

# João Granja

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📅 September 2023

## Employment

2021 – Present      **Assistant Professor**, Department of Economics, University College London

## Other Appointments

2021 – Present      **Research Fellow**, Institute for Fiscal Studies, London.

## Education

2015 – 2021      **Ph.D., University of Pennsylvania.** Economics  
Thesis title: *Empirical Analyses of Regulation and Negotiated Prices.*  
Advisor: Aviv Nevo.

2013 – 2015      **M.A., Escola de Pós-Graduação em Economia – Fundação Getúlio Vargas.** Economics.

2008 – 2012      **B.A., Universidade Federal do Rio de Janeiro.** Economics

## Research

### Working Papers

**Granja, J., & Forte, G.** (2023). Recursivity and the estimation of dynamic games with continuous controls.

**Granja, J.** (2022). Regulation and service provision in dynamic oligopoly: Evidence from mobile telecommunications.

**Granja, J.** (2018). Retailers' product portfolios and negotiated wholesale prices.

### Work in Progress

**Granja, J., & Pavlov, V.** (2023). Testing competing bargaining models.

## Teaching

Spring 2022, 2023	Topics in Industrial Economics (ECONoo26), University College London.
Summer 2021 – 2023	Maths and Stats course for incoming MSc students (ECONoo80), University College London.
Summer 2018, 2019	Undergraduate Game Theory, University of Pennsylvania
Teaching Assistant	Graduate Empirical Industrial Organization, Graduate Microeconomic Theory, Graduate Real Analysis, MBA People Analytics, Undergraduate Microeconometrics, Undergraduate Game Theory, Undergraduate Econometrics, Undergraduate Macroeconomic Theory.

## Seminars and Conference Presentations

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2024, (*) scheduled	Bristol IO Workshop, Workshop on Econometrics and Models of Strategic Interaction, CEMFI, EARIE
2023	Paris-Dauphine, IIOC, EARIE, European Summer Meeting of the Econometric Society, PUC-Rio, Insper, São Paulo School of Economics, FGV-EPGE.
2022	ANATEL, Ofcom, EIEF 5th Rome Junior Conference on Applied Microeconomics, London School of Economics
2021	Berkeley Haas (Marketing), University College London, Sciences Po, Paris School of Economics, Pennsylvania State University, Carlos III, PUC-Rio, Católica Lisbon, ESSEC Business School, Harvard Business School (Strategy), HEC Paris, Brazilian Society of Econometrics Applied Seminar, Michigan, Imperial College Business School, Federal Communications Commission, Oxford, International Industrial Organization Conference, Econometric Society European Summer Meeting, EARIE.

## Grants and Awards

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2022	UCL Stone Centre Research Support Grant, for <i>Reaching Underserved Areas Through Subsidy Auctions: The Case of Fast Internet in the U.S.</i>
	William Polk Carey Prize for the Outstanding Economics Dissertation in 2021 (University of Pennsylvania, Department of Economics)
2021	IIOC Best Rising Star Paper Prize
2019	Hiram C. Haney Fellowship Award in Economics
2015-2016	University Fellowship, University of Pennsylvania
2013-2014	CAPES Fellowship for Master's Studies in Economics

## Professional Service

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### Conference Organization

Scientific Committee European Association of Young Economists (EAYE) Annual Meeting 2024  
Scientific Committee 43rd Annual Meeting of the Brazilian Econometric Society

### Refereeing

American Economic Review, RAND Journal of Economics, International Journal of Industrial Organization