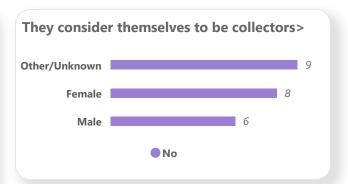
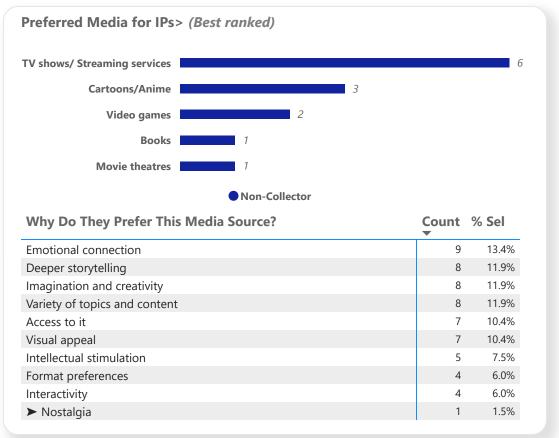
Who They Are and Where They Consume Intellectual Properties (IPs) **Gender Distribution>** 8 (34.8%) (26.1%) Other/Unknown Female **User Count respondent** Male Are they collectors? ✓ 9 (39.1%) Collector ■ Non-Collector Their gender **Relationship Status>** Female 9 (39.1%) Male Married ☐ Other/Unknown Relationship Their age group Single 18 - 24 Unknown 11 25-34 1 (4.3%) (47.8%)35 - 44 **2** (8.7%) 45 - 54 **Employment Status>** 5 (21.7%) 9 (39.1%) Employed part-... Student **Clear filters** Unemployed Employed full-ti... (13.0%)Other 2 (8.7%) 4 (17.4%) —









DART" DART FLIPCARDS

23

User Count respondent

- Collector
- Non-Collector

Their gender

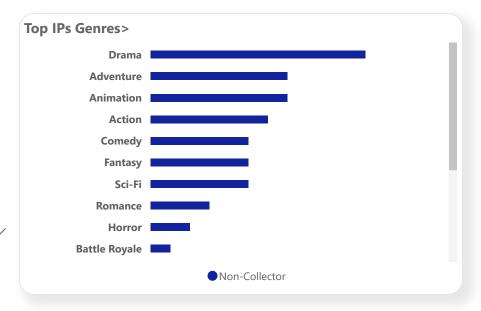
- Female
- Male
- Other/Unknown

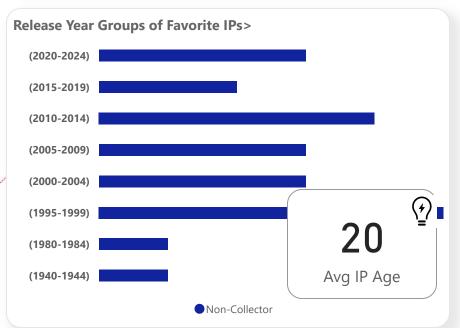
Their age group

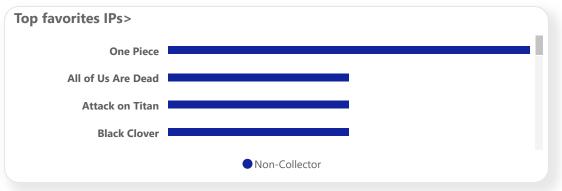
- 18 24
- 25-34
- 35 44
- <u>45 54</u>

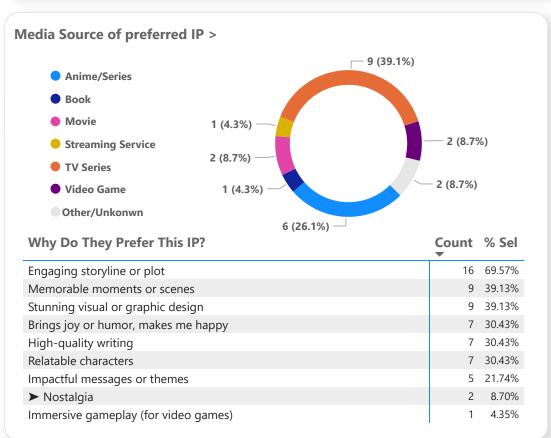
Clear filters

Understanding Their Favorite IP: What, Where, and Why













DART" DART FLIPCARDS

23

User Count respondent

Are they collectors? ✓

- Collector
- Non-Collector

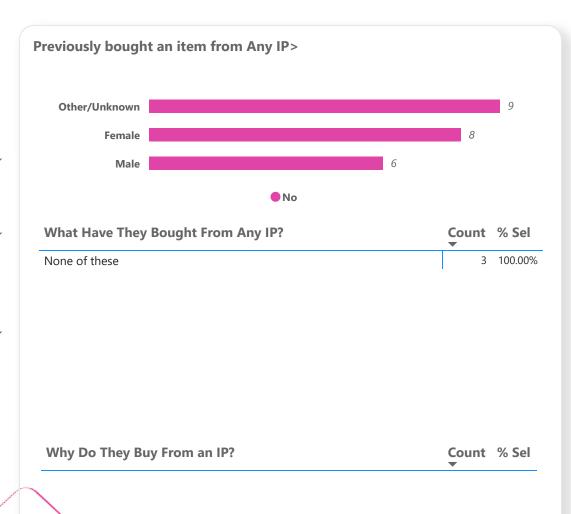
Their gender

- Female
- Male
- ☐ Other/Unknown

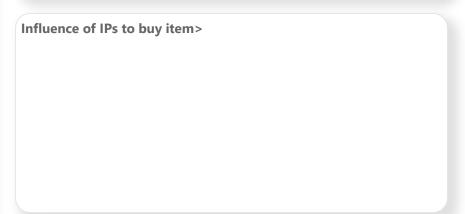
Their age group

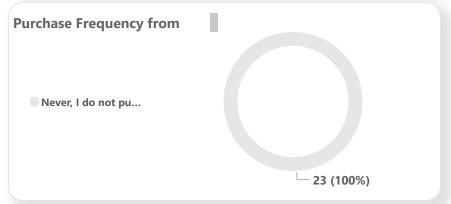
- ☐ 18 24
- 25-34
- 35 44

This IPs influence them to buy items related?











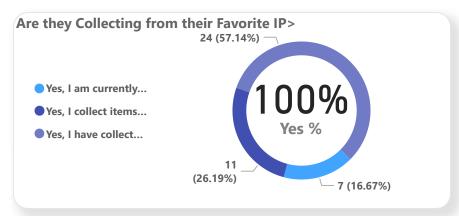


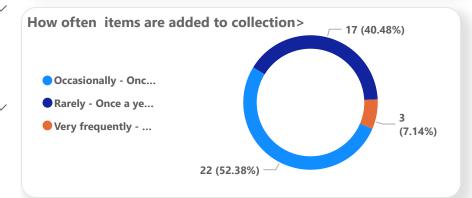


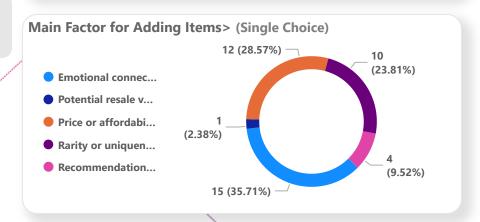
User Count respondent Are they collectors? ✓ Collector Their gender Female Male Their age group 18 - 24 25-34 35 - 44 Collectable Items Todas

Clear filters

Understanding Their Favorite IP: What, Where, and Why (Collectors Only)







Collected items	Count	% Sel
Action figures, toys or collectible merchandise	15	35.71%
➤ Trading Cards/Board Games	14	33.33%
Books, comics, or graphic novels	12	28.57%
Digital Items (e.g., digital collectibles, in-game items, NFTs)	12	28.57%
Vintage or antique ítems	9	21.43%
Stamps and or Coins	7	16.67%
Artwork (e.g., paintings, drawings)	5	11.90%
DVDs, Blu-rays, or other media	5	11.90%
music memorabilia (e.g., vinyl records, concert posters	4	9.52%
Other Collectables	3	7.14%
Sports memorabilia	3	7.14%
Where do they buy their items?	Count	% Sel
Purchase from retailers	28	66.67%
Acquired through opportunities (e.g., unexpected finds, special events)	19	45.24%
Inherit or receive as gifts	16	38.10%
Online marketplaces (e.g., eBay, Etsy, in-game Market)	16	38.10%
Trade or swap with other collectors	13	30.95%

Why do they buy these items? (Motivations)	Count ▼	% Sel
Personal satisfaction	32	76.19%
Passion for the items or themes	28	66.67%
Aesthetic appeal	20	47.62%
➤ Nostalgia	17	40.48%
Historical interest	7	16.67%
Completionist desire	5	11.90%
Social or community involvement	5	11.90%
Investment potential	3	7.14%
Other	1	2.38%
Peer influence or social validation	1	2.38%

Attend auctions or collectibles fairs

Other



6 14.29%

3 7.14%

