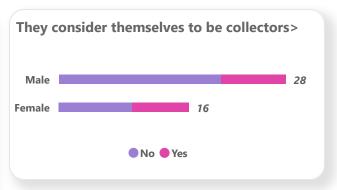
#### Who They Are and Where They Consume Intellectual Properties (IPs) **Gender Distribution>** - 16 (36.4%) Male Female **User Count respondent** Are they collectors? ✓ Collector 28 (63.6%) — Non-Collector Their gender **Relationship Status>** Female Male Married Relationship Their age group Single (11.4%) 18 - 24 Unknown 25-34 35 - 44 14 (31.8%) **Employment Status> — 18 (40.9%)** 4 (9.1%) Employed part-... Self-employed **Clear filters** Student Unemployed Employed full-ti... Prefer not to an... (34.1%)1 (2.3%)

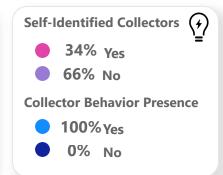


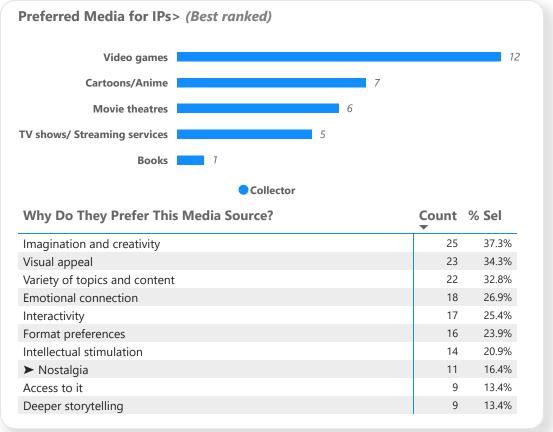
24 (54.5%)

(2.3%)

(2.3%)

5 (11.4%)







# DART" DART FLIPCARDS

## 44

**User Count respondent** 

- Collector
- Non-Collector

#### Their gender

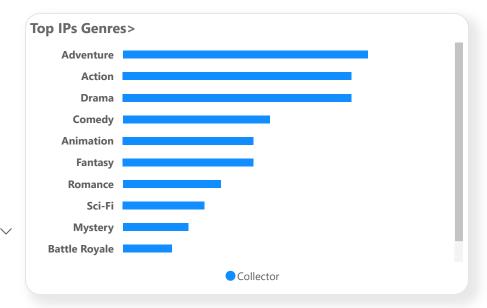
- Female
- Male

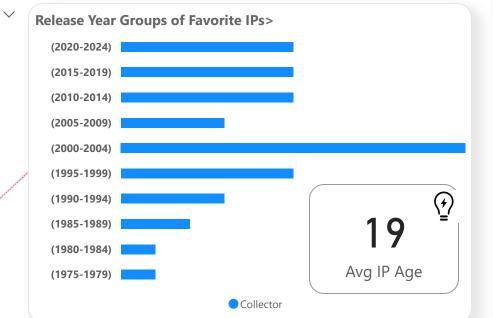
#### Their age group

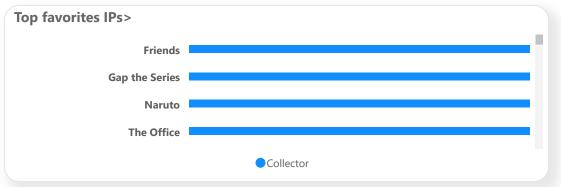
- 18 24
- 25-34
- 35 44

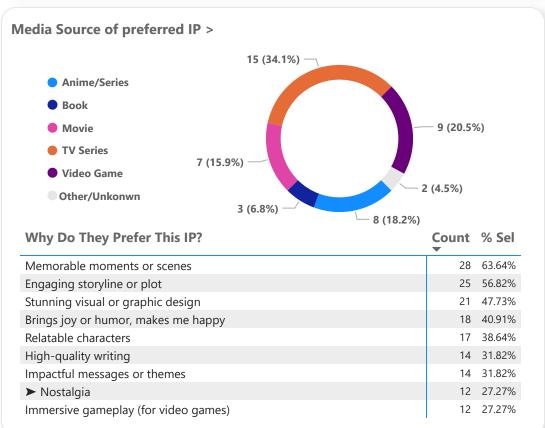
#### **Clear filters**

### Understanding Their Favorite IP: What, Where, and Why













# DART" DART FLIPCARDS

44
User Count respondent

#### Are they collectors? ✓

Collector

Non-Collector

#### Their gender

Female

Male

#### Their age group

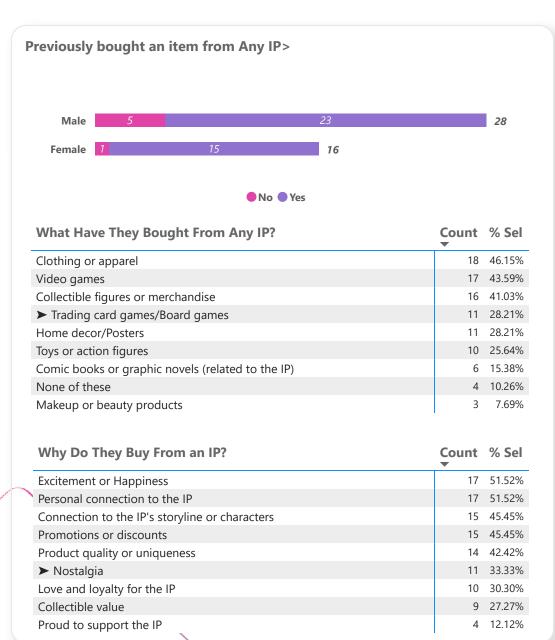
18 - 24

25-34

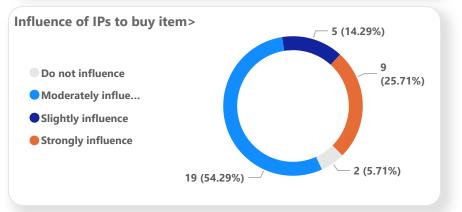
35 - 44

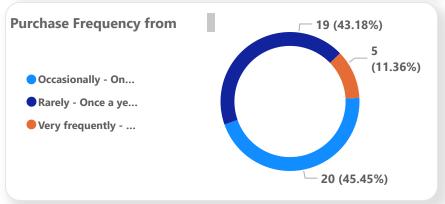
#### **Clear filters**

### This IPs influence them to buy items related?













# DART" DART FLIPCARDS

42

**User Count respondent** 

#### Are they collectors?

Collector

#### Their gender

Female

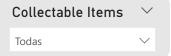
Male

#### Their age group

18 - 24

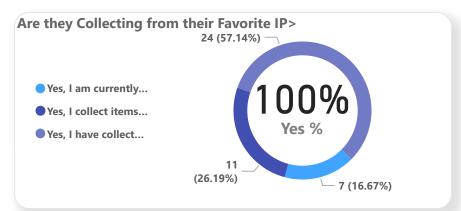
25-34

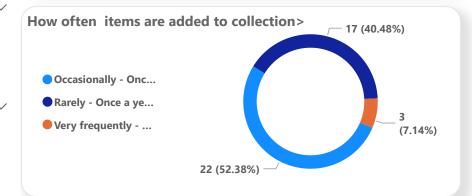
35 - 44

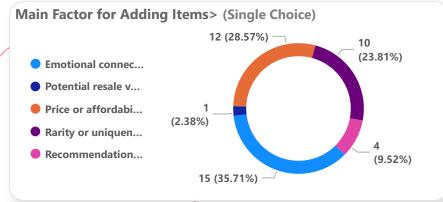


**Clear filters** 

### Understanding Their Favorite IP: What, Where, and Why (Collectors Only)







Collected items	Count	% Sel
Action figures, toys or collectible merchandise	15	35.71%
➤ Trading Cards/Board Games	14	33.33%
Books, comics, or graphic novels	12	28.57%
Digital Items (e.g., digital collectibles, in-game items, NFTs)	12	28.57%
Vintage or antique ítems	9	21.43%
Stamps and or Coins	7	16.67%
Artwork (e.g., paintings, drawings)	5	11.90%
DVDs, Blu-rays, or other media	5	11.90%
music memorabilia (e.g., vinyl records, concert posters	4	9.52%
Other Collectables	3	7.14%
Sports memorabilia	3	7.14%
		0/ 6 1

Where do they buy their items?	Count	% Sel
Purchase from retailers	28	66.67%
Acquired through opportunities (e.g., unexpected finds, special events)	19	45.24%
Inherit or receive as gifts	16	38.10%
Online marketplaces (e.g., eBay, Etsy, in-game Market)	16	38.10%
Trade or swap with other collectors	13	30.95%
Attend auctions or collectibles fairs	6	14.29%
Other	3	7.14%

Why do they buy these items? (Motivations)	Count	% Sel
Personal satisfaction	32	76.19%
Passion for the items or themes	28	66.67%
Aesthetic appeal	20	47.62%
➤ Nostalgia	17	40.48%
Historical interest	7	16.67%
Completionist desire	5	11.90%
Social or community involvement	5	11.90%
Investment potential	3	7.14%
Other	1	2.38%
Peer influence or social validation	1	2.38%



