

# João Granja

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## Employment

2021 – Present      **Assistant Professor**, Department of Economics, University College London

## Education

2015 – 2021      **Ph.D., University of Pennsylvania.** Economics  
Thesis title: *Empirical Analyses of Regulation and Negotiated Prices.*  
Advisor: Aviv Nevo.

2013 – 2015      **M.A., Escola de Pós Graduação em Economia – Fundação Getúlio Vargas.** Economics.

2008 – 2012      **B.A., Universidade Federal do Rio de Janeiro.** Economics

## Research

### Working Papers

Forte, G., & **Granja, J.** (2022). Recursivity and the estimation of dynamic games with continuous controls.

**Granja, J.** (2021a). Regulation and service provision in dynamic oligopoly: Evidence from mobile telecommunications.

**Granja, J.** (2018). Retailers' product portfolios and negotiated wholesale prices.

### Work in Progress

**Granja, J.** (2021b). Scheduling competition and efficiency in passenger transportation markets.

## Teaching

Spring 2022	Topics in Industrial Economics (ECON0026), University College London.
Summer 2021,2022	Maths and Stats course for incoming MSc students (ECON0080), University College London.
Summer 2018 – 2019	Undergraduate Game Theory, University of Pennsylvania
Teaching Assistant	Graduate Empirical Industrial Organization, Graduate Microeconomic Theory, Graduate Real Analysis, MBA People Analytics, Undergraduate Microeconometrics, Undergraduate Game Theory, Undergraduate Econometrics, Undergraduate Macroeconomic Theory.

## Seminars and Conference Presentations

2023, (*) scheduled	Paris-Dauphine (*)
2022, (*) scheduled	ANATEL, Ofcom, EIEF 5th Rome Junior Conference on Applied Microeconomics, London School of Economics (*)

## Seminars and Conference Presentations (continued)

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2021      Berkeley Haas (Marketing), University College London, Sciences Po, Paris School of Economics, Pennsylvania State University, Carlos III Madrid, PUC-Rio, Católica Lisbon, ESSEC Business School, Harvard Business School (Strategy), HEC Paris, Brazilian Society of Econometrics Applied Seminar, Michigan, Imperial College Business School, Federal Communications Commission, Oxford, International Industrial Organization Conference, Econometric Society European Summer Meeting, EARIE 2021.

## Grants and Awards

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2022      UCL Stone Centre Research Support Grant, for *Reaching Underserved Areas Through Subsidy Auctions: The Case of Fast Internet in the U.S.*

William Polk Carey Prize for the Outstanding Economics Dissertation in 2021 (University of Pennsylvania, Department of Economics)

2021      IIOC Best Rising Star Paper Prize

2019      Hiram C. Haney Fellowship Award in Economics

2015-2016      University Fellowship, University of Pennsylvania

2013-2014      CAPES Fellowship for Master's Studies in Economics

## Professional Service

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### Conference Organization

Scientific Committee 43rd Annual Meeting of the Brazilian Econometric Society

### Refereeing

American Economic Review, RAND Journal of Economics, International Journal of Industrial Organization