+55 (11) 9 5654 4708
RECENT APPOINTMENTS	<b>Fundação Getulio Vargas</b> (FGV), Brazil <i>Brazilian School of Public and Business Administration</i> (FGV EBAPE) <b>Vice Coordinator of the MPA Program</b> September 2024—now <b>Assistant Professor of Public Administration</b> June 2024—now  <i>Center for Politics and Economics in the Public Sector</i> (FGV CEPESP) <b>Associate Researcher</b> November 2024—now <b>Postdoctoral Researcher</b> August 2023—May 2024  <b>Kean University</b> , US <b>Assistant Professor of Public Administration</b> August 2022—June 2023  <b>Instituto de Pesquisa Econômica Aplicada</b> (Ministry of Planning), Brazil <b>Researcher</b> (“ <i>Bolsa de Incentivo à Pesquisa II</i> ”) January 2023—June 2023	
EDUCATION	<b>University of Pittsburgh</b> (Pitt), Pittsburgh/PA, US <b>Ph.D., Political Science</b> April 2022 Committee: Barry Ames (chair); B. Guy Peters; Steven Finkel; Scott Morgenstern; and John Brehm (external, University of Chicago)  <b>Graduate Certificate, Latin American Social &amp; Public Policy</b> April 2022  <b>Master, Political Science</b> April 2019 Committee: Barry Ames and Steven Finkel  <b>Leuphana Universität Lüneburg</b> , Lüneburg, Germany <b>Master, Public Economics, Law, and Politics</b> July 2017 Helmut Schmidt Program on Public Policy and Good Governance (DAAD) Committee: Ferdinand Müller-Rommel and Christian Welzel  <b>Universidade Federal de Alfenas</b> , Varginha, Brazil <b>Master, Public Management and Society</b> July 2015 Committee: Michel Deliberali Marson (chair); Thiago Gambi; and Felipe Loureiro  <b>Universidade Federal de São João del-Rei</b> , São João del-Rei, Brazil <b>Bachelor, Economics</b> August 2011	
AWARDS	<b>Northeast Conference on Public Administration</b> 2022 • Best Faculty Paper Award <i>Article: “Do You Love Me? The Effects of Budget Cuts on Intrinsic Motivation in the Public Sector.”</i>  <b>Center for Latin American Studies, University of Pittsburgh</b> 2022 • Cole and Marti Blaiser Award <i>Awarded in recognition for outstanding service to the center.</i>  <b>Academy of Management</b> 2021 • HKUST Best Paper in Global Strategy • Douglas Nigh Award <i>Article: “The Cost of Being Foreign: Evidence from a Nationally Representative Experiment in the US” (with Pedro Makhoul and Aldo Musacchio).</i>	

## BOOKS

2. Ames, B.; **Guedes-Neto, J.** “Inside Brazil’s Bureaucracy: Bureaucrats and Policy Implementation in Brazilian States.” Routledge, forthcoming.
1. **Guedes-Neto, J.**; Peters, B. G. “Bureaucratic Resistance in Times of Democratic Backsliding.” Cambridge University Press (Cambridge Elements), forthcoming.

## MAIN PEER-REVIEWED PUBLICATIONS

5. **Guedes-Neto, J.**; Morgenstern, S. “Frustrated Marriage? The Ideological Distance of Members of Congress from their Parties in Latin America.” *Party Politics*, forthcoming.
4. Saguin, K.; Koga, N.; Palotti, P.; **Guedes-Neto, J.**; Carneiro, F.; Gontyjo, B. “Variation in evidence use across policy sectors: Analyzing cultures of evidence in Brazil.” *Policy & Society*, vol. 43, n. 4, 2024.
3. **Guedes-Neto, J.** “Bureaucrats as Legislators: The Conditional Roots of Workplace Descriptive Representation.” *Representation*, vol. 59, n. 4, 2023.
2. **Guedes-Neto, J.** “The Effects of Political Attitudes on Affective Polarization: Survey Evidence from 165 Elections.” *Political Studies Review*, vol. 21, no. 2, 2023.
1. Gentil-Fernandes, L.; **Guedes-Neto, J.**; Incio, J. “From Drug Lords to Police State: The Effects of Order Transition on Local Economies.” *Comparative Political Studies*, vol. 55, no. 10, 2022.

## BOOK CHAPTERS

5. **Guedes-Neto, J.** “Do You Love Me? The Effects of Budget Cuts on Intrinsic Motivation in the US Federal Government” (In: *Morais & Gomide, “In the Wake of Illiberal Populism: The Policy Process in Democratic Backsliding.” Palgrave Macmillan*).
4. Praça, S.; Odilla, F.; **Guedes-Neto, J.** “Patronage Appointments in Brazil, 2011-2019.” In: Panizza, F.; Peters, B. G.; Ramos, C. (Eds.). *The Politics of Patronage Appointments in Latin American Central Administrations*. Pittsburgh: University of Pittsburgh Press, 2022.
3. **Guedes-Neto, J.**; Peters, B. G. “Working, Shirking, and Sabotage in Times of Democratic Backsliding: An Experimental Study in Brazil.” In: Bauer, M.; Peters, B. G.; Pierre, J.; Yesilkagit, K.; Becker, S. (Eds.). *Democratic Backsliding, Populism and Public Administration*. Cambridge: Cambridge University Press, 2021.
2. Peters, B. G.; **Guedes-Neto, J.** “Survey Experiments in Public Administration.” In: Vigoda-Gadot, E.; Vashdi, D. (Eds.). *Handbook of Research Methods in Public Administration, Management and Policy: Towards New Frontiers*. London: Edward Elgar, 2020.
1. Cimini, F.; Santos, M.; **Guedes-Neto, J.** “Grupos de interesse e trajetórias de desenvolvimento no Brasil e Chile.” In: Cimini, F.; Cabria, J.; da Silva, R. (Eds.). *Elites empresariais, estado e mercado na América Latina*. Belo Horizonte: UFMG, 2018.

15. Santos, M.; **Guedes-Neto, J.**; Bohigues, A.; Marisguia, B. “As elites parlamentares da América Latina em 3D” *Opinião Pública*, vol. 30, n. 1, 2024.
14. **Guedes-Neto, J.** “What is Liberalism? A Mixed-Method Study of Ideology and Representation in Latin American Party Systems.” *Dados: Revista de Ciências Sociais*, vol. 67, n. 3, 2023.
13. **Guedes-Neto, J.** “‘Se você é jovem ainda.’ Uma análise sobre os jovens candidatos e eleitos nas eleições proporcionais de 2018.” *Revista de Sociologia e Política*, vol. 30, n. 9, 2022.
12. Bohigues, A.; **Guedes-Neto, J.**; Santos, M. “Political elites’ positions on same-sex marriage, abortion, and drug legalization.” *European Review of Latin American and Caribbean Studies*, n. 114, 2022.
11. **Guedes-Neto, J.** “Mapping the Center of Government in Latin America and the Caribbean: A Typology.” *Revista de Administração Pública*, vol. 55, n. 5, 2021.
10. **Guedes-Neto, J.** “Voto e Identificação Partidária em 2018: Ordenação Social no Brasil.” *Opinião Pública*, vol. 26, n. 3, 2020.
9. **Guedes-Neto, J.**; Santos, M. “¿Renovando la política o más de lo mismo? Comparando novatos y políticos tradicionales en las legislaturas latinoamericanas.” *América Latina Hoy*, vol. 81, 2019.
8. **Guedes-Neto, J.**; Bohigues, A. “Status Quo Characteristics or Private Sector Affinity? Explaining Preferences for Safety Nets in Latin American Legislatures.” *Teoria & Sociedade*, vol. 26, n. 2, 2018.
7. **Guedes-Neto, J.** “Transformação Intra-Partidária? Um estudo sobre as percepções de poder e gestão entre jovens filiados.” *Revista de Sociologia e Política*, vol. 26, n. 68, pp. 43-60, 2018.
6. **Guedes-Neto, J.** “On Social Capital, Creative Class, Emancipative Values, and the Rising Far-Right.” *Conjuntura Internacional*, vol. 15, n. 1, pp. 1-12, 2018.
5. **Guedes-Neto, J.** “Pragmatism and Sustainability: Towards an Economically Reasonable and Pro-Environment Scientific Change.” *Revista Meio Ambiente e Sustentabilidade*, vol. 12, n. 6, pp. 120-129, 2017.
4. **Guedes-Neto, J.** “International non-governmental organisations: a conceptual discussion.” *Conjuntura Global*, vol. 5, n. 2, 2016.
3. **Guedes-Neto, J.** “A Reversed Double Movement in Brazil: the (controversial) evolution of the Partido dos Trabalhadores’ education policy since 1980.” *Journal of International Studies*, vol. 8, n. 2, pp. 139-154, 2015.
2. **Guedes-Neto, J.**; Ribeiro, W. “Alternativas Educacionais: O Provimento do Ensino Secundário por PPPs em Minas Gerais.” *Revista Economia e Gestão*, vol. 14, n. 37, pp. 104-122, 2014.
1. Paiva, D.; Pereira, J.; Pereira, P.; **Guedes-Neto, J.**; Santos, L. “O Programa Microempreendedor Individual: uma alternativa para a redução do emprego informal.” *Revista Publicatio Ciências Sociais*, vol. 21, n. 2, pp. 193-201, 2013.

## BOOK REVIEW

2. **Guedes-Neto, J.** “Asbel Bohigues. Élités, radicalismo y democracia: Un estudio comparado sobre América Latina.” *Iberoamericana – Nordic Journal of Latin American and Caribbean Studies*, vol. 51, n. 1, pp. 29-31.
1. **Guedes-Neto, J.** “David Samuels and Cesar Zucco. Partisans, Antipartisans, and Nonpartisans: Voting Behavior in Brazil.” *Revista Latinoamericana de Opinión Pública*, vol. 10, n. 1, pp. 185-189, 2021.

INVITED TO  
REVISE &  
RESUBMIT

4. Silveira, M.; **Guedes-Neto, J.**; Lotta, G.; Cingolani, L.; Gomide, A.; Souza, P. “The Organizational Dynamics of Bureaucratic Resistance to Undemocratic Pressures: A Conjoint Experiment in Brazil” (R&R at *Public Administration Review*).
3. Lobo, J.; Marinho, M.; Peci, A.; **Guedes-Neto, J.** “Bureaucratic Resistance amid Democratic Backsliding: An Experimental Study with Federal Prosecutors in Brazil” (R&R at *Policy Studies*).
2. **Guedes-Neto, J.**; Honeker, A. “‘And some, I assume, are good people’: Contextual Determinants of Elite Rhetoric towards Immigrants and Refugees” (R&R at *Electoral Studies*) [Working paper sponsored by the Center for Growth and Opportunity at Utah State University].
1. **Guedes-Neto, J.** “Bureaucratic Polarization Theory” (In: *Peters, “Handbook of Bureaucratic Autonomy: Politics, Resources, Power.” Edward Elgar*).

## BOOK CONTRACT

1. **Guedes-Neto, J.** “Bureaucratic Polarization: How Workplace Identity and Intergroup Conflict Shape Policy Implementation” (under contract with Taylor & Francis for the Routledge Research in Public Administration and Public Policy series).

## WORKING PAPERS

2. Lotta, G.; Cingolani, L.; Silveira, M.; Gomide, A.; Masson, P.; Miranda, P.; **Guedes-Neto, J.** “A protective balm for corroding democracies? Exploring organizational traits as mitigators and enablers of democratic backsliding” (under review).
1. **Guedes-Neto, J.**; Fuks, M.; Ferreira M. “Highway to Hell: Pro-Coup Attitudes among Religious Voters” (under review).

SCHOLARSHIPS  
AND GRANTS**Fellowships and Scholarships** (Total: \$155,321.50)

- *Andrew W. Mellon Predoctoral Fellowship*, Pitt: \$24,456 + tuition 2021-2022
- *Humane Studies Fellowship*, Inst. for Humane Studies (IHS): \$19,000 2018-2022  
Incl. \$5,000 (2021-2022); \$7,000 (2020-2021); \$4,000 (2019-2020); \$3,000 (2018-2019)
- *Adam Smith Fellowship*, Mercatus Center: \$5,000 2021-2022
- *Summer Graduate Research Fellowship*, IHS: \$5,000 2021
- *Social Science Doctoral Dissertation Fellowship*, Pitt: \$23,688 + tuition 2020-2021
- *Don Lavoie Fellowship*, Mercatus Center: \$1,250 2020-2021
- *Arts & Sciences Summer Fellowship*, Pitt: \$2,887.50 2019
- *Latin America Social and Public Policy Fellowship*, Pitt: \$23,040 + tuition 2017-2018
- *Hemult Schmidt Scholarship Program*, DAAD: ca. \$40,000 2015-2017
- *MA Scholarship*, FAPEMIG: ca. \$11,000 2013-2015

**Travel Awards (Total: \$8,001)**

- *ASPA*: IHS: \$750; PoliSci/Pitt: \$199 2022
- *MPSA*: IHS: \$750; PoliSci/Pitt: \$228 2022
- *APSA*: IHS: \$750; APSA Travel Award: \$350 2021
- *Summer Seminar*, IHS: \$300 2021
- *SPSA*:  
IHS: \$690 2020
- Prestage-Cook Travel Award (SPSA): \$300; IHS: \$300 2019
- *LASA*:  
LASA Registration Grant: \$80 2022
- PoliSci/Pitt: \$400; IHS: \$300 2019
- CLAS/Pitt: \$500; IHS: \$450; PoliSci/Pitt: \$400 2018
- *Early Graduate Student Career Seminar*, IHS: \$320 2019
- *Fall Graduate Research Colloquium*, IHS: \$320 2018
- *Colloquium ‘Growth of Government,’* IHS: \$264 2018
- *DSA*, IHS: \$350 2016

**Others (Total: \$7,560)**

- *Research Allowance*, CLAS/Pitt (for co-organizing LASPP): \$2,500 2019-2021
- Incl. \$1,000 (2021); \$1,000 (2020); \$500 (2019)
- *Polarization and Contemporary Political Life*, IHS (honorarium): \$310 2021
- *Liberty, Equality, and the Market Order*, IHS/Mercatus (honorarium): \$500 2021
- *Hayek Fund*, IHS (for conducting surveys with bureaucrats): \$750 2020
- *Liberty, Responsibility, and Mental Health*, IHS (honorarium): \$500 2020
- *Field Research in Brazil*, CLAS/Pitt and Tinker Foundation: \$2,800 2018
- *Allowance for Ph.D. Application Fees*, IHS: \$200 2016

**PRESENTATIONS****Conference Papers**

- *Associação Nacional de Pós-Graduação e Pesquisa em Ciências Sociais (ANPOCS)* 2024, 2023, 2021
- *Associação Brasileira de Ciência Política (ABCP)* 2024, 2020
- *Latin American Studies Association (LASA)* 2022, 2021, 2019, 2018
- *Midwest Political Science Association (MPSA)* 2022, 2021
- *American Society of Public Administration (ASPA)* 2022
- *Northeast Conference on Public Administration (NECoPA)* 2022
- *Southern Political Science Association (SPSA)* 2021, 2020, 2019
- *Latin America Social and Public Policy Conference (LASPP)* 2021, 2019, 2018
- *American Political Science Association (APSA)* 2021
- *International Research Society for Public Management (IRSPM)* 2021
- *Political Studies Association (PSA)* 2021
- *Arts & Sciences GSO Virtual Grad Expo (Pitt)* 2021
- *Workshop “Politics of the Migrant/Refugee Binary” (RefMig Project)* 2021
- *Workshop “The Politicization of Bureaucracy” (University of Oslo, Norway)* 2020
- *Midwest Workshop in Empirical Political Science (MWEPS)* 2020
- *Workshop “Democratic Backsliding and Public Administration” (European University Institute, Italy)* 2019
- *IHS Fall Graduate Research Colloquium* 2018
- *Ohio Latin Americanist Conference* 2018
- *Postgraduates in Latin American Studies (University of Leeds, UK)* 2017
- *Development Studies Association (Oxford University, UK)* 2016
- *International Political Science Association (IPSA)* 2016
- *Graduate Conference in Political Theory (Sciences Po, France)* 2016
- *European Association for Evolutionary Political Economy (Università degli Studi di Genova, Italy)* 2015

- *Education Without Borders* (Higher Colleges of Technology, UAE) 2011
- *MoodleMoot Brasil* (Universidade Presbiteriana Mackenzie, Brazil) 2007

#### Invited Presentations

- *The Negative Effects of Elite Attacks on Party Affect: Experimental Evidence from a Three-Wave Panel Study* (NECIP & NIPP, UFSC, Brazil) 2021
- *Bureaucratic Polarization* (EBAPE/FGV-RJ, Brazil) 2021
- *Frustrated Marriage? The Ideological Distance of Members of Congress from their Parties in Latin America* with Scott Morgenstern (Universidad de Salamanca, Spain) 2021
- *Bureaucratic Polarization*, Latin American & Caribbean Competency Virtual Series (CLAS/Pitt) 2021
- *Elites Políticas na América Latina: O Que Sabemos e o Que Podemos Saber sobre os Deputados* with Manoel L. Santos and Rafael Câmara (UFMG, Brazil) 2019
- *Organizações Locais de Gestão de Recursos Hídricos nos Estados Unidos* (Comissão Municipal de Segurança Hídrica, City Government of São Paulo) 2019
- *Mais Além de Coxinhas e Mortadelas: Medindo e Explicando as Diferentes Polarizações Afetivas da Política Brasileira* (UFMG, Brazil) 2019
- *Positivismo, Neoinstitucionalismo e Desenvolvimento Econômico* (UNIFAL, Brazil) 2015
- *Consumo versus Poupança: O Tradeoff entre o Curto e o Longo Prazo* (Associação de Educação do Homem do Amanhã, Brazil) 2014

#### Trainer

- *Workshop: Desafios, Vantagens e Limites da Aplicação de Surveys com a Burocracia Pública* (IPEA, Brazil) 2021
- *Workshop: Introdução a Experimentos em Survey* (IPEA, Brazil) 2021
- *Workshop: Introdução a Experimentos em Survey* (CECOMP/UFMG, Brazil) 2021
- *Youth Participation in Latin America* (IFLRY, Dominican Republic) 2015
- *Youth Participation in Latin America* (IFLRY, Spain) 2015
- *Strategic Planning for Political Organizations* (Youth Democratic Movement Vesna, Russia) 2015
- *Youth Participation in Latin America* (IFLRY, Argentina) 2014
- *Fund-raising for NGOs* (IFLRY, Lebanon) 2010

#### Panel Discussant

- *Openness to Democratic Ideals* (LASA) 2021
- *P11S12: Behavioral and Experimental Public Management* (IRSPM) 2021
- *Undergraduate Posters* (ABCP) 2020
- *De Militancias y Sujetos Políticos* (LASA) 2018
- *Policy Transfer: Political Actors and Institutional Contexts* (IPSA) 2016
- *Reconfigurations of Nation States, National Governments and Subnational Interests* (IPSA) 2016

OTHER TEACHING *Teaching Fellow (instructor of record)*

APPOINTMENTS *University of Pittsburgh, Pittsburgh, US* Summer 2021, 2020  
Comparative Politics; and Political Attitudes and Public Opinion

#### Adjunct Lecturer

*OMMA Business School Madrid, Spain* Summer 2017  
*in partnership with* *Universidad Francisco Marroquín, Guatemala*  
Public Policy (Master in Economics)

*Instituto Federal de São Paulo, Jundiaí, Brazil* Fall 2014 - Spring 2015  
Introduction to Economics; Principles of Marketing; Financial Mathematics; Corporate

Governance and Business Ethics; and Applied Computing  
 Community outreach: Economics for Journalists; and Fund-raising for NGOs

*Teaching Assistant*

University of Pittsburgh, Pittsburgh, US Fall 2019  
 Comparative Politics (recitations to 100 students), supervised by [Laura Paler](#)

Universidade Federal de Alfenas, Varginha, Brazil Spring 2014  
 Economic Development, supervised by [Michel Deliberali Marson](#)

OTHER  
 EXPERIENCE

**Graduate Research Assistant**

University of Pittsburgh, Pittsburgh, US  
 Carmelo Mesa-Lago (Summer, Fall 2020), [Scott Morgenstern](#) (Spring, Summer 2020),  
[Ariel Armony](#) (Fall 2018, Spring 2019), [Barry Ames](#) (Summer 2018, 2019)

**Visiting Researcher** Summer 2019

Fundação Getúlio Vargas, São Paulo, Brazil  
 Supervisor: [George Avelino](#) (*Centro de Política e Economia do Setor Público*)

**Economist, part-time** May 2016 - June 2017

Suntrace, Hamburg, Germany  
 Key Responsibilities: Market studies (e.g. macroeconomic, legal, and political analyses) and technical assistance in procurement processes on solar energy (e.g. World Bank, Asian Development Bank)

**Finance and Administrative Coordinator, part-time** October 2015 to May 2016

[China Outbound Tourism Research Center](#), Hamburg, Germany  
 Key Responsibilities: Financial and human resources management

**Latin America Program Manager, pro bono** May 2014 to April 2016

**Treasurer, pro bono** August 2010 to January 2014

[International Federation of Liberal Youth \(IFLRY\)](#), London, UK  
 Key Responsibilities: Fund-raising over 300,000 USD through grants (e.g. Council of Europe, European Union), partnerships and donations; organization and moderation of events in Latin America, Europe and Asia

**Independent Political Consultant** March 2006 to December 2014

Main Clients: [Carlos Melles](#) (*former legislator, Minister of Sports and Tourism, and Secretary of Transportation and Public Works*); [Democratas](#) (*political party*)  
 Key Responsibilities: Training, international relations, media and public relations, campaign management

OTHERS

**Languages:**

- Portuguese (native), English (fluent), Spanish (advanced), and German (basic)

**Computer Skills:**

- L<sup>A</sup>T<sub>E</sub>X, Stata, R, SPSS, Qualtrics, and Mechanical Turk

**Research Consulting:**

- *Center for Growth and Opportunity (Utah State University)*: Contextual Determinants of Elite Rhetoric towards Immigrants and Refugees 2023
- *Fundação Lemann*: Human Resources in the US Federal Government 2021

**Organization of Academic Events:**

- *LASPP Conference* (Pitt) 2021, 2020, 2019, 2018



**Journal Reviewer:**

- Nature Human Behavior; Journal of Public Administration Research and Theory; Public Administration Review; Electoral Studies; Political Studies Review; British Journal of Politics and International Relations; International Review of Public Administration; Revista de Administração Pública; Revista Latinoamericana de Opinión Pública; Brazilian Political Science Review; Dados; América Latina Hoy; Revista de Ciências Sociais; Revista de Sociologia e Política; Teoria & Sociedade; and Revista Debate Econômico

**Academic Supervision and Committees:**

- *Committee member (PhD dissertation)*: Andre Luiz Medeiros Klevenhusen (FGV, October 2024); Maiara Oliveira Marinho (FGV, September 2023)
- *Committee member (Master's thesis)*: Antonio Maria de Carvalho Negrão (FGV, December 2024); Josmar Francisco Crystello Junior (FGV, September 2024); Sávio Luis Oliveira Ramos (FGV, October 2024); Marcelo Mello Alves Pereira (FGV, August 2023); José Renato Frago Lobo (FGV, June 2022)
- *Committee member (bachelor's thesis)*: Laura Beghini Chelidonopoulos (UFMG, January 2022)
- *Undergraduate research assistant*: Gabriella Manresa (Kean, Spring/Summer 2023); Alina Ali (Kean, Fall 2022); Dara J. Dawson (Pitt, Spring 2021)

**Media Interviews:**

- Folha de São Paulo; Valor Econômico; Revista Exame; TV Assembleia (Minas Gerais); Hoje em Dia; and Estado de Minas

**Opinion Editorials:**

- Estadão; Valor Econômico; Estado de Minas; O Tempo; Jornal do Brasil; Revista Veja; and Jornal do Commercio

## REFERENCES

**Barry Ames**

Andrew W. Mellon Professor Emeritus  
University of Pittsburgh  
[ames.barry@gmail.com](mailto:ames.barry@gmail.com)

**Scott Morgenstern**

Professor  
University of Pittsburgh  
[smorgens@pitt.edu](mailto:smorgens@pitt.edu)

**B. Guy Peters**

Maurice Falk Professor of  
American Government  
University of Pittsburgh  
[bgpeters@pitt.edu](mailto:bgpeters@pitt.edu)

**George Avelino**

Professor  
Fundação Getúlio Vargas  
[George.Avelino@fgv.br](mailto:George.Avelino@fgv.br)